

■ DevOps & Cloud Automation SaaS

Pitch Deck

Problem

- DevOps teams struggle with fragmented tools, slow CI/CD pipelines, and high infrastructure costs.
- Security compliance is often manual and inconsistent.
- Lack of AI-driven insights leads to inefficiency.

Solution

- A SaaS platform providing DevOps automation accelerators and cloud extensions.
- Unified CI/CD, infra monitoring, and compliance scanning.
- AI-driven optimization for cost, performance, and security.

Market Opportunity

- DevOps & Cloud market projected to exceed \$30B+ by 2030.
- Increasing enterprise adoption of cloud-native architectures.
- Demand for automation and AI-driven DevOps growing rapidly.

Product

- Features: - CI/CD workflow automation - Cloud cost monitoring & anomaly detection - Compliance & security scanning - AI-powered recommendations

Business Model

- SaaS subscription pricing (monthly/annual tiers): - Basic: \$49/mo - Pro: \$199/mo - Enterprise: Custom

Roadmap

- MVP built & internal testing ongoing.
- Beta launch planned Q4 2025.
- Targeting enterprise adoption in 2026.

Go-to-Market Strategy

- Target: Enterprises, SMBs, and IT managers.
- Channels: Partnerships, cloud marketplaces, developer communities.
- Differentiator: AI + cost optimization + security compliance.

Competition

- Competitors: GitHub Actions, Jenkins, Atlassian, Harness.
- Differentiation: AI-driven insights, cost optimization, unified DevSecOps platform.

Team

- Founder: Dileep – DevOps Engineer & Cloud Architect.
- Full-stack Developer.
- ML Developer (AI integrations).

Financials

- Year 1: \$100K (MVP + beta customers)
- Year 2: \$1M (Enterprise adoption)
- Year 3: \$5M (Scaling internationally).

Ask

- Seeking \$500K funding.
- Use of funds: - Product Development 40% - Marketing & Sales 30% - Cloud Infrastructure 20% - Operations 10%