

Ali Rajani

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EDUCATION

Yale-NUS College

Singapore

Bachelor of Arts in Economics & Philosophy, Honours (with Distinction)

August 2016 – May 2020

- **Scholarship:** Recipient of Full Tuition Scholarship for all four years of undergraduate study
- **Relevant Courses:** Macroeconomics, Financial Crises, Corporate Finance, Econometrics, Political Economy
- **ACT:** 33/36 (98th Percentile)

Bocconi University

Italy

Visiting Student, Finance and Economics

January 2019 – May 2019

EXPERIENCE

BNP Paribas

Thailand

Corporate Banking Summer Analyst

May 2018 – August 2018

- Evaluated client financial statements, performed leverage analysis and projected cash flows using Excel to analyze repayment capacity for various financial products
- Formulated report on client financial profile, strategic direction and management changes from client meetings
- Monitored equity and debt injections for coverage companies to calculate credit ratings and debt recovery rates
- Wrote credit proposals for transactions worth over €70 million for the APAC Credit Committee
- Conducted industry-wide research with a focus on competition, cyclicity and growth trajectory of clients
- Developed an automated Excel model, used across the Corporate Bank, to extract, analyze and visualize key financial metrics of institutional clients

Barclays Investment Bank

Singapore

Insight Program

May 2018

- Selected to attend pre-internship program aimed at providing promising undergraduates the opportunity to network with senior leaders from the firm and learn more about the various lines of business. Winner of Singapore Team Case Challenge which was judged by the Barclays team.

PwC

Pakistan

Financial Advisory Winter Analyst

December 2017 – January 2018

- Assisted in valuation process of a fertilizer company using DCF and prepared an investment pitch presentation tailored to client's risk capacity and return requirements
- Conducted market research on legal, enterprise and financial risks and proposed risk mitigation strategies to senior management of financial technology client
- Performed competitor analysis to propose streamlining of taxation and budgeting process flows, and improved client's operational efficiency

Rocket Internet

Germany & Myanmar

Summer Analyst

May 2017 – July 2017

- Performed data analysis of click-view and purchase data to identify online retail trends and compiled results for rollout to firm's clients
- Developed a pricing model to optimize sales, and projected seasonal sales forecasts using consumer, industry and macroeconomic trends
- Generated 15 sales appointments with companies across food and beverage and consumer electronic industries
- Created pitch-deck and other marketing material used by regional CEO to present to prospective clients, which successfully led to 11 new partnerships

ADDITIONAL INFORMATION

- **Languages:** English and Urdu (native), Hindi (fluent), Swahili (conversational), Spanish (beginner)
- **Activities:** Dean of Faculty Student Ambassador, Director of Global Emerging Markets Association, Yale-NUS Football Team, Boy Scouts Association (patrol leader), Treasurer of South Asian Society, Student Investment Group
- **Skills:** MATLAB, R Studio, Bloomberg Terminal, STATA, MS Office (Excel, Outlook, PowerPoint, Visio)
- **Interests:** Lead Guitar, Cricket, Night Cycling; Lived, worked and studied in Pakistan, Kenya, Myanmar, Tanzania, Thailand and Singapore gaining exposure to different cultures and languages