# Enterprise Management and Entrepreneurship MIEIC 2021-2022



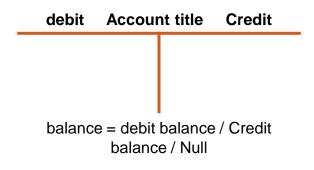
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## Financial Management

Lecture 2

## Account (I)

- Account: set of financial items expressed in units of value.
- Main features :
  - Homogeneity: must contain only the elements that conform to the common characteristic that defines it;
  - Completeness: must include all elements who enjoy the common feature set for her
- Graphical representation :



## Account (IV)

- Account movements:
  - Principle of double entry: the record of the patrimony facts in their accounts, should guarantee that the value of:

 $\Sigma$  debit movements =  $\Sigma$  credit movements

## Contas no SNC

1	MEIOS FINANCEIROS LÍQUIDOS	2	CONTAS A RECEBER E A PAGAR
11	Caixa	21	Clientes
12	Depósitos à ordem	22	Fornecedores
13	Outros depósitos bancários	23	Pessoal
14	Outros instrumentos financeiros	24	Estado e outros entes públicos
		25	Financiamentos obtidos
		26	Accionistas/sócios
		27	Outras contas a receber e a pagar
		28	Diferimentos
		29	Provisões

## Contas no SNC (I)

3	INVENTÁRIOS E ACTIVOS BIOLÓGICOS	4	INVESTIMENTOS
31	Compras	41	Investimentos financeiros
32	Mercadorias	42	Propriedades de investimento
33	Matérias-primas, subsidiárias e de consumo	43	Activos fixos tangíveis
34	Produtos acabados e intermédios	44	Activos intangíveis
35	Subprodutos, desperdícios, resíduos e refugos	45	Investimentos em curso
36	Produtos e trabalhos em curso	46	Activos não correntes detidos para venda
37	Activos biológicos		
38	Reclassificação e regularização de inventários e activos biológicos		
39	Adiantamentos por conta de compras		

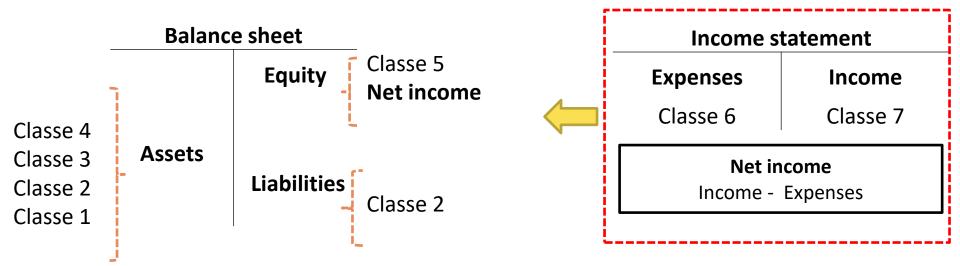
## Contas no SNC (II)

5	CAPITAL, RESERVAS E RESULTADOS TRANSITADOS	6	GASTOS
51	Capital	61	Custo das mercadorias vendidas e das matérias consumidas
52	Acções (quotas) próprias	62	Fornecimentos e serviços externos
53	Outros instrumentos de capital próprio	63	Gastos com o pessoal
54	Prémios de emissão	64	Gastos de depreciação e de
			~ ~ .
			amortização
55	Reservas	65	Perdas por imparidade
55 56	Reservas Resultados transitados	65 66	
			Perdas por imparidade
56	Resultados transitados	66	Perdas por imparidade Perdas por reduções de justo valor
56 57	Resultados transitados Ajustamentos em activos financeiros	66 67	Perdas por imparidade Perdas por reduções de justo valor Provisões do período

