

21 July 2015

Mr. Dilip Kumar

Employee Number: INM0671737

2012 Lab Business Line

Dear Dilip,

Huawei Technologies has been progressing consistently well with your dedicated effort and

contribution.

Based on the review of your performance, we recognize your contribution and we are glad to revise

your compensation.

The revised compensation applicable with effect from 01 Jul 2015 is enclosed as an Annexure. The

compensation is subject to all tax laws applicable from time to time.

This communication replaces the earlier communication regarding compensation. The other terms of

employment remain the same.

You are required to treat this communication and compensation details as strictly confidential. Non-

compliance of the same will be treated as an IS violation. The organization reserves the right to take

disciplinary action in case of any violation.

We hope that with your continued effort and contribution, our organization will achieve greater success.

Regards,

For Huawei Technologies India Pvt. Ltd

Satyanarayana N V

Head - HR Division

HUAWEI

TECHNOLOGIES INDIA PVT LTD

Regd. Office:

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Annexure

Name : Dilip Kumar Designation : Senior Technical Leader		Employee No: INM0671737			
Compensation Components	Existing (in Rupees)		Revised (in Rupees) (w.e.f. 01 July 2015)		
	Per Month	Per Annum	Per Month	Per Annum	
(A) Fixed Pay					
Gross Pay (1)					
Basic + DA	47580	570960	52950	635400	
Flexible Benefits Packages (FBP)*	80410	964920	89440	1073280	
Conveyance Allowance	1000	12000	1600	19200	
Meal Card	1500	18000	1500	18000	
Total of Gross Pay	130490	1565880	145490	1745880	
Retrials (2)					
Employer's Contribution to Provident Fund (12% of Basic)	5700	68400	6350	76200	
Gratuity 4.81% of Basic (approximate)	2280	27360	2540	30480	
Total of Retrials	7980	95760	8890	106680	
Total of Fixed Pay (1 + 2)	138470	1661640	154380	1852560	
Percentage Increase on Fixed Pay				11%	
(B) Annual Bonus (Indicative Bonus could be up to 3 months of fixed Pay)**		As applicable		0 to 463000	
(C) Incentives ***		As applicable		As applicable	
Total Cost to Company		(A)+(B)+(C)		(A)+(B)+(C)	

^{*} FBP shall be provided to you by way of reimbursement upon submission of proofs. Reimbursement shall be restricted to the amount actually spent during the financial year or as per your eligibility (whichever is lower). In case of non-submission of proofs, the entire amount is taxable.

Note: The quantum and administration of all the above components rests with the company and the decision of the management in this regard is final.

Other Benefits:

Group Medical Insurance Coverage for employee, spouse and 2 children & Personal Accident Insurance Coverage for employee as per Company policy.

The Company also facilitates an Insurance policy for parents and an Individual Group Term Life Policy on voluntary basis.

^{**}Annual Bonus - Company may declare Annual Bonus in 2016 based on the performance of the employee, BL/Division & Company. The amount and the administration of the Annual Bonus rests with the Company and the decision of the Management in this regard is final. The company reserves the right at its discretion to adjust the Annual Bonus program terms or cancel or otherwise modify the program at any time.

^{***} Incentives - The incentives will be declared based on the long term consistent performance of the employee & Company. The same would be communicated to employees separately, if applicable.