

Yarrabathina Vijaykumar

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Professional Summary

Result-oriented professional with **4+ years of experience as a Team Lead at Drunken Monkey** and current expertise as a Field Sales Executive (FSE) at PAYTM. Skilled in **team management, logistics planning, cash handling, and client communication**. Proficient in Microsoft Office Suite with multilingual abilities in **Telugu, English, and Tamil**. Holds an MBA in **Finance & Marketing**, bringing strategic thinking and leadership to dynamic environments.

Work Experience

PAYTM – Field Sales Executive (FSE)

September 2024 – Present | Chennai

- Engaging with clients to onboard merchants to the PAYTM platform.
- Demonstrating services to expand market presence.
- Building and maintaining long-term relationships with merchants.

Drunken Monkey – Team Lead

December 2019 – June 2024 | Chennai

- Managed a team, ensuring efficient **route mapping** and delivery logistics.
- Oversaw cash handling, stock maintenance, and operational reporting.
- Enhanced customer satisfaction through effective **client communication**.
- Trained new employees in operational and customer service best practices.

Education

MBA in Finance & Marketing

Vikramasimhapuri University, SV Arts & Science College

2015 | 68%

B.Com in Computers

Sri Srinivasa Degree College, Vikramasimhapuri University

2013 | 76%

Intermediate (12th Grade)

Sri Srinivasa Junior College, Board of Intermediate Education

2010 | 72%

SSC (10th Grade)

ZPHS Balayapalli

2008 | 50%

Key Skills*Industry Skills*

- Cash Handling & Accounting
- Route Mapping & Logistics Planning
- Team Management & Leadership
- Client Communication

Technical Skills

- MS Office Suite (Word, Excel, PowerPoint)
- Official Email Correspondence

Languages

- Telugu: Native
- English: Professional Proficiency
- Tamil: Basic Proficiency

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