

Workday

20%

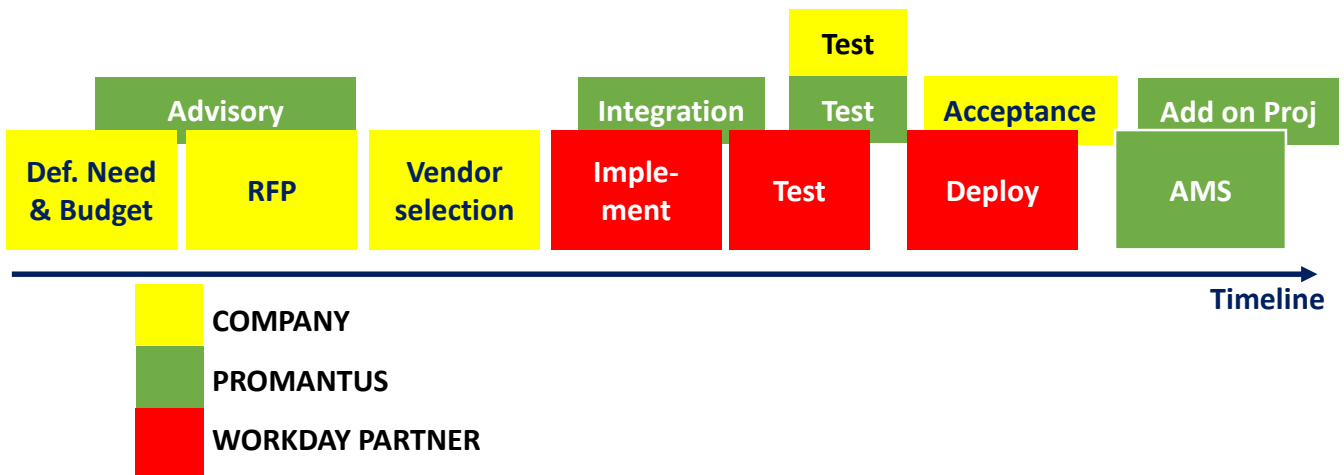
Get a 20% reduction in **total program implementation cost** due to early Promantus advisory involvement

20%

Get a 20% reduction in time-to-market from decision to going live

40%

Get a 40% savings in **AMS**



In total get a
25-30% reduction in program costs
as well as a higher end-to-end quality

The Traditional Challenges

Customer

- Change to a new HR system is a business driven strategic decision often taken with limited IT involvement
- Adaptation and post implementation application maintenance for new HR solutions are always stressing the users
- The Workday Solution regions/verticals go-live strategy is a organizational challenge
- Workday implementation is monopolized with limited competition
- There are very few Workday experts available outside the monopolized delivery system

Partner

- Frequent changes in requirements leads to
 - Uncertainty
 - Change in Go-Live dates
 - Reduced quality in Go-Live planning
 - Reduced access to the right resources

Consequences

- Unclear requirements
- Business/IT conflicts
- Many temporary integrations
- Implementation cost overrun
- Implementation time overrun
- Transition issues
- AMS undefined

The Workday Process

- **DECISION PROCESS**
 - The client organization concludes that current HR solution(s) are unable to meet future requirements. Workday is seen as a serious alternative
 - Scanning the HRS market Workday is identified as the preferred future solution, and processes to prepare a requirements specification (and rarely an RFP process) are initiated
 - Workday provides a “Tenant’s GMS access”, which is a demo version
- **CONTRACTS PROCESS**
- **DEVELOPMENT PROCESS**
 - Discovery sessions for requirement gathering
 - Resourcing, planning and architecture
 - Implementation and conversion of legacy data
 - Testing
 - Go-Live and hypercare
- **AMS PROCESS**

Promantus Benefits

Time to Market

- We help clients to define needs, create budget, prepare RFP, and to select the Workday Partner for implementation
- We help clients developing integrations and to test the implementation
- We do Workday AMS and develop add-on projects
- Leading to a more efficient end-to-end process

Cost

- The Promantus interaction leads to a 25-30% reduction in total program costs

Quality

- Promantus’ support leads to increased user satisfaction due to enhanced business user participation and due to the live documentation of features and user stories available.



Promantus' Value Propositions



Promantus help clients to identify and document requirements

Bridge the gap between business and technology by defining acceptance criteria using shared business terminology.

Promantus can manage communication between client and the Workday partner

We collaborate during Discovery, Implementation, Testing, Go-Live & Hypercare

Promantus can help clients to develop and manage integrations

Participating in the process Promantus can help to identify known issues during implementation & manage during transition

Promantus help clients to prepare and do acceptance tests

As advisors Promantus can ensure that implementers and testers use right test cases during UAT

Promantus is offering to maintain the Workday environment (AMS)

Participating during implementation and Testing, the transition will be smooth and effective. AMS without issues.