

Billboard-Al



 Promoting a product or service to a group of people that are <u>interested in and</u> <u>are willing to pay for</u> said product.

What is Advertising

Advertising Definition - What is Advertising. (n.d.). Retrieved from https://www.shopify.ca/encyclopedia/advertising



Advertising to the wrong target audience is as bad as not advertising at all!

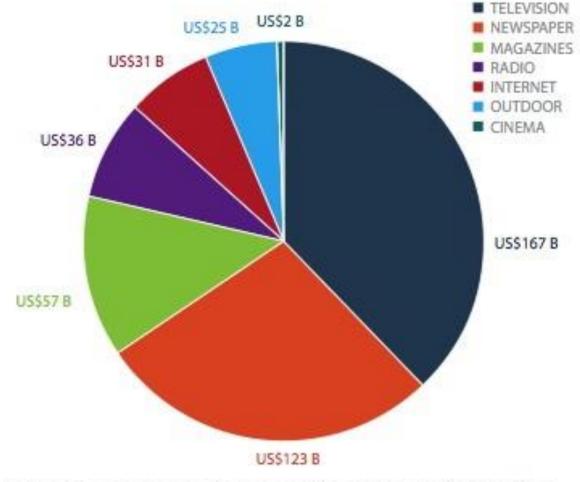
Value = Outreach per Cost

Optimizing Effectiveness of Advertising

Types of advertising

GLOBAL ADVERTISING SPENDING

2007 (US\$ Billion)



Total global advertising spending 2007: US\$446 Billion

So, what is Outdoor Advertising?

Ozelkan, E. (2017). IBISWorld Industry Report 54185CA. Billboard and Outside Advertising in Canada. Retrieved February 27, 2019 from IBISWorld database.



Aerial advertising



Billboard-display advertising



Store-display advertising



Transit advertising



Thus, Physical Advertising is Still Valuable for Small- and Medium-Businesses....

So Where Do We Come In?

References

- Advertising Definition What is Advertising. (n.d.).
 Retrieved from https://www.shopify.ca/encyclopedia/advertising
- Ashe-Edmunds, S. (2017, November 21). Examples of Advertising in the Wrong Market. Retrieved from https://smallbusiness.chron.com/examples-advertisingwrong-market-66318.html
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