#### **Tsvetomir Dimitrov**

Highly motivated and results-driven full-stack developer with experience in HTML, CSS, JavaScript, React, Angular, Node.js, Java, Spring Web, MongoDB, MariaDB and Microsoft Excel. Proficient in creating dynamic and responsive web applications with a focus on user experience. Skilled in testing and quality assurance, both manual and automated. Proven track record of delivering high-quality work on time and within budget





ts.dimitrov93@gmail.com



Montana, Bulgaria



+359 884 334 998



Github.com/dimitrov93

**WORK EXPERIENCE** 

#### **EDUCATION**

# **Study Program Software University (SoftUni)**

07/2021 - 11/2022

**Computer Software Engineering** 

## University of National and World Economy

08/2016 - 05/2017

Master's degree, Finance and Financial Management services

09/2012 -05/2016

Bachelor's degree, Accounting and finance

## **CERTIFICATES**

Certificate of completing Javascript (NodeJs, React, Angular)

Certificate of completing QA Manual/Automation

Certificate of completing Grand Cardone Online Sales University

Certificate of Completion from ServiceSkills.com

Certificate for working with Microsoft office from Microsoft Academy

# Montway Auto Transport ?

#### Team Lead

08/2022 - Present

Montana/Sofia

One of the leaders in the US Auto Transport industry ranked among the top 500 fastest-growing companies in the USA by Inc

Achievements/Tasks

- Setting and monitoring team goals
- Facilitating communication and collaboration
- Providing support and guidance to team members
- Making decisions and delegating tasks
- Representing the team to stakeholders and management

#### Senior sales-specialist

08/2016 - 07/2022

Montana/Sofia

- Generating leads and closing sales deals
- Building relationships with clients
- Achieving sales targets
- Staying up-to-date on market trends
- Maintaining accurate records and preparing sales reports.

## Sutherland – Project "Go Daddy" 🎨



Sales/support (phone)

01/2018 - 04/2018

Domains/web hosting/web bulders/servers/web and SSL security Customer service

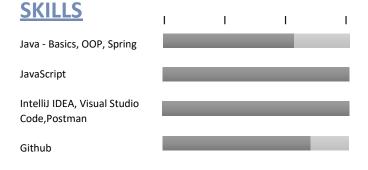
#### Gameloft 🖨



**Quality Assurance** 

05/2014 - 08/2014

Testing IOS applications (games) for all the Apple's devices



# **SOFT SKILLS**

Ability to build successful Customer/Partner Relationships

Excellent communication skills, both written and oral

Passion for solutions

Customer obsessed

Open&Honest

Self-motivated

Encourage to take risks and approach challenges unconventionally

Self-started "can-do" attitude and strong work ethic

Willingness to gain new skills and learn further

#### **VOLUNTEER EXPERIENCE**

# **Accounting house "Velinov EOOD"**

Accounting Internship

12/2014 - 03/2015

Sofia

#### **Kreston Bulmar**

Accounting Internship

10/2014 - 12/2014

Sofic

## Megamallbg

Website support

10/2013 - 01/2014

Sofia

# **HOBBIES**



















February 9, 2023 Page 1 of 2