

# Tsvetomir Dimitrov

Full-stack developer / Junior Team Lead

Highly motivated and results-driven full-stack developer with experience in HTML, CSS, JavaScript, React, Angular, Node.js, Java, Spring Web, MongoDB, MariaDB and Microsoft Excel. Proficient in creating dynamic and responsive web applications with a focus on user experience. Skilled in testing and quality assurance, both manual and automated. Proven track record of delivering high-quality work on time and within budget



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## EDUCATION

### Study Program

#### Software University (SoftUni)

07/2021 – 11/2022

Sofia

- Computer Software Engineering

#### University of National and World Economy

08/2016 – 05/2017

Sofia

##### Courses

- Master's degree, Finance and Financial Management services

09/2012 -05/2016

Sofia

- Bachelor's degree, Accounting and finance

## CERTIFICATES

Certificate of completing Javascript (NodeJs, React, Angular)

Certificate of completing QA Manual/Automation

Certificate of completing Grand Cardone Online Sales University

Certificate of Completion from ServiceSkills.com

Certificate for working with Microsoft office from Microsoft Academy

## SKILLS

Java - Basics, OOP, Spring



JavaScript



IntelliJ IDEA, Visual Studio  
Code,Postman



Github



## WORK EXPERIENCE

### Montway Auto Transport

#### Team Lead

08/2022 - Present

Montana/Sofia

One of the leaders in the US Auto Transport industry ranked among the top 500 fastest-growing companies in the USA by Inc

##### Achievements/Tasks

- Setting and monitoring team goals
- Facilitating communication and collaboration
- Providing support and guidance to team members
- Making decisions and delegating tasks
- Representing the team to stakeholders and management

#### Senior sales-specialist

08/2016 – 07/2022

Montana/Sofia

- Generating leads and closing sales deals
- Building relationships with clients
- Achieving sales targets
- Staying up-to-date on market trends
- Maintaining accurate records and preparing sales reports.

### Sutherland – Project “Go Daddy”

#### Sales/support (phone)

01/2018 – 04/2018

Sofia

- Domains/web hosting/web bulders/servers/web and SSL security Customer service

### Gameloft

#### Quality Assurance

05/2014 – 08/2014

Sofia

Testing IOS applications (games) for all the Apple's devices

## SOFT SKILLS

Ability to build successful Customer/Partner Relationships

Excellent communication skills, both written and oral

Passion for solutions

Customer obsessed

Open&Honest

Self-motivated

Encourage to take risks and approach challenges unconventionally

Self-started "can-do" attitude and strong work ethic

Willingness to gain new skills and learn further

## VOLUNTEER EXPERIENCE

### **Accounting house “Velinov EOOD”**

*Accounting Internship*

12/2014 - 03/2015

Sofia

### **Kreston Bulmar**

*Accounting Internship*

10/2014 - 12/2014

Sofia

### **Megamallbg**

*Website support*

10/2013 - 01/2014

Sofia

## HOBBIES

