# Market Watch

For All Media/Public Inquiries: (416) 443-8158 For All TREB Member Inquiries: (416) 443-8152

## January 2011

# **Good Start to 2011**

#### TORONTO - February 4, 2011

Greater Toronto REALTORS® reported 4,337 transactions through the **TorontoMLS®** system in January 2011. This result was 13 per cent lower than the record result reported in January 2010.

"While off the record pace experienced a year ago, the GTA resale market has started the year on a solid footing. Home buyers in Toronto and surrounding areas continue to benefit from a diversity of housing types for sale at many different price points," said TREB President Bill Johnston.

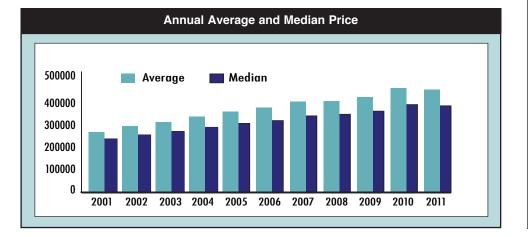
The average selling price for January 2011 sales was \$427,037, representing

increase of over four per cent compared to the average of \$409,058 reported in January 2010.

"The average selling price is expected to grow at a moderate pace in 2011. Growth rates in the three to five per cent range will be sustainable from an affordability perspective," said Jason Mercer, TREB's Senior Manager of Market Analysis.

## **Median Price**

In January, the median price was \$360,000, from the \$350,000 recorded during January of 2010.



#### SINGLE FAMILY RESIDENTIAL BREAKDOWN 1.7 % 7.0% 0.4% 7.7% **Dwelling Type** Sales % Median Detached 1.971 \$455,000 Semi-Detached 470 \$365,000 Condo Townhouse 336 \$281.500 Condo Apt \$280,000 1,163 97 72 \$323,500 Att/Row/Twnhouse 303 99 \$346,000 Co-op Apt 17 \$180,000 Det Condo 98 \$440,000 **Housing Market Indicators** %Change Jan. 2010 Jan. 2011 Sales 4,986 4,337 (-13%)**New Listings** 10,021 9,008 (-10%)

# Inside

Active Listings\*

Days on Market

| District Map             | 2  |
|--------------------------|----|
| Price Category Breakdown |    |
| East District            |    |
| West District            | 6  |
| Toronto District         | 10 |
| North District           | 12 |
| Annual Summary           | 16 |
| Single Family Comparison | 16 |
| l l                      |    |

12,052

\* All figures for single-family dwellings

12.152

(1%)

(29%)





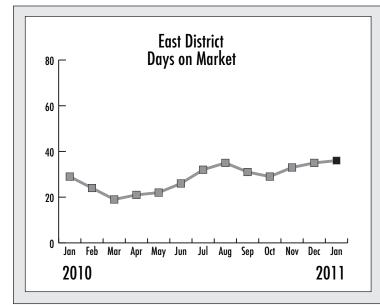


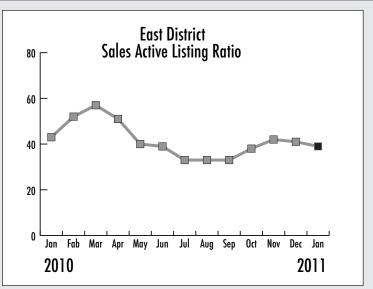
| Price Category Breakdown - January 2011 |     |             |             |        |            |             |            |             |  |  |  |  |
|---|-----|-------------|-------------|--------|------------|-------------|------------|-------------|--|--|--|--|
| Price I                                 | Ran | nge         | Total S.F.D | %S.F.D | Condo Apt. | %Condo Apt. | Condo T.H. | %Condo T.H. |  |  |  |  |
| -                                       | -   | \$90,000    | 29          | 0.7    | 20         | 1.7         | 4          | 1.2         |  |  |  |  |
| \$90,001                                | -   | \$100,000   | 7           | 0.2    | 4          | 0.3         | 2          | 0.6         |  |  |  |  |
| \$100,001                               | -   | \$110,000   | 14          | 0.3    | 11         | 0.9         | 1          | 0.3         |  |  |  |  |
| \$110,001                               | -   | \$120,000   | 14          | 0.3    | 9          | 0.8         | 1          | 0.3         |  |  |  |  |
| \$120,001                               | -   | \$130,000   | 17          | 0.4    | 10         | 0.9         | 5          | 1.5         |  |  |  |  |
| \$130,001                               | -   | \$140,000   | 33          | 0.8    | 17         | 1.5         | 4          | 1.2         |  |  |  |  |
| \$140,001                               | -   | \$150,000   | 33          | 0.8    | 24         | 2.1         | 5          | 1.5         |  |  |  |  |
| \$150,001                               | -   | \$160,000   | 44          | 1.0    | 31         | 2.7         | 5          | 1.5         |  |  |  |  |
| \$160,001                               | -   | \$170,000   | 49          | 1.1    | 28         | 2.4         | 7          | 2.1         |  |  |  |  |
| \$170,001                               | -   | \$180,000   | 53          | 1.2    | 37         | 3.2         | 7          | 2.1         |  |  |  |  |
| \$180,001                               | -   | \$190,000   | 51          | 1.2    | 32         | 2.8         | 6          | 1.8         |  |  |  |  |
| \$190,001                               | -   | \$200,000   | 69          | 1.6    | 35         | 3.0         | 11         | 3.3         |  |  |  |  |
| \$200,001                               | -   | \$225,000   | 174         | 4.0    | 79         | 6.8         | 34         | 10.1        |  |  |  |  |
| \$225,001                               | -   | \$250,000   | 213         | 4.9    | 91         | 7.8         | 34         | 10.1        |  |  |  |  |
| \$250,001                               | -   | \$300,000   | 563         | 13.0   | 240        | 20.6        | 63         | 18.8        |  |  |  |  |
| \$300,001                               | -   | \$400,000   | 1,295       | 29.9   | 318        | 27.3        | 106        | 31.5        |  |  |  |  |
| \$400,001                               | -   | \$500,000   | 679         | 15.7   | 108        | 9.3         | 21         | 6.3         |  |  |  |  |
| \$500,001                               | -   | \$750,000   | 709         | 16.3   | 53         | 4.6         | 17         | 5.1         |  |  |  |  |
| \$750,001                               | -   | \$1,000,000 | 146         | 3.4    | 5          | 0.4         | 1          | 0.3         |  |  |  |  |
| \$1,000,001                             | -   | \$1,500,000 | 86          | 2.0    | 7          | 0.6         | 2          | 0.6         |  |  |  |  |
| \$1,500,001                             | -   | -           | 59          | 1.4    | 4          | 0.3         | -          | -           |  |  |  |  |
| Total:                                  |     |             | 4,337       | 100    | 1,163      | 100         | 336        | 100         |  |  |  |  |

| Current Month: January 2011 |        |       |       |               |             |             |         |           |  |  |  |  |
|-----------------------------|--------|-------|-------|---------------|-------------|-------------|---------|-----------|--|--|--|--|
| Area                        | Active | New   | Sales | \$ Volume     | Avg Price   | Med Price   | Avg DOM | Avg %List |  |  |  |  |
| E01                         | 77     | 71    | 33    | \$16,104,781  | \$488,024   | \$499,500   | 32      | 101       |  |  |  |  |
| E02                         | 64     | 57    | 27    | \$16,998,100  | \$629,559   | \$564,000   | 28      | 100       |  |  |  |  |
| E03                         | 125    | 110   | 67    | \$27,025,496  | \$403,366   | \$384,000   | 32      | 99        |  |  |  |  |
| E04                         | 113    | 85    | 50    | \$14,744,200  | \$294,884   | \$311,000   | 28      | 99        |  |  |  |  |
| E05                         | 76     | 73    | 40    | \$13,922,300  | \$348,058   | \$307,250   | 25      | 99        |  |  |  |  |
| E06                         | 68     | 66    | 38    | \$15,335,001  | \$403,553   | \$345,500   | 34      | 98        |  |  |  |  |
| E07                         | 80     | 75    | 43    | \$15,022,600  | \$349,363   | \$350,000   | 19      | 99        |  |  |  |  |
| E08                         | 155    | 81    | 50    | \$15,601,900  | \$312,038   | \$316,500   | 39      | 97        |  |  |  |  |
| E09                         | 162    | 107   | 64    | \$17,716,536  | \$276,821   | \$265,000   | 44      | 98        |  |  |  |  |
| E10                         | 51     | 43    | 29    | \$12,567,650  | \$433,367   | \$395,000   | 39      | 97        |  |  |  |  |
| E11                         | 161    | 109   | 54    | \$14,683,050  | \$271,908   | \$270,000   | 51      | 98        |  |  |  |  |
| E12                         | 33     | 30    | 9     | \$3,631,000   | \$403,444   | \$317,000   | 21      | 98        |  |  |  |  |
| E13                         | 98     | 78    | 48    | \$16,262,800  | \$338,808   | \$318,500   | 45      | 98        |  |  |  |  |
| E14                         | 225    | 190   | 93    | \$32,022,300  | \$344,326   | \$336,000   | 35      | 98        |  |  |  |  |
| E15                         | 164    | 171   | 100   | \$32,143,500  | \$321,435   | \$309,500   | 30      | 98        |  |  |  |  |
| E16                         | 445    | 307   | 149   | \$35,318,650  | \$237,038   | \$217,000   | 42      | 97        |  |  |  |  |
| E17                         | 193    | 154   | 62    | \$15,652,690  | \$252,463   | \$241,000   | 35      | 99        |  |  |  |  |
| E18                         | 19     | 5     | 2     | \$2,400,000   | \$1,200,000 | \$1,200,000 | 55      | 95        |  |  |  |  |
| E19                         | 58     | 38    | 13    | \$4,557,500   | \$350,577   | \$337,000   | 28      | 98        |  |  |  |  |
| E20                         | 79     | 42    | 10    | \$3,572,000   | \$357,200   | \$306,000   | 58      | 96        |  |  |  |  |
| E21                         | 101    | 59    | 19    | \$7,114,059   | \$374,424   | \$355,000   | 69      | 95        |  |  |  |  |
| TOTAL                       | 2,547  | 1,951 | 1,000 | \$332,396,113 | \$332,396   | \$306,400   | 36      | 98        |  |  |  |  |

|       |        |       | Year-to-      | -Date: January 2 | 2011        |         |           |
|-------|--------|-------|---------------|------------------|-------------|---------|-----------|
| Area  | Listed | Sales | \$ Volume     | Avg Price        | Med Price   | Avg DOM | Avg %List |
| E01   | 71     | 33    | \$16,104,781  | \$488,024        | \$499,500   | 32      | 101       |
| E02   | 57     | 27    | \$16,998,100  | \$629,559        | \$564,000   | 28      | 100       |
| E03   | 109    | 67    | \$27,025,496  | \$403,366        | \$384,000   | 32      | 99        |
| E04   | 85     | 50    | \$14,744,200  | \$294,884        | \$311,000   | 28      | 99        |
| E05   | 73     | 40    | \$13,922,300  | \$348,058        | \$307,250   | 25      | 99        |
| E06   | 66     | 38    | \$15,335,001  | \$403,553        | \$345,500   | 34      | 98        |
| E07   | 75     | 43    | \$15,022,600  | \$349,363        | \$350,000   | 19      | 99        |
| E08   | 80     | 50    | \$15,601,900  | \$312,038        | \$316,500   | 39      | 97        |
| E09   | 107    | 64    | \$17,716,536  | \$276,821        | \$265,000   | 44      | 98        |
| E10   | 42     | 29    | \$12,567,650  | \$433,367        | \$395,000   | 39      | 97        |
| E11   | 109    | 54    | \$14,683,050  | \$271,908        | \$270,000   | 51      | 98        |
| E12   | 30     | 9     | \$3,631,000   | \$403,444        | \$317,000   | 21      | 98        |
| E13   | 78     | 48    | \$16,262,800  | \$338,808        | \$318,500   | 45      | 98        |
| E14   | 190    | 93    | \$32,022,300  | \$344,326        | \$336,000   | 35      | 98        |
| E15   | 171    | 100   | \$32,143,500  | \$321,435        | \$309,500   | 30      | 98        |
| E16   | 306    | 149   | \$35,318,650  | \$237,038        | \$217,000   | 42      | 97        |
| E17   | 153    | 62    | \$15,652,690  | \$252,463        | \$241,000   | 35      | 99        |
| E18   | 5      | 2     | \$2,400,000   | \$1,200,000      | \$1,200,000 | 55      | 95        |
| E19   | 38     | 13    | \$4,557,500   | \$350,577        | \$337,000   | 28      | 98        |
| E20   | 42     | 10    | \$3,572,000   | \$357,200        | \$306,000   | 58      | 96        |
| E21   | 59     | 19    | \$7,114,059   | \$374,424        | \$355,000   | 69      | 95        |
| TOTAL | 1,946  | 1,000 | \$332,396,113 | \$332,396        | \$306,400   | 36      | 98        |







