Testimonials and Recommendations

#1 (Year: 2020)

For 7 years Dimitar masterminded the development of the web app which I used to run most aspects of my language services business. We were not an easy client but he found an elegant solution for each one of the challenges which our business threw at him. He imposed structure and efficiency on our in-house, agency and freelance dev teams and introduced a series of new tools and technologies to make the app more resilient and effective. He's an accomplished software architect but he doesn't hesitate to roll his sleeves up and debug code in the middle of the night when that's what's needed. Dimitar is a highly intelligent and knowledgeable professional with an exemplary work ethic.

#2 (Year: 2015)

"Dimitar Danailov led the development work on our primary project management and production application from 2013 to 2015. He and his team took over the responsibility for supporting and updating our existing application written in VB on ASP.NET, and they developed a new application written in C# on ASP.NET MVC. Both applications ran on **Microsoft Azure** and used a SQL database. The applications covered functionality ranging from CRM, a vendor database, production tasks for our operations team working on translation and localisation projects, and finance. I was impressed by Dimitar's technical skills – as a **solutions architect** designing both **front-end** and **back-end**, his efficient coding and his ability to propose elegant solutions to meet our requirements. Dimitar was proactive in suggesting new technical approaches to overcome our particular challenges and I appreciated his willingness to research new technologies specifically for our project. Dimitar displayed admirable personal commitment in investing his personal time to work on our project and I considered him a true partner in our endeavour. I have no hesitation in recommending Dimitar and I am confident that he will be an asset to any employer."

-- *Henry Clough, Consultant. Former: Chairperson, Asian Absolute | Translation and Localisation Services*

Dimitar worked on our flagship project (ecommerce product categorization system) and managed to deliver high quality solutions for complex tasks, including color quantization, multilevel (tree structure) product categorization system, and catalog indexing for search engines, from research to planning and implementation. He is a fast learner and always eager to enrich his and his team knowledge with best practices and new tools

-- *David Tarbay, Head of Product elephantstock.com*

Being a non-technical lead PM, there are a number of instances where I absolutely commend Dimitar taking the time in preparations visually and verbally to share his perspectives, recommendations and solutions, facilitating to helping me personally understand and navigate (tech) better, with a goal of improving the process between design and development. His positive agenda is to always continue to improve the performance and usability of our platform, with our users experience in mind.

Where communication can certainly sometimes prove to be challenging over the initial teething period of us working with other coming from different countries, there has been good personal and professional rapport established over time, with a good number of laughs and in tow over the last few months of collaborations. Projects I have worked on with him being getting our new homepage up with the authentication and navigations, and recently our managed services feature for sales activations. No matter what the problem is, Dimitar always starts with the right question, ie. 'Why?'.

Dimitar knowledge shares, keeping us updated on progress and adds diversity to the way solutions are discovered. I have appreciated the time we have worked together and sincerely thank Dimitar.

-- *Fanny Yap, Product Manager GetCraft*

Dimitar is a very professional and experienced developer and consultant. His knowledge spreads across multiple industries, and it is not limited to technology. I highly recommend his services.

-- *Mike Valnev, CEO & Co-Founder at fleetpal.io*

"Dimitar helped to build a new solution for a current product that needed revisions based on usage in a newer OS. He worked with our enterprise architect and a dedicated dev team and QA team to define requirements, ask questions, and to think ahead of our solution. He was punctual, positive, and helped to drive the process forward on a daily basis. Thanks for your help, Dimitar!"

-- *Heidi Lund, Associate Product Manager at Questar Assessment Inc.*

I am writing this recommendation for Dimitar Danailov with great pleasure and respect. Dimitar has worked for me and with me for more than five years in 158Ltd. He has started as a programmer and passed all the levels to CTO in the last year. In terms of technical skills, he has an undeniable qualification, but for me and for the company he was highly esteemed for his loyalty and devotion. He is a person with whom I have worked with pleasure and I have had unreserved confidence in him, since we have managed more than 100 projects in time and he has proven his competence and his ability to work on time and with quality. Rarely, we can meet people strongly devoted to their work, however Dimitar is one of them, and the priceless thing for him is that he transfers his energy and knowledge to the team, motivates them and he is one good example.

