DATA621 Home Work 4

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Home Work Assignment 4.

1.DATA EXPLORATION.(Exploratory Data Analysis EDA)

As first step in our EDA, let us load the train data and do a summary statistics on the loaded dataset.

```
# Let us load the train.csv data
train = read.csv('insurance_training_data.csv')
test = read.csv('insurance-evaluation-data.csv')

train = within(train, rm('INDEX'))
test = within(test, rm('INDEX'))
summary(train)
```

```
##
     TARGET_FLAG
                        TARGET_AMT
                                            KIDSDRIV
                                                                AGE
##
    Min.
           :0.0000
                                    0
                                        Min.
                                                :0.0000
                                                                   :16.00
                      Min.
                                                           Min.
                              :
##
    1st Qu.:0.0000
                      1st Qu.:
                                    0
                                         1st Qu.:0.0000
                                                           1st Qu.:39.00
    Median :0.0000
                      Median :
                                        Median :0.0000
                                                           Median :45.00
##
                                    0
                                                                   :44.79
##
    Mean
            :0.2638
                      Mean
                              :
                                 1504
                                        Mean
                                                :0.1711
                                                           Mean
##
    3rd Qu.:1.0000
                      3rd Qu.:
                                 1036
                                         3rd Qu.:0.0000
                                                           3rd Qu.:51.00
##
    Max.
            :1.0000
                      Max.
                              :107586
                                        Max.
                                                :4.0000
                                                           Max.
                                                                   :81.00
##
                                                           NA's
                                                                   :6
       HOMEKIDS
##
                            YOJ
                                            INCOME
                                                        PARENT1
                                                        No :7084
##
    Min.
            :0.0000
                              : 0.0
                      Min.
                                       $0
                                               : 615
##
    1st Qu.:0.0000
                      1st Qu.: 9.0
                                               : 445
                                                        Yes:1077
    Median :0.0000
                      Median:11.0
##
                                      $26,840 :
    Mean
           :0.7212
                            :10.5
                                      $48,509
                                                   4
##
                      Mean
##
                                                   4
    3rd Qu.:1.0000
                      3rd Qu.:13.0
                                      $61,790 :
           :5.0000
##
    Max.
                      Max.
                              :23.0
                                       $107,375:
##
                      NA's
                              :454
                                       (Other) :7086
##
        HOME_VAL
                     MSTATUS
                                   SEX
                                                       EDUCATION
##
    $0
             :2294
                     Yes :4894
                                  М
                                     :3786
                                              <High School:1203
##
             : 464
                     z_No:3267
                                  z_F:4375
                                              Bachelors
                                                            :2242
##
    $111,129:
                 3
                                              Masters
                                                            :1658
##
    $115,249:
                 3
                                              PhD
                                                            : 728
##
    $123,109:
                 3
                                              z_High School:2330
##
    $153,061:
                 3
##
    (Other) :5391
##
                              TRAVTIME
                                                   CAR_USE
                                                                    BLUEBOOK
                J<sub>0</sub>B
   z Blue Collar:1825
                                  : 5.00
                                             Commercial:3029
                                                                $1,500 : 157
## Clerical
                  :1271
                          1st Qu.: 22.00
                                             Private
                                                        :5132
                                                                $6,000:
                                                                           34
## Professional:1117
                          Median : 33.00
                                                                $5,800 :
                                                                           33
                                                                $6,200 :
                                                                           33
## Manager
                  : 988
                          Mean
                                  : 33.49
   Lawver
                  : 835
                          3rd Qu.: 44.00
                                                                $6,400 :
                  : 712
                                  :142.00
                                                                $5,900 :
                                                                           30
##
    Student
                          Max.
    (Other)
                  :1413
                                                                 (Other):7843
```

```
##
         TIF
                             CAR_TYPE
                                          RED CAR
                                                         OLDCLAIM
##
           : 1.000
                                                      $0
                                                             :5009
    Min.
                     Minivan
                                 :2145
                                          no:5783
##
    1st Qu.: 1.000
                      Panel Truck: 676
                                          yes:2378
                                                      $1,310 :
   Median : 4.000
                                                      $1,391:
##
                      Pickup
                                 :1389
##
    Mean
           : 5.351
                      Sports Car: 907
                                                      $4,263:
                                                                 4
    3rd Qu.: 7.000
                                                      $1,105:
                                                                 3
##
                      Van
                                 : 750
           :25.000
                      z_SUV
                                                      $1,332 :
##
    Max.
                                 :2294
                                                                 3
##
                                                      (Other):3134
                      REVOKED
##
       CLM_FREQ
                                    MVR_PTS
                                                      CAR_AGE
           :0.0000
##
    Min.
                      No :7161
                                 Min.
                                         : 0.000
                                                   Min.
                                                           :-3.000
    1st Qu.:0.0000
                      Yes:1000
                                 1st Qu.: 0.000
                                                   1st Qu.: 1.000
                                 Median : 1.000
    Median :0.0000
                                                   Median: 8.000
##
                                                           : 8.328
##
    Mean
           :0.7986
                                 Mean
                                         : 1.696
                                                   Mean
    3rd Qu.:2.0000
                                 3rd Qu.: 3.000
                                                   3rd Qu.:12.000
##
##
    Max.
           :5.0000
                                 Max.
                                         :13.000
                                                           :28.000
                                                   Max.
##
                                                   NA's
                                                           :510
##
                     URBANICITY
##
   Highly Urban/ Urban :6492
##
    z_Highly Rural/ Rural:1669
##
##
##
##
```

We will make sure there is no inappropriate distribution of target(response) variables in our training data.

knitr::kable(table(train\$TARGET FLAG))

Var1	Freq
0	6008
1	2153

Examination of Data Set.

1. There are 8161 rows and 25 columns (excluding the INDEX) in the train data set. The 2 columns are response variable and rest are predictor variables.

TARGET_FLAG is a binary variable where 1 means that person had a crash. 0 means that person did not had the crash.

TARGET_AMT is the expense because of the accident. 0 when there is no accident.

Statistical Summary of Data Set:

```
summary = describe(train, quant = c(.25,.75))
knitr::kable(summary)
```

	vars	n	mean	sd	median	$\operatorname{trimmed}$	mad	min	max	
TARGET_FLAG	1	8161	0.2638157	0.4407276	0	0.2047787	0.0000	0	1.0	
$TARGET_AMT$	2	8161	1504.3246481	4704.0269298	0	593.7121106	0.0000	0	107586.1	1
KIDSDRIV	3	8161	0.1710575	0.5115341	0	0.0252719	0.0000	0	4.0	- 1

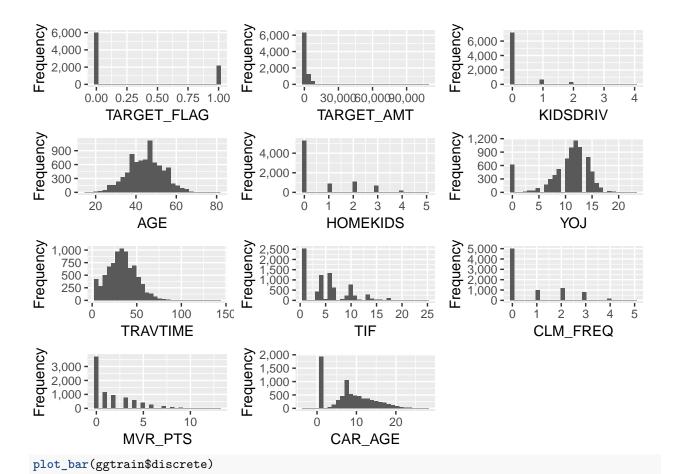
	vars	n	mean	sd	median	trimmed	mad	min	max
AGE	4	8155	44.7903127	8.6275895	45	44.8306513	8.8956	16	81.0
HOMEKIDS	5	8161	0.7212351	1.1163233	0	0.4971665	0.0000	0	5.0
YOJ	6	7707	10.4992864	4.0924742	11	11.0711853	2.9652	0	23.0
INCOME*	7	8161	2875.5505453	2090.6786785	2817	2816.9534385	2799.1488	1	6613.0
PARENT1*	8	8161	1.1319691	0.3384779	1	1.0399755	0.0000	1	2.0
$HOME_VAL^*$	9	8161	1684.8931503	1697.3791897	1245	1516.4994639	1842.8718	1	5107.0
MSTATUS*	10	8161	1.4003186	0.4899929	1	1.3754021	0.0000	1	2.0
SEX*	11	8161	1.5360863	0.4987266	2	1.5451064	0.0000	1	2.0
EDUCATION*	12	8161	3.0906752	1.4448565	3	3.1133405	1.4826	1	5.0
JOB^*	13	8161	5.6871707	2.6818733	6	5.8145198	2.9652	1	9.0
TRAVTIME	14	8161	33.4857248	15.9083334	33	32.9954051	16.3086	5	142.0
CAR_USE^*	15	8161	1.6288445	0.4831436	2	1.6610507	0.0000	1	2.0
BLUEBOOK*	16	8161	1283.6185516	893.5117428	1124	1259.5665492	1132.7064	1	2789.0
TIF	17	8161	5.3513050	4.1466353	4	4.8402512	4.4478	1	25.0
CAR_TYPE*	18	8161	3.5297145	1.9653570	3	3.5371420	2.9652	1	6.0
RED_CAR*	19	8161	1.2913859	0.4544287	1	1.2392403	0.0000	1	2.0
OLDCLAIM*	20	8161	552.2714128	862.2006829	1	380.3196508	0.0000	1	2857.0
CLM_FREQ	21	8161	0.7985541	1.1584527	0	0.5886047	0.0000	0	5.0
REVOKED*	22	8161	1.1225340	0.3279216	1	1.0281820	0.0000	1	2.0
MVR_PTS	23	8161	1.6955030	2.1471117	1	1.3138306	1.4826	0	13.0
CAR_AGE	24	7651	8.3283231	5.7007424	8	7.9632413	7.4130	-3	28.0
URBANICITY*	25	8161	1.2045093	0.4033673	1	1.1306479	0.0000	1	2.0

- 1. CAR_AGE, YOJ and AGE has NA values.
- 2. CAR_AGE min value is -3. This needs some manipulation.
- 3. TARGET_AMT has a large skewness. We need to do some transformation on this variable.