|      | Deta | ached | d Houses    |             |       |            | Se   | emi-[ | Detach | ed Houses | 3            |         |        |
|------|------|-------|-------------|-------------|-------|------------|------|-------|--------|-----------|--------------|---------|--------|
| Area | Act  | Sales | Av. Price   | Med. Price  | % S-A | Av. % List | Area | Act   | Sales  | Av. Price | Med. Price % | S-A Av. | % List |
| E01  | 22   | 8     | \$481,188   | \$480,000   | 36.4  | 100        | E01  | 19    | 17     | \$563,858 | \$560,000    | 89.5    | 101    |
| E02  | 26   | 10    | \$827,050   | \$662,500   | 38.5  | 100        | E02  | 18    | 15     | \$529,307 | \$537,000    | 83.3    | 100    |
| E03  | 55   | 36    | \$478,721   | \$442,000   | 65.5  | 99         | E03  | 18    | 12     | \$482,479 | \$537,000    | 66.7    | 99     |
| E04  | 35   | 26    | \$382,265   | \$383,250   | 74.3  | 100        | E04  | 4     | 2      | \$288,000 | \$288,000    | 50.0    | 96     |
| E05  | 14   | 10    | \$553,290   | \$522,250   | 71.4  | 102        | E05  | 1     | 2      | \$367,500 | \$367,500    | 200.0   | 101    |
| E06  | 43   | 32    | \$411,250   | \$343,000   | 74.4  | 99         | E06  | 9     | 1      | \$346,000 | \$346,000    | 11.1    | 97     |
| E07  | 19   | 15    | \$470,660   | \$450,200   | 79.0  | 102        | E07  | 3     | 5      | \$405,600 | \$389,000    | 166.7   | 99     |
| E08  | 63   | 26    | \$408,381   | \$365,250   | 41.3  | 98         | E08  | 4     | 1      | \$205,000 | \$205,000    | 25.0    | 89     |
| E09  | 30   | 22    | \$361,190   | \$357,500   | 73.3  | 99         | E09  | 3     | 3      | \$293,667 | \$295,000    | 100.0   | 96     |
| E10  | 33   | 24    | \$459,715   | \$422,450   | 72.7  | 97         | E10  | -     | 2      | \$381,750 | \$381,750    | -       | 98     |
| E11  | 32   | 18    | \$375,375   | \$333,875   | 56.3  | 99         | E11  | 6     | 4      | \$281,225 | \$252,450    | 66.7    | 98     |
| E12  | 23   | 4     | \$495,000   | \$427,500   | 17.4  | 98         | E12  | -     | 3      | \$255,667 | \$247,000    | -       | 97     |
| E13  | 61   | 22    | \$450,495   | \$415,250   | 36.1  | 98         | E13  | 5     | 3      | \$299,000 | \$282,000    | 60.0    | 98     |
| E14  | 140  | 63    | \$378,943   | \$381,000   | 45.0  | 98         | E14  | 15    | 9      | \$304,611 | \$300,000    | 60.0    | 98     |
| E15  | 113  | 64    | \$358,233   | \$339,500   | 56.6  | 98         | E15  | 4     | 6      | \$249,800 | \$259,750    | 150.0   | 99     |
| E16  | 343  | 110   | \$265,504   | \$234,500   | 32.1  | 97         | E16  | 39    | 17     | \$184,482 | \$193,000    | 43.6    | 95     |
| E17  | 143  | 43    | \$278,735   | \$254,000   | 30.1  | 99         | E17  | 9     | 4      | \$165,975 | \$169,950    | 44.4    | 97     |
| E18  | 19   | 2     | \$1,200,000 | \$1,200,000 | 10.5  | 95         | E18  | -     | -      | -         | -            | -       | -      |
| E19  | 50   | 9     | \$382,389   | \$372,000   | 18.0  | 98         | E19  | -     | -      |           | -            | -       | -      |
| E20  | 75   | 10    | \$357,200   | \$306,000   | 13.3  | 96         | E20  | -     | -      | -         | -            | -       | -      |
| E21  | 100  | 19    | \$374,424   | \$355,000   | 19.0  | 95         | E21  | -     | -      | -         | -            | -       | -      |

|      | Condo Apartment |       |           |            |         |           |      |     | Lin   | k         |            |          |          |
|------|-----------------|-------|-----------|------------|---------|-----------|------|-----|-------|-----------|------------|----------|----------|
| Area | Act             | Sales | Av. Price | Med. Price | % S-A A | v. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A Av | . % List |
| E01  | 15              | 2     | \$289,200 | \$289,200  | 13.3    | 100       | E01  | -   | -     | -         | -          | -        | -        |
| E02  | 7               | -     | -         | -          | -       | -         | E02  | -   | -     | -         | -          | -        | -        |
| E03  | 45              | 17    | \$204,059 | \$174,000  | 37.8    | 97        | E03  | -   | -     | -         | -          | -        | -        |
| E04  | 52              | 18    | \$183,044 | \$180,950  | 34.6    | 97        | E04  | -   | -     | -         | -          | -        | -        |
| E05  | 43              | 19    | \$249,889 | \$227,000  | 44.2    | 98        | E05  | 2   | 3     | \$417,667 | \$409,000  | 150.0    | 98       |
| E06  | 8               | 2     | \$299,500 | \$299,500  | 25.0    | 98        | E06  | -   | -     | _         | _          | -        | -        |
| E07  | 49              | 13    | \$202,823 | \$197,000  | 26.5    | 97        | E07  | 4   | 4     | \$388,250 | \$383,500  | 100.0    | 99       |
| E08  | 75              | 18    | \$187,111 | \$171,000  | 24.0    | 95        | E08  | -   | -     | -         | -          | -        | -        |
| E09  | 104             | 32    | \$232,292 | \$238,500  | 30.8    | 98        | E09  | -   | -     | -         | -          | -        | -        |
| E10  | 5               | -     | -         | -          | -       | -         | E10  | -   | -     | -         | -          | -        | -        |
| E11  | 86              | 18    | \$168,722 | \$163,250  | 20.9    | 97        | E11  | 2   | 2     | \$312,300 | \$312,300  | 100.0    | 99       |
| E12  | -               | -     | -         | -          | -       | -         | E12  | 1   | -     | -         | -          | -        | -        |
| E13  | 8               | 7     | \$197,143 | \$180,000  | 87.5    | 98        | E13  | 3   | 1     | \$277,000 | \$277,000  | 33.3     | 97       |
| E14  | 12              | 7     | \$224,843 | \$202,000  | 58.3    | 98        | E14  | 4   | -     | -         | -          | -        | -        |
| E15  | 13              | 1     | \$229,000 | \$229,000  | 7.7     | 96        | E15  | 6   | 5     | \$311,400 | \$315,000  | 83.3     | 100      |
| E16  | 9               | 5     | \$142,380 | \$96,000   | 55.6    | 98        | E16  | 2   | 3     | \$188,833 | \$200,000  | 150.0    | 98       |
| E17  | 14              | 1     | \$145,000 | \$145,000  | 7.1     | 97        | E17  | 13  | 4     | \$229,450 | \$232,500  | 30.8     | 100      |
| E18  | -               | -     | -         | -          | -       | -         | E18  | -   | -     | -         | -          | -        | -        |
| E19  | -               | -     | -         | -          | -       | -         | E19  | 2   | -     | -         | -          | -        | -        |
| E20  | 4               | -     | -         | -          | -       | -         | E20  | -   | -     | -         | -          | -        | -        |
| E21  | 1               | -     | -         | -          | -       | -         | E21  | -   | -     | -         | -          | -        | -        |

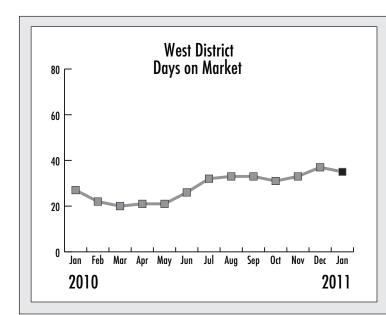
|      | Con | do Tov | wnhouse   |            |       |            |      | Det | tached | Condo     |            |       |            |
|------|-----|--------|-----------|------------|-------|------------|------|-----|--------|-----------|------------|-------|------------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List |
| E01  | 11  | 2      | \$312,150 | \$312,150  | 18.2  | 105        | E01  | -   | -      | -         | -          | -     | -          |
| E02  | 3   | 2      | \$394,000 | \$394,000  | 66.7  | 96         | E02  | -   | -      | -         | -          | -     | -          |
| E03  | 3   | 2      | \$266,400 | \$266,400  | 66.7  | 95         | E03  | -   | -      | -         | -          | -     | -          |
| E04  | 10  | 2      | \$286,250 | \$286,250  | 20.0  | 101        | E04  | -   | -      | -         | -          | -     |            |
| E05  | 14  | 6      | \$275,583 | \$271,250  | 42.9  | 100        | E05  | -   | -      | -         | -          | -     | -          |
| E06  | 1   | -      | -         | -          | -     | -          | E06  | -   | -      | -         | -          | -     | -          |
| E07  | 4   | 3      | \$271,000 | \$281,000  | 75.0  | 99         | E07  | -   | -      | -         | -          | -     | -          |
| E08  | 13  | 4      | \$262,750 | \$252,500  | 30.8  | 98         | E08  | -   | -      | -         | -          | -     | -          |
| E09  | 24  | 7      | \$208,000 | \$192,000  | 29.2  | 95         | E09  | -   | -      | -         | -          | -     | -          |
| E10  | 5   | 2      | \$220,500 | \$220,500  | 40.0  | 98         | E10  | -   | -      | -         | -          | -     | -          |
| E11  | 28  | 6      | \$237,467 | \$239,400  | 21.4  | 99         | E11  | -   | -      | -         | -          | -     | -          |
| E12  | 8   | -      | -         | -          | -     | -          | E12  | -   | -      | -         | -          | -     | -          |
| E13  | 15  | 12     | \$236,742 | \$226,450  | 80.0  | 97         | E13  | -   | -      | -         | -          | -     | -          |
| E14  | 14  | 2      | \$234,000 | \$234,000  | 14.3  | 100        | E14  | 3   | 11     | \$256,800 | \$256,800  | 33.3  | 99         |
| E15  | 14  | 7      | \$215,214 | \$209,500  | 50.0  | 99         | E15  | 1   | -      | -         | -          | -     | -          |
| E16  | 35  | 10     | \$112,565 | \$120,750  | 28.6  | 97         | E16  | -   | -      | -         | -          | -     | -          |
| E17  | 4   | 5      | \$185,280 | \$164,000  | 125.0 | 98         | E17  | -   | -      | -         | -          | -     | -          |
| E18  | -   | -      | -         | -          | -     | -          | E18  | -   | -      | -         | -          | -     | -          |
| E19  | 2   | -      | -         | -          | -     | -          | E19  | -   | -      | -         | -          | -     | -          |
| E20  | -   | -      | -         | -          | -     | -          | E20  | -   | -      | -         | -          | -     | -          |
| E21  | -   | -      | -         | -          | -     | -          | E21  | -   | -      | -         | -          | -     | -          |

