## Tell me about yourself

Accuracy, I’ve always been very pedantic with being accurate. That isn’t to say that I am one of those people who is worried about grammar, but I am one of those people who is worried about multiple interpretations, as such I am often the person in the room asking numerous silly looking questions. Even in everyday conversations, I always begin by attempting to understand the concepts being employed before understanding what is being said.

This attitude served me well, at the end of the weekly seminars at Paris Dauphine; I would always be the first to be solicited to explain what it is that we just heard. Because of this attitude I was able to develop a very broad base, and my PHD is the widest ranging, from Industrial Organization, to Network theory, to Mechanism Design, to Ergodic theory.

## What is your greatest strength?

My flexibility is my greatest strength, when I went to Strasbourg to give presentation I recall having conversations with two people at the same time, one was an expert in the field, the other an undergraduate who was learning. The questions the expert was asking required a blackboard so I had been dabbling on the board to show, and whenever I would stop and the expert would think about what I was saying, the undergraduate would shoot quick fire questions to develop his intuition and I would be giving him plenty of examples. My ability to go from the abstract to the practical is my greatest strength.

## Initiating action

Recently, the government of Cyprus put a call up for an EU initiative where they will attempt to rebuild the some of the 5G infrastructure. Schuman associates members chose to me on the advisory committee but it was not clear if somebody such as myself who is not a fulltime employee can be used.

## Mistakes

During my time in European Economics we hired a new consultant. I took the consultant with me to meeting. I had also arranged a meeting with a different client but had to return to the first one. I let them know that I had to return and they suggested they keep the other consultant to move on with the project after lunch. I agreed, and the other consultant reluctantly agreed as well.

Later, the consultant told me that I put her in an uncomfortable situation because she didn’t feel ready to advise the client independently. I should have taken her to the side to ask her if she felt comfortable being alone with the client.

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## Mention a situation where you had to solve something

In European Economics we had a client who wanted to build some new electrolyzers.

My task was to compute the profitability of the project so that we can calculate the expected state aid. During my analysis, I figured out that the eligible costs were too low relative to the profits which would result in the project not being able to be profitable.

The initial project was to build two 500mw factories 2 years apart but the problem was that only first factory was eligible costs, and it’s costs were not sufficient to bring the profit rate to the weighed average cost of capital.

I called my client to let them know but they did not have a response. After a few back of the envelope calculations, a few hours later, I called them up again to suggest that a larger 1gw factory be built initially.

This brought the project’s eligible costs high enough such that the project could receive sufficient funding to get to the required profitability. The project ended up receiving 300 million in state aid, and having 90 of it’s eligible costs financed.

## What is your greatest weakness?

This is a bit of a Mediterranean trait but I have a tendency to not properly give encouragement when I should. If we imagine there are levels of things, so horrible, bad, mediocre, good, and great, I have this tendency to give the impression that everything is mediocre, and except the great stuff, which I usually say something like “not bad”. Whilst for people who know me, this works sufficiently and gives the main information they are interested in, this kind of attitude doesn’t quite work well when I’m working with new people.

## Why should we hire you?

I’ve 2 masters and a PHD; I’ve got the practical work experience in the field of energy and the ability to go into detail. Part of my role has been to evaluate large projects that span multiple countries and make recommendations. A recent company I advised had a spike in the stock market of 20%. But on a more personal note, I am loyal, passionate and patient; as such I am a great person to have around to foster a strong work environment.

## Why do you want to work here?

Your company is an international company that will allow me to travel and grow my potential. I hope to have opportunities for advancement and training. Additionally, the energy sector is a really interesting industry to be in, and Baker Hughes, is focused on innovation which is a strong topic of interesting to me(my PHD). I also hear Baker Hughes has great living conditions for it’s employees as well as flexible work program.

I want to work for Solvency because

You seem to have a great team, you do interesting research in mathematical finance, small team