Visual Exploration of Data set:

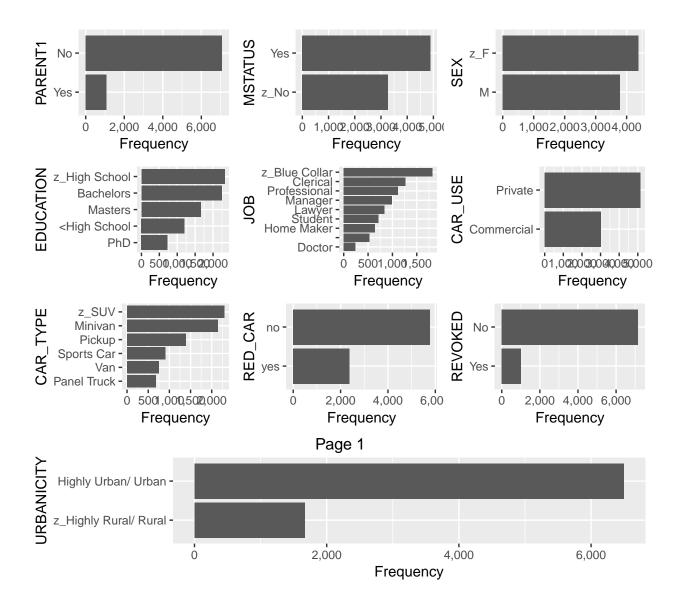
Histogram

```
ggtrain = split_columns(train)
plot_histogram(ggtrain$continuous)
```



4 columns ignored with more than 50 categories.

INCOME: 6613 categories
HOME_VAL: 5107 categories
BLUEBOOK: 2789 categories
OLDCLAIM: 2857 categories



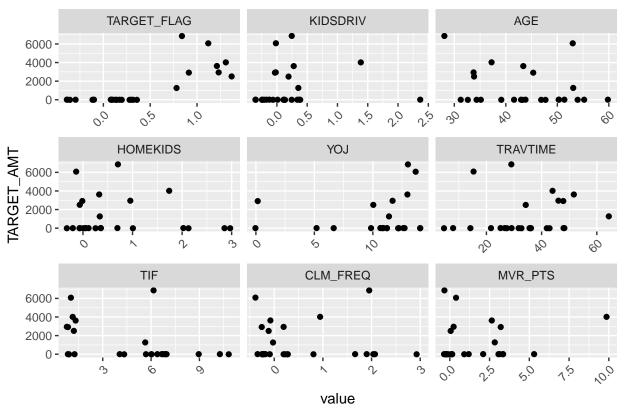
Page 2

- 1. From the histogram we can see that variable TARGET_AMT is skewed. This is a ideal candidate for transformation.
- 2. We can see TARGET_FLAG has more observations of not having accidents compared to having an accidents.

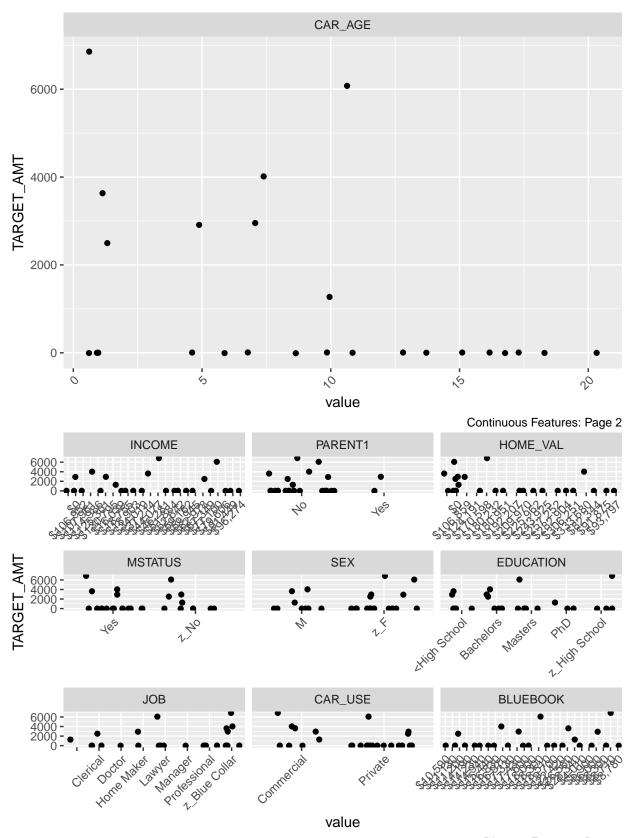
ScatterPlot

plot_scatterplot(train[1:25,], "TARGET_AMT", position = "jitter")

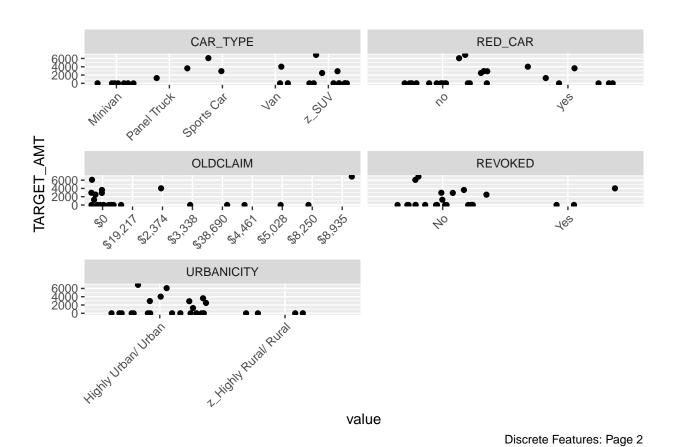
Warning: Removed 3 rows containing missing values (geom_point).



Continuous Features: Page 1



Discrete Features: Page 1



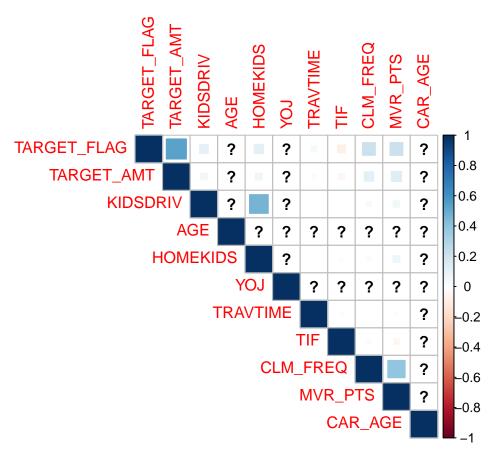
On the analysis of Scatter plot between TARGET_AMT and other Predictor variables, we do not see any pronounced positive or negative relationship.

MultiCollinearity between predictor variables and also with response variables

cordata = cor(ggtrain\$continuous)

corrplot(cordata, method = "square", type = "upper")

```
#TARGET_AMT, KIDSDRIV, AGE, YOJ, TRAVTIME, TIF, CLM_FREQ, MVR_PTS, CAR_AGE, INCOME, HOME_VAL, BLUEBOOK, OLDCLAIM
```



From the corrplot we can see that KIDSDRIV and HOMEKIDS has a little positive correlation.

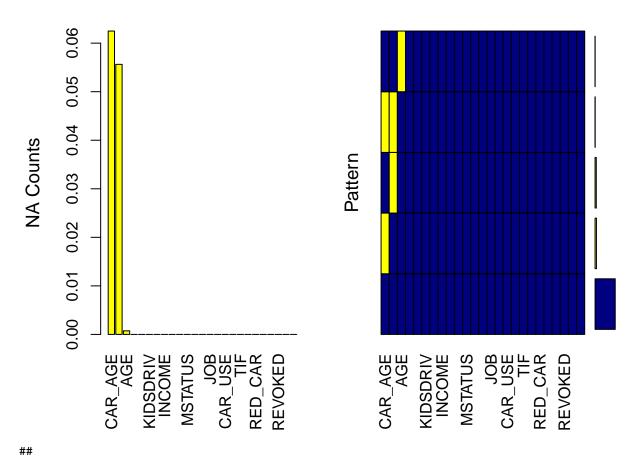
With respect to response and predictor variables, We do not see much of a bigger correlation.

Missing Value

On anlysis of missing values, we see CAR_AGE, YOJ and AGE has missing values in the respective order.

```
## Warning in plot.aggr(res, ...): not enough horizontal space to display
```

frequencies



```
##
    Variables sorted by number of missings:
                       Count
##
##
        CAR_AGE 0.062492342
##
            YOJ 0.055630437
##
            AGE 0.000735204
    TARGET_FLAG 0.00000000
##
##
     TARGET_AMT 0.00000000
##
       KIDSDRIV 0.000000000
       HOMEKIDS 0.000000000
##
##
         INCOME 0.00000000
        PARENT1 0.00000000
##
##
       HOME_VAL 0.00000000
        MSTATUS 0.000000000
##
##
            SEX 0.000000000
##
      EDUCATION 0.00000000
            JOB 0.000000000
##
##
       TRAVTIME 0.00000000
        CAR_USE 0.000000000
##
       BLUEBOOK 0.000000000
##
            TIF 0.000000000
##
##
       CAR_TYPE 0.00000000
##
        RED_CAR 0.00000000
##
       OLDCLAIM 0.00000000
##
       CLM_FREQ 0.00000000
##
        REVOKED 0.000000000
##
        MVR_PTS 0.000000000
##
     URBANICITY 0.00000000
```

2.DATA PREPARATION

From our visual exploration we have identified few variables to go through transformation based on the dataset.

- 1. We will make Home Kids as a Boolean instead of Factor.
- 2. Will reset the -ve values of CAR AGE to 0.
- 3. We will change the Jobs and Education Levels.
- 4. For the variables CAR AGE, AGE, YOJ we fill those missing values with Median/Mean.

We tried executing imputing these random missing values using MICE package.

