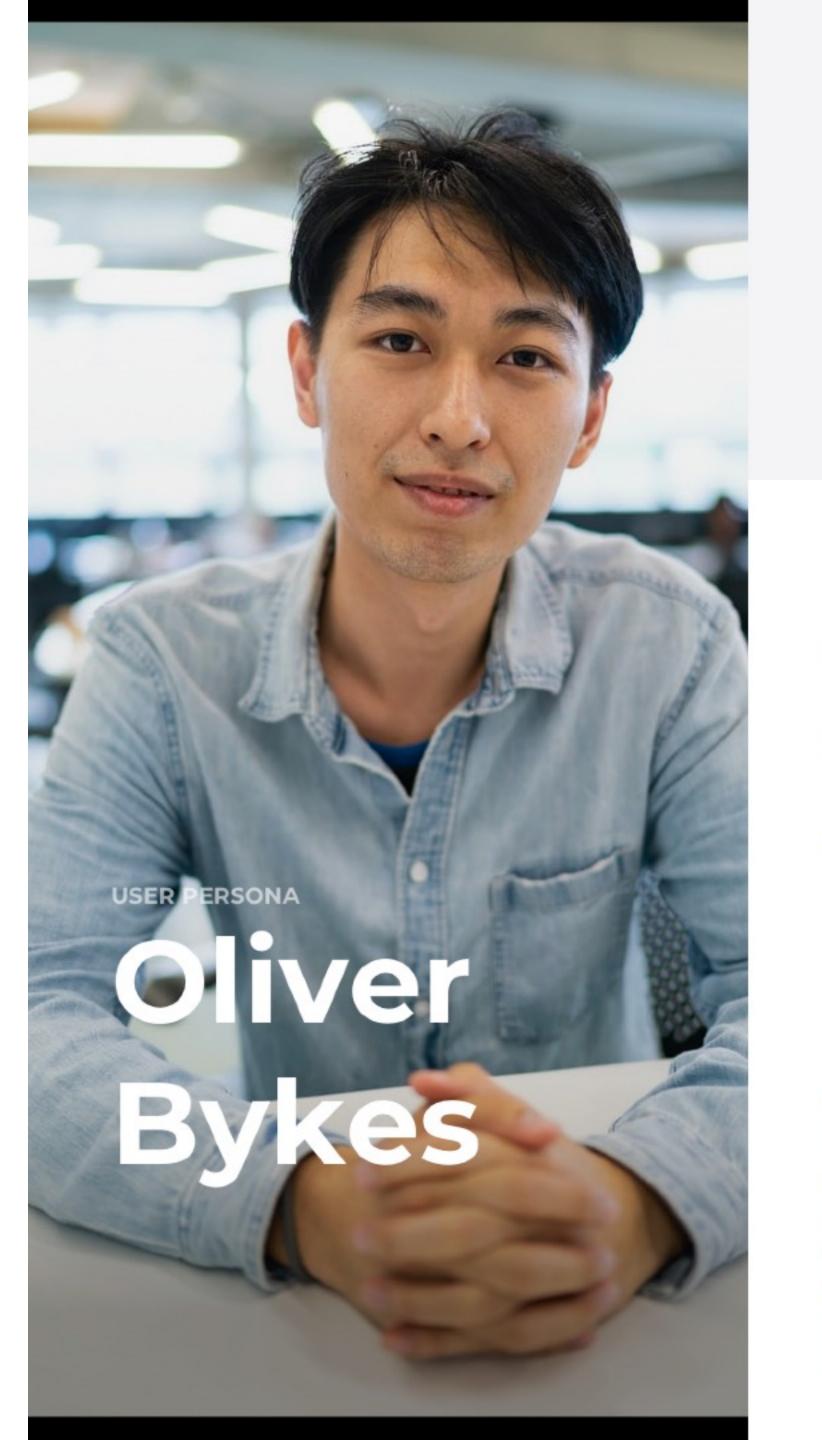
Issue

- Dropoff During Onboarding
- Lack of return follow-up appointments after initial use

Persona



ABOUT

Oliver is a graduate student at Berkley who takes great care of his health, goes to the gym and yoga. He likes to spend his free time hiking. Oliver eats exclusively fresh and healthy food. **AGE** 28

OCCUPATION Ph.D Student

INCOME More than \$50k

STATUS Single

LOCATION Los Angeles, CA

NEEDS

- Search for a doctor by place of residence
- Possibility of online booking, online consultations
- The opportunity to learn more about the doctor before the visit

FRUSTRATIONS

- The doctor's office is very far away
- Need to call or go for an appointment
- What if my doctor is bad?

SOCIAL MEDIA ACTIVITY

FACEBOOK

INSTAGRAM

TWITTER

TIKTOK

CURRENT FEELINGS

Stressed Concerned Bus

PERSONALITY

PASSIONATE

MOTIVATIONAL

GIVING

LOVING

OPTIMISTIC