Ankit Kumar Agrawal
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ZS Associates, Pune, India

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https://www.github.com/dipidup

WORK EXPERIENCE

ZS Associates Private Limited

Decision Analytics Associate Consultant- Business Consulting Group   *(January 2022 – Present)*
- Lead multiple projects for big pharmaceutical clients and advised on multiple challenges including forecasting, project management, industry benchmarking and internal controls to suggest key strategic decisions

Decision Analytics Associate - Business Consulting Group   *(June 2019 – December 2021)*
- Worked with ZS expert pod in assisting top tier pharma companies to deliver high impact strategy-based solution for medical teams
- Implemented solutions to complex business management problems to help support field team with optimal resourcing, learning modules, onboarding plans, launch strategy and territory management

ProYuga Advanced Technologies Limited   *(May 2018 – June 2018)*
Business Development Intern
- Working with the team of iB-Cricket (VR Cricket game) and seeking new business opportunities which involved meeting withs potential B2B clients and closing the deals

Building Construction Department, Jharkhand   *(Dec 2017 – Jan 2018)*
Site Engineer Intern
- Carefully studying the design plan and observe the execution at the 'New Vidhan Sabha Complex', Jharkhand

SKILLS

Technical

Basics of Python
SQL
Advanced Excel
Tableau
HTML/ CSS
GitHub
AutoCAD
STAAD.Pro
Computer Networking
Adobe suit

Creative

Watercolor
Oil Painting
Pencil Sketching
Graphic Designing
Public Speaking
Team Management

EDUCATION

July 2015 to May 2019   (CGPA-7.7)
Bachelor of Engineering (B.E., Civil)
Birla Institute of Technology, Mesra, Ranchi

April 2012 to March 2014   (91.2%)
Intermediate (Stream- Science)
D.A.V. Public School, Hehal, Ranchi

March 2012   (CGPA 10)
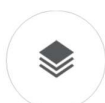AISSE- 10th CBSE
D.A.V. Public School, Hehal, Ranchi

PROJECTS/ CERTIFICATION

- Personal Art website- https://www.missingpalette.com
- Finalist (top-10) of All India ZS Associates Case Challenge- 2018- Campus Beats
- Certified course - "Netcamp Solution Private Limited" on linux & Netwoking
- Published review paper on 'Global Storm Water Management'
- Undertaken courses- Project Engineeering, HR Management, Construction/ Planning & Management

HOBBIES AND INTERESTS

Painting   Reading   Travelling   Writing   Movies

ACHIEVEMENTS/ CO-CURRICULUM

- "JHARKHAND FOUNDATION CITIZEN HONOUR – 2016", for contribution in Arts & Social Service
- Founder & Organizer – HACK-A-BIT - East India's Largest Students' Hackathon and first ever national level hackathon at BIT Mesra
- Awarded at National, State, district and various intermediate levels for painting
- Earned personal art sponsors- Kokuyo Camlin, Maestriaa & Brustro
- Active member of the school & university debate team
- Design Team Lead (Core)- University fest (Pantheon & Bitotsav)
- Student body leader of Fine Arts Society and IET On Campus- BIT Mesra, comprising of over 100 members each