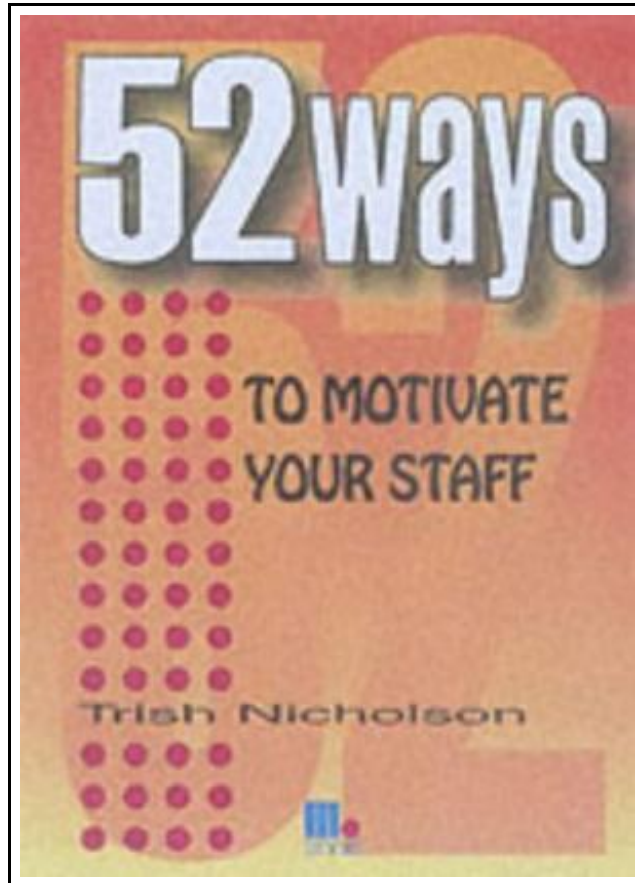


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Management Books 2000 Ltd, 2000. Paperback. Book Condition: new. BRAND NEW, 52 Ways to Motivate Your Staff, Trish Nicholson, To get the best results from human resources and maximise the return on time and money spent on training, managers and those they manage must gain control of the learning process and develop people through their work. Training and development are now a subject for everyone - not just the specialists. In this book, practical hints on how we learn, communicate and relate to each other are applied to routine management techniques such as delegation, project working, career planning and time control. The ideas are very practical and can be applied to develop yourself and those who report to you while carrying out your everyday task objectives. The book shows how leadership can be spotted and developed early on, how hidden talents can be discovered to enrich your team, how demotivated managers can be re-motivated and how the limitations of rigid job descriptions and formal appraisal schemes can be overcome. Whether you are a supervisor or a chief executive, you have the potential to increase your own performance and that of your team, once you start developing your staff. Trish Nicholson is a social anthropology graduate and completed research for a Master's Degree. She has worked with educational establishments and employers all over Europe, has undertaken research and teaching assignments in the private sector and was for three years a part-time tutor for the Open Business School.



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