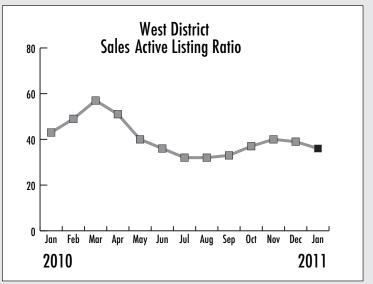


|      | Co- | ор Ар | artment   |            |         |           | Atta | ache | d/Row | //Townho  | use        |       |            |
|------|-----|-------|-----------|------------|---------|-----------|------|------|-------|-----------|------------|-------|------------|
| Area | Act | Sales | Av. Price | Med. Price | % S-A A | v. % List | Area | Act  | Sales | Av. Price | Med. Price | % S-A | Av. % List |
| E01  | -   | -     | -         | -          | -       | -         | E01  | 10   | 4     | \$366,747 | \$332,500  | 40.0  | 103        |
| E02  | 1   | -     | -         | -          | -       | -         | E02  | 9    | -     | -         | -          | -     | _          |
| E03  | 2   | -     | -         | -          | -       | -         | E03  | 2    | -     | -         | -          | -     | -          |
| E04  | 5   | 1     | \$114,000 | \$114,000  | 20.0    | 91        | E04  | 7    | 1     | \$248,000 | \$248,000  | 14.3  | 100        |
| E05  | -   | -     | -         | -          | -       | -         | E05  | 2    | -     | -         | -          | -     | -          |
| E06  | -   | -     | -         | -          | -       | -         | E06  | 7    | 3     | \$410,000 | \$450,000  | 42.9  | 96         |
| E07  | -   | -     | -         | -          | -       | -         | E07  | 1    | 3     | \$310,667 | \$309,000  | 300.0 | 98         |
| E08  | -   | -     | -         | -          | -       | -         | E08  | -    | 1     | \$360,000 | \$360,000  | -     | 99         |
| E09  | -   | -     | -         | -          | -       | -         | E09  | 1    | -     | -         | -          | -     | -          |
| E10  | 6   | -     | -         | -          | -       | -         | E10  | 2    | 1     | \$330,000 | \$330,000  | 50.0  | 97         |
| E11  | -   | -     | -         | -          | -       | -         | E11  | 7    | 6     | \$285,833 | \$297,500  | 85.7  | 97         |
| E12  | -   | -     | -         | -          | -       | -         | E12  | 1    | 2     | \$442,000 | \$442,000  | 200.0 | 99         |
| E13  | -   | -     | -         | -          | -       | -         | E13  | 6    | 3     | \$319,000 | \$318,000  | 50.0  | 99         |
| E14  | -   | -     | -         | -          | -       | -         | E14  | 37   | 11    | \$282,609 | \$284,900  | 29.7  | 100        |
| E15  | -   | -     | -         | -          | -       | -         | E15  | 13   | 17    | \$260,312 | \$262,000  | 130.8 | 99         |
| E16  | -   | -     | -         | -          | -       | -         | E16  | 17   | 4     | \$143,250 | \$141,500  | 23.5  | 96         |
| E17  | -   | -     | -         | -          | -       | -         | E17  | 10   | 5     | \$202,800 | \$201,500  | 50.0  | 98         |
| E18  | -   | -     | -         | -          | -       | -         | E18  | -    | -     | -         | -          | -     | -          |
| E19  | -   | -     | -         | -          | -       | -         | E19  | 4    | 4     | \$279,000 | \$280,500  | 100.0 | 98         |
| E20  | -   | -     | -         | -          | -       | -         | E20  | -    | -     | -         | -          | -     | -          |
| E21  | -   | -     | -         | -          | -       | -         | E21  | -    | -     | -         | -          | -     | -          |

# West District

|       |        |       | (     | <b>Current Month:</b> | January 2011 |             |         |           |
|-------|--------|-------|-------|-----------------------|--------------|-------------|---------|-----------|
| Area  | Active | New   | Sales | \$ Volume             | Avg Price    | Med Price   | Avg DOM | Avg %List |
| W01   | 85     | 81    | 23    | \$11,761,188          | \$511,356    | \$404,000   | 44      | 99        |
| W02   | 67     | 70    | 47    | \$22,803,987          | \$485,191    | \$444,000   | 28      | 100       |
| W03   | 108    | 82    | 47    | \$15,413,500          | \$327,947    | \$326,000   | 41      | 97        |
| W04   | 150    | 85    | 38    | \$11,149,107          | \$293,398    | \$297,550   | 41      | 98        |
| W05   | 248    | 131   | 61    | \$20,471,416          | \$335,597    | \$328,000   | 43      | 97        |
| W06   | 221    | 148   | 39    | \$15,462,490          | \$396,474    | \$383,000   | 34      | 99        |
| W07   | 80     | 66    | 33    | \$15,884,000          | \$481,333    | \$442,000   | 37      | 99        |
| W08   | 146    | 118   | 47    | \$28,423,700          | \$604,760    | \$512,000   | 45      | 98        |
| W09   | 111    | 66    | 28    | \$7,922,000           | \$282,929    | \$284,500   | 63      | 96        |
| W10   | 208    | 113   | 57    | \$14,307,600          | \$251,011    | \$220,000   | 31      | 97        |
| W12   | 136    | 88    | 36    | \$18,458,400          | \$512,733    | \$414,000   | 49      | 96        |
| W13   | 152    | 108   | 41    | \$18,018,500          | \$439,476    | \$399,000   | 45      | 97        |
| W14   | 76     | 63    | 29    | \$9,246,300           | \$318,838    | \$340,000   | 38      | 97        |
| W15   | 320    | 274   | 108   | \$28,349,011          | \$262,491    | \$238,700   | 36      | 97        |
| W16   | 91     | 62    | 28    | \$12,598,900          | \$449,961    | \$388,000   | 31      | 98        |
| W17   | -      | -     | -     | -                     | -            | -           | -       | -         |
| W18   | 69     | 45    | 25    | \$6,840,600           | \$273,624    | \$286,000   | 46      | 96        |
| W19   | 173    | 152   | 94    | \$38,003,100          | \$404,288    | \$391,500   | 31      | 98        |
| W20   | 209    | 231   | 122   | \$52,097,076          | \$427,025    | \$416,000   | 28      | 98        |
| W21   | 353    | 250   | 96    | \$70,259,663          | \$731,871    | \$556,500   | 41      | 98        |
| W22   | 117    | 129   | 72    | \$28,736,133          | \$399,113    | \$361,000   | 28      | 99        |
| W23   | 501    | 438   | 229   | \$78,978,818          | \$344,886    | \$330,000   | 31      | 98        |
| W24   | 329    | 306   | 161   | \$58,777,351          | \$365,077    | \$355,500   | 27      | 98        |
| W25   | 100    | 59    | 24    | \$10,878,900          | \$453,288    | \$367,250   | 53      | 98        |
| W26   | 23     | 9     | 1     | \$1,750,000           | \$1,750,000  | \$1,750,000 | 24      | 88        |
| W27   | 158    | 105   | 46    | \$18,048,350          | \$392,355    | \$370,600   | 28      | 98        |
| W28   | 171    | 89    | 34    | \$16,213,469          | \$476,867    | \$439,950   | 33      | 98        |
| W29   | 97     | 70    | 49    | \$16,658,700          | \$339,973    | \$290,000   | 49      | 98        |
| TOTAL | 4,499  | 3,438 | 1,615 | \$647,512,259         | \$400,936    | \$355,000   | 35      | 98        |





|       |        |       | Year-to-      | Date: January 2 | 011         |         |           |
|-------|--------|-------|---------------|-----------------|-------------|---------|-----------|
| Area  | Listed | Sales | \$ Volume     | Avg Price       | Med Price   | Avg DOM | Avg %List |
| W01   | 81     | 23    | \$11,761,188  | \$511,356       | \$404,000   | 44      | 99        |
| W02   | 70     | 47    | \$22,803,987  | \$485,191       | \$444,000   | 28      | 100       |
| W03   | 81     | 47    | \$15,413,500  | \$327,947       | \$326,000   | 41      | 97        |
| W04   | 83     | 38    | \$11,149,107  | \$293,398       | \$297,550   | 41      | 98        |
| W05   | 130    | 61    | \$20,471,416  | \$335,597       | \$328,000   | 43      | 97        |
| W06   | 147    | 39    | \$15,462,490  | \$396,474       | \$383,000   | 34      | 99        |
| W07   | 66     | 33    | \$15,884,000  | \$481,333       | \$442,000   | 37      | 99        |
| W08   | 118    | 47    | \$28,423,700  | \$604,760       | \$512,000   | 45      | 98        |
| W09   | 66     | 28    | \$7,922,000   | \$282,929       | \$284,500   | 63      | 96        |
| W10   | 112    | 57    | \$14,307,600  | \$251,011       | \$220,000   | 31      | 97        |
| W12   | 86     | 36    | \$18,458,400  | \$512,733       | \$414,000   | 49      | 96        |
| W13   | 108    | 41    | \$18,018,500  | \$439,476       | \$399,000   | 45      | 97        |
| W14   | 63     | 29    | \$9,246,300   | \$318,838       | \$340,000   | 38      | 97        |
| W15   | 271    | 108   | \$28,349,011  | \$262,491       | \$238,700   | 36      | 97        |
| W16   | 62     | 28    | \$12,598,900  | \$449,961       | \$388,000   | 31      | 98        |
| W17   | -      | -     | -             | -               | -           | -       | -         |
| W18   | 45     | 25    | \$6,840,600   | \$273,624       | \$286,000   | 46      | 96        |
| W19   | 151    | 94    | \$38,003,100  | \$404,288       | \$391,500   | 31      | 98        |
| W20   | 229    | 122   | \$52,097,076  | \$427,025       | \$416,000   | 28      | 98        |
| W21   | 250    | 96    | \$70,259,663  | \$731,871       | \$556,500   | 41      | 98        |
| W22   | 128    | 72    | \$28,736,133  | \$399,113       | \$361,000   | 28      | 99        |
| W23   | 435    | 229   | \$78,978,818  | \$344,886       | \$330,000   | 31      | 98        |
| W24   | 304    | 161   | \$58,777,351  | \$365,077       | \$355,500   | 27      | 98        |
| W25   | 58     | 24    | \$10,878,900  | \$453,288       | \$367,250   | 53      | 98        |
| W26   | 9      | 1     | \$1,750,000   | \$1,750,000     | \$1,750,000 | 24      | 88        |
| W27   | 102    | 46    | \$18,048,350  | \$392,355       | \$370,600   | 28      | 98        |
| W28   | 88     | 34    | \$16,213,469  | \$476,867       | \$439,950   | 33      | 98        |
| W29   | 70     | 49    | \$16,658,700  | \$339,973       | \$290,000   | 49      | 98        |
| TOTAL | 3,413  | 1,615 | \$647,512,259 | \$400,936       | \$355,000   | 35      | 98        |