## Contas no SNC (III)

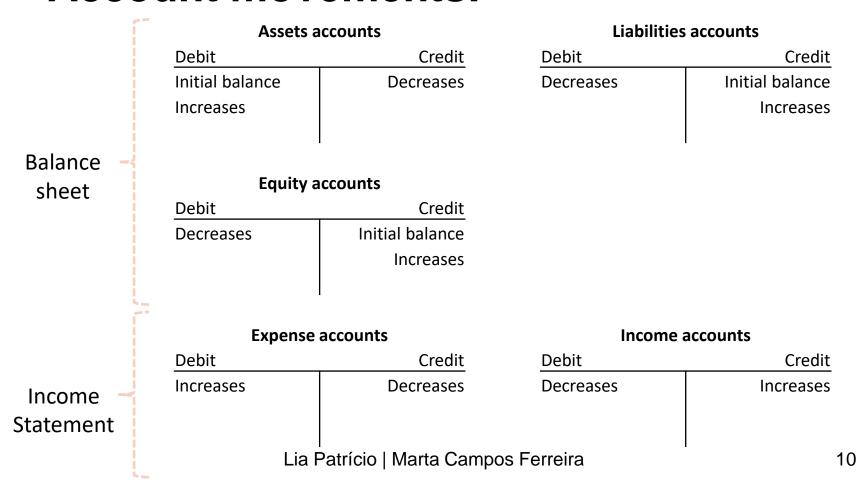
7	RENDIMENTOS	8	RESULTADOS
71	Vendas	81	Resultado líquido do período
72	Prestações de serviços	•••	•••
73	Variações nos inventários da produção	89	Dividendos antecipados
74	Trabalhos para a própria entidade		
75	Subsídios à exploração		
76	Reversões		
77	Ganhos por aumentos de justo valor		
78	Outros rendimentos e ganhos		
79	Juros e outros rendimentos similares		

## Relationship between balance sheet and income statement



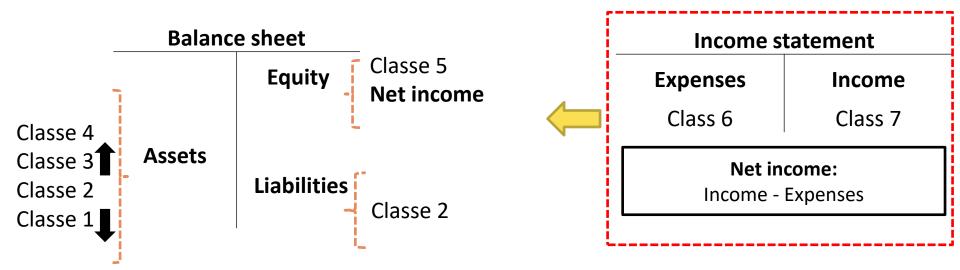
### Account

#### Account movements:



## Examples (I)

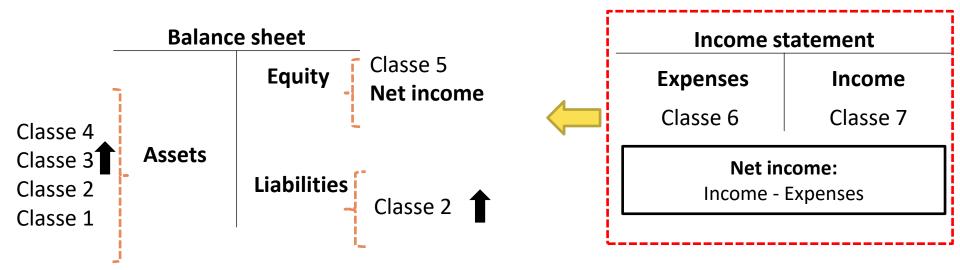
Purchase of inventory (cash payment): 400€



No impact on equity.

