





Phạm Công Minh


Sales Exucutive


 07/12/2000

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 Ho Chi Minh

 Male

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EDUCATION

August 2018 >> DECEMBER 2022

 **FPT GREENWICH**

Business Administration
GPA: Second Class

August 2015 >> May 2018

 **THPT TRAN DAI NGHIA**

GPA: Good

WORK EXPERIENCE

October 2021 >> February 2022

 **VPS**

Intern - telesales, customer services and sales.

- Have a cold call to the customers and inform with them about news of stock market and new opportunities.
- Find new customers and open their new accounts.
- Summary all news and information in the early morning and send it to customer.
- Solve problems for customers or any information they have struggle.

October 2021 >> December 2021

 **REVER**

Sales, customer services

- Call the host and ask about their demands, support and find the customers to sell or lease.
- Lead the customer to follow the apartment and all the procedure.
- Post some pictures about the projects or apartment of customer would to sell.

OBJECTIVE

My goal is to work and develop in a professional environment. With the development of company, I hope can gain more experience and more knowledge to can work and improve myself better day by day, and can join in the process development of company, and I can become a Professional Staff in company

SKILLS

Negotiation (8/10)



Communication (8/10)



Microsoft Skills (6/10)



English ability (8/10)



Chinese ability (4/10)



INTERESTS

Hang out with friends, play sports and do activities together.