#### **Detached Houses** Semi-Detached Houses % S-A Av. % List Area Act Sales Av. Price Med. Price % S-A Av. % List Med. Price Area Act Sales Av. Price W01 11 5 45.5 100 W01 9 5 \$502,300 55.6 98 \$824,980 \$860,000 \$500,000 W02 20 \$624,881 \$547,500 W02 \$462,928 16 80.0 99 19 14 \$451,500 73.7 102 W03 56 23 \$357,200 \$360,000 41.1 97 W03 28 13 \$341,615 \$361,000 46.4 99 \$300,000 W04 58 15 \$439,337 \$400,000 25.9 98 W04 6 3 \$320,033 50.0 104 W05 51 19 \$486,997 \$440,000 37.3 98 W05 41 20 \$340,075 \$325,000 48.8 97 W06 12 \$445,583 \$436,000 101 W06 16.7 99 36 33.3 6 \$425,500 \$425,500 W07 W07 26 15 \$679,153 \$550,000 57.7 102 \$901,988 1 W08 26 99 W08 98 74 \$748,000 35.1 \$465,000 \$465,000 100.0 W09 31 9 \$526,389 \$500,000 29.0 96 W09 3 \$356,000 \$356,000 33.3 99 1 W10 23 \$357,787 \$349,100 99 W10 45 51.1 \$582,000 W12 82 17 \$704,876 20.7 95 W12 5 \$382,700 \$381,000 83.3 98 6 W13 100 21 \$605,748 21.0 97 W13 \$568,000 10 5 \$344,400 \$344,000 50.0 97 W14 \$425,000 W14 21 5 23.8 75.0 \$508,310 \$488,000 98 4 3 \$423,833 99 W15 W15 11 5 \$514,000 \$535,000 45.5 98 5 \$407,900 \$377,000 250.0 101 W16 W16 43 13 \$619,000 \$530,000 30.2 98 9 8 \$352,813 \$344,500 88.9 97 W17 W17 W18 16 7 \$380,557 \$379,900 43.8 98 W18 24 8 \$286,875 \$286,500 33.3 96 W19 52 38 \$561,947 \$544,750 73.1 98 W19 15 13 \$397,654 86.7 99 \$393,000 52 W20 W20 93 \$547,186 \$509,750 55.9 98 20 23 \$410,457 \$412,000 115.0 100 W21 242 67 \$884,198 \$632,000 27.7 97 W21 7 5 \$413,100 \$395,000 71.4 98 W22 W22 69 28 \$519,107 \$506,000 40.6 99 16 9 \$350,304 \$345,000 56.3 99 W23 270 127 \$390,248 \$373,000 47.0 W23 \$323,000 57.1 98 98 98 56 \$320,229 W24 176 84 \$435,180 \$437,500 47.7 97 W24 38 37 \$340,635 \$355,500 97.4 98 \$460,000 W25 65 12 \$619,542 18.5 97 W25 99 5 1 \$445,000 \$445,000 20.0 W26 23 \$1,750,000 \$1,750,000 4.4 W26 88 W27 W27 132 25.0 3 100 33 \$446,829 \$399,900 98 1 \$302,000 \$300,000 300.0 26 W28 W28 154 \$514,057 \$502,500 16.9 98 4 \$345,250 \$339,000 57.1 99 W29 62 38 \$369,655 \$317,500 98 W29 8 \$231,925 97 61.3 \$235,750 72.7

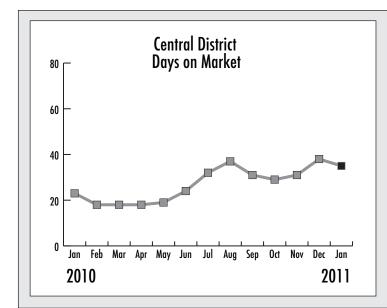
|            | Cor | ndo Ap | artment   |            |       |            |            |     | Lin   | k         |            |         |           |
|------------|-----|--------|-----------|------------|-------|------------|------------|-----|-------|-----------|------------|---------|-----------|
| Area       | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area       | Act | Sales | Av. Price | Med. Price | % S-A A | v. % List |
| W01        | 52  | 7      | \$403,098 | \$355,000  | 13.5  | 100        | W01        | -   | -     | -         | -          | -       | -         |
| W02        | 14  | 8      | \$344,113 | \$379,000  | 57.1  | 98         | W02        | -   | -     | -         | -          | -       | -         |
| W03        | 17  | 6      | \$187,167 | \$182,500  | 35.3  | 97         | W03        | -   | -     | -         | -          | -       | -         |
| W04        | 65  | 15     | \$145,330 | \$140,000  | 23.1  | 96         | W04        | -   | -     | -         | -          | -       | -         |
| W05        | 99  | 10     | \$151,978 | \$150,140  | 10.1  | 95         | W05        | -   | -     | -         | -          | -       | -         |
| W06        | 166 | 19     | \$369,394 | \$337,000  | 11.5  | 98         | W06        | -   | -     | -         | -          | -       | -         |
| W07        | 48  | 16     | \$297,731 | \$284,250  | 33.3  | 98         | W07        | -   | -     | -         | -          | -       | -         |
| W08        | 65  | 18     | \$227,722 | \$213,000  | 27.7  | 97         | W08        | -   | -     | -         | -          | -       | -         |
| W09        | 75  | 17     | \$160,618 | \$107,000  | 22.7  | 95         | W09        | -   | -     | -         | -          | -       | -         |
| W10        | 132 | 26     | \$159,981 | \$152,500  | 19.7  | 97         | W10        | 2   | -     | -         | -          | -       | -         |
| W12        | 32  | 10     | \$229,700 | \$224,000  | 31.3  | 97         | W12        | -   | -     | -         | -          | -       | -         |
| W13        | 23  | 8      | \$217,500 | \$173,500  | 34.8  | 98         | W13        | -   | -     | -         | -          | -       | -         |
| W14        | 32  | 6      | \$225,917 | \$227,250  | 18.8  | 96         | W14        | -   | 3     | \$399,000 | \$395,000  | -       | 98        |
| W15        |     | 91     | \$239,099 | \$230,000  | 33.5  | 97         | W15        | -   | -     | -         | -          | -       | -         |
| W16        | 7   | 1      | \$140,000 | \$140,000  | 14.3  | 98         | W16        | 2   |       | -         | -          |         | -         |
| W17        | -   | -      | -         | -          | -     | -          | W17        | -   | -     | -         | -          | -       | -         |
| W18        | 13  | 5      | \$139,540 | \$122,000  | 38.5  | 95         | W18        | -   | -     | фооо ооо  | Φ000 000   | -       | -         |
| W19        | 66  | 22     | \$225,777 | \$196,000  | 33.3  | 96         | W19        | 2   | 1     | \$393,000 | \$393,000  | 50.0    | 96        |
| W20        | 31  | 14     | \$207,642 | \$194,250  | 45.2  | 98         | W20        | 2   | 1     | \$415,000 | \$415,000  | 50.0    | 98        |
| W21        | 37  | 5      | \$330,500 | \$261,600  | 13.5  | 97         | W21        | 2   | 1     | \$430,000 | \$430,000  | 50.0    | 100       |
| W22        | 6   | 2      | \$260,000 | \$260,000  | 33.3  | 99         | W22        | 1   | 3     | \$360,667 | \$330,000  | 300.0   | 98        |
| W23        | 62  | 11     | \$195,545 | \$200,000  | 17.7  | 97         | W23        | 2   | 2     | \$267,750 | \$267,750  | 100.0   | 89        |
| W24        | 45  | 15     | \$189,727 | \$193,000  | 33.3  | 97         | W24        |     | 1     | \$433,000 | \$433,000  | -       | 96        |
| W25        | 12  | 3      | \$237,000 | \$257,000  | 25.0  | 98         | W25<br>W26 | -   |       | \$257,500 | \$257,500  | -       | 95        |
| W26<br>W27 | 10  | 2      | \$187,500 | \$187,500  | 20.0  | 93         | W27        | -   | -     |           | -          | -       | -         |
| W28        | 2   | 2      | \$406,500 | \$406,500  | 100.0 | 95<br>96   | W28        | 1   |       | -         | -          |         | _         |
| W29        | 16  | 2      | \$258,200 | \$258,200  | 12.5  | 99         | W29        | ı   | -     |           |            |         | -         |
| VV29       | 10  | 2      | φ230,200  | φ200,200   | 12.5  | 99         | VV29       | -   | -     | -         | -          | -       | -         |

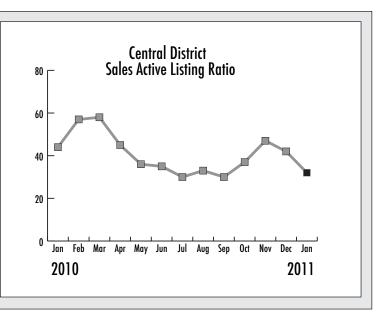
|      | Con | do Tov | vnhouse   |            |       |            |      | De  | tached | Condo     |            |         |          |
|------|-----|--------|-----------|------------|-------|------------|------|-----|--------|-----------|------------|---------|----------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A A | . % List |
| W01  | 10  | 5      | \$384,620 | \$341,500  | 50.0  | 97         | W01  | -   | - '    | -         | -          | -       | -        |
| W02  | 8   | 4      | \$379,500 | \$380,500  | 50.0  | 101        | W02  | -   | -      | -         | -          | -       | -        |
| W03  | 3   | 4      | \$341,000 | \$342,000  | 133.3 | 100        | W03  | -   | -      | -         | -          | -       | -        |
| W04  | 13  | 4      | \$243,750 | \$229,000  | 30.8  | 98         | W04  | -   | -      | -         | -          | -       | -        |
| W05  | 45  | 9      | \$236,111 | \$235,000  | 20.0  | 97         | W05  | -   | -      | -         | -          | -       | -        |
| W06  | 5   | 3      | \$358,167 | \$352,500  | 60.0  | 98         | W06  | -   | -      | -         | -          | -       | -        |
| W07  | 1   | 1      | \$348,000 | \$348,000  | 100.0 | 94         | W07  | -   | -      | -         | -          | -       | -        |
| W08  | 4   | 1      | \$272,000 | \$272,000  | 25.0  | 91         | W08  | -   | -      | -         | -          | -       | -        |
| W09  | -   | -      | -         | -          | -     | -          | W09  | -   | -      | -         | -          | -       | -        |
| W10  | 22  | 6      | \$194,000 | \$198,000  | 27.3  | 96         | W10  | -   | -      | -         | -          | -       | -        |
| W12  | 13  | 4      | \$566,250 | \$600,750  | 30.8  | 96         | W12  | -   | -      | -         | -          | -       | -        |
| W13  | 11  | 6      | \$180,967 | \$174,500  | 54.6  | 96         | W13  | 1   | 1      | \$750,000 | \$750,000  | 100.0   | 101      |
| W14  | 18  | 12     | \$240,063 | \$234,000  | 66.7  | 97         | W14  | -   | -      | -         | -          | -       | -        |
| W15  | 34  | 7      | \$283,071 | \$250,000  | 20.6  | 98         | W15  | -   | -      | -         | -          | -       | -        |
| W16  | 29  | 6      | \$264,900 | \$277,450  | 20.7  | 98         | W16  | -   | -      | -         | -          | -       | -        |
| W17  | -   | -      | -         | -          | -     | -          | W17  | -   | -      | -         | -          | -       | -        |
| W18  | 16  | 3      | \$197,833 | \$191,500  | 18.8  | 95         | W18  | -   | -      | -         | -          | -       | -        |
| W19  | 34  | 16     | \$285,031 | \$306,250  | 47.1  | 98         | W19  | -   | -      | -         | -          | -       | -        |
| W20  | 53  | 27     | \$323,978 | \$325,000  | 50.9  | 97         | W20  | -   | -      | -         | -          | -       | -        |
| W21  | 26  | 4      | \$278,375 | \$269,750  | 15.4  | 97         | W21  | -   | -      | -         | -          | -       | -        |
| W22  | 8   | 5      | \$239,400 | \$244,500  | 62.5  | 100        | W22  | -   | -      | -         | -          | -       | -        |
| W23  | 42  | 13     | \$240,538 | \$257,000  | 31.0  | 98         | W23  | -   | -      | -         | -          | -       | -        |
| W24  | 42  | 13     | \$208,346 | \$192,000  | 31.0  | 98         | W24  | 4   | 1      | \$590,000 | \$590,000  | 25.0    | 94       |
| W25  | 12  | 3      | \$260,000 | \$260,000  | 25.0  | 97         | W25  | -   | -      | -         | -          | -       | -        |
| W26  | -   | -      | -         | -          | -     | -          | W26  | -   | -      | -         | -          | -       | -        |
| W27  | 13  | 6      | \$218,833 | \$221,750  | 46.2  | 98         | W27  | -   | -      | -         | -          | -       | -        |
| W28  | 1   | -      | -         | -          | -     | -          | W28  | -   | -      | -         | -          | -       | -        |
| W29  | 6   | -      | -         | -          | -     | -          | W29  | -   | -      | -         | -          | -       | -        |