But running the package lead to crashing of R server multiple times. So for this project dropped from using mice.

```
train$HOMEKIDS[train$HOMEKIDS != 0] = 1
train$CAR AGE[train$CAR AGE < 0 ] = 0</pre>
train$JOB = as.character(train$JOB)
train$JOB[train$JOB == ""] = "Miscellaneous"
train$JOB <- as.factor(train$JOB)</pre>
train$EDUCATION <- ifelse(train$EDUCATION %in% c("PhD", "Masters"), 0, 1)</pre>
# ## Trying to use Mice package to fill in the missing values****
# mice_train = mice(train, m = 1, maxit = 1, print = FALSE)
# train <- complete(mice_train)</pre>
#
# ###################
m = mean(train$AGE, na.rm = T)
train$AGE[is.na(train$AGE)] <- m</pre>
m = median(train$CAR AGE, na.rm = T)
train$CAR_AGE[is.na(train$CAR_AGE)] = m
m = mean(train$YOJ, na.rm = T)
train$YOJ[is.na(train$YOJ)] = m
train$INCOME = as.numeric(train$INCOME)
train$HOME_VAL= as.numeric(train$HOME_VAL)
train$BLUEBOOK = as.numeric(train$BLUEBOOK)
train$OLDCLAIM= as.numeric(train$OLDCLAIM)
test$HOMEKIDS[test$HOMEKIDS != 0 ] = 1
test$CAR_AGE[test$CAR_AGE < 0 ] = 0</pre>
test$JOB = as.character(test$JOB)
test$JOB[test$JOB == ""] = "Miscellaneous"
```

```
test$JOB <- as.factor(test$JOB)

test$EDUCATION <- ifelse(test$EDUCATION %in% c("PhD", "Masters"), 0, 1)

m = mean(test$AGE, na.rm = T)
test$AGE[is.na(test$AGE)] = m

m = median(test$CAR_AGE, na.rm = T)
test$CAR_AGE[is.na(test$CAR_AGE)] = m

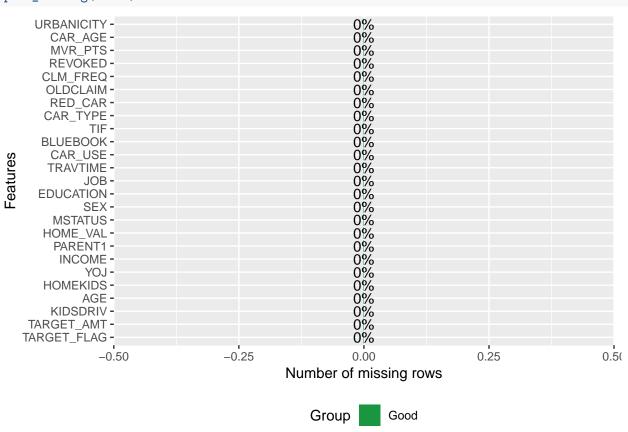
m = mean(test$YOJ, na.rm = T)
test$YOJ[is.na(test$YOJ)] = m

test$INCOME = as.numeric(test$INCOME)
test$HOME_VAL= as.numeric(test$HOME_VAL)
test$BLUEBOOK = as.numeric(test$BLUEBOOK)
test$OLDCLAIM= as.numeric(test$OLDCLAIM)</pre>
```

We will plot and see the missing elements. This is after filling the missed values.

We are making sure that there are no missing values.

plot_missing(train)



3. BUILDING MODELS

Classification:

As approach we are going to build the following models.

Each of our logistic regression models will use bionomial regression with a logit link function

Base Model and Transformed Variables

1. The first model will be Base Model. It will contain all transformed data. It contains all the 24 variables(excluding TARGET AMT)

```
base_transform_model = glm(TARGET_FLAG ~ . -TARGET_AMT , family = binomial(link = 'logit'), data = train
summary(base_transform_model)
##
## Call:
  glm(formula = TARGET_FLAG ~ . - TARGET_AMT, family = binomial(link = "logit"),
       data = train)
##
##
## Deviance Residuals:
      Min
                 1Q
                      Median
                                   3Q
                                           Max
## -2.5221
           -0.7269
                    -0.4069
                               0.6513
                                        3.1181
##
## Coefficients:
##
                                     Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                                   -9.866e-01 3.062e-01 -3.222 0.001273 **
## KIDSDRIV
                                    3.485e-01 5.945e-02
                                                           5.862 4.59e-09 ***
## AGE
                                   -8.537e-04 4.058e-03
                                                          -0.210 0.833383
## HOMEKIDS
                                    3.039e-01 9.644e-02
                                                           3.151 0.001626 **
## YOJ
                                   -1.917e-02 8.620e-03
                                                          -2.223 0.026190 *
## INCOME
                                   -1.639e-05 1.581e-05
                                                          -1.037 0.299720
## PARENT1Yes
                                    2.237e-01 1.198e-01
                                                           1.867 0.061945 .
## HOME_VAL
                                   -9.019e-05 2.011e-05
                                                          -4.485 7.30e-06 ***
## MSTATUSz_No
                                    5.555e-01 8.036e-02
                                                           6.913 4.74e-12 ***
## SEXz_F
                                               1.027e-01
                                                          -2.882 0.003952 **
                                   -2.961e-01
## EDUCATION
                                   1.582e-02 1.330e-01
                                                           0.119 0.905315
## JOBDoctor
                                  -1.143e+00 2.570e-01
                                                          -4.446 8.76e-06 ***
                                                          -0.387 0.698632
## JOBHome Maker
                                   -5.448e-02 1.407e-01
## JOBLawyer
                                   -5.424e-01
                                               1.791e-01
                                                          -3.029 0.002454 **
                                   -1.246e+00
                                               1.368e-01
                                                          -9.107 < 2e-16 ***
## JOBManager
## JOBMiscellaneous
                                   -7.007e-01
                                              1.903e-01
                                                          -3.683 0.000231 ***
## JOBProfessional
                                   -5.218e-01 1.159e-01
                                                          -4.501 6.75e-06 ***
## JOBStudent
                                   -5.956e-02 1.280e-01
                                                          -0.465 0.641702
## JOBz_Blue Collar
                                  -1.753e-01 1.060e-01
                                                          -1.654 0.098196 .
## TRAVTIME
                                   1.437e-02 1.872e-03
                                                          7.675 1.65e-14 ***
## CAR_USEPrivate
                                   -7.015e-01 8.655e-02
                                                          -8.105 5.29e-16 ***
## BLUEBOOK
                                    1.791e-05
                                               3.358e-05
                                                           0.534 0.593654
## TIF
                                   -5.468e-02 7.297e-03
                                                          -7.493 6.71e-14 ***
## CAR_TYPEPanel Truck
                                    2.149e-01
                                              1.417e-01
                                                           1.517 0.129311
## CAR_TYPEPickup
                                    6.258e-01
                                               1.011e-01
                                                           6.192 5.95e-10 ***
## CAR_TYPESports Car
                                    1.224e+00
                                              1.221e-01
                                                          10.023 < 2e-16 ***
## CAR_TYPEVan
                                    4.497e-01 1.205e-01
                                                           3.733 0.000190 ***
## CAR_TYPEz_SUV
                                    9.653e-01 1.027e-01
                                                           9.399 < 2e-16 ***
```

```
5.518e-03 8.596e-02 0.064 0.948817
## RED_CARyes
## OLDCLAIM
                                  8.896e-05 4.232e-05 2.102 0.035548 *
## CLM FREQ
                                  1.155e-01 3.201e-02 3.607 0.000310 ***
## REVOKEDYes
                                  7.451e-01 8.015e-02 9.296 < 2e-16 ***
                                  1.060e-01 1.364e-02
## MVR_PTS
                                                       7.774 7.61e-15 ***
## CAR AGE
                                 -1.587e-02 6.867e-03 -2.312 0.020797 *
## URBANICITYz_Highly Rural/ Rural -2.338e+00 1.120e-01 -20.864 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 9418.0 on 8160 degrees of freedom
## Residual deviance: 7370.3 on 8126 degrees of freedom
## AIC: 7440.3
##
## Number of Fisher Scoring iterations: 5
```

knitr::kable(vif(base_transform_model))

	GVIF	Df	$GVIF^{(1/(2*Df))}$
KIDSDRIV	1.298221	1	1.139395
AGE	1.516209	1	1.231344
HOMEKIDS	2.671089	1	1.634347
YOJ	1.474231	1	1.214179
INCOME	1.266935	1	1.125582
PARENT1	2.350983	1	1.533292
$HOME_VAL$	1.309729	1	1.144434
MSTATUS	1.922674	1	1.386605
SEX	3.147536	1	1.774130
EDUCATION	4.059590	1	2.014842
JOB	12.381173	8	1.170301
TRAVTIME	1.036810	1	1.018239
CAR_USE	2.206358	1	1.485382
BLUEBOOK	1.121108	1	1.058824
TIF	1.010228	1	1.005101
CAR_TYPE	3.923111	5	1.146471
RED_CAR	1.836787	1	1.355281
OLDCLAIM	1.840900	1	1.356798
CLM_FREQ	1.850374	1	1.360285
REVOKED	1.016112	1	1.008024
MVR_PTS	1.183336	1	1.087813
CAR_AGE	1.672388	1	1.293209
URBANICITY	1.137012	1	1.066307

hoslem.test(train\$TARGET_FLAG, fitted(base_transform_model))

```
##
## Hosmer and Lemeshow goodness of fit (GOF) test
## data: train$TARGET_FLAG, fitted(base_transform_model)
## X-squared = 5.5714, df = 8, p-value = 0.6951
```

```
rocBaseTransformPlot = roc(base_transform_model$y, fitted(base_transform_model))
AUC = as.numeric(pROC::roc(base_transform_model$y, fitted(base_transform_model))$auc)
AUC
```

```
## [1] 0.8088218
```

Observations

From the above model, we see 8 out of the 25 variables has (stat-sig) p-values at a significance level greater than 0.05 These variable can be dropped in our next model to see how our model performs. The below are the variables which can be dropped in our next model. AGE

INCOME

EDUCATION

JOBHome Maker

JOBStudent

YOJ

JOBz Blue Collar

CAR_TYPEPanel Truck RED_CARyes

From the VIF function we can see 2 variables has VIF > 4. So this multicollinearity issue needs to be fixed. These can be removed from our model in future models.

From the above Hoslem test we can see the value of p = 0.6951, which is significantly greater than 0.05. Which says our model is not that good.

From the AUC(Area under the curve) values above of 'r AUC' is relatively high at .8088. As far as AUC, this model is good.

Considering the hoslem test result this model is creating, this will not be the ideal candidate.

