

ly hang than

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Kinh nghiệm làm việc

Allen industries

09/2011 — 01/2016

LED design

Leads all UX strategy with blessing of leadership; research informs design and strategy decisions.
Full reign over strategy.
Misses cross-functional perspective.

self employed

07/2016 — 09/2019

Real estate

Graduated and back to Viet Nam from United state of America, work for family in real estate business, get more relationship in Viet Nam and the rule to run business of Viet Nam law.

Southtowne Mazda

12/2019 — 03/2021

Sale manager

Conduct survey to identify potential customers interested in making vehicle purchase.
Reach out to clients through calls, arranged meeting to spot their need/preferences.
Elaborate and display vehicle features, specifications, and capability to meet customer requirement.
Employ their up to date knowledge of vehicle feature/characteristics in addressing client misconceptions or inquiry about model.
Conduct price negotiations to strike a favorable bargain optimal for both client and manufacturer/dealer.
Present regular reports to management on sales activities and maximized profits.
Monitor vehicle inventory and ensure timely supply of orders.
Responsible for the training of fresh car sales employees.
Negotiation skills, persuasive skill, mathematical skill and work with finance/bank.

Wireless Advocates

03/2021 — 01/2022

Area wireless sale manager(Walmart chanel)

Severing on of the nation's leading retailers, work closely with my team to deliver outstanding sale results(both on personal and team level), operational excellence and an exceptional member experience in 12 locations. Driving daily sales performance to meeting operational standards, identify areas for improvement, work with District manager and HR business partner, respond quickly to close the gaps. Focus on celebrate success to reinforce team effort and accomplishments.
Responsible for recruiting new team members as necessary and ensuring that the location is always staffed.
Develops and maintains effective working relationships with carrier reps and general management.

Năng lực

Excellent communication skills.
Sale skills.
Time management skills.

Project management skills.

Strong leadership skills.

Học vấn

Master of business administration

07/1011 — 08/2016

North Caroline state university

Link training

AT&T, Verizon, T-mobile, Walmart-2021 certificate.

Real estate

New skill academy-2019 certificate

stringham school-2021 certificate

Mazda training

Mazda USA-2020 certificate

Thông tin tham khảo

Thông tin tham khảo chỉ có khi yêu cầu