|      | Co- | -ор Ар | artment   |            |          |          | Atta | che | d/Row | /Townhou  | use        |       |            |
|------|-----|--------|-----------|------------|----------|----------|------|-----|-------|-----------|------------|-------|------------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A Av | . % List | Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % List |
| W01  | -   | _      | -         | -          | -        | _        | W01  | 3   | 1     | \$380,000 | \$380,000  | 33.3  | 100        |
| W02  | 1   | 1      | \$365,000 | \$365,000  | 100.0    | 99       | W02  | 5   | 4     | \$422,250 | \$439,500  | 80.0  | 101        |
| W03  | -   | -      |           | _          | -        | -        | W03  | 4   | 1     | \$269,900 | \$269,900  | 25.0  | 98         |
| W04  | -   | -      | _         | _          | -        | -        | W04  | 8   | 1     | \$444,000 | \$444,000  | 12.5  | 106        |
| W05  | 6   | 1      | \$47,200  | \$47,200   | 16.7     | 93       | W05  | 6   | 2     | \$362,500 | \$362,500  | 33.3  | 97         |
| W06  | 5   | 1      | \$111,000 | \$111,000  | 20.0     | 97       | W06  | 3   | 3     | \$495,333 | \$472,000  | 100.0 | 98         |
| W07  | -   | -      | -         | -          | -        | -        | W07  | 5   | 1     | \$585,000 | \$585,000  | 20.0  | 91         |
| W08  | 1   | 1      | \$136,000 | \$136,000  | 100.0    | 101      | W08  | 1   | -     | -         | -          | -     | -          |
| W09  | 2   | 11     | \$98,000  | \$98,000   | 50.0     | 98       | W09  | -   | -     | -         | -          | -     | -          |
| W10  | -   | -      | -         | -          | -        | -        | W10  | 2   | 2     | \$377,500 | \$377,500  | 100.0 | 98         |
| W12  | -   | -      | -         | -          | -        | -        | W12  | 3   | -     | -         | -          | -     | -          |
| W13  | -   | -      | -         | -          | -        | -        | W13  | 7   | -     | -         | -          | -     | -          |
| W14  | 1   | -      | -         | -          | -        | -        | W14  | -   | -     | -         | -          | -     | -          |
| W15  | 1   | -      | -         | -          | -        | -        | W15  | -   | -     | -         | -          | -     | -          |
| W16  | -   | -      | -         | -          | -        | -        | W16  | 1   | -     | -         | -          | -     | -          |
| W17  | -   | -      | -         | -          | -        | -        | W17  | -   | -     | -         | -          | -     | -          |
| W18  | -   | -      | -         | -          | -        | -        | W18  | -   | 2     | \$295,250 | \$295,250  | -     | 97         |
| W19  | -   | -      | -         | -          | -        | -        | W19  | 4   | 4     | \$389,750 | \$382,000  | 100.0 | 97         |
| W20  | -   | -      | -         | -          | -        | -        | W20  | 10  | 5     | \$426,700 | \$385,000  | 50.0  | 98         |
| W21  | -   | -      | -         | -          | -        | -        | W21  | 39  | 14    | \$411,206 | \$375,750  | 35.9  | 100        |
| W22  | -   | -      | -         | -          | -        | -        | W22  | 17  | 25    | \$329,976 | \$332,000  | 147.1 | 100        |
| W23  | 1   | -      | -         | -          | -        | -        | W23  | 26  | 20    | \$283,550 | \$281,000  | 76.9  | 98         |
| W24  | 1   | -      | -         | -          | -        | -        | W24  | 23  | 10    | \$304,135 | \$328,750  | 43.5  | 98         |
| W25  | 1   | -      | -         | -          | -        | -        | W25  | 5   | 4     | \$312,725 | \$315,700  | 80.0  | 99         |
| W26  | -   | -      | -         | -          | -        | -        | W26  | -   | -     | -         | -          | -     | -          |
| W27  | -   | -      | -         | -          | -        | -        | W27  | 2   | 2     | \$354,500 | \$354,500  | 100.0 | 99         |
| W28  | -   | -      | -         | -          | -        | -        | W28  | 6   | 2     | \$327,000 | \$327,000  | 33.3  | 99         |
| W29  | -   | -      | -         | -          | -        | -        | W29  | 2   | 1     | \$240,000 | \$240,000  | 50.0  | 96         |



|       |        |       | C     | <b>Current Month:</b> | January 2011 |             |         |          |
|-------|--------|-------|-------|-----------------------|--------------|-------------|---------|----------|
| Area  | Active | New   | Sales | \$ Volume             | Avg Price    | Med Price   | Avg DOM | Avg%List |
| C01   | 888    | 604   | 234   | \$93,261,087          | \$398,552    | \$343,000   | 36      | 98       |
| C02   | 144    | 85    | 31    | \$24,040,401          | \$775,497    | \$565,000   | 28      | 97       |
| C03   | 94     | 73    | 23    | \$17,636,450          | \$766,802    | \$510,000   | 30      | 101      |
| C04   | 124    | 104   | 36    | \$31,564,712          | \$876,798    | \$617,000   | 33      | 98       |
| C06   | 67     | 57    | 16    | \$8,085,500           | \$505,344    | \$516,250   | 26      | 97       |
| C07   | 143    | 125   | 73    | \$31,273,350          | \$428,402    | \$350,000   | 31      | 97       |
| C08   | 245    | 178   | 74    | \$31,329,702          | \$423,374    | \$373,500   | 33      | 99       |
| C09   | 56     | 48    | 20    | \$23,706,000          | \$1,185,300  | \$1,237,500 | 42      | 100      |
| C10   | 153    | 124   | 45    | \$36,108,800          | \$802,418    | \$590,000   | 30      | 99       |
| C11   | 53     | 47    | 18    | \$10,745,624          | \$596,979    | \$407,500   | 38      | 98       |
| C12   | 85     | 42    | 13    | \$18,261,500          | \$1,404,731  | \$1,300,000 | 55      | 97       |
| C13   | 79     | 60    | 24    | \$10,162,600          | \$423,442    | \$398,150   | 31      | 99       |
| C14   | 194    | 189   | 134   | \$64,003,775          | \$477,640    | \$369,500   | 37      | 98       |
| C15   | 147    | 120   | 62    | \$25,551,800          | \$412,126    | \$390,500   | 36      | 99       |
| TOTAL | 2,472  | 1,856 | 803   | \$425,731,301         | \$530,176    | \$388,000   | 35      | 98       |





|       | Year-to-Date: January 2011 |       |               |             |             |         |          |  |  |  |  |  |  |
|-------|----------------------------|-------|---------------|-------------|-------------|---------|----------|--|--|--|--|--|--|
| Area  | Listed                     | Sales | \$ Volume     | Avg Price   | Med Price   | Avg DOM | Avg%List |  |  |  |  |  |  |
| C01   | 603                        | 234   | \$93,261,087  | \$398,552   | \$343,000   | 36      | 98       |  |  |  |  |  |  |
| C02   | 85                         | 31    | \$24,040,401  | \$775,497   | \$565,000   | 28      | 97       |  |  |  |  |  |  |
| C03   | 73                         | 23    | \$17,636,450  | \$766,802   | \$510,000   | 30      | 101      |  |  |  |  |  |  |
| C04   | 104                        | 36    | \$31,564,712  | \$876,798   | \$617,000   | 33      | 98       |  |  |  |  |  |  |
| C06   | 57                         | 16    | \$8,085,500   | \$505,344   | \$516,250   | 26      | 97       |  |  |  |  |  |  |
| C07   | 125                        | 73    | \$31,273,350  | \$428,402   | \$350,000   | 31      | 97       |  |  |  |  |  |  |
| C08   | 178                        | 74    | \$31,329,702  | \$423,374   | \$373,500   | 33      | 99       |  |  |  |  |  |  |
| C09   | 47                         | 20    | \$23,706,000  | \$1,185,300 | \$1,237,500 | 42      | 100      |  |  |  |  |  |  |
| C10   | 124                        | 45    | \$36,108,800  | \$802,418   | \$590,000   | 30      | 99       |  |  |  |  |  |  |
| C11   | 47                         | 18    | \$10,745,624  | \$596,979   | \$407,500   | 38      | 98       |  |  |  |  |  |  |
| C12   | 42                         | 13    | \$18,261,500  | \$1,404,731 | \$1,300,000 | 55      | 97       |  |  |  |  |  |  |
| C13   | 60                         | 24    | \$10,162,600  | \$423,442   | \$398,150   | 31      | 99       |  |  |  |  |  |  |
| C14   | 188                        | 134   | \$64,003,775  | \$477,640   | \$369,500   | 37      | 98       |  |  |  |  |  |  |
| C15   | 120                        | 62    | \$25,551,800  | \$412,126   | \$390,500   | 36      | 99       |  |  |  |  |  |  |
| TOTAL | 1,853                      | 803   | \$425,731,301 | \$530,176   | \$388,000   | 35      | 98       |  |  |  |  |  |  |

|      | Deta | ached | d Houses    |             |       |            | Se   | mi-[ | Detach | ed House  | s          |       |           |
|------|------|-------|-------------|-------------|-------|------------|------|------|--------|-----------|------------|-------|-----------|
| Area | Act  | Sales | Av. Price   | Med. Price  | % S-A | Av. % List | Area | Act  | Sales  | Av. Price | Med. Price | % S-A | Av.% List |
| C01  | 5    | 2     | \$536,000   | \$536,000   | 40.0  | 96         | C01  | 20   | 10     | \$584,450 | \$556,000  | 50.0  | 103       |
| C02  | 28   | 4     | \$1,031,500 | \$905,000   | 14.3  | 96         | C02  | 19   | 8      | \$985,638 | \$601,000  | 42.1  | 98        |
| C03  | 51   | 15    | \$908,330   | \$672,750   | 29.4  | 102        | C03  | 9    | 3      | \$393,833 | \$402,500  | 33.3  | 99        |
| C04  | 69   | 19    | \$1,285,360 | \$1,152,937 | 27.5  | 99         | C04  | 1    | 3      | \$664,667 | \$629,000  | 300.0 | 98        |
| C06  | 29   | 10    | \$627,700   | \$530,750   | 34.5  | 97         | C06  | 1    | -      | -         | -          | -     | -         |
| C07  | 47   | 19    | \$679,889   | \$611,000   | 40.4  | 96         | C07  | 1    | 2      | \$421,500 | \$421,500  | 200.0 | 97        |
| C08  | 3    | 1     | \$675,000   | \$675,000   | 33.3  | 102        | C08  | 6    | 5      | \$985,600 | \$789,000  | 83.3  | 106       |
| C09  | 24   | 9     | \$1,891,444 | \$1,762,000 | 37.5  | 101        | C09  | 3    | -      | -         | -          | -     | -         |
| C10  | 30   | 9     | \$1,849,333 | \$1,320,000 | 30.0  | 100        | C10  | 8    | 5      | \$683,400 | \$660,000  | 62.5  | 102       |
| C11  | 12   | 7     | \$1,103,732 | \$1,240,000 | 58.3  | 102        | C11  | 2    | 2      | \$707,500 | \$707,500  | 100.0 | 105       |
| C12  | 70   | 6     | \$2,380,833 | \$2,300,000 | 8.6   | 97         | C12  | -    | -      | -         | -          | -     | -         |
| C13  | 12   | 7     | \$652,857   | \$705,000   | 58.3  | 100        | C13  | 3    | 5      | \$382,460 | \$396,300  | 166.7 | 99        |
| C14  | 39   | 22    | \$935,023   | \$801,250   | 56.4  | 101        | C14  | -    | -      | -         | -          | -     | -         |
| C15  | 20   | 11    | \$689,927   | \$672,000   | 55.0  | 100        | C15  | 7    | 7      | \$445,900 | \$445,000  | 100.0 | 101       |

