

Akash Das

... NexGen Leader

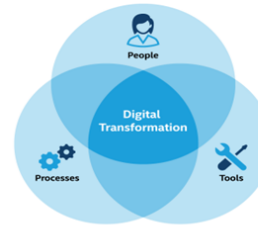
Shaping digital future ...

[Intro](#) | [Current Job](#) | [Interests](#) | [References](#)

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1. Profit & Loss ownership

Mostly met both top/bottom line targets, TCV ~150M. Known to pull -ve margin accounts to SBU target levels @ sub ~30%, controlling CoD.



4. Transformations, BIC

Automation coverage via scripts, tool or frameworks @40-80% across engagements. AI Ops, streamline processes with tools in the BIC journey.



2. Delivery, Operations & CSAT

Delivery performance metrics ~97%. Exceeded business operations metrics with ~24% CoD improvements. Top CSAT reviews.



5. Trusted advisor - CXO

Demonstrated remarkable client relationship building yielding new C-Suite relationships with recognition yielding new and/or incremental business in delivery, farming, mining & hunting.



3. Attrition & People Mgmt

Successfully build & retain talented teams with attrition below the org performance, retaining TOP performer @ ~90%. High employee engagement score @81%.



6. Leader in crisis

Known as Mr. FIXIT for excellence, commitment & leadership. Steering ships to shore, visionary, mentor in leadership building. Honored by Cognizant for prompt WFH move for Kolkata center & CSR in COVID19 & Amphan cyclone.

Global Delivery & Technology Leader | Digital Transformation | Operational Excellence | Strategy | CxO Advisor | Social & Peace Activist



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