**Dinesh Tak**

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**Career Objective**

Enthusiastic and people-oriented graduate eager to start a career in Customer Success. Strong communication, problem-solving, and collaboration skills with the ability to understand customer needs and deliver solutions. Passionate about building long-term client relationships and contributing to customer retention and satisfaction .

**Key Skills**

* Customer Relationship Building
* Communication & Active Listening
* Problem-Solving & Empathy
* Onboarding & Training Support
* CRM Tools (Recruit CRM, HubSpot, Zoho – basic knowledge)
* Collaboration & Teamwork
* Time Management & Multitasking
* Adaptability in Fast-Paced Environments

**Education B.Tech in Computer Science and Engineering (CSE)  
Parul Institute of Technology, Vadodara, Gujarat**i, 2026

**Volunteer Experience**

* **Student Coordinator – Training & Placement Cell** | 3/2024– 9/2024
  + Assisted students and visitors with queries related to placements, events, and procedures.
  + Improved communication and problem-solving skills by handling queries and resolving issues.

**Achievements & Activities**

* **Organized seminars, sports events, and college festivals**, improving leadership, coordination, and client-facing skills.
* **Recognized for teamwork and initiative** while volunteering in multiple college-level events.