|      | Cor | ndo Ap | artment   |            |       |            |      |     | Lin   | k         |            |       |           |
|------|-----|--------|-----------|------------|-------|------------|------|-----|-------|-----------|------------|-------|-----------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A | Av.% List |
| C01  | 823 | 199    | \$377,484 | \$328,000  | 24.2  | 98         | C01  | -   | -     | -         | -          | -     | -         |
| C02  | 87  | 14     | \$604,486 | \$510,000  | 16.1  | 98         | C02  | -   | -     | -         | -          | -     | -         |
| C03  | 26  | 3      | \$815,000 | \$520,000  | 11.5  | 98         | C03  | -   | -     | -         | -          | -     | -         |
| C04  | 42  | 10     | \$412,288 | \$400,688  | 23.8  | 97         | C04  | -   | -     | -         | -          | -     | -         |
| C06  | 37  | 6      | \$301,417 | \$303,000  | 16.2  | 97         | C06  | -   | -     | -         | -          | -     | -         |
| C07  | 69  | 44     | \$324,992 | \$308,750  | 63.8  | 98         | C07  | 3   | -     | -         | -          | -     | -         |
| C08  | 217 | 60     | \$373,055 | \$353,500  | 27.7  | 99         | C08  | -   | -     | -         | -          | -     | -         |
| C09  | 24  | 8      | \$446,000 | \$317,500  | 33.3  | 96         | C09  | -   | -     | -         | -          | -     | -         |
| C10  | 103 | 29     | \$537,028 | \$444,000  | 28.2  | 99         | C10  | -   | -     | -         | -          | -     | -         |
| C11  | 36  | 8      | \$181,813 | \$205,250  | 22.2  | 94         | C11  | -   | -     | -         | -          | -     | -         |
| C12  | 12  | 6      | \$590,083 | \$519,250  | 50.0  | 97         | C12  | -   | -     | -         | -          | -     | -         |
| C13  | 63  | 9      | \$312,256 | \$302,000  | 14.3  | 98         | C13  | -   | -     | -         | -          | -     | -         |
| C14  | 132 | 101    | \$373,030 | \$342,500  | 76.5  | 98         | C14  | -   | -     | -         | -          | -     | -         |
| C15  | 98  | 27     | \$308,756 | \$308,000  | 27.6  | 97         | C15  | 1   | 1     | \$441,000 | \$441,000  | 100.0 | 98        |

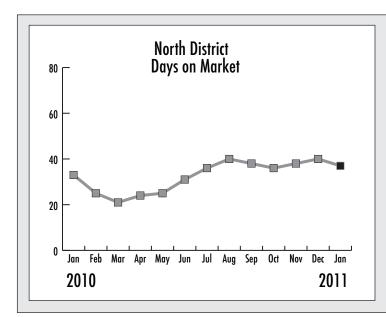
|      | Con | do To | wnhouse     |             |       |            |      | De  | tached | l Condo   |            |       |           |
|------|-----|-------|-------------|-------------|-------|------------|------|-----|--------|-----------|------------|-------|-----------|
| Area | Act | Sales | Av. Price   | Med. Price  | % S-A | Av. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av.% List |
| C01  | 26  | 13    | \$376,488   | \$359,900   | 50.0  | 100        | C01  | -   | -      | -         | _          | _     | _         |
| C02  | 5   | 2     | \$553,750   | \$553,750   | 40.0  | 97         | C02  | -   | -      | -         | -          | -     | -         |
| C03  | -   | -     | -           | -           | -     | -          | C03  | -   | -      | -         | -          | -     | -         |
| C04  | 1   | 3     | \$305,333   | \$300,000   | 300.0 | 97         | C04  | -   | -      | -         | -          | -     | -         |
| C06  | -   | -     | -           | -           | -     | -          | C06  | -   | -      | -         | -          | -     | -         |
| C07  | 21  | 8     | \$401,600   | \$336,000   | 38.1  | 97         | C07  | 1   | -      | -         | -          | -     | -         |
| C08  | 10  | 4     | \$417,100   | \$411,000   | 40.0  | 96         | C08  | -   | -      | -         | -          | -     | -         |
| C09  | 1   | 2     | \$1,362,500 | \$1,362,500 | 200.0 | 109        | C09  | -   | -      | -         | -          | -     | -         |
| C10  | 10  | -     | -           | -           | -     | -          | C10  | 1   | -      | -         | -          | -     | -         |
| C11  | 2   | 1     | \$150,000   | \$150,000   | 50.0  | 97         | C11  | -   | -      | -         | -          | -     | -         |
| C12  | 2   | 1     | \$436,000   | \$436,000   | 50.0  | 99         | C12  | -   | -      | -         | -          | -     | -         |
| C13  | 1   | 2     | \$345,000   | \$345,000   | 200.0 | 97         | C13  | -   | -      | -         | -          | -     | -         |
| C14  | 17  | 10    | \$473,819   | \$475,000   | 58.8  | 99         | C14  | -   | -      | -         | -          | -     | -         |
| C15  | 20  | 15    | \$367,527   | \$352,500   | 75.0  | 98         | C15  | -   | -      | -         | -          | -     | -         |

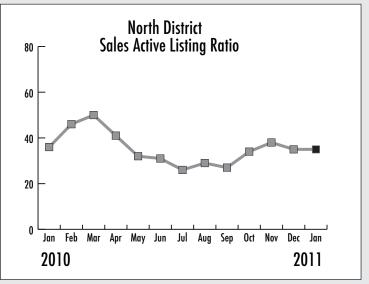


|      | Co- | -ор Ар | artment   |            |       |            | Atta | ache | d/Rov | w/Townhou   | use         |       |            |
|------|-----|--------|-----------|------------|-------|------------|------|------|-------|-------------|-------------|-------|------------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act  | Sales | Av. Price   | Med. Price  | % S-A | Av. % List |
| C01  | 1   | -      | _         | -          | -     | _          | C01  | 13   | 10    | \$633,100   | \$654,500   | 76.9  | 103        |
| C02  | 1   | 2      | \$240,000 | \$240,000  | 200.0 | 95         | C02  | 4    | 1     | \$1,979,000 | \$1,979,000 | 25.0  | 99         |
| C03  | 7   | 2      | \$192,500 | \$192,500  | 28.6  | 96         | C03  | 1    | -     | -           | -           | -     | -          |
| C04  | 4   | 1      | \$110,000 | \$110,000  | 25.0  | 92         | C04  | 7    | -     | -           | -           | -     | -          |
| C06  | -   | -      | -         | -          | -     | -          | C06  | -    | -     | -           | -           | -     | -          |
| C07  | -   | -      | -         | -          | -     | -          | C07  | 1    | -     | -           | -           | -     | -          |
| C08  | -   | 2      | \$239,500 | \$239,500  | -     | 98         | C08  | 9    | 2     | \$598,000   | \$598,000   | 22.2  | 98         |
| C09  | 4   | 1      | \$390,000 | \$390,000  | 25.0  | 98         | C09  | -    | -     | -           | -           | -     | -          |
| C10  | 1   | 2      | \$237,000 | \$237,000  | 200.0 | 95         | C10  | -    | -     | -           | -           | -     | -          |
| C11  | 1   | -      | -         | -          | -     | -          | C11  | -    | -     | -           | -           | -     | -          |
| C12  | -   | -      | -         | -          | -     | -          | C12  | 1    | -     | -           | -           | -     | -          |
| C13  | -   | 1      | \$180,000 | \$180,000  | -     | 97         | C13  | -    | -     | -           | -           | -     | -          |
| C14  | 3   | -      | -         | -          | -     | -          | C14  | 3    | 1     | \$1,019,000 | \$1,019,000 | 33.3  | 99         |
| C15  | 1   | -      | -         | -          | -     | -          | C15  | -    | 1     | \$551,000   | \$551,000   | -     | 99         |

# **North District**

|       | Current Month: January 2011 |       |       |               |           |           |         |           |  |  |  |  |  |
|-------|-----------------------------|-------|-------|---------------|-----------|-----------|---------|-----------|--|--|--|--|--|
| Area  | Active                      | New   | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg %List |  |  |  |  |  |
| N01   | 85                          | 69    | 44    | \$26,222,061  | \$595,956 | \$361,500 | 32      | 97        |  |  |  |  |  |
| N02   | 130                         | 115   | 64    | \$30,915,800  | \$483,059 | \$372,500 | 37      | 97        |  |  |  |  |  |
| N03   | 190                         | 163   | 88    | \$44,775,208  | \$508,809 | \$435,000 | 28      | 99        |  |  |  |  |  |
| N04   | 99                          | 88    | 53    | \$29,194,880  | \$550,847 | \$550,000 | 36      | 98        |  |  |  |  |  |
| N05   | 103                         | 100   | 46    | \$25,775,262  | \$560,332 | \$532,000 | 29      | 98        |  |  |  |  |  |
| N06   | 129                         | 87    | 43    | \$22,176,700  | \$515,737 | \$407,500 | 36      | 98        |  |  |  |  |  |
| N07   | 120                         | 114   | 56    | \$23,065,250  | \$411,879 | \$360,000 | 34      | 99        |  |  |  |  |  |
| N08   | 323                         | 246   | 135   | \$74,768,717  | \$553,842 | \$471,000 | 34      | 98        |  |  |  |  |  |
| N10   | 70                          | 60    | 37    | \$19,516,600  | \$527,476 | \$465,000 | 36      | 98        |  |  |  |  |  |
| N11   | 220                         | 196   | 129   | \$66,990,630  | \$519,307 | \$456,000 | 27      | 99        |  |  |  |  |  |
| N12   | 69                          | 43    | 35    | \$15,561,900  | \$444,626 | \$403,000 | 28      | 97        |  |  |  |  |  |
| N13   | 60                          | 19    | 5     | \$3,900,000   | \$780,000 | \$700,000 | 171     | 94        |  |  |  |  |  |
| N14   | 126                         | 43    | 13    | \$9,412,000   | \$724,000 | \$790,000 | 62      | 95        |  |  |  |  |  |
| N15   | 53                          | 26    | 11    | \$5,298,900   | \$481,718 | \$408,000 | 70      | 96        |  |  |  |  |  |
| N16   | 106                         | 49    | 19    | \$7,390,000   | \$388,947 | \$375,000 | 50      | 97        |  |  |  |  |  |
| N17   | 184                         | 108   | 44    | \$10,768,850  | \$244,747 | \$247,500 | 44      | 98        |  |  |  |  |  |
| N18   | 85                          | 51    | 30    | \$9,238,900   | \$307,963 | \$308,750 | 41      | 97        |  |  |  |  |  |
| N19   | 117                         | 49    | 26    | \$7,841,150   | \$301,583 | \$282,500 | 48      | 98        |  |  |  |  |  |
| N20   | 19                          | 6     | 1     | \$540,000     | \$540,000 | \$540,000 | 12      | 98        |  |  |  |  |  |
| N21   | 42                          | 13    | 1     | \$356,000     | \$356,000 | \$356,000 | 1       | 99        |  |  |  |  |  |
| N22   | 64                          | 26    | 13    | \$4,981,500   | \$383,192 | \$350,000 | 68      | 96        |  |  |  |  |  |
| N23   | 147                         | 61    | 20    | \$6,359,500   | \$317,975 | \$283,250 | 78      | 97        |  |  |  |  |  |
| N24   | 93                          | 31    | 6     | \$1,368,000   | \$228,000 | \$219,500 | 61      | 97        |  |  |  |  |  |
| TOTAL | 2.634                       | 1,763 | 919   | \$446,417,808 | \$485,765 | \$415,000 | 37      | 98        |  |  |  |  |  |