## Examples (II)

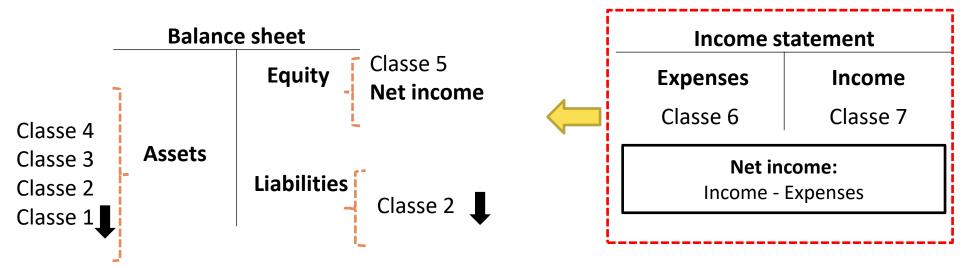
Purchase of inventory on credit: 500€



No impact on equity

## Examples (III)

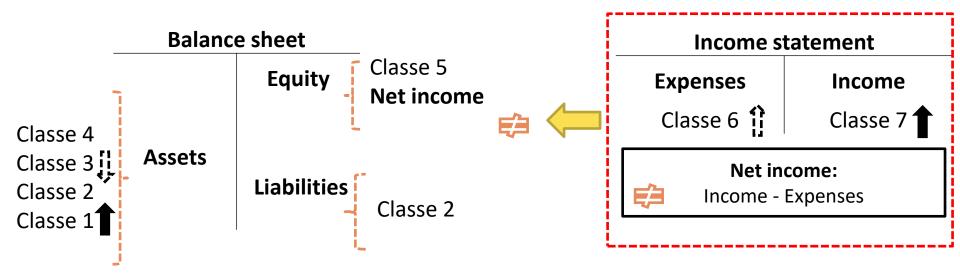
Payment of accounts payable from inventory purchase: 500€



No impact on equity.

## Example (IV)

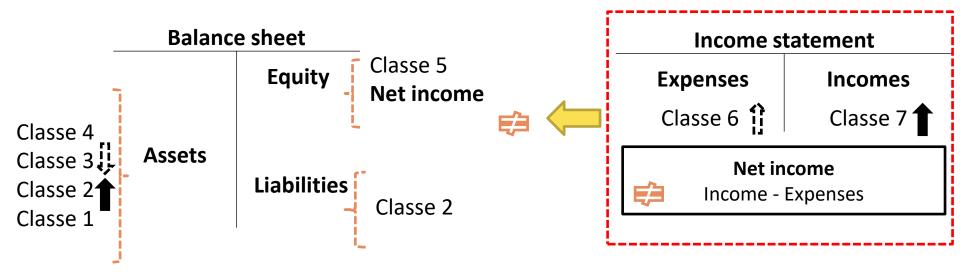
• Sales of inventory for 3.000€, which had cost 2.000€ (cash payment).



 There is simultaneous increase (sales) and decrease (cost of goods sold) of equity. The result is the difference – net income

## Examples (IV)

• Sales of inventory for 3.000€, which had cost 2.000€ (on credit).



 There is simultaneous increase (sales) and decrease (cost of goods sold) of equity. The result is the difference – net income

## Exercise 3

## Income statement and cashflow statement

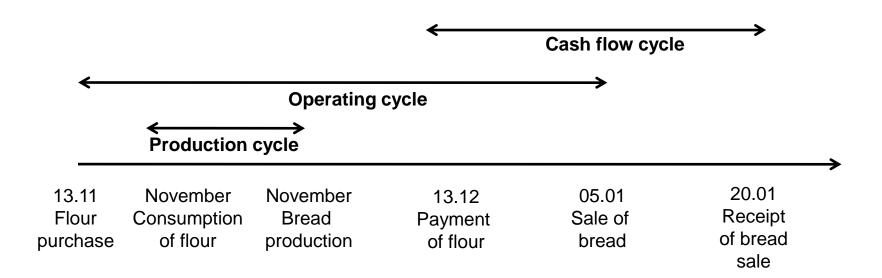
## Financial flows: perspectives

- **Financial:** operations carried out by the company with external entities. Related to the remuneration of factors and goods and services sold.
  - Expenses (despesas): obligations arising from the purchase of productive factors.
     Facts giving rise to obligations to be paid.
  - Revenue (receitas): rights arising from sales made and/or services rendered. Facts that give rise to rights to receive.
- **Economic or Productive:** linked to the transformation and incorporation into the production process of various materials, labor, etc. until reaching the final good/service.
  - Costs (gastos): values incorporated and consumed in production.
  - Yields (rendimentos): finished products ready for sale. The company, when consuming goods and services, incurs expenses; producing them generates income.
- Cash Flow: cash inflows and outflows of the company.
  - Receipts (recebimentos): entry of monetary values for the company.
  - Payments (pagamentos): outflow of monetary values from the company.

