# **Machine Learning Engineer Nanodegree**

# **House Prices: Advanced Regression Techniques**

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## **Project Overview**

For most individuals, home ownership is the largest and most important financial decision they will make. With approximately 64% of Americans owning a home [1] determining the fair market value of a home is critical. Historically, the value of homes has been predicated on the sale of homes in the area with similar features (e.g., beds, baths, living square footage). This approach is susceptible to outliers and variances that could skew the value of homes. The Kaggle competition, House Prices: Advanced Regression Techniques provides a dataset to which feature engineering, feature selection, and machine learning techniques can be applied to gain intuition and develop a model capable of producing future fair market values with greater accuracy.

Zillow, Inc. a leader in real estate analytics, has demonstrated that modeling with machine learning techniques can successfully be applied to the real estate domain. Zillow's Chief Analytics Officer, Stan Humphries outlined the approach and metrics in an article written at the end of July of 2017 [2]. The article states, "...2006 when we launched, we were at about 14% median absolute percent error on ... homes [prices]." Mr. Humphries is quoted as saying, "So maybe it's a decision tree, thinking about it from what you may call a 'hedonic' or housing characteristics approach, or maybe it's a support vector machine looking at prior sale prices." when speaking about the types of machine learning algorithms used to predict home prices.

#### **Problem Statement**

As stated in the project overview, house prices are generally modeled on recently sold comparable homes (sales comps). This approach is based on the opinions and experience of brokers and Realtors. As such it is susceptible to fluctuations, outliers, and human bias. By applying machine learning algorithms, a more robust and accurate regression model can be developed which can be evaluated by

making sale price predictions on data prior to sale and then comparing them to their respective future purchase price.

### **Metrics**

The objective of this Kaggle competition is to predict the sales price for each house in the dataset and submit the results for evaluation on the Kaggle website. Submissions are evaluated by root mean squared error (RMSE) between the logarithm of the predicted value and the logarithm of the observed sales price. (Taking logs means that errors in predicting expensive houses and cheap houses will affect the result equally.)

RMSE = 
$$\sqrt{\frac{1}{n} \sum_{j=1}^{n} (y_j - \hat{y}_j)^2}$$

## **Data Exploration**

The housing dataset includes four files for use in the challenge: train.csv, test.csv, data\_description.txt, and sample\_submission.csv. The train.csv contains a mixture of categorical and numerical data features for training models comprised of 1,460 data points and 81 features.

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4	13	20 RL	NA		968 Pave	NA	IR2	LvI	AllPub	Inside	Gtl	Sawyer	Norm	Norm	1Fam	1Story	
5	14	20 RL			552 Pave	NA	IR1	Lvi	AllPub	Inside	Gtl	CollgCr	Norm	Norm	1Fam	1Story	
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4	23	20 RL		75 97	742 Pave	NA	Reg	LVI	AllPub	Inside	Gtl	CollgCr	Norm	Norm	1Fam	1Story	
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Figure 1: Data from the train.csv file

The test.csv, which will be used to evaluate how well we have modeled the data, has the same structure as train.csv. The SalePrice is removed and applied only after submission of the predicted Sale Price is uploaded to the Kaggle website.

	BM	BN	ВО	BP	BQ	BR	BS	BT	BU	BV	BW	BX	BY	BZ	CA	СВ	ı
1	GarageCond	PavedDrive	WoodDeckSF	OpenPorchSF	EnclosedPorch	3SsnPorch	ScreenPorch	PoolArea	PoolQC	Fence	MiscFeature	MiscVal	MoSold	YrSold	SaleType	SaleCondition	Γ
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