# **DILLON FOUTS**

#### Kissimmee, Fl

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#### **EDUCATION**

## THE UNIVERITY OF IOWA, Iowa City, IA

May 2024

B. B. A, Business Analytics and Information Systems

B. B. A, Business Management (Entrepreneurial)

Minor: Sports and Recreation Management

#### TECHNICAL SKILLS

- Tools: R, Python, SQL, Power BI, Tableau, Excel, Orange, Google Analytics, Salesforce
- Methodologies: Skilled in executing multiple linear regression, analyzing time series, developing forecasts, visualizing data, extracting web data, constructing models, and employing agile methodologies.

#### **EXPERIENCE**

#### HAPSO AUTO

Lodi, NJ

Supply Chain Analyst

January 2024 - May 2024

- Employed web scraping techniques in R to amass a comprehensive database of prevalent car brands, models, and manufacturing years registered across New York City, Philadelphia, and New Jersey.
- Refined a massive 12.2 million record dataset using Python and R, enhancing data quality by discarding irrelevant attributes and rectifying incomplete entries.
- Developed a specialized API in R to translate VIN numbers into corresponding car makes, models, and production years.
- Designed and presented a suite of insightful graphics and reports via Tableau, facilitating strategic decision-making for senior management.

#### **QUALIFIED PLAN CONSULTANTS**

West Des Moines, IA Mar 2023 – Aug 2023

Data Analyst Intern

- Developed PowerBI dashboards that provided actionable insights for strategic decision-making.
- Processed and cleaned data from Excel, CSV, and SQL using R and Python for in-depth analysis.
- Conducted detailed data analysis to identify trends and patterns, providing insights that shaped company strategies.

# FIN & FEATHER Inventory Systems Administrator

Iowa City, IA Jun. 2022 – Jun. 2023

• Inputted product details into the Point-of-Sale (POS) system, ensuring accurate tracking and management of inventory levels

- Generated purchase orders through the POS system to streamline the ordering process and maintain optimal stock levels of necessary items
- Created detailed receiving reports to document the receipt of goods, facilitating accurate updates to inventory records and ensuring data integrity

#### SPLITONE TECHNOLOGIES

**Database Architect Intern** 

Tempe, AZ

Feb 2022 – Jun. 2022

Developed a Google Dashboard for a client to visualize click-through rate and call rate data

- Designed the dashboard to display clear and easy-to-understand graphical representations of the data
- Set up the dashboard to be interactive, allowing the client to filter and manipulate the data for deeper analysis of their metrics

### PROJECTS INPHLO

# **Business Consulting Project**

Bettendorf, IA

Jan 2023 – May 2023

- Enhanced Inphlo's market position through expert industry analyses, driving online engagement and expanding customer base
- Deployed custom automation and data analytics solutions, optimizing operational efficiency for small to mid-sized businesse in the manufacturing sector
- Revitalized Inphlo's marketing strategy, emphasizing unique customization capabilities and leveraging social media to strengthen brand recognition