#### Estimating a PLS-SEM

#### Model Estimation in SEMinR

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#### PLS model estimation in SEMinR

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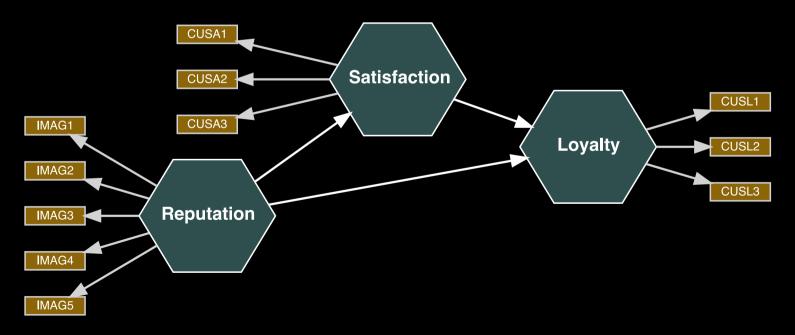
### Before estimation

What you need to estimate a model:

- Data
- Measurement model
- Structural model

```
# load seminr library
library(seminr)
# define measurement model mm
mm <- constructs(
  # define mode A composite construct: long form
  composite(construct_name = "Reputation",
            item_names = multi_items("IMAG", 1:5),
            weights = correlation_weights),
  # define mode A composite construct: shorter form
  composite("Satisfaction",
            multi_items("CUSA", 1:3),
            mode A),
  # define mode A composite construct: even shorter form
  composite("Loyalty",
            multi_items("CUSL", 1:3))
```

```
# define structural model
sm <- relationships(
  paths(
    from = "Reputation",
    to = c("Satisfaction", "Loyalty")
),
  paths(
    from = "Satisfaction",
    to = "Loyalty"
)
)</pre>
```



### Estimating a model

```
# estimate a pls model
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  model = NULL,
  inner_weights = path_weighting,
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

#### Estimating a model - the fundamentals

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#### Equivalent code:

```
model <- estimate_pls(mobi, mm, sm)</pre>
```

#### Estimating a model - model

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,

# optional: model object generated by specify_model()

# only necessary if mm and sm are not provided

model = NULL,
  inner_weights = path_weighting,
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

#### Estimating a model - model

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  # optional: model object generated by specify_model()
  # only necessary if mm and sm are not provided
  model = NULL,
  inner_weights = path_weighting,
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

```
specified_model <- specify_model(
  measurement_model = mm,
  structural_model = sm
)</pre>
```

#### Estimating a model - inner\_weights

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  model = NULL,

# optional: how paths are estimated
# defaults to path weighting
  inner_weights = path_weighting,
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

#### Estimating a model - inner\_weights

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  model = NULL,

# optional: how paths are estimated

# defaults to path weighting
  inner_weights = path_weighting,
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

Further reading: Tenenhaus et al. (2005). PLS path modeling.

#### Estimating a model - missing

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  model = NULL,
  inner_weights = path_weighting,
  # optional: how missing values are treated
  # defaults to mean replacement
  missing = mean_replacement,
  missing_value = NA
)</pre>
```

#### Estimating a model - missing

Alternatively: Disregard observations with missing values

```
model <- estimate_pls(
  data = mobi,
  measurement_model = mm,
  structural_model = sm,
  model = NULL,
  inner_weights = path_weighting,
  # do not use observations with missing values
  missing = na.omit,
  missing_value = NA
)</pre>
```

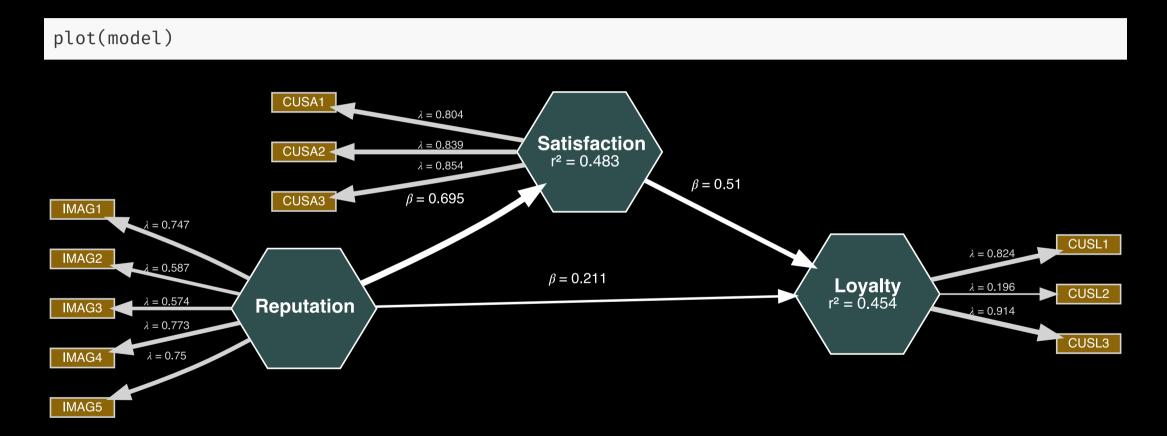
### Estimating a model

## All 250 observations are valid.

```
model <- estimate_pls(
   data = mobi,
   measurement_model = mm,
   structural_model = sm
)

## Generating the seminr model</pre>
```

