**MGT 303 What Do Managers Do?: Mintzberg Revisted Grading Criteria**

**I. Content and Analysis (framework arguments are logical, analysis is consistent with theory and practice, the correct issues/problems are addressed, ideas are described in sufficient detail without being overly complicated-Think Big Picture) (30 points maximum for “excellent”)**

Example of “Poor:” Manger A said…. Managers B and C said… I agree with Managers B and C.

Example of “Excellent:” The managers I interviewed discussed the importance of a global mindset and the use of technology… Research in this area…(citations). Mintzberg’s framework does not address this relatively new “global community” that managers must operate within. His framework also does not address the advances that new technologies have brought to the world of work… Given the importance...(more citations), a framework of manager’s roles should include… This is my new framework… (Provide examples, figures, etc.; examples, figures, etc. may be attached in an appendix.)

**II. Research Skills (appropriate information search strategies were used, key references were identified, references are relevant to the paper, the information from the references is correctly summarized and/or paraphrased and cited. (10 points maximum for “excellent”)**

**Minimum: 10 Managers-please list names and contact information**

**5 “published” sources (minimum requirement)**

Be sure to include your ten managers and at least 5 published sources. Be sure to identify your sources within your paper with in-text citations and be sure to include a full Bibliography! You may use APA (http://www.apastyle.org) or MLA (http://www.mla.org/stylestyle). For example (APA style), according to the research of “Author” (Year)…

Bibliography

Author. (Year). Title of Article. Title of Publication, Publication Edition, Page Numbers.

**III. Organization (logical flow, coherence) (5 points max)**

**IV. Writing Skills (conciseness, clarity, no typographical errors) (2.5 points max)**

**V. Group Class Discussion (framework is well-presented, thought provoking, and original) (2.5 points max)**