Yarrabathina Vijaykumar

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Professional Summary

Result-oriented professional with 4+ years of experience in leadership and team management roles, including as a Manager at SD Mart and a Team Lead at Drunken Monkey. Skilled in overseeing daily operations, logistics planning, cash handling, client communication, and team performance. Proficient in Microsoft Office Suite and multilingual in Telugu, English, and Tamil. Holds an MBA in Finance & Marketing, bringing strong strategic thinking and leadership skills to dynamic environments.

Work Experience

SD Mart – *Manager*

September 2024 – Present | Chennai

- Oversee daily store operations, ensuring high customer satisfaction and sales growth.
- Manage team performance, including staff training, task allocation, and performance assessments.
- Coordinate inventory management, ensuring product availability and proper stock levels.
- Implement sales strategies to increase store revenue and improve customer experience.

Drunken Monkey – *Team Lead*

December 2019 – June 2024 | Chennai

- Managed team logistics, route mapping, and delivery operations, ensuring timely and efficient service.
- Oversaw cash handling, stock maintenance, and operational reporting to streamline daily processes.
- Improved customer satisfaction through effective client communication and problem resolution.
- Trained and mentored new employees in operational best practices and customer service standards.

Education

MBA in Finance & Marketing
Vikramasimhapuri University, SV Arts & Science College | **2015** – 68%

B.Com in Computers
Sri Srinivasa Degree College, Vikramasimhapuri University | **2013** – 76%

Intermediate (12th Grade)
Sri Srinivasa Junior College, Board of Intermediate Education | **2010** – 72%

SSC (10th Grade)
ZPHS Balayapalli | **2008** – 50%

Key Skills

Industry Skills:

- Cash Handling & Accounting

- Route Mapping & Logistics Planning

- Team Management & Leadership

- Client Communication & Relationship Management

Technical Skills:

- MS Office Suite (Word, Excel, PowerPoint)

- Official Email Correspondence

Languages:

- Telugu: Native

- English: Professional Proficiency

- Tamil: Basic Proficiency