## Financial flows: perspectives

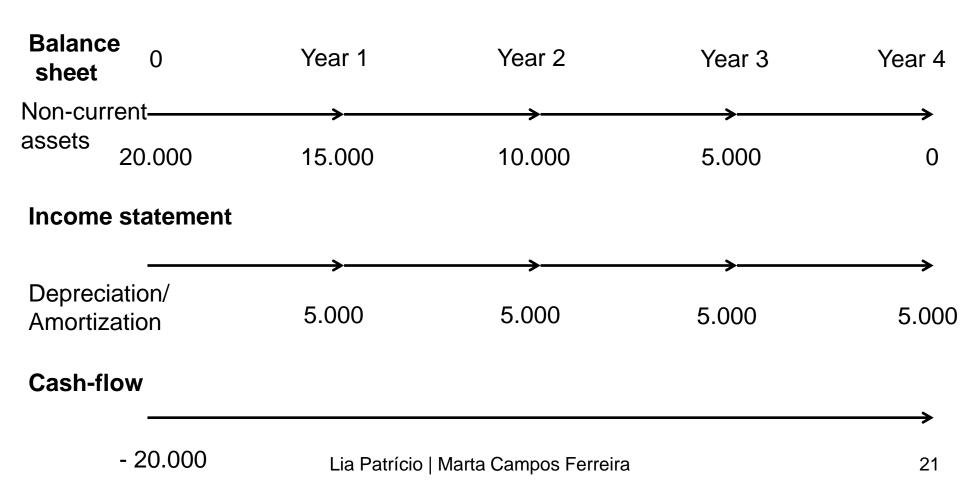
- Example: a company purchased on 13/11/2015, 10 tons of flour at a price of 4000 c.u./ton, to manufacture bread. The debt resulting from this acquisition would be paid on 13/12/2015. In November 2015 it used 2 tons of flour, producing 1,500 kg of bread, sold at 10u.m./kg on 5/1/2016, receiving the sale value on 20/1/2016.
- Expense: Purchase of flour on 13/11/2015
- Cost: Use of 2 tons of flour in November 2015
- Yield: Producing 1,500 kg of bread in November 2015
- Payment: 13/12/2015
- **Revenue**: 5/1/2016
- Receipt: 20/1/2016

## Operating cycle and cash cycle



## Depreciation and amortization

Purchase of a car that will be totally amortized in four years

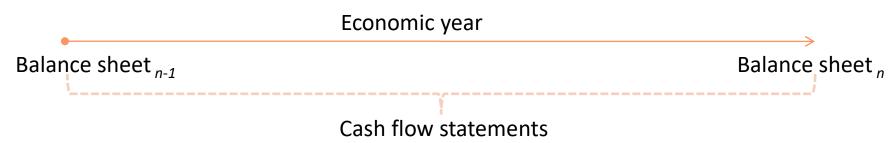


## Financial flows:perspectives

- Financial: income and expenses
- Cash flow: payments and receipts

## Financial statements (IV)

Cash flow statements (fluxos de caixa): statement which presents the
detailed historical information about what were the receipts and payments of
a company during a specific period of time - demonstrates the company's
ability to generate cash.



- Statement of cash flows
- For purposes of the statement of cash flows, cash receipts and payments are classified into three major activities:
  - Operational activities ;
  - Investment activities;
  - Funding activities.