#### The SEMinR model object - plot



### The SEMinR model object - subobjects

> model\$

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> model\$

Means of all indicators:

model\$meanData

## IMAG1 IMAG2 IMAG3 IMAG4 IMAG5 CUSA1 CUSA2 CUSA3 CUSL1 CUSL2 CUSL3 ## 7.640 7.780 6.744 7.588 7.932 7.988 7.128 7.316 7.452 4.988 7.668

#### The SEMinR model object - subobjects

> model\$

Means of all indicators:

model\$meanData

## IMAG1 IMAG2 IMAG3 IMAG4 IMAG5 CUSA1 CUSA2 CUSA3 CUSL1 CUSL2 CUSL3 ## 7.640 7.780 6.744 7.588 7.932 7.988 7.128 7.316 7.452 4.988 7.668

Number of iterations until convergence:

model\$iterations

## [1] 6

And many more!

#### The SEMinR model object - summary

#### summary(model)

```
##
  Results from package seminr (2.0.3)
##
  Path Coefficients:
##
                Satisfaction Loyalty
## R^2
                               0.454
                       0.483
## AdjR^2
                       0.481
                               0.449
## Reputation
                       0.695
                               0.211
## Satisfaction
                               0.510
##
  Reliability:
##
                alpha rhoC
                              AVE
                                  rhoA
  Reputation
                0.723 0.819 0.478 0.745
  Satisfaction 0.779 0.871 0.693 0.786
               0.472 0.721 0.518 0.743
  Loyalty
##
  Alpha, rhoC, and rhoA should exceed 0.7 while AVE should exceed 0.5
```

# The SEMinR model object - summary subobjects

summarymodel <- summary(model)</pre>

# The SEMinR model object - summary subobjects

```
summarymodel <- summary(model)</pre>
```

Informations on discriminant validity:

summarymodel\$validity\$vif\_items

```
## Reputation :
## IMAG1 IMAG2 IMAG3 IMAG4 IMAG5
## 1.468 1.225 1.259 1.510 1.403
##
## Satisfaction :
## CUSA1 CUSA2 CUSA3
## 1.505 1.762 1.644
##
## Loyalty :
## CUSL1 CUSL2 CUSL3
## 1.415 1.010 1.427
```

#### Troubleshooting - 'x' must be numeric

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```
# transform variable to character
dt2 <- mobi %>%
  mutate(IMAG1 = IMAG1 %>%
    as.character())
```

```
# this creates an error
estimate_pls(dt2, mm, sm)
```

```
Generating the seminr model argument is not numeric or logical: returning NA All 250 observations are valid.

Error in colMeans(x, na.rm = TRUE): 'x' must be numeric
```

#### Troubleshooting - 'x' must be numeric

```
# transform variable to character
dt2 <- mobi %>%
  mutate(IMAG1 = IMAG1 %>%
            as.character())
# this creates an error
estimate_pls(dt2, mm, sm)
Generating the seminr model
argument is not numeric or logical: returning NA
All 250 observations are valid.
Error in colMeans(x, na.rm = TRUE) : 'x' must be numeric
# select variables that are not numeric
dt2 %>% select(!where(is.numeric))
```

### Troubleshooting - undefined columns selected

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```
estimate_pls(dt, mm2, sm)
Error in `[.data.frame`(data, , mmMatrix[which(!grepl("\\*",
```

mmMatrix[, : undefined columns selected

## Troubleshooting - attempt to apply non-function

```
sm2 <- relationships(
  paths(
    from = "Reputation",
    to = c("Satisfaction", "Loyalty")
),
  paths(
    from = "Satisfaction",

# what happens if I include a rogue construct?
    to = c("Loyalty", "Quality")
)
)</pre>
```

## **Troubleshooting -** attempt to apply non-function

```
sm2 <- relationships(
  paths(
    from = "Reputation",
    to = c("Satisfaction", "Loyalty")
),
  paths(
    from = "Satisfaction",

# what happens if I include a rogue construct?
    to = c("Loyalty", "Quality")
)
)</pre>
```

```
estimate_pls(dt, mm, sm2)
```

```
Generating the seminr model
All 250 observations are valid.
Error in measurement_mode_scheme[[i]](mmMatrix, i, normData, construct_scores): attempt to apply non-function
```

#### Summary

- Model estimation with estimate\_pls()
- Model object and model summary object
- Common errors

#### Sources for this video

Hair, J. F., Hult, G. T. M., Ringle, C. M., & Sarstedt, M. (2017). A primer on partial least squares structural equation modeling (PLS-SEM) (Second edition). Sage.

Henseler, J., Ringle, C. M., & Sinkovics, R. R. (2009). The use of partial least squares path modeling in international marketing. In R. R. Sinkovics & P. N. Ghauri (Eds.), Advances in International Marketing (Vol. 20, pp. 277–319). Emerald Group Publishing Limited. https://doi.org/10.1108/S1474-7979(2009)0000020014

Ray, S. & Danks. N. (2020). SEMinR Vignette. https://cran.r-project.org/web/packages/seminr/vignettes/SEMinR.html

Tenenhaus, M., Vinzi, V. E., Chatelin, Y.-M., & Lauro, C. (2005). PLS path modeling. Computational Statistics & Data Analysis, 48(1), 159–205. https://doi.org/10.1016/j.csda.2004.03.005