Base Model Transformation pls Backward Elimination

2. For this model, we are going to use the Base Model (Transformation) and we are going to remove the variables which has higher p-value (>0.05). Also we are going to remove variables which has VIF > 4 from our Model 1.

The following variables have been removed from base_model variables.

```
train_new = subset(train, select = -c(AGE, INCOME, EDUCATION, JOB, CAR_TYPE))
base_backward_model = glm(TARGET_FLAG ~ . -TARGET_AMT , family = binomial(link = 'logit'), data = train
summary(base_backward_model)
##
## Call:
## glm(formula = TARGET_FLAG ~ . - TARGET_AMT, family = binomial(link = "logit"),
##
       data = train new)
##
## Deviance Residuals:
                      Median
                                   3Q
                 1Q
                                           Max
## -2.3355 -0.7434 -0.4461
                               0.7224
                                        2.9736
##
## Coefficients:
                                     Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                                   -7.205e-01 1.549e-01 -4.653 3.27e-06 ***
## KIDSDRIV
                                                           5.297 1.18e-07 ***
                                    3.019e-01 5.700e-02
## HOMEKIDS
                                    4.008e-01 8.466e-02
                                                           4.735 2.19e-06 ***
```

-4.022e-02 7.219e-03 -5.572 2.51e-08 ***

```
1.993e-01 1.171e-01 1.702 0.088821 .
## PARENT1Yes
                                -1.379e-04 1.899e-05 -7.262 3.82e-13 ***
## HOME VAL
## MSTATUSz No
                                 4.203e-01 7.766e-02 5.412 6.24e-08 ***
## SEXz_F
                                 2.683e-01 7.927e-02 3.385 0.000712 ***
                                 1.476e-02 1.830e-03 8.066 7.28e-16 ***
## TRAVTIME
## CAR USEPrivate
                               -7.550e-01 6.049e-02 -12.480 < 2e-16 ***
## BLUEBOOK
                                 7.733e-05 3.173e-05 2.437 0.014795 *
                                -5.141e-02 7.144e-03 -7.197 6.15e-13 ***
## TIF
## RED_CARyes
                                -1.136e-02 8.397e-02 -0.135 0.892424
## OLDCLAIM
                                 9.868e-05 4.152e-05 2.377 0.017452 *
## CLM_FREQ
                                 1.239e-01 3.130e-02 3.958 7.55e-05 ***
## REVOKEDYes
                                  7.701e-01 7.796e-02 9.878 < 2e-16 ***
                                 1.127e-01 1.337e-02 8.426 < 2e-16 ***
## MVR_PTS
## CAR_AGE
                                 -4.352e-02 5.403e-03 -8.056 7.88e-16 ***
## URBANICITYz_Highly Rural/ Rural -2.103e+00 1.102e-01 -19.087 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
      Null deviance: 9418.0 on 8160 degrees of freedom
## Residual deviance: 7646.7 on 8142 degrees of freedom
## AIC: 7684.7
## Number of Fisher Scoring iterations: 5
knitr::kable(vif(base_backward_model))
```

	X
KIDSDRIV	1.242013
HOMEKIDS	2.144087
YOJ	1.051585
PARENT1	2.359908
$HOME_VAL$	1.212542
MSTATUS	1.874480
SEX	1.952126
TRAVTIME	1.032653
CAR_USE	1.122006
BLUEBOOK	1.012350
TIF	1.005389
RED_CAR	1.818887
OLDCLAIM	1.844528
CLM_FREQ	1.854404
REVOKED	1.013313
MVR_PTS	1.179388
CAR_AGE	1.071260
URBANICITY	1.103281

hoslem.test(train\$TARGET_FLAG, fitted(base_backward_model))

Hosmer and Lemeshow goodness of fit (GOF) test
##

```
## data: train$TARGET_FLAG, fitted(base_backward_model)
## X-squared = 9.9022, df = 8, p-value = 0.272

rocBaseBackwardPlot = roc(base_backward_model$y, fitted(base_backward_model))
AUC = as.numeric(pROC::roc(base_backward_model$y, fitted(base_backward_model))$auc)
AUC
```

[1] 0.7875901

Observations

From the above model, we see all of our variables has p-values at a significance level lesser than 0.05

From the VIF function we can see 0 variables has VIF > 4.

From the above Hoslem test we can see the value of p = 0.272, which is little greater than 0.05. Though this value is better compared to our MOdel 1, this is not the best Model for us to pick.

From the AUC(Area under the curve) values above of 'r AUC' has come down a littel compared to Model 1 at .787.

