

**DILLIPRASAD** Tirupati,  
India  
Phone: +91 9441330850  
Email: dillibabup987@gmail.com

---

## **Objective**

Dedicated and results-driven sales professional with 4 years of experience in the textile industry. Seeking to leverage strong communication and organizational skills to contribute to a dynamic sales team.

---

## **Education**

### **Bachelor of Arts (BA)**

SV University, 2021

- Major Subjects: [Economics, Business Studies]
  - Achievements: NCC (B-Certificate), Chess Champion 2016 (Chittoor District)
- 

## **Professional Experience**

### **Sales Executive**

Lavanya Textiles, Tirupati

*August 2019 – 2023*

- Developed and maintained relationships with key clients to enhance customer loyalty and drive sales growth.
  - Managed sales processes, from prospecting to closing deals, achieving a consistent sales target.
  - Conducted market research to identify new opportunities and stay ahead of industry trends.
  - Collaborated with team members to improve sales strategies and customer service.
- 

## **Skills**

- **Technical Skills:**
  - Microsoft Excel ○ MS Office Suite
  - Official Email Communication
- **Soft Skills:**
  - Strong Communication

- Customer Relationship Management ○ Problem Solving ○

Team Collaboration

---

### Languages

- **English:** Fluent
- **Telugu:** Fluent
- **Tamil:** Fluent
- **Hindi:** Fluent

---

### Additional Information

- Passionate about sales and customer service with a proven track record of exceeding targets.
- Engaged in continuous learning to enhance skills and adapt to market changes.