

PIVOT TABLES

1. Sales by Category

	A	B	C
1			
2			
3	Row Labels	Sum of Sales	
4	Furniture	741999.7953	
5	Office Supplies	719047.032	
6	Technology	836154.033	
7	Grand Total	2297200.86	
8			
9			
10			

2. Sales by Region & Segment

	A	B	C	D	E	F	G	H	I	J	K	L	M
	Sum of Sales	Column Labels											
	Row Labels	Consumer	Corporate	Home Office	Grand Total								
Central	252031.434	157995.8128	91212.644	501239.8908		Region							
East	350908.167	200409.347	127463.726	678781.24		Central							
South	195580.971	121885.9325	74255.0015	391721.905		East							
West	362880.773	225855.2745	136721.777	725457.8245		South							
Grand Total	1161401.345	706146.3668	429653.1485	2297200.86		West							

3. Profit margin

	A	B	C	D	E	F	G
	Average of Profit Margin	Column Labels					
	Row Labels	Central	East	South	West	Grand Total	
Furniture		-0.185836405	0.092388876	0.141661647	0.097722495	0.038783533	
Office Supplies		-0.158879122	0.206305491	0.163164992	0.285794676	0.138030295	
Technology		0.175123772	0.126246106	0.189488055	0.153210907	0.156138053	
Grand Total		-0.104072939	0.16722696	0.163519033	0.219486618	0.12031393	

4. Sales by Category