Step Model

3. For our final model, we will use the step function on the base model and transformation variables.

```
base_step_model = step(base_transform_model)
```

```
## Start: AIC=7440.31
## TARGET_FLAG ~ (TARGET_AMT + KIDSDRIV + AGE + HOMEKIDS + YOJ +
##
       INCOME + PARENT1 + HOME_VAL + MSTATUS + SEX + EDUCATION +
       JOB + TRAVTIME + CAR_USE + BLUEBOOK + TIF + CAR_TYPE + RED_CAR +
##
##
       OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY) -
       TARGET_AMT
##
##
##
                Df Deviance
                                ATC
## - RED CAR
                     7370.3 7438.3
## - EDUCATION
                      7370.3 7438.3
                 1
                     7370.4 7438.4
## - AGE
                 1
## - BLUEBOOK
                 1
                     7370.6 7438.6
## - INCOME
                 1
                     7371.4 7439.4
                      7370.3 7440.3
## <none>
## - PARENT1
                     7373.8 7441.8
                 1
## - OLDCLAIM
                 1
                     7374.7 7442.7
## - YOJ
                 1
                      7375.2 7443.2
## - CAR_AGE
                 1
                      7375.6 7443.6
## - SEX
                     7378.6 7446.6
                 1
## - HOMEKIDS
                 1
                      7380.2 7448.2
## - CLM_FREQ
                     7383.2 7451.2
                 1
## - HOME VAL
                 1
                      7390.6 7458.6
## - KIDSDRIV
                 1
                     7404.6 7472.6
## - MSTATUS
                      7418.2 7486.2
## - TIF
                      7428.5 7496.5
                 1
## - TRAVTIME
                      7429.4 7497.4
                 1
## - MVR PTS
                 1
                     7431.2 7499.2
## - CAR USE
                 1
                     7437.1 7505.1
## - REVOKED
                      7455.3 7523.3
                 1
## - JOB
                 8
                     7487.1 7541.1
## - CAR_TYPE
                 5
                     7501.0 7561.0
## - URBANICITY 1
                     7994.6 8062.6
```

```
##
## Step: AIC=7438.31
## TARGET FLAG ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + INCOME + PARENT1 +
       HOME_VAL + MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE +
##
##
       BLUEBOOK + TIF + CAR_TYPE + OLDCLAIM + CLM_FREQ + REVOKED +
##
       MVR PTS + CAR AGE + URBANICITY
##
##
                Df Deviance
                                AIC
## - EDUCATION
                 1
                     7370.3 7436.3
## - AGE
                 1
                     7370.4 7436.4
## - BLUEBOOK
                 1
                     7370.6 7436.6
## - INCOME
                     7371.4 7437.4
                 1
## <none>
                     7370.3 7438.3
## - PARENT1
                     7373.8 7439.8
## - OLDCLAIM
                     7374.7 7440.7
                 1
## - YOJ
                 1
                     7375.2 7441.2
## - CAR_AGE
                     7375.6 7441.6
                 1
## - HOMEKIDS
                     7380.2 7446.2
                 1
## - SEX
                     7381.8 7447.8
                 1
## - CLM FREQ
                 1
                     7383.2 7449.2
## - HOME_VAL
                 1
                     7390.6 7456.6
## - KIDSDRIV
                     7404.6 7470.6
                 1
## - MSTATUS
                     7418.2 7484.2
                 1
## - TIF
                     7428.5 7494.5
                 1
## - TRAVTIME
                 1
                     7429.4 7495.4
## - MVR PTS
                 1
                     7431.2 7497.2
## - CAR_USE
                     7437.1 7503.1
                 1
## - REVOKED
                 1
                     7455.3 7521.3
## - JOB
                 8
                     7487.1 7539.1
## - CAR TYPE
                 5
                     7501.0 7559.0
## - URBANICITY 1
                     7994.7 8060.7
##
## Step: AIC=7436.32
## TARGET_FLAG ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + INCOME + PARENT1 +
##
       HOME_VAL + MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + BLUEBOOK +
##
       TIF + CAR_TYPE + OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS +
##
       CAR AGE + URBANICITY
##
##
                Df Deviance
                     7370.4 7434.4
## - AGE
                 1
## - BLUEBOOK
                     7370.6 7434.6
                 1
## - INCOME
                     7371.4 7435.4
                 1
                     7370.3 7436.3
## <none>
## - PARENT1
                     7373.8 7437.8
                 1
## - OLDCLAIM
                 1
                     7374.7 7438.7
## - YOJ
                     7375.3 7439.3
                 1
## - CAR_AGE
                 1
                     7376.5 7440.5
## - HOMEKIDS
                     7380.2 7444.2
                 1
## - SEX
                     7381.8 7445.8
                 1
## - CLM_FREQ
                 1
                     7383.2 7447.2
## - HOME_VAL
                     7390.6 7454.6
                 1
## - KIDSDRIV
                 1
                     7404.6 7468.6
                     7418.2 7482.2
## - MSTATUS
                 1
## - TIF
                 1
                     7428.6 7492.6
```

```
## - TRAVTIME
                     7429.4 7493.4
                 1
## - MVR_PTS
                     7431.2 7495.2
                 1
## - CAR USE
                 1
                     7437.1 7501.1
## - REVOKED
                     7455.3 7519.3
                 1
## - JOB
                 8
                     7501.8 7551.8
## - CAR TYPE
                    7501.0 7557.0
                 5
## - URBANICITY 1
                     7994.7 8058.7
##
## Step: AIC=7434.37
## TARGET_FLAG ~ KIDSDRIV + HOMEKIDS + YOJ + INCOME + PARENT1 +
       HOME_VAL + MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + BLUEBOOK +
##
       TIF + CAR_TYPE + OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS +
##
       CAR_AGE + URBANICITY
##
##
                Df Deviance
                               AIC
## - BLUEBOOK
                     7370.7 7432.7
## - INCOME
                     7371.4 7433.4
## <none>
                     7370.4 7434.4
## - PARENT1
                     7373.8 7435.8
                 1
## - OLDCLAIM
                 1
                     7374.8 7436.8
## - YOJ
                 1
                     7375.6 7437.6
## - CAR AGE
                     7376.6 7438.6
## - SEX
                     7381.8 7443.8
                 1
## - HOMEKIDS
                     7383.2 7445.2
                 1
                    7383.3 7445.3
## - CLM FREQ
                 1
## - HOME VAL
                 1
                     7390.7 7452.7
## - KIDSDRIV
                     7405.5 7467.5
                 1
## - MSTATUS
                 1
                     7419.0 7481.0
## - TIF
                     7428.6 7490.6
                 1
## - TRAVTIME
                     7429.4 7491.4
                 1
## - MVR_PTS
                 1
                     7431.4 7493.4
## - CAR_USE
                 1
                     7437.1 7499.1
## - REVOKED
                     7455.4 7517.4
## - JOB
                     7503.5 7551.5
                 8
## - CAR TYPE
                 5
                     7501.2 7555.2
## - URBANICITY 1
                     7995.3 8057.3
##
## Step: AIC=7432.66
## TARGET FLAG ~ KIDSDRIV + HOMEKIDS + YOJ + INCOME + PARENT1 +
##
       HOME_VAL + MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + TIF +
##
       CAR TYPE + OLDCLAIM + CLM FREQ + REVOKED + MVR PTS + CAR AGE +
##
       URBANICITY
##
                Df Deviance
                               AIC
## - INCOME
                    7371.8 7431.8
                     7370.7 7432.7
## <none>
## - PARENT1
                     7374.1 7434.1
                 1
                     7375.1 7435.1
## - OLDCLAIM
                 1
## - YOJ
                 1
                     7375.9 7435.9
                     7377.0 7437.0
## - CAR_AGE
                 1
## - SEX
                     7382.1 7442.1
                 1
## - CLM_FREQ
                     7383.5 7443.5
## - HOMEKIDS
                 1
                     7383.6 7443.6
## - HOME_VAL
                 1
                    7391.0 7451.0
```

```
## - KIDSDRIV
                    7405.7 7465.7
## - MSTATUS
                   7419.5 7479.5
                1
               1 7428.8 7488.8
## - TIF
## - TRAVTIME
                    7429.7 7489.7
              1
## - MVR PTS
                1
                    7431.6 7491.6
## - CAR USE
              1 7437.2 7497.2
## - REVOKED
                1
                    7455.6 7515.6
## - JOB
                    7504.4 7550.4
                8
## - CAR_TYPE
                5
                    7505.4 7557.4
## - URBANICITY 1
                    7996.2 8056.2
## Step: AIC=7431.79
## TARGET_FLAG ~ KIDSDRIV + HOMEKIDS + YOJ + PARENT1 + HOME_VAL +
      MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + TIF + CAR_TYPE +
##
##
      OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY
##
##
               Df Deviance
                              AIC
## <none>
                    7371.8 7431.8
## - PARENT1
                    7375.2 7433.2
                1
## - OLDCLAIM
                    7376.3 7434.3
## - CAR_AGE
                1
                    7378.1 7436.1
## - YOJ
                    7378.3 7436.3
## - SEX
                    7383.2 7441.2
                1
## - CLM FREQ
                    7384.5 7442.5
                1
## - HOMEKIDS
              1 7384.9 7442.9
## - HOME VAL
                1
                    7391.9 7449.9
## - KIDSDRIV
                    7407.2 7465.2
                1
## - MSTATUS
                1
                    7420.5 7478.5
## - TIF
                    7430.2 7488.2
                1
## - TRAVTIME
                    7430.8 7488.8
                1
## - MVR_PTS
                1
                    7432.4 7490.4
## - CAR_USE
                1
                    7438.2 7496.2
## - REVOKED
                    7457.0 7515.0
                    7509.3 7553.3
## - JOB
                8
## - CAR TYPE
                5
                    7506.8 7556.8
## - URBANICITY 1
                    7997.1 8055.1
summary(base_step_model)
##
## Call:
## glm(formula = TARGET_FLAG ~ KIDSDRIV + HOMEKIDS + YOJ + PARENT1 +
      HOME_VAL + MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + TIF +
##
      CAR_TYPE + OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE +
##
      URBANICITY, family = binomial(link = "logit"), data = train)
##
## Deviance Residuals:
              1Q Median
                                  ЗQ
      Min
                                          Max
## -2.5258 -0.7270 -0.4063 0.6525
                                       3.1130
##
## Coefficients:
                                    Estimate Std. Error z value Pr(>|z|)
##
                                  -1.007e+00 1.882e-01 -5.353 8.64e-08 ***
## (Intercept)
## KIDSDRIV
                                   3.472e-01 5.831e-02 5.954 2.62e-09 ***
## HOMEKIDS
                                   3.155e-01 8.694e-02 3.630 0.000284 ***
```

```
## YOJ
                                 -2.120e-02 8.331e-03 -2.544 0.010947 *
                                                       1.858 0.063112 .
## PARENT1Yes
                                  2.225e-01 1.197e-01
## HOME VAL
                                 -8.995e-05 2.014e-05 -4.466 7.95e-06 ***
## MSTATUSz_No
                                  5.576e-01 7.995e-02
                                                       6.974 3.08e-12 ***
## SEXz F
                                 -2.986e-01 8.887e-02 -3.360 0.000780 ***
## JOBDoctor
                                 -1.155e+00 2.302e-01 -5.019 5.20e-07 ***
## JOBHome Maker
                                -4.573e-02 1.378e-01 -0.332 0.740007
## JOBLawyer
                                 -5.744e-01 1.374e-01 -4.180 2.92e-05 ***
## JOBManager
                                 -1.268e+00 1.288e-01 -9.847 < 2e-16 ***
## JOBMiscellaneous
                                -7.210e-01 1.537e-01 -4.691 2.72e-06 ***
## JOBProfessional
                                -5.476e-01 1.131e-01 -4.841 1.29e-06 ***
## JOBStudent
                                 -4.577e-02 1.272e-01 -0.360 0.719035
## JOBz_Blue Collar
                                -1.940e-01 1.047e-01 -1.852 0.063969 .
## TRAVTIME
                                 1.436e-02 1.871e-03
                                                       7.672 1.69e-14 ***
## CAR_USEPrivate
                                -6.991e-01 8.649e-02 -8.082 6.35e-16 ***
## TIF
                                 -5.477e-02 7.293e-03 -7.510 5.92e-14 ***
## CAR_TYPEPanel Truck
                                 2.322e-01 1.390e-01
                                                         1.671 0.094763 .
## CAR TYPEPickup
                                  6.398e-01 9.865e-02
                                                         6.486 8.82e-11 ***
## CAR_TYPESports Car
                                  1.231e+00 1.209e-01 10.186 < 2e-16 ***
## CAR TYPEVan
                                  4.546e-01 1.204e-01
                                                        3.776 0.000159 ***
## CAR_TYPEz_SUV
                                  9.692e-01 1.022e-01
                                                       9.488 < 2e-16 ***
## OLDCLAIM
                                  8.957e-05 4.230e-05
                                                       2.118 0.034197 *
## CLM_FREQ
                                  1.145e-01 3.198e-02 3.581 0.000343 ***
## REVOKEDYes
                                  7.458e-01 8.013e-02
                                                         9.307 < 2e-16 ***
## MVR PTS
                                  1.056e-01 1.362e-02 7.755 8.85e-15 ***
## CAR AGE
                                  -1.626e-02 6.479e-03 -2.509 0.012103 *
## URBANICITYz_Highly Rural/ Rural -2.338e+00 1.120e-01 -20.874 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 9418.0 on 8160 degrees of freedom
## Residual deviance: 7371.8 on 8131 degrees of freedom
## AIC: 7431.8
## Number of Fisher Scoring iterations: 5
```

knitr::kable(vif(base_step_model))

	GVIF	Df	$GVIF^{(1/(2*Df))}$
KIDSDRIV	1.249841	1	1.117963
HOMEKIDS	2.171342	1	1.473547
YOJ	1.377388	1	1.173622
PARENT1	2.347636	1	1.532200
$HOME_VAL$	1.309494	1	1.144331
MSTATUS	1.903822	1	1.379790
SEX	2.355548	1	1.534780
JOB	4.706122	8	1.101644
TRAVTIME	1.036521	1	1.018097
CAR_USE	2.203776	1	1.484512
TIF	1.009478	1	1.004728
CAR_TYPE	3.597385	5	1.136577
OLDCLAIM	1.839934	1	1.356442

	GVIF	Df	$\overline{\text{GVIF}^{}(1/(2*\text{Df}))}$
CLM_FREQ	1.847465	1	1.359215
REVOKED	1.015661	1	1.007800
MVR_PTS	1.181072	1	1.086771
CAR_AGE	1.488861	1	1.220189
URBANICITY	1.136417	1	1.066029

hoslem.test(train\$TARGET_FLAG, fitted(base_step_model))

```
##
## Hosmer and Lemeshow goodness of fit (GOF) test
##
## data: train$TARGET_FLAG, fitted(base_step_model)
## X-squared = 4.1094, df = 8, p-value = 0.8471

rocBaseStepPlot = roc(base_step_model$y, fitted(base_step_model))
AUC = as.numeric(pROC::roc(base_step_model$y, fitted(base_step_model))$auc)
AUC
```

[1] 0.8087917

Observations

From the above model, we see 8 variables dropped from 25.

From the VIF function we can see that the following variables has VIF > 4. JOB is the only variable which has a little higher vIF.

From the above Hoslem test we can see the value of p = 0.8471, which is more than 0.05. Which says our model is not the best.

From the AUC(Area under the curve) values above of 'r AUC' is relatively high at .808. This model is good at predicting the response variable.

Regression Analysis.

Base plus Transformed Variables.

