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Legacy Lead Form (DCS, DCE1 markets)

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Overview

Legacy markets can have Lead Form since 2023/03. Form is created in Commerce Cloud (part of CRM/SFDC) on a Campaign Page to gather leads or to allow existing customers to register for a specific campaign (e.g. Valentine's day, Black Friday...). After form submission automatic email/SMS is sent from Service Cloud (based on their setup). For each form submission case is created.

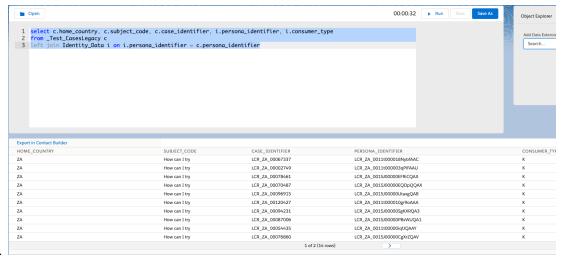
1. Process out of MC

- 1. Market requests a form creation via Qbranch ticket and global team or market will do that.
- 2. MOS/HUB can create a "campaign id" in Accutics (as for regular campaign) and provide this ID to market. It seems that this is not mandatory - there is a field "campaign name" where identifier of campaign/form is defined please discuss with market.
- 3. Market activate the form data will start to flow to MC (to Cases/Identity table)
 - a. Unknown customers (those who are not registered yet): user profile will be created in SFDC (contact) and in Spice (contact). Contact (lead) will flow to MC via TD in Identity table.
 - i. they are not age verified
 - ii. mandatory fields: first name, last name, channel (email address/phone number), consent (to send communication from MC)
 - b. Market can have multiple forms activated at the same time
 - c. Campaign ID/name should be stored in Extended Attributes (TBD) for user and only 1st form submitted is stored (it is not overwritten)

2. MC Setup

- 1. Data are stored in Cases and Identity table:
 - a. For each form submission Case is created (Subject = "How Can I Try" and CCR ContactType c = "Webpage"). Field "CCR ContactType c" is not available in MC so use subject code.
 - b. We should be able to identify campaign by field campaign id/name but this field is also missing in Cases table.
- 2. User profile details:
 - a. Unknown customers (those who are not registered yet): leads are in Identity table and "consumer type" =
 - b. Existing customers are already in Identity table as consumers ("consumer type" = "Consumer") so you need to check their cases
- 3. Example:

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a.

4. Other resources

- iTry (CCR, Demandware) Feature ORF
- CONSGOV-4351 Problem authenticating. Please check your username and password and try again.
- Web To Case Mapping#Webtocase-iTry

5. Other info

- Current issues/open questions (15.3.2023)
 - missing campaign id/name on case object
 - we can see only data for ZA but Colombia should be also live
 - Campaign ID/name should be stored in Extended/derived Attributes for user (missing in MC)

No labels

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