



Ultimate Sales Machine, the

By Chet Holmes

Penguin Putnam Inc. Paperback. Book Condition: new. BRAND NEW, Ultimate Sales Machine, the, Chet Holmes, Chet Holmes helps his clients blow away both the competition and their own expectations. And his advice starts with one simple concept: focus! Instead of trying to master four thousand strategies to improve your business, zero in on the few essential skill areas that make the big difference. "The Ultimate Sales Machine" shows you how to tune up and soup up virtually every part of your business by spending just an hour per week on each impact area you want to improve sales, marketing, management, and more.



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