For Linear Regression, we will first do as Base Model with transformed variables.

```
regbaseplustransform = lm(TARGET_AMT ~ .-TARGET_FLAG, data = train)
summary(regbaseplustransform)
```

```
##
## Call:
## lm(formula = TARGET_AMT ~ . - TARGET_FLAG, data = train)
##
## Residuals:
             1Q Median
##
     Min
                           3Q
                                 Max
##
    -5609 -1686
                 -766
                          344 103811
##
## Coefficients:
                                    Estimate Std. Error t value Pr(>|t|)
##
                                    1.646e+03 5.299e+02 3.107 0.001895 **
## (Intercept)
## KIDSDRIV
                                   2.838e+02 1.113e+02
                                                          2.550 0.010801 *
## AGE
                                   9.591e+00 7.174e+00 1.337 0.181277
                                   3.319e+02 1.654e+02 2.007 0.044774 *
## HOMEKIDS
```

```
## YOJ
                                  -9.457e+00 1.521e+01
                                                         -0.622 0.534162
## INCOME
                                  -1.111e-02 2.677e-02
                                                        -0.415 0.678067
## PARENT1Yes
                                                          2.158 0.030926 *
                                   4.684e+02 2.170e+02
## HOME_VAL
                                  -7.358e-02 3.490e-02
                                                         -2.109 0.034999 *
## MSTATUSz No
                                   5.710e+02 1.377e+02
                                                          4.147 3.41e-05 ***
                                                        -1.743 0.081357 .
## SEXz F
                                  -2.987e+02 1.713e+02
## EDUCATION
                                  -2.512e+02 2.127e+02
                                                         -1.181 0.237634
## JOBDoctor
                                  -1.119e+03 3.858e+02
                                                         -2.900 0.003744 **
## JOBHome Maker
                                  -8.225e+01 2.464e+02
                                                         -0.334 0.738558
## JOBLawyer
                                  -4.800e+02 2.952e+02
                                                         -1.626 0.103983
## JOBManager
                                  -1.193e+03 2.256e+02
                                                         -5.286 1.28e-07 ***
## JOBMiscellaneous
                                  -7.284e+02
                                              3.323e+02
                                                         -2.192 0.028434 *
## JOBProfessional
                                  -2.515e+02 2.022e+02
                                                         -1.244 0.213601
## JOBStudent
                                  -1.767e+02 2.333e+02
                                                         -0.757 0.448855
## JOBz_Blue Collar
                                                         -0.388 0.698070
                                  -7.443e+01 1.919e+02
## TRAVTIME
                                   1.192e+01
                                              3.221e+00
                                                          3.701 0.000216 ***
## CAR_USEPrivate
                                  -7.385e+02 1.569e+02
                                                         -4.708 2.55e-06 ***
## BLUEBOOK
                                   2.008e-04 5.965e-02
                                                          0.003 0.997315
## TIF
                                  -4.774e+01 1.218e+01
                                                         -3.920 8.93e-05 ***
## CAR TYPEPanel Truck
                                   4.420e+02 2.520e+02
                                                          1.754 0.079432
## CAR_TYPEPickup
                                   3.763e+02 1.720e+02
                                                          2.188 0.028697 *
## CAR TYPESports Car
                                   9.240e+02 2.058e+02
                                                          4.491 7.20e-06 ***
                                                          2.797 0.005175 **
## CAR_TYPEVan
                                   5.785e+02 2.068e+02
## CAR_TYPEz_SUV
                                   6.669e+02 1.655e+02
                                                          4.029 5.65e-05 ***
## RED CARves
                                  -5.013e+01 1.490e+02 -0.336 0.736580
## OLDCLAIM
                                  -2.493e-02 8.366e-02
                                                         -0.298 0.765702
## CLM_FREQ
                                   1.192e+02 6.303e+01
                                                          1.892 0.058565
## REVOKEDYes
                                   4.391e+02 1.556e+02
                                                          2.821 0.004796 **
## MVR_PTS
                                   1.753e+02 2.615e+01
                                                          6.704 2.17e-11 ***
## CAR AGE
                                  -3.481e+01 1.188e+01 -2.930 0.003395 **
## URBANICITYz_Highly Rural/ Rural -1.660e+03 1.399e+02 -11.867 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 4546 on 8126 degrees of freedom
## Multiple R-squared: 0.06986,
                                   Adjusted R-squared: 0.06597
## F-statistic: 17.95 on 34 and 8126 DF, p-value: < 2.2e-16
```

$Observations\ *$

- 1. Most of the variables has insignificant p=values. That is values greater than (0.05).
- 2. The Mutliple R-Squared and Adjusted R-Squared values are at 69% and 65% respectively. These values are not considered high for model selection.

BIC Step Model

Using the transformed values, we are going to do a BIC Forward and Backward selection with missing values imputed.

BICBasePlusTransform = step(regbaseplustransform)

```
## Start: AIC=137499.6
## TARGET_AMT ~ (TARGET_FLAG + KIDSDRIV + AGE + HOMEKIDS + YOJ +
## INCOME + PARENT1 + HOME_VAL + MSTATUS + SEX + EDUCATION +
## JOB + TRAVTIME + CAR_USE + BLUEBOOK + TIF + CAR_TYPE + RED_CAR +
## OLDCLAIM + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY) -
```

```
##
       TARGET FLAG
##
##
                Df
                    Sum of Sq
                                   RSS
                         234 1.6795e+11 137498
## - BLUEBOOK
                1
## - OLDCLAIM
                1
                     1835544 1.6795e+11 137498
## - RED CAR
                    2338867 1.6795e+11 137498
                1
## - INCOME
                    3561586 1.6795e+11 137498
## - YOJ
                    7988239 1.6796e+11 137498
                 1
## - EDUCATION
                1
                    28827474 1.6798e+11 137499
## - AGE
                 1
                     36942849 1.6799e+11 137499
## <none>
                              1.6795e+11 137500
## - SEX
                     62796709 1.6801e+11 137501
## - CLM FREQ
                    73962009 1.6802e+11 137501
                1
## - HOMEKIDS
                     83259125 1.6803e+11 137502
## - HOME_VAL
                     91905585 1.6804e+11 137502
                 1
## - PARENT1
                 1
                    96285923 1.6805e+11 137502
## - KIDSDRIV
                 1 134356783 1.6808e+11 137504
## - REVOKED
                 1 164504877 1.6811e+11 137506
## - CAR_AGE
                1 177481567 1.6813e+11 137506
## - TRAVTIME
                1 283082422 1.6823e+11 137511
## - TIF
                1 317580679 1.6827e+11 137513
## - MSTATUS
               1 355392690 1.6830e+11 137515
## - CAR_TYPE
                5 566183808 1.6852e+11 137517
## - CAR USE
                1 458060492 1.6841e+11 137520
## - JOB
                 8 825911570 1.6877e+11 137524
## - MVR PTS
                 1 928773611 1.6888e+11 137543
## - URBANICITY 1 2910765489 1.7086e+11 137638
## Step: AIC=137497.6
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + INCOME + PARENT1 +
##
       HOME_VAL + MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE +
##
       TIF + CAR_TYPE + RED_CAR + OLDCLAIM + CLM_FREQ + REVOKED +
##
       MVR_PTS + CAR_AGE + URBANICITY
##
                Df Sum of Sq
                                    RSS
                    1835435 1.6795e+11 137496
## - OLDCLAIM
                1
## - RED CAR
                      2339758 1.6795e+11 137496
## - INCOME
                     3582469 1.6795e+11 137496
                 1
## - YOJ
                     7988321 1.6796e+11 137496
                 1
## - EDUCATION
                   28831412 1.6798e+11 137497
                 1
## - AGE
                     36976340 1.6799e+11 137497
## <none>
                              1.6795e+11 137498
## - SEX
                1
                     62817912 1.6801e+11 137499
## - CLM_FREQ
                    73969080 1.6802e+11 137499
                 1
## - HOMEKIDS
                 1
                     83259988 1.6803e+11 137500
## - HOME_VAL
                     91910716 1.6804e+11 137500
                 1
## - PARENT1
                 1
                    96286881 1.6805e+11 137500
## - KIDSDRIV
                 1 134356551 1.6808e+11 137502
## - REVOKED
                 1 164508257 1.6811e+11 137504
## - CAR_AGE
                   177679849 1.6813e+11 137504
## - TRAVTIME
                1 283093012 1.6823e+11 137509
## - TIF
                1 317581378 1.6827e+11 137511
## - MSTATUS
                1 355671387 1.6830e+11 137513
## - CAR TYPE
                5 573792613 1.6852e+11 137515
```

```
## - CAR USE
                1 458072384 1.6841e+11 137518
## - JOB
                8 826257525 1.6878e+11 137522
                1 928882598 1.6888e+11 137541
## - MVR PTS
## - URBANICITY 1 2913153695 1.7086e+11 137636
## Step: AIC=137495.7
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + INCOME + PARENT1 +
##
      HOME VAL + MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR USE +
       TIF + CAR_TYPE + RED_CAR + CLM_FREQ + REVOKED + MVR_PTS +
##
##
      CAR_AGE + URBANICITY
##
##
                                    RSS
               Df Sum of Sq
## - RED_CAR
                   2335895 1.6795e+11 137494
                1
## - INCOME
                    3544797 1.6795e+11 137494
## - YOJ
                    8096118 1.6796e+11 137494
                1
## - EDUCATION
                1
                    28867882 1.6798e+11 137495
## - AGE
                    36919716 1.6799e+11 137496
                1
## <none>
                             1.6795e+11 137496
## - SEX
                    62927085 1.6801e+11 137497
                1
## - HOMEKIDS
                1
                    83121358 1.6803e+11 137498
## - HOME_VAL
                1
                   91326041 1.6804e+11 137498
## - PARENT1
                    96038794 1.6805e+11 137498
                1
## - CLM_FREQ
                1 99861679 1.6805e+11 137499
                1 134490431 1.6809e+11 137500
## - KIDSDRIV
## - REVOKED
                1 168949986 1.6812e+11 137502
## - CAR AGE
                1 177188946 1.6813e+11 137502
## - TRAVTIME
                1 283513013 1.6823e+11 137507
## - TIF
                1 317306476 1.6827e+11 137509
## - MSTATUS
               1 355395909 1.6831e+11 137511
## - CAR_TYPE
                5 572546911 1.6852e+11 137514
## - CAR_USE
                1 458280356 1.6841e+11 137516
                 8 825961844 1.6878e+11 137520
## - JOB
## - MVR PTS
                1 938388177 1.6889e+11 137539
## - URBANICITY 1 2918808891 1.7087e+11 137634
## Step: AIC=137493.8
## TARGET AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + INCOME + PARENT1 +
##
      HOME_VAL + MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE +
##
       TIF + CAR TYPE + CLM FREQ + REVOKED + MVR PTS + CAR AGE +
##
      URBANICITY
##
##
               Df Sum of Sq
                                    RSS
## - INCOME
                1
                    3484758 1.6796e+11 137492
## - YOJ
                     8176487 1.6796e+11 137492
                1
## - EDUCATION
                1
                    29045587 1.6798e+11 137493
## - AGE
                    37416303 1.6799e+11 137494
                1
## <none>
                             1.6795e+11 137494
## - SEX
                    69622628 1.6802e+11 137495
## - HOMEKIDS
                    83006540 1.6804e+11 137496
                1
## - HOME_VAL
                1
                    91219394 1.6804e+11 137496
## - PARENT1
                    96320600 1.6805e+11 137497
                1
## - CLM_FREQ
                1
                    99371631 1.6805e+11 137497
## - KIDSDRIV
                1 135163951 1.6809e+11 137498
                1 168858616 1.6812e+11 137500
## - REVOKED
```

```
## - CAR AGE
                1 177834066 1.6813e+11 137500
## - TRAVTIME
                1 282937237 1.6824e+11 137506
                1 317030400 1.6827e+11 137507
## - TIF
## - MSTATUS
                 1 354520507 1.6831e+11 137509
## - CAR_TYPE
                5 573696832 1.6853e+11 137512
## - CAR USE
                1 458078467 1.6841e+11 137514
## - JOB
                 8 827852585 1.6878e+11 137518
## - MVR PTS
                 1 938121111 1.6889e+11 137537
## - URBANICITY 1 2917448571 1.7087e+11 137632
##
## Step: AIC=137492
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + YOJ + PARENT1 + HOME_VAL +
      MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE + TIF +
       CAR_TYPE + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY
##
##
##
                   Sum of Sq
                                     RSS
                                            AIC
## - YOJ
                 1
                     10593542 1.6797e+11 137491
## - EDUCATION
                     30757633 1.6799e+11 137492
## - AGE
                     37987609 1.6799e+11 137492
## <none>
                              1.6796e+11 137492
## - SEX
                     69507901 1.6803e+11 137493
                1
## - HOMEKIDS
                     83595729 1.6804e+11 137494
                1
## - HOME_VAL
                     89935590 1.6805e+11 137494
                 1
## - PARENT1
                1
                     96710630 1.6805e+11 137495
## - CLM FREQ
                 1
                     98721276 1.6806e+11 137495
## - KIDSDRIV
                 1 136101820 1.6809e+11 137497
## - REVOKED
                 1 169325312 1.6813e+11 137498
## - CAR_AGE
                1 179654190 1.6814e+11 137499
## - TRAVTIME
                1 283032894 1.6824e+11 137504
## - TIF
                 1 317879367 1.6827e+11 137505
## - MSTATUS
                 1
                    354211793 1.6831e+11 137507
## - CAR_TYPE
                 5 576482166 1.6853e+11 137510
## - CAR_USE
                 1 457015853 1.6841e+11 137512
## - JOB
                 8 835230814 1.6879e+11 137516
## - MVR PTS
                 1 936792019 1.6889e+11 137535
## - URBANICITY 1 2919406135 1.7088e+11 137631
## Step: AIC=137490.5
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + PARENT1 + HOME_VAL +
##
      MSTATUS + SEX + EDUCATION + JOB + TRAVTIME + CAR_USE + TIF +
       CAR_TYPE + CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY
##
##
                   Sum of Sq
                Df
                                     RSS
## - EDUCATION
                     30982266 1.6800e+11 137490
                1
## - AGE
                     32332917 1.6800e+11 137490
                              1.6797e+11 137491
## <none>
## - SEX
                     70230257 1.6804e+11 137492
                 1
## - HOMEKIDS
                     76171307 1.6804e+11 137492
## - HOME_VAL
                     88077633 1.6806e+11 137493
                 1
## - PARENT1
                 1
                     98525929 1.6807e+11 137493
## - CLM_FREQ
                     99391919 1.6807e+11 137493
                 1
## - KIDSDRIV
                1 138233850 1.6811e+11 137495
## - REVOKED
                 1 169443159 1.6814e+11 137497
## - CAR AGE
                 1 180012536 1.6815e+11 137497
```