|       |        |       | Year-to-      | Date: January 2 | 011       |         |           |
|-------|--------|-------|---------------|-----------------|-----------|---------|-----------|
| Area  | Listed | Sales | \$ Volume     | Avg Price       | Med Price | Avg DOM | Avg %List |
| N01   | 68     | 44    | \$26,222,061  | \$595,956       | \$361,500 | 32      | 97        |
| N02   | 114    | 64    | \$30,915,800  | \$483,059       | \$372,500 | 37      | 97        |
| N03   | 163    | 88    | \$44,775,208  | \$508,809       | \$435,000 | 28      | 99        |
| N04   | 88     | 53    | \$29,194,880  | \$550,847       | \$550,000 | 36      | 98        |
| N05   | 100    | 46    | \$25,775,262  | \$560,332       | \$532,000 | 29      | 98        |
| N06   | 85     | 43    | \$22,176,700  | \$515,737       | \$407,500 | 36      | 98        |
| N07   | 113    | 56    | \$23,065,250  | \$411,879       | \$360,000 | 34      | 99        |
| N08   | 246    | 135   | \$74,768,717  | \$553,842       | \$471,000 | 34      | 98        |
| N10   | 59     | 37    | \$19,516,600  | \$527,476       | \$465,000 | 36      | 98        |
| N11   | 194    | 129   | \$66,990,630  | \$519,307       | \$456,000 | 27      | 99        |
| N12   | 43     | 35    | \$15,561,900  | \$444,626       | \$403,000 | 28      | 97        |
| N13   | 19     | 5     | \$3,900,000   | \$780,000       | \$700,000 | 171     | 94        |
| N14   | 43     | 13    | \$9,412,000   | \$724,000       | \$790,000 | 62      | 95        |
| N15   | 26     | 11    | \$5,298,900   | \$481,718       | \$408,000 | 70      | 96        |
| N16   | 49     | 19    | \$7,390,000   | \$388,947       | \$375,000 | 50      | 97        |
| N17   | 107    | 44    | \$10,768,850  | \$244,747       | \$247,500 | 44      | 98        |
| N18   | 49     | 30    | \$9,238,900   | \$307,963       | \$308,750 | 41      | 97        |
| N19   | 48     | 26    | \$7,841,150   | \$301,583       | \$282,500 | 48      | 98        |
| N20   | 6      | 1     | \$540,000     | \$540,000       | \$540,000 | 12      | 98        |
| N21   | 13     | 1     | \$356,000     | \$356,000       | \$356,000 | 1       | 99        |
| N22   | 26     | 13    | \$4,981,500   | \$383,192       | \$350,000 | 68      | 96        |
| N23   | 59     | 20    | \$6,359,500   | \$317,975       | \$283,250 | 78      | 97        |
| N24   | 30     | 6     | \$1,368,000   | \$228,000       | \$219,500 | 61      | 97        |
| TOTAL | 1,748  | 919   | \$446,417,808 | \$485,765       | \$415,000 | 37      | 98        |



|      | Det | ached | Houses    |            |       |            | Se   | mi-[ | Detach | ned House | s          |       |            |
|------|-----|-------|-----------|------------|-------|------------|------|------|--------|-----------|------------|-------|------------|
| Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % List | Area | Act  | Sales  | Av. Price | Med. Price | % S-A | Av. % List |
| N01  | 40  | 19    | \$982,132 | \$750,000  | 47.5  | 97         | N01  | 3    | -      | -         | -          | -     | -          |
| N02  | 45  | 25    | \$730,544 | \$632,000  | 55.6  | 98         | N02  | -    | 1      | \$441,000 | \$441,000  | -     | 98         |
| N03  | 97  | 35    | \$756,143 | \$730,000  | 36.1  | 99         | N03  | 4    | 1      | \$568,800 | \$568,800  | 25.0  | 100        |
| N04  | 63  | 34    | \$658,438 | \$607,250  | 54.0  | 99         | N04  | 5    | 4      | \$358,775 | \$357,550  | 80.0  | 98         |
| N05  | 94  | 30    | \$640,490 | \$600,000  | 31.9  | 98         | N05  | 1    | 1      | \$405,000 | \$405,000  | 100.0 | 99         |
| N06  | 90  | 24    | \$630,617 | \$504,900  | 26.7  | 97         | N06  | 4    | 5      | \$377,800 | \$372,000  | 125.0 | 98         |
| N07  | 91  | 32    | \$501,813 | \$416,000  | 35.2  | 100        | N07  | 12   | 5      | \$313,000 | \$330,000  | 41.7  | 102        |
| N08  | 241 | 73    | \$702,322 | \$560,000  | 30.3  | 97         | N08  | 17   | 22     | \$423,269 | \$426,000  | 129.4 | 98         |
| N10  | 45  | 23    | \$600,587 | \$520,000  | 51.1  | 98         | N10  | -    | 3      | \$413,600 | \$412,000  | -     | 104        |
| N11  | 105 | 58    | \$667,386 | \$572,000  | 55.2  | 99         | N11  | 10   | 12     | \$402,038 | \$398,000  | 120.0 | 99         |
| N12  | 63  | 21    | \$509,190 | \$473,000  | 33.3  | 96         | N12  | 3    | 5      | \$362,200 | \$360,000  | 166.7 | 100        |
| N13  | 59  | 5     | \$780,000 | \$700,000  | 8.5   | 94         | N13  | -    | -      | -         | -          | -     | -          |
| N14  | 113 | 13    | \$724,000 | \$790,000  | 11.5  | 95         | N14  | 1    | -      | -         | -          | -     | -          |
| N15  | 49  | 10    | \$504,600 | \$464,000  | 20.4  | 96         | N15  | 1    | -      | -         | -          | -     | -          |
| N16  | 94  | 14    | \$419,214 | \$452,500  | 14.9  | 97         | N16  | 1    | -      | -         | -          | -     | -          |
| N17  | 173 | 34    | \$250,922 | \$265,450  | 19.7  | 97         | N17  | 6    | 2      | \$264,000 | \$264,000  | 33.3  | 98         |
| N18  | 80  | 17    | \$335,818 | \$325,000  | 21.3  | 97         | N18  | 2    | 1      | \$236,500 | \$236,500  | 50.0  | 97         |
| N19  | 80  | 16    | \$330,578 | \$328,000  | 20.0  | 97         | N19  | 2    | 1      | \$237,000 | \$237,000  | 50.0  | 95         |
| N20  | 19  | 1     | \$540,000 | \$540,000  | 5.3   | 98         | N20  | -    | -      | -         | -          | -     | -          |
| N21  | 41  | 1     | \$356,000 | \$356,000  | 2.4   | 99         | N21  | 1    | -      | -         | -          | -     | -          |
| N22  | 59  | 11    | \$414,045 | \$398,000  | 18.6  | 96         | N22  | -    | -      | -         | -          | -     | -          |
| N23  | 142 | 18    | \$331,361 | \$286,500  | 12.7  | 97         | N23  | -    | -      | -         | -          | -     | -          |
| N24  | 88  | 6     | \$228,000 | \$219,500  | 6.8   | 97         | N24  | 1    | -      | -         | -          | -     | -          |

|      | Cor | ndo Ap | artment   |            |       |            |      |     | Lin   | k         |            |        |            |
|------|-----|--------|-----------|------------|-------|------------|------|-----|-------|-----------|------------|--------|------------|
| Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A  | Av. % List |
| N01  | 18  | 15     | \$289,537 | \$296,000  | 83.3  | 97         | N01  | -   | -     | -         | -          | -      | -          |
| N02  | 77  | 34     | \$310,000 | \$306,000  | 44.2  | 97         | N02  | 2   | 1     | \$330,000 | \$330,000  | 50.0   | 93         |
| N03  | 66  | 34     | \$286,241 | \$275,250  | 51.5  | 98         | N03  | 1   | 2     | \$515,000 | \$515,000  | 200.0  | 98         |
| N04  | 20  | 7      | \$263,771 | \$235,000  | 35.0  | 94         | N04  | -   | -     | -         | -          | -      | -          |
| N05  | -   | -      | -         | -          | -     | -          | N05  | -   | 1     | \$560,000 | \$560,000  | -      | 98         |
| N06  | 13  | 1      | \$239,000 | \$239,000  | 7.7   | 100        | N06  | 3   | 1     | \$315,000 | \$315,000  | 33.3   | 99         |
| N07  | 6   | 4      | \$204,713 | \$246,250  | 66.7  | 98         | N07  | 1   | -     | -         | -          | -      | -          |
| N08  | 38  | 13     | \$281,462 | \$271,000  | 34.2  | 97         | N08  | 1   | -     | -         | -          | -      | -          |
| N10  | 14  | 1      | \$310,000 | \$310,000  | 7.1   | 97         | N10  | 6   | 7     | \$421,114 | \$460,000  | 116.7  | 98         |
| N11  | 71  | 27     | \$378,781 | \$330,000  | 38.0  | 98         | N11  | 5   | 6     | \$456,117 | \$409,750  | 120.0  | 98         |
| N12  | -   | -      | -         | -          | -     | -          | N12  | 1   | 1     | \$365,000 | \$365,000  | 100.0  | 100        |
| N13  | -   | -      | -         | -          | -     | -          | N13  | -   | -     | -         | -          | -      | -          |
| N14  | 12  | -      | -         | -          | -     | -          | N14  | -   | -     | -         | -          | -      | -          |
| N15  | -   | -      | -         | -          | -     | -          | N15  | -   | -     | -         | -          | -      | -          |
| N16  | 6   | -      | -         | -          | -     | -          | N16  | 1   | 1     | \$304,000 | \$304,000  | 100.0  | 97         |
| N17  | 2   | 11     | \$134,000 | \$134,000  | 50.0  | 97         | N17  | -   | 3     | \$242,000 | \$243,000  | -      | 101        |
| N18  | 1   | -      | -         | -          | -     | -          | N18  | 1   | 10    | \$271,050 | \$262,5001 | ,000.0 | 98         |
| N19  | 6   | 11     | \$178,000 | \$178,000  | 16.7  | 96         | N19  | 1   | 1     | \$280,000 | \$280,000  | 100.0  | 97         |
| N20  | -   | -      | -         | _          | -     | -          | N20  | -   | -     | -         | -          | -      | -          |
| N21  | -   | -      | -         | -          | -     | -          | N21  | -   | -     | -         | -          | -      | -          |
| N22  | -   | -      | -         | -          | -     | -          | N22  | 3   | 2     | \$213,500 | \$213,500  | 66.7   | 98         |
| N23  | -   | -      | -         | _          | -     | -          | N23  | 2   | -     | -         | -          | -      | -          |
| N24  | -   | -      | -         | -          | -     | -          | N24  | _   | -     | -         | -          | -      | -          |

