





Dinesh Tak

 Nagaur, Rajasthan |  takd276@gmail.com |  9549772017 |  dinesh-tak-94983525a/

Career Objective

Enthusiastic and people-oriented graduate eager to start a career in Customer Success. Strong communication, problem-solving, and collaboration skills with the ability to understand customer needs and deliver solutions. Passionate about building long-term client relationships and contributing to customer retention and satisfaction .

Key Skills

- Customer Relationship Building
 - Communication & Active Listening
 - Problem-Solving & Empathy
 - Onboarding & Training Support
 - CRM Tools (Recruit CRM, HubSpot, Zoho – basic knowledge)
 - Collaboration & Teamwork
 - Time Management & Multitasking
 - Adaptability in Fast-Paced Environments
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Education B.Tech in Computer Science and Engineering (CSE)
Parul Institute of Technology, Vadodara, Gujarati, 2026

Volunteer Experience

- **Student Coordinator – Training & Placement Cell | 3/2024– 9/2024**
 - Assisted students and visitors with queries related to placements, events, and procedures.
 - Improved communication and problem-solving skills by handling queries and resolving issues.
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Achievements & Activities

- **Organized seminars, sports events, and college festivals**, improving leadership, coordination, and client-facing skills.
- **Recognized for teamwork and initiative** while volunteering in multiple college-level events.