Since the beginning he has demonstrated a strict compliance to the working processes and rules of the company. By taking the position of CTO in 158Ltd. Together with his help we have built the team from the base of three programmers to the current 28. Over the past years, we have participated in many risky projects and in his face I have always had a confidential and pragmatic partner in making quick and right decisions

In conclusion, let me say that without hesitation I recommend Dimitar Danailov for the position lead programmer, related to software development. I am sure that he is going to be an invaluable asset for your organization. If you would like to discuss further my opinion and assessment of Dimitar, please do not hesitate to contact me

-- *Ivelin Ivanov, Company Owner*

It is with great pleasure that I write this letter of recommendation on behalf of (Wollow soft), a knowledgeable, dynamic, and flexible technology partner. What impressed us most about Wollow's approach to our project was their vision and leadership, commitment to the customer, insistence on setting realistic goals, with a succinct timelines, organization and project management, education and coaching. Bar none, their cutting edge technical expertise is of superior quality, delivered with a business-like approach. But it was the "everything else" that completed the package. Wollow's success is due to its winning team. The initial vision, leadership and project management of the CEO Ivelin Ivanov paved the way for our project's success, and the technical expertise of the CTO Dimitar Danailov has provided a state-of-the-art platform for the projects we've worked together on. As a company, we are fully satisfied with the final product that Wollow has delivered. Based on our experience, we would recommend to anyone interested the services of Wollow since they are trusted and valuable long-term business partner.

-- *Mo Hamdouna, Founder, Creative Director*

"Even though my time with Dimitar was limited, I found him consistently pleasant, professional, and tackled all programming assignments with dedication and a view of total success. Besides being a joy to work with, Dimitar is a take - charge person who is able to present creative ideas and communicate the benefits. I highly recommend Dimitar for employment. He is a team player and would make a great asset of any organization."

-- *Ashton Cunningham, IT Manager Campion*

"Dimitar is an outstanding mentor. His guidance helped me progress with Ruby on Rails with ease and discover more about developing web-based software. Even after my internship at 158ltd ended, he continued assisting me with advice. Definitely a great person to learn from and to work with!"

-- *Hristo Georgiev, Software Engineer at Avrios | Former Founder of Centroida*

It was a pleasure to work with Dimitar. He moderated Senior track of Flutter Global Summit'21. He chose the best questions for speakers, that covered topics. I can definitely recommend Dimitar like a reliable partner for preparing online events.

-- *Anna Metelska, Community manager: Geekle.us Taking care of Flutter, Node.js, React.js and iOS communities*

WIth his experience, Mitco able to show awesome skill, knowledge and critical thinking during working with him. He could play solo and also collaboratively which making him easier to adapt various condition and challenge.

He also loves to give some advice during discussion and in the same time open for any input which making us grow together as a team. Will all of this experience,

I believe he would be a great asset to any company or team. Good luck Mitco!!!

-- I Gusti Agung Gede Bayu Puspa Nugraha, Senior Software Engineer at GetCraft | Creative IT Learner

"Dimitar is a personable individual that gets on well with those around him. He is focused and dedicated to producing his very best at all times. He has shown that he is able to deal with uncertainty and dislocation. He is very good software engineer knows a lot of technologies. Also great teamleader. I recommend him highly – he will not let you down!"

-- Cvetan Himchev, Software Engineer at RWB International

Dimitar has proven to every colleague that he is capable of managing the workflow in a team from the documentation stage, development of the software, meetings with clients, to delivering the product to the client! It was a pleasure to work, being taught and assisted by him.

-- Antoan Popov, Software Architect at MentorMate

Dimitar is an excellent programmer and soul of the team. I am glad that I be given the opportunity to recommend it because I have a very positive impression of his personality. We spent over a year and a half working together in 158ltd.com. and in that time he managed to pass me a lot of knowledge in the IT field. Whenever I needed help or advice he has responded and helped me. I'm sure Dimitar would be a great part of every team.

-- *Vladimir Dimov, Mobile Application Developer at Prime Holding JSC*

Dimitar is an expert programmer & skilful executor. He always keeps up-to-date about the latest techniques in development & dedicated to providing quality work. His energy is unlimited and his enthusiasm motivates everyone on his team (including me!). I believe that he can meet any challenge & I believe everyone would be exceedingly pleased with his work.

-- *Ajeng Puspa, Senior Frontend Developer at Populix*