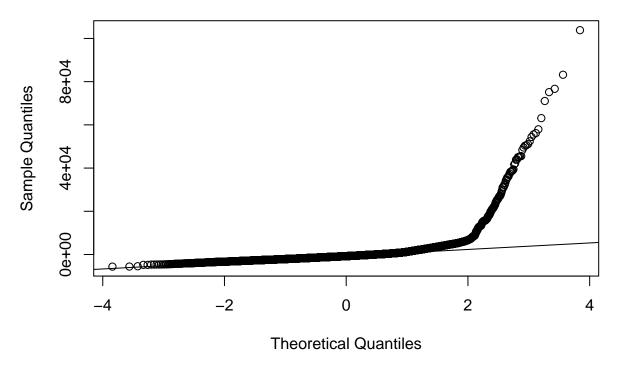
```
## - TRAVTIME
              1 282074279 1.6825e+11 137502
                1 318673159 1.6829e+11 137504
## - TIF
## - MSTATUS
               1 370401544 1.6834e+11 137507
              5 581295512 1.6855e+11 137509
## - CAR_TYPE
## - CAR USE
                1 459650051 1.6843e+11 137511
## - JOB
                8 853406773 1.6882e+11 137516
## - MVR PTS
                1 943192821 1.6891e+11 137534
## - URBANICITY 1 2914045616 1.7088e+11 137629
##
## Step: AIC=137490
## TARGET_AMT ~ KIDSDRIV + AGE + HOMEKIDS + PARENT1 + HOME_VAL +
      MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + TIF + CAR_TYPE +
##
##
      CLM_FREQ + REVOKED + MVR_PTS + CAR_AGE + URBANICITY
##
##
               Df Sum of Sq
                                    RSS
## - AGE
                    34809784 1.6803e+11 137490
## <none>
                             1.6800e+11 137490
## - SEX
                    67147490 1.6807e+11 137491
                1 75738343 1.6807e+11 137492
## - HOMEKIDS
                  85833400 1.6808e+11 137492
## - HOME VAL
                1
## - PARENT1
               1
                  96938364 1.6810e+11 137493
## - CLM FREQ
              1 98686280 1.6810e+11 137493
## - KIDSDRIV
              1 139886195 1.6814e+11 137495
## - CAR AGE
                1 150212709 1.6815e+11 137495
## - REVOKED
                1 170125681 1.6817e+11 137496
## - TRAVTIME
              1 281495113 1.6828e+11 137502
## - TIF
                1 314984353 1.6831e+11 137503
               1 372449611 1.6837e+11 137506
## - MSTATUS
## - CAR_TYPE
              5 581195583 1.6858e+11 137508
## - CAR USE
                1 455654456 1.6845e+11 137510
## - JOB
                8 827240101 1.6883e+11 137514
## - MVR_PTS
                1 939420290 1.6894e+11 137534
## - URBANICITY 1 2920498332 1.7092e+11 137629
## Step: AIC=137489.7
## TARGET_AMT ~ KIDSDRIV + HOMEKIDS + PARENT1 + HOME_VAL + MSTATUS +
      SEX + JOB + TRAVTIME + CAR USE + TIF + CAR TYPE + CLM FREQ +
##
      REVOKED + MVR_PTS + CAR_AGE + URBANICITY
##
##
               Df Sum of Sq
                                    RSS
                                           ATC
## <none>
                             1.6803e+11 137490
## - HOMEKIDS
                    47201032 1.6808e+11 137490
                1
## - SEX
                1
                    71319769 1.6810e+11 137491
## - HOME_VAL
                1
                    85132097 1.6812e+11 137492
## - PARENT1
                1
                    97906975 1.6813e+11 137492
## - CLM_FREQ
                1 100739436 1.6813e+11 137493
## - CAR_AGE
                1
                  147680577 1.6818e+11 137495
## - REVOKED
                1 167260491 1.6820e+11 137496
## - KIDSDRIV
                1 170735073 1.6820e+11 137496
## - TRAVTIME
                1 283139671 1.6832e+11 137501
## - TIF
               1 314035565 1.6835e+11 137503
## - MSTATUS
               1 353418972 1.6839e+11 137505
              5 598879597 1.6863e+11 137509
## - CAR TYPE
## - CAR USE
                1 459509327 1.6849e+11 137510
```

```
## - JOB
                8 804605159 1.6884e+11 137513
                1 927418649 1.6896e+11 137533
## - MVR PTS
## - URBANICITY 1 2909345072 1.7094e+11 137628
summary(BICBasePlusTransform)
##
## Call:
## lm(formula = TARGET_AMT ~ KIDSDRIV + HOMEKIDS + PARENT1 + HOME_VAL +
      MSTATUS + SEX + JOB + TRAVTIME + CAR_USE + TIF + CAR_TYPE +
##
      CLM FREQ + REVOKED + MVR PTS + CAR AGE + URBANICITY, data = train)
##
## Residuals:
##
     Min
             1Q Median
                           3Q
                                 Max
##
   -5615 -1693
                 -766
                          338 103828
##
## Coefficients:
##
                                   Estimate Std. Error t value Pr(>|t|)
                                   1.641e+03 2.864e+02 5.730 1.04e-08 ***
## (Intercept)
## KIDSDRIV
                                   3.147e+02 1.095e+02 2.875 0.004055 **
## HOMEKIDS
                                  2.241e+02 1.483e+02 1.511 0.130704
                                  4.720e+02 2.168e+02 2.177 0.029518 *
## PARENT1Yes
## HOME VAL
                                 -7.068e-02 3.482e-02 -2.030 0.042399 *
                                 5.633e+02 1.362e+02 4.136 3.57e-05 ***
## MSTATUSz No
## SEXz F
                                 -2.720e+02 1.464e+02 -1.858 0.063213 .
## JOBDoctor
                                 -8.557e+02 3.423e+02 -2.500 0.012447 *
## JOBHome Maker
                                  4.011e+01 2.295e+02 0.175 0.861271
## JOBLawyer
                                -2.414e+02 2.346e+02 -1.029 0.303462
                                -1.092e+03 2.124e+02 -5.144 2.75e-07 ***
## JOBManager
                                -5.044e+02 2.822e+02 -1.787 0.073912 .
## JOBMiscellaneous
## JOBProfessional
                                -2.205e+02 1.975e+02 -1.117 0.264233
## JOBStudent
                                -1.195e+02 2.201e+02 -0.543 0.587082
                                 -8.050e+01 1.899e+02 -0.424 0.671617
## JOBz_Blue Collar
## TRAVTIME
                                  1.192e+01 3.220e+00
                                                        3.702 0.000215 ***
## CAR_USEPrivate
                                 -7.393e+02 1.568e+02 -4.716 2.45e-06 ***
## TIF
                                -4.746e+01 1.217e+01 -3.899 9.75e-05 ***
                                  4.580e+02 2.471e+02 1.854 0.063803 .
## CAR_TYPEPanel Truck
## CAR_TYPEPickup
                                  3.784e+02 1.680e+02 2.252 0.024324 *
## CAR TYPESports Car
                                  9.461e+02 2.038e+02 4.643 3.48e-06 ***
## CAR TYPEVan
                                  5.835e+02 2.065e+02 2.826 0.004724 **
                                   6.754e+02 1.648e+02 4.100 4.18e-05 ***
## CAR_TYPEz_SUV
                                                       2.208 0.027262 *
## CLM FREQ
                                  1.078e+02 4.881e+01
## REVOKEDYes
                                  4.409e+02 1.549e+02 2.845 0.004448 **
## MVR PTS
                                  1.728e+02 2.580e+01
                                                         6.700 2.22e-11 ***
## CAR AGE
                                  -2.983e+01 1.116e+01 -2.674 0.007520 **
## URBANICITYz_Highly Rural/ Rural -1.653e+03 1.393e+02 -11.867 < 2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 4545 on 8133 degrees of freedom
## Multiple R-squared: 0.0694, Adjusted R-squared: 0.06631
## F-statistic: 22.46 on 27 and 8133 DF, p-value: < 2.2e-16
results = NULL
modellist = list(m1 = regbaseplustransform, m2 = BICBasePlusTransform)
```

```
for(i in names(modellist)){
    s = summary(modellist[[i]])
    name = i
    mse <- mean(s$residuals^2)</pre>
    r2 <- s$r.squared
    f <- s$fstatistic[1]</pre>
    k <- s$fstatistic[2]</pre>
    n <- s$fstatistic[3]</pre>
    results = rbind(results, data.frame(
         name = name, rsquared = r2, mse = mse, f = f,
        k = k, n = n)
}
rownames(results) = NULL
results
##
     name
             rsquared
                            mse
                                         f k
       m1 0.06986176 20579455 17.95105 34 8126
       m2 0.06939632 20589753 22.46253 27 8133
##### Plots #####
plot(fitted(BICBasePlusTransform), resid(BICBasePlusTransform))
abline(h=0)
                                                                     0
resid(BICBasePlusTransform)
                                                       0
                                            0
                                                                    0
                                          0
                                                                                    0
      4e+04
                                                                                       0
                                  0
      0e+00
                                                 2000
          -2000
                                0
                                                                     4000
                                                                                        6000
                                  fitted(BICBasePlusTransform)
qqnorm(BICBasePlusTransform$residuals)
```