Assets and Revenues

Liabilities and costs

**Equity** 

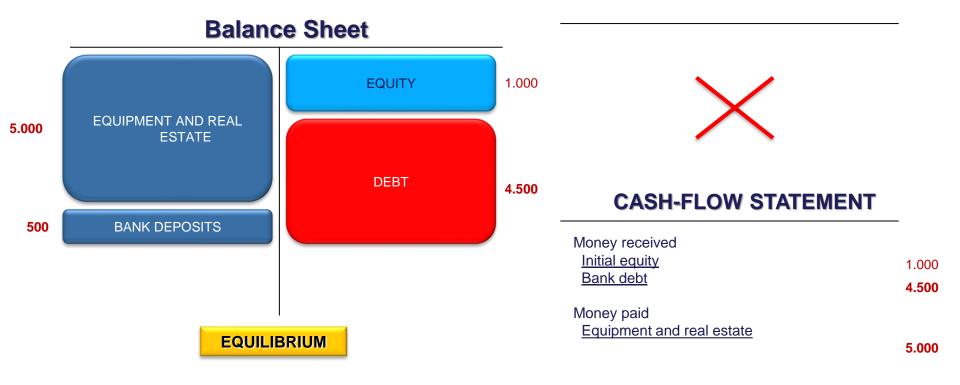
**INCOME STATEMENT** Relationship between financial statements **Balance Sheet** 1.000 **BANK DEPOSITS EQUITY** 1.000 **CASH-FLOW STATEMENT** Money received **Initial equity** 1.000 **EQUILIBRIUM BANK DEPOSITS** 

1. Firm is created with 1000€ capital

1.000

Relationship between financial statements

#### **INCOME STATEMENT**



- Assets and Revenues
- Equity
- Liabilities and costs

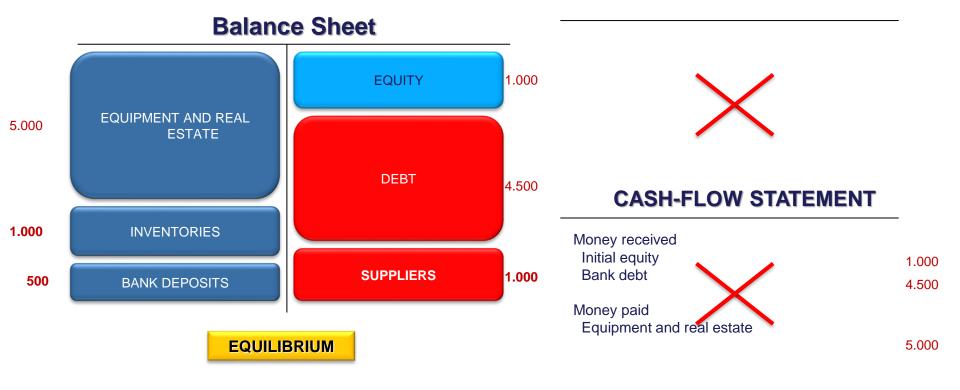
#### **BANK DEPOSITS**

2. Initial investment: equipment and real estate acquisition with higher value than the initial equity 5000€, It is paid 4500€ bank loan and 500€ in cash.

500

Relationship between financial statements

#### **INCOME STATEMENT**



Assets and Revenues

Liabilities and costs

Equity

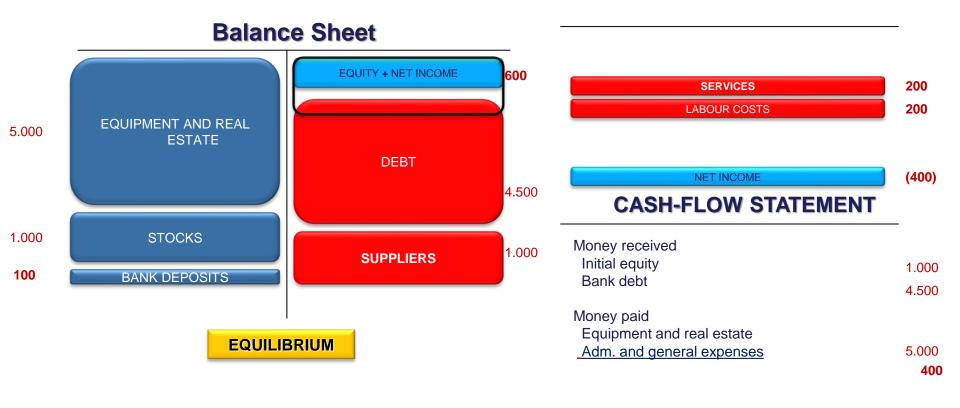
3. Inventories acquisition with credit from supplier 1000€

