

As the data analyst for DTLM Retail, the Sales Director has requested the following from the dataset provided

1. Calculate the following for every order:
  - i. Revenue
  - ii. Profit
2. Make reports for
  - i. revenue trend
  - ii. top 5 products by revenue
  - iii. revenue contribution (%) of the product categories
  - iv. top 10 sales team by revenue
  - v. top 10 states by revenue, also showing their population and median income per state
3. Create a dashboard with the reports and make it sliceable by:
  - i. Product Category
  - ii. Timeline
4. Include a textbox to highlight the following insights
  - i. Which are the 2 top revenue products in January?
  - ii. Which sales team made most revenue from Decoratives in March?
  - iii. What is the relationship between revenue, population and median income of the states?