

DILLIPRASAD

Tirupati,

India

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Objective

Dedicated and results-driven sales professional with 4 years of experience in the textile industry. Seeking to leverage strong communication and organizational skills to contribute to a dynamic sales team.

Education**Bachelor of Arts (BA)**

SV University, 2021

- Major Subjects: [Economics, Business Studies]
- Achievements: NCC (B-Certificate), Chess Champion 2016 (Chittoor District)

Professional Experience**Sales Executive**

Lavanya Textiles, Puttur

August 2019 – 2023

- Developed and maintained relationships with key clients to enhance customer loyalty and drive sales growth.
- Managed sales processes, from prospecting to closing deals, achieving a consistent sales target.
- Conducted market research to identify new opportunities and stay ahead of industry trends.
- Collaborated with team members to improve sales strategies and customer service.

Skills

- **Technical Skills:**
 - Microsoft Excel
 - MS Office Suite

- Official Email Communication
 - **Soft Skills:**
 - Strong Communication
 - Customer Relationship Management
 - Problem Solving
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Languages

- **English:** Fluent
 - **Telugu:** Fluent
 - **Tamil:** Fluent
 - **Hindi:** Fluent
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Additional Information

- Passionate about sales and customer service with a proven track record of exceeding targets.
- Engaged in continuous learning to enhance skills and adapt to market changes.