

# Zihan Nindia

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## Profile

Fresh graduate in Electrical Engineering with a specialization in Telecommunications, passionate about data analysis, product management, project management, and business development. Experienced in product specification, end-to-end product lifecycle management, and quality inspection processes. Adept at translating technical insights into actionable strategies to drive innovation and enhance operational efficiency. Strong problem-solving skills with the ability to work collaboratively in cross-functional teams.

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## Education

### Universitas Indonesia

(Aug 2020 - Jul 2024)

*Bachelor Degree in Electrical Engineering, GPA 3.63/4.00*

*Sub-major: Telecommunication Engineering*

*Relative Modules: Introduction to Telecommunication Systems, Telecommunication Special Topic, Capita Selecta of Telecommunication Ecosys, Electrical Engineering Project Design*

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## Work Experience

### PT Telekomunikasi Indonesia International

(Jan 2023 – Mar 2023)

*Product & Innovation Development, Intern*

- Conducted comprehensive research on data security trends and technologies, leading to the development of innovative product features that enhanced security measures.
  - Developed detailed product manuals and documentation, including technical specifications, user guides, and security protocols, ensuring clear communication of product capabilities to stakeholders and customers.
  - Conducted thorough feasibility studies to assess the potential of product concepts, including market analysis, cost-benefit analysis, and risk assessment.
  - Delivered data-driven insights that influenced product positioning, pricing strategies, and feature prioritization, aligning product development with market demands and business objectives.
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## Organizational & Leadership Experiences

### Ikatan Mahasiswa Elektro

(Feb 2021 – Dec 2021)

*Staff of Research and Development*

- Led the analysis of program performance metrics, identifying key areas for improvement and providing strategic recommendations that optimized organizational initiatives.
  - Acted as a consultant to the Development of Science and Technology department, offering critical insights that enhanced project outcomes, evaluate and analyze each work program, internal relationships between 20 members, problems within the division, and supported continuous improvement efforts.
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### National Electrical Summit Universitas Indonesia

(Aug 2021 - Oct 2021)

*Head of Event*

- Led a team of 5 in managing end-to-end execution of a webinar, coordinating with industry experts and stakeholders to deliver impactful events that highlighted advancements in the electrical and telecommunications industries.
- Optimized resource allocation and event logistics, enhancing operational efficiency and ensuring the successful delivery of high-quality events.
- Successfully hold a webinar with theme "Development of the Electrical Sector during the Industrial Revolution", attended by 250+ participants.

**Elektro Charity****(Jun 2021 - Oct 2021)***Vice Coordinator of Event*

- Manage the planning and implementation of various events regarding community service involving 270+ new DTE UI students, leading 5 divisions to ensure smooth implementation and positive impact on the target community.
- Successfully organized collaboration with Yayasan Perintis Pendidik Nusa to directed educational workshops for 30+ underprivileged children, applying core electrical engineering principles to inspire practical learning and community upliftment.

**OKK UI 2021****(Jul 2021 - Aug 2021)***Student Mentor*

- Mentored and guided 23 new students through their university orientation, fostering a supportive environment that eased their transition into academic life.
- Provided constructive feedback and mentorship that enhanced student engagement and supported their academic and personal development.

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**Courses & Certification**

- **Product Management Fundamental (MySkill)** [ <https://bit.ly/certpmf> ]  
Courses: Introduction to Product Management, Product Development & Lifecycle, Understanding Business Model, Product Vision and North Star, Problem and Product Discovery, Product Ideation, Solution Development and Prioritization, Product Testing and Verification, Creating Product Requirement Document, Creating Sprint Backlog
- **Business Development (MySkill)** [ <https://bit.ly/certbsd> ]  
Courses: Intro to Business Development, Business Development Process, Key Metrics and Strategies, Market Research, Business Opportunity Analysis, Mapping and Canvassing, Qualifying Leads, Reaching Leads, Handling Leads, Connecting to Client, Pitching Presentation, Making Pitch Deck and Pitching, Negotiation Scenario, Broadening Networks, Business Development Strategy
- **Business to Business Sales (B2B) (MySkill)** [ <https://bit.ly/certb2b> ]  
Courses: Sales Fundamental, Sales Prospecting and Outreach, Qualifying Leads, Client Engagement

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**Additional Information**

- **Skills:** Data Analysis, Problem Solving, Cross-Functional Team Coordination, Resource Planning, Process Improvement
- **Tools:** Microsoft Office, Google Workspace, Notion, Trello
- **Languages:** Bahasa Indonesia (Native) and English (TOEFL ITP: 530)