qqline(BICBasePlusTransform\$residuals)

Normal Q-Q Plot

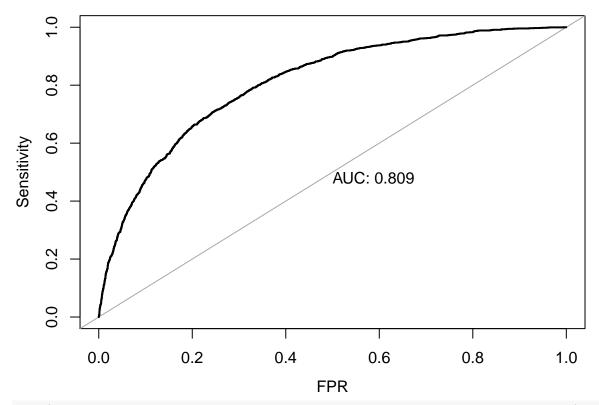


Comparing the base model and BIC plusbase model, all the values are near identical from the above table. But the QQ plot is not normal as expected with heavier tails.

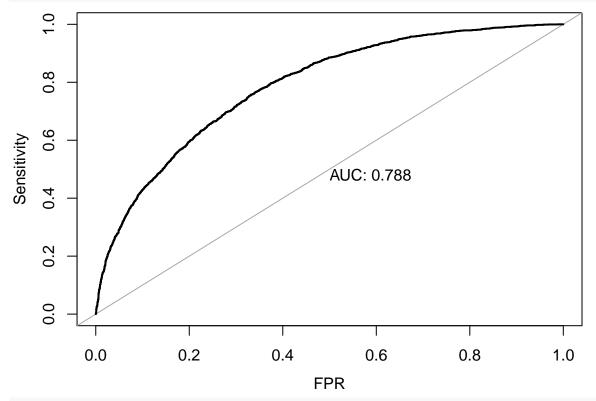
4. MODEL SELECTION:

From our 4 Model, we will first see the ROC and AUC curve.

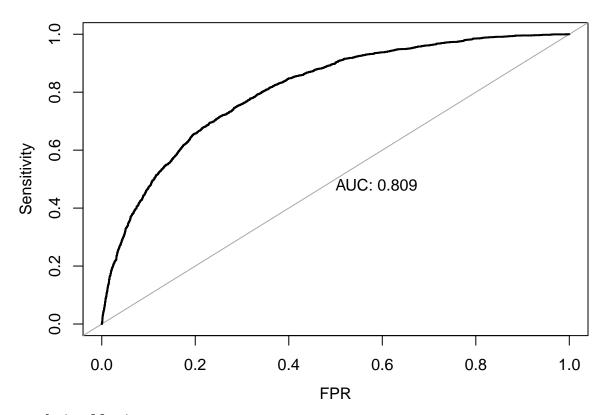
```
#plot(rocBasePlot, asp=NA, legacy.axes = TRUE, print.auc=TRUE, xlab="FPR")
plot(rocBaseTransformPlot, asp=NA, legacy.axes = TRUE, print.auc=TRUE, xlab="FPR")
```



plot(rocBaseBackwardPlot, asp=NA, legacy.axes = TRUE, print.auc=TRUE, xlab="FPR")



plot(rocBaseStepPlot, asp=NA, legacy.axes = TRUE, print.auc=TRUE, xlab="FPR")



confusion Matrix.

```
# Confusion Matrix of Base Transformation Model
baseTransformConfusion = as.factor(as.integer(fitted(base_transform_model ) > .5))
baseTransformCM = confusionMatrix(baseTransformConfusion, as.factor(base_transform_model$y), positive =
caretTransformResults = data.frame(Accurarcy = baseTransformCM$overall[['Accuracy']],
                           ClassErrorRate = 1 - baseTransformCM$overall[['Accuracy']],
                           Precision = baseTransformCM$byClass[['Precision']],
                           Senstivity = baseTransformCM$byClass[['Sensitivity']],
                           Specificity = baseTransformCM$byClass[['Specificity']],
                           F1 = baseTransformCM$byClass[['F1']])
# Confusion Matrix of Base Backward Elimination Model
baseBackwardConfusion = as.factor(as.integer(fitted(base_backward_model ) > .5))
baseBackwardCM = confusionMatrix(baseBackwardConfusion, as.factor(base_backward_model$y), positive
caretBackwardResults = data.frame(Accurarcy = baseBackwardCM$overall[['Accuracy']],
                           ClassErrorRate = 1 - baseBackwardCM$overall[['Accuracy']],
                           Precision = baseBackwardCM$byClass[['Precision']],
                           Senstivity = baseBackwardCM$byClass[['Sensitivity']],
                           Specificity = baseBackwardCM$byClass[['Specificity']],
                           F1 = baseBackwardCM$byClass[['F1']])
# Confusion Matrix of Base Step Model
baseStepConfusion = as.factor(as.integer(fitted(base_step_model ) > .5))
baseStepCM = confusionMatrix(baseStepConfusion, as.factor(base_step_model$y), positive = "1")
caretStepResults = data.frame(Accurarcy = baseStepCM$overall[['Accuracy']],
                           ClassErrorRate = 1 - baseStepCM$overall[['Accuracy']],
                           Precision = baseStepCM$byClass[['Precision']],
                           Senstivity = baseStepCM$byClass[['Sensitivity']],
                           Specificity = baseStepCM$byClass[['Specificity']],
```

```
F1 = baseStepCM$byClass[['F1']])
TotalConMatrix = rbind(caretTransformResults, caretBackwardResults, caretStepResults)
knitr::kable(TotalConMatrix)
```

Accurarcy	ClassErrorRate	Precision	Senstivity	Specificity	F1
0.7872810 0.7789487 0.7869134	0.2127190 0.2210513 0.2130866	0.6438582	0.4101254 0.3627497 0.4105899	0.9224368 0.9280959 0.9217710	$\begin{array}{c} 0.5042833 \\ 0.4640523 \\ 0.5041346 \end{array}$

After analyzing all our four models, we will be using the Base_Step_Model for our prediction.

Since all the values are almost identical for all the models we will use Base_Step_Model for our prediction.

Evalution

Finally when we when we apply the BIC model to the evalution data, it predicts that there are 205 insurance customers that would have an auto accident and 1936 that would not.

```
eval_results = predict(base_step_model, newdata = test)
table(as.integer(eval_results > .5))

##
## 0 1
## 1936 205
eval_amount = predict(BICBasePlusTransform, test)
```

References

https://www.analyticsvidhya.com/blog/2016/03/tutorial-powerful-packages-imputing-missing-values/packages-imputing-packages-imputing-packages-imputing-packages-imputing-packages-imputing-packages-imputing-missing-packages-imput