|      | Condo Townhouse |       |           |            |       |            |      | Det | tached | Condo     |            |       |            |
|------|-----------------|-------|-----------|------------|-------|------------|------|-----|--------|-----------|------------|-------|------------|
| Area | Act             | Sales | Av. Price | Med. Price | % S-A | Av. % List | Area | Act | Sales  | Av. Price | Med. Price | % S-A | Av. % List |
| N01  | 22              | 10    | \$321,850 | \$315,000  | 45.5  | 98         | N01  | 1   | -      | -         | -          | -     | -          |
| N02  | 5               | 1     | \$330,000 | \$330,000  | 20.0  | 98         | N02  | -   | -      | -         | -          | -     | -          |
| N03  | 9               | 5     | \$333,340 | \$333,000  | 55.6  | 101        | N03  | -   | -      | -         | -          | -     | -          |
| N04  | 4               | 1     | \$390,000 | \$390,000  | 25.0  | 98         | N04  | -   | -      | -         | -          | -     | -          |
| N05  | 1               | 1     | \$342,000 | \$342,000  | 100.0 | 95         | N05  | -   | -      | -         | -          | -     | -          |
| N06  | 9               | 4     | \$488,750 | \$540,000  | 44.4  | 96         | N06  | -   | -      | -         | -          | -     | -          |
| N07  | 2               | 4     | \$254,125 | \$257,500  |       | 98         | N07  | -   | -      | -         | -          | -     | -          |
| N08  | 6               | 3     | \$359,000 | \$372,000  | 50.0  | 98         | N08  | -   | -      | -         | -          | -     | -          |
| N10  | 4               | -     | -         | -          | -     | -          | N10  | -   | -      | -         | -          | -     | -          |
| N11  | 11              | 7     | \$377,543 | \$372,000  | 63.6  | 98         | N11  | -   | -      | -         | -          | -     | -          |
| N12  | -               | 1     | \$340,000 | \$340,000  | -     | 97         | N12  | -   | -      | -         | -          | -     | -          |
| N13  | -               | -     | -         | -          | -     | -          | N13  | 1   | -      | -         | -          | -     | -          |
| N14  | -               | -     | -         | -          | -     | -          | N14  | -   | -      | -         | -          | -     | -          |
| N15  | -               | -     | -         | -          | -     | -          | N15  | -   | -      | -         | -          | -     | -          |
| N16  | 1               | 3     | \$325,667 | \$282,000  | 300.0 | 96         | N16  | -   | -      | -         | -          | -     | -          |
| N17  | -               | 11    | \$145,000 | \$145,000  | -     | 97         | N17  | 1   | -      | -         | -          | -     | -          |
| N18  | -               | -     | -         | -          | -     | -          | N18  | -   | -      | -         | -          | -     | -          |
| N19  | 7               | -     | -         | -          | -     | -          | N19  | 15  | 2      | \$377,500 | \$377,500  | 13.3  | 97         |
| N20  | -               | -     | -         | -          | -     | -          | N20  | -   | -      | -         | -          | -     | -          |
| N21  | -               | -     | -         | -          | -     | -          | N21  | -   | -      | -         | -          | -     | -          |
| N22  | -               | -     | -         | -          | -     | -          | N22  | -   | -      | -         | -          | -     | -          |
| N23  | -               | -     | -         | -          | -     | -          | N23  | -   | -      | -         | -          | -     | -          |
| N24  | 1               | -     | -         | -          | -     | -          | N24  | -   | -      | -         | -          | -     | -          |

|      | Co-op Apartment |       |           | Attached/Row/Townhouse |         |           |      |     |       |           |            |       |            |
|------|-----------------|-------|-----------|------------------------|---------|-----------|------|-----|-------|-----------|------------|-------|------------|
| Area | Act             | Sales | Av. Price | Med. Price             | % S-A A | v. % List | Area | Act | Sales | Av. Price | Med. Price | % S-A | Av. % List |
| N01  | -               | -     | -         | -                      | -       | -         | N01  | 1   | -     | -         | -          | -     | -          |
| N02  | -               | -     | -         | -                      | -       | -         | N02  | 1   | 2     | \$505,600 | \$505,600  | 200.0 | 99         |
| N03  | -               | -     | -         | -                      | -       | -         | N03  | 13  | 11    | \$482,955 | \$469,000  | 84.6  | 100        |
| N04  | -               | -     | -         | -                      | -       | -         | N04  | 7   | 7     | \$448,071 | \$466,000  | 100.0 | 98         |
| N05  | -               | -     | -         | -                      | -       | -         | N05  | 7   | 13    | \$404,120 | \$397,500  | 185.7 | 98         |
| N06  | -               | -     | -         | -                      | -       | -         | N06  | 10  | 8     | \$330,488 | \$327,500  | 80.0  | 98         |
| N07  | -               | -     | -         | -                      | -       | -         | N07  | 8   | 11    | \$327,900 | \$335,000  | 137.5 | 98         |
| N08  | -               | -     | -         | -                      | -       | -         | N08  | 20  | 24    | \$393,804 | \$389,000  | 120.0 | 99         |
| N10  | -               | -     | -         | -                      | -       | -         | N10  | 1   | 3     | \$401,500 | \$393,500  | 300.0 | 101        |
| N11  | -               | -     | -         | -                      | -       | -         | N11  | 18  | 19    | \$413,221 | \$405,500  | 105.6 | 100        |
| N12  | -               | -     | -         | -                      | -       | -         | N12  | 2   | 7     | \$336,129 | \$340,000  | 350.0 | 99         |
| N13  | -               | -     | -         | -                      | -       | -         | N13  | -   | -     | -         | -          | -     | -          |
| N14  | -               | -     | -         | -                      | -       | -         | N14  | -   | -     | -         | -          | -     | -          |
| N15  | -               | -     | -         | -                      | -       | -         | N15  | 3   | 1     | \$252,900 | \$252,900  | 33.3  | 97         |
| N16  | -               | -     | -         | -                      | -       | -         | N16  | 3   | 1     | \$240,000 | \$240,000  | 33.3  | 98         |
| N17  | -               | -     | -         | -                      | -       | -         | N17  | 2   | 3     | \$234,833 | \$232,500  | 150.0 | 98         |
| N18  | -               | -     | -         | -                      | -       | -         | N18  | 1   | 2     | \$291,500 | \$291,500  | 200.0 | 97         |
| N19  | -               | -     | -         | -                      | -       | -         | N19  | 6   | 5     | \$220,380 | \$228,000  | 83.3  | 99         |
| N20  | -               | -     | -         | -                      | -       | -         | N20  | -   | -     | -         | -          | -     | -          |
| N21  | -               | -     | -         | -                      | -       | -         | N21  | -   | -     | -         | -          | -     | -          |
| N22  | -               | -     | -         | -                      | -       | -         | N22  | 2   | -     | -         | -          | -     | -          |
| N23  | -               | -     | -         | -                      | -       | -         | N23  | 3   | 2     | \$197,500 | \$197,500  | 66.7  | 97         |
| N24  | -               | -     | -         | -                      | -       | -         | N24  | 3   | -     | -         | -          | -     | -          |

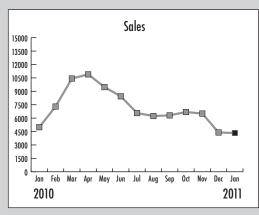


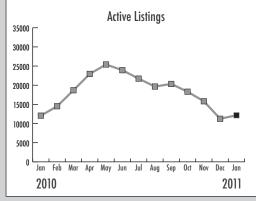
| District Totals    |       |        |        |       |               |           |           |         |           |  |
|--------------------|-------|--------|--------|-------|---------------|-----------|-----------|---------|-----------|--|
|                    | New   | Active | Listed | Sales | \$ Volume     | Avg Price | Med Price | Avg DOM | Avg Month |  |
| <b>Grand Total</b> | 9,008 | 12,152 | N/A    | 4,337 | 1,852,057,481 | 427,037   | 360,000   | 36      | 98        |  |
| Year               | N/A   | N/A    | 8,960  | 4,337 | 1,852,057,481 | 427,037   | 360,000   | 36      | 98        |  |

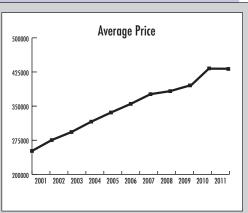
| Annual Summary - Single Family |                  |                |              |                 |                |  |  |  |  |
|--------------------------------|------------------|----------------|--------------|-----------------|----------------|--|--|--|--|
| Year                           | *Number of Sales | *Average Price | Year *       | Number of Sales | *Average Price |  |  |  |  |
| 1977                           | 20,512           | \$64,559       | 2010         |                 |                |  |  |  |  |
| 1978                           | 21,184           | \$67,333       | January      | 4,986           | \$409,058      |  |  |  |  |
| 1979                           | 23,466           | \$70,830       | February     | 7,291           | \$431,509      |  |  |  |  |
| 1980                           | 26,017           | \$75,694       | March        | 10,430          | \$434,696      |  |  |  |  |
| 1981                           | 29,625           | \$90,203       | April        | 10,898          | \$437,600      |  |  |  |  |
| 1982                           | 25,336           | \$95,496       | May          | 9,470           | \$446,593      |  |  |  |  |
| 1983                           | 30,046           | \$101,626      | June         | 8,442           | \$435,034      |  |  |  |  |
| 1984                           | 31,905           | \$102,318      | July         | 6,564           | \$420,482      |  |  |  |  |
| 1985                           | 45,509           | \$109,094      | August       | 6,232           | \$411,012      |  |  |  |  |
| 1986                           | 52,919           | \$138,925      | September    | 6,310           | \$427,329      |  |  |  |  |
| 1987                           | 43,475           | \$189,105      | October      | 6,681           | \$443,729      |  |  |  |  |
| 1988                           | 49,381           | \$229,635      | November     | 6,510           | \$438,030      |  |  |  |  |
| 1989                           | 38,960           | \$273,698      | December     | 4,395           | \$433,946      |  |  |  |  |
| 1990                           | 26,779           | \$255,020      |              | ,               | ,              |  |  |  |  |
| 1991                           | 38,144           | \$234,313      | Year-to-Date | e** 86,170      | \$431,463      |  |  |  |  |
| 1992                           | 41,703           | \$214,971      |              | ,               | , ,            |  |  |  |  |
| 1993                           | 38,990           | \$206,490      | 2011         |                 |                |  |  |  |  |
| 1994                           | 44,237           | \$208,921      | January      | 4,337           | \$427,037      |  |  |  |  |
| 1995                           | 39,273           | \$203,028      |              | ,               | ,              |  |  |  |  |
| 1996                           | 55,779           | \$198,150      | Year-to-Date | e** 4,337       | \$427,037      |  |  |  |  |
| 1997                           | 58,014           | \$211,307      |              | ,               | ,              |  |  |  |  |
| 1998                           | 55,344           | \$216,815      |              |                 |                |  |  |  |  |
| 1999                           | 58,957           | \$228,372      |              |                 |                |  |  |  |  |
| 2000                           | 58,343           | \$243,255      |              |                 |                |  |  |  |  |
| 2001                           | 67,612           | \$251,508      |              |                 |                |  |  |  |  |
| 2002                           | 74,759           | \$275,231      |              |                 |                |  |  |  |  |
| 2003                           | 78,898           | \$293,067      |              |                 |                |  |  |  |  |
| 2004                           | 83,501           | \$315,231      |              |                 |                |  |  |  |  |
| 2005                           | 84,145           | \$335,907      |              |                 |                |  |  |  |  |
| 2006                           | 83,084           | \$351,941      |              |                 |                |  |  |  |  |
| 2007                           | 93,193           | \$376,236      |              |                 |                |  |  |  |  |
| 2008                           | 74,552           | \$379,347      |              |                 |                |  |  |  |  |
| 2009                           | 87,308           | \$395,460      |              |                 |                |  |  |  |  |

<sup>\*</sup> Due to District revisions, caution should be exercised when undertaking historical comparisons. Please refer to appropriate maps.

### **Single Family Dwelling Sales Comparison**







<sup>\*\*</sup>This figure may not equal the sum of all monthly totals, as the year-to-date total reflects sales reported in error and deals that have fallen through since January 1st.