**BANK DEPOSITS** 

**500** 

Relationship between financial statements

#### **INCOME STATEMENT**



#### **BANK DEPOSITS**

**Equity** 

4. Payment of salaries, electricity, water, insurance and other costs 200+200€ through bank account.

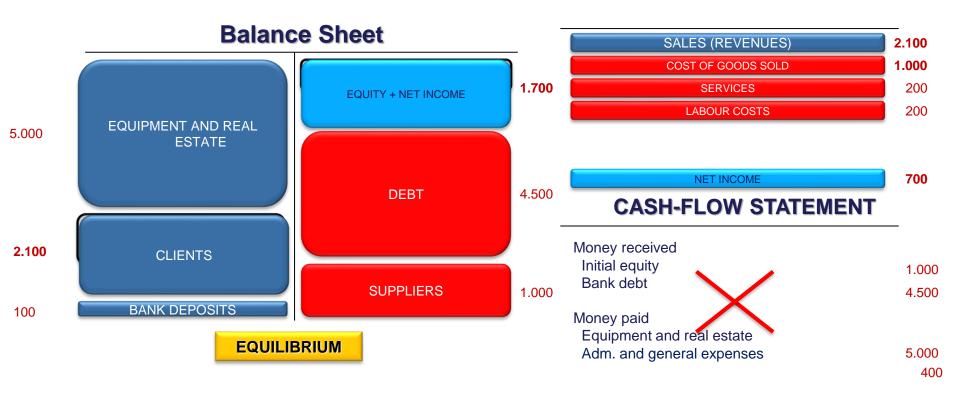
100

27

Assets and Revenues

Relationship between financial statements

#### **INCOME STATEMENT**



#### Assets and Revenues

**Equity** 

Liabilities and costs

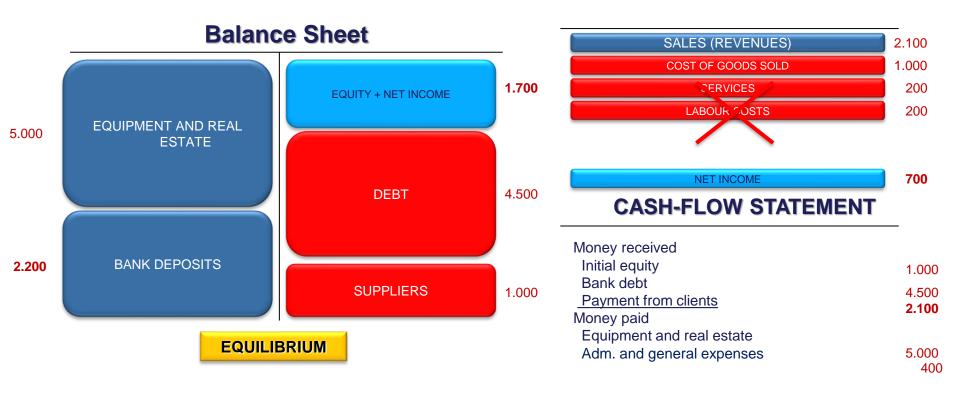
5. The total amount of inventories (1000€) are sold for 2100€. Client does not pay with the sale.

**BANK DEPOSITS** 

100

Relationship between financial statements

#### **INCOME STATEMENT**



**BANK DEPOSITS** 

Assets and Revenues

Equity

6. Payment from client 2100€

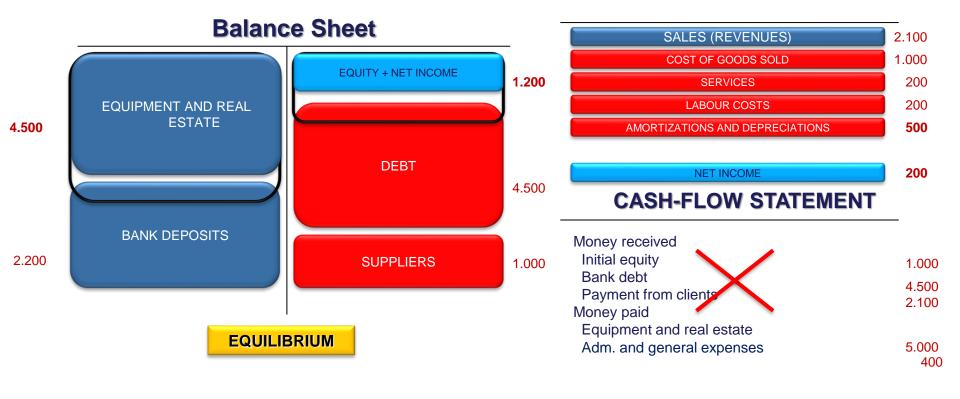
2.200

29

Liabilities and costs

Relationship between financial statements

#### **INCOME STATEMENT**



Assets and Revenues

Equity

Liabilities and costs

7. Equipment depreciation and amortization 500€

**BANK DEPOSITS** 

2.200

2.2

**Equity** 

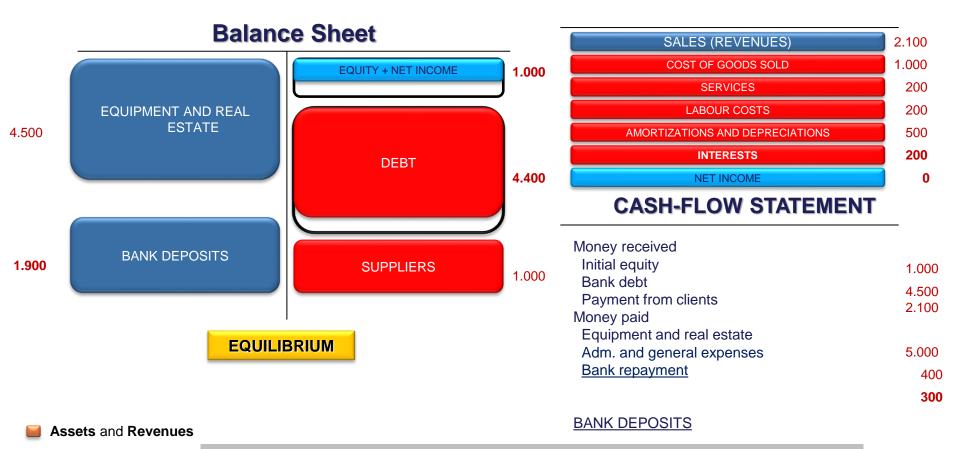
Liabilities and costs

Relationship between financial statements

#### **INCOME STATEMENT**

1.900

31

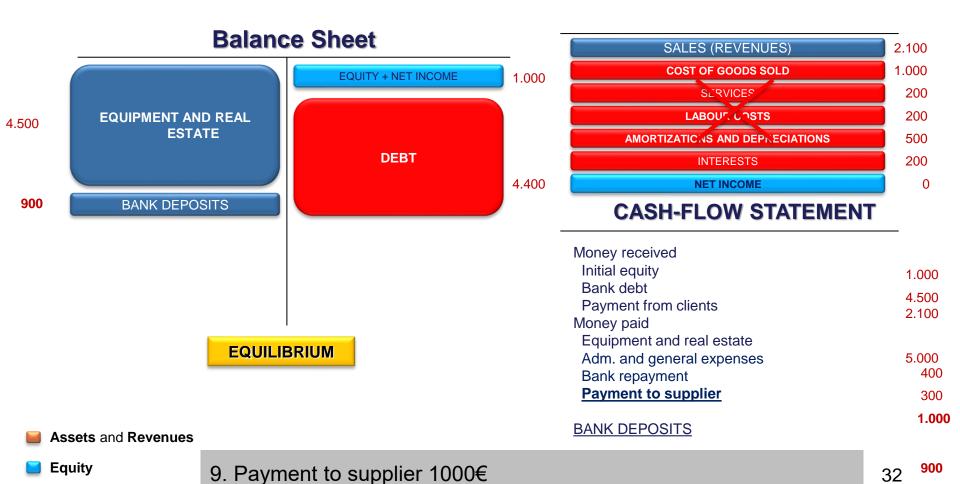


8. Partial payment to the bank (debt 100€ + interest 200€)

Liabilities and costs

Relationship between financial statements

#### **INCOME STATEMENT**



## Exercise 4