

## **Dimitri E. Lavin**

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February 12, 2026

Hiring Manager

KNAPP

Software Developer I

Dear Hiring Manager,

I am excited to apply for the Software Developer I position at KNAPP in Kennesaw. The chance to work on software that powers warehouse automation and to help turn complex logistical problems into reliable solutions is exactly the kind of work I want to do. I am drawn to KNAPP's focus on making complexity simple and on building software that customers depend on every day—and I would love to contribute as part of your development team while learning from your lead developers and from the Solution Engineering and Commissioning groups.

I am in the 0–3 year experience range you describe, and I already spend my time doing what this role asks for. I work in Java, SQL, and script languages; I clarify development requirements with stakeholders and turn them into technical specifications; I implement software designs and module test plans and deliver within schedule. I care deeply about quality—integration and testing against requirements, high-quality documentation of my solutions and tests—and I have maintained and supported applications after deployment and provided technical information to support rollout. I also enjoy sharing knowledge and mentoring, and I am comfortable processing and passing on complex technical information in writing and in person. I am confident I can step in, follow the guidance of your lead developer, and contribute to successful delivery from the start.

I want to be straightforward about where I am still growing. I do not yet have experience in warehouse logistics or intralogistics. What I do have is a track record of building software for operational and process-driven problems: ordering and inventory-style flows, scheduling and coordination, and integrations with external systems. I am used to taking requirements from stakeholders who know the domain and turning them into functioning solutions, and I learn quickly in new environments. I am eager to learn KNAPP's products and architecture and to build the logistics understanding I need to deliver solutions that fit your customers' needs. I am also based in Charlotte and am fully willing to relocate to the Kennesaw area for this role. I have a current passport and am comfortable with domestic and international travel; I am fluent in English, Spanish, and Portuguese and would welcome the chance to add German to that skill set. I am ready for the roughly four weeks of travel per year the position requires.

I would be grateful for the opportunity to discuss how my experience in requirements-driven development, testing, documentation, and support can help KNAPP deliver for its customers, and how I can grow into this role with your team. Thank you for considering my application.

Sincerely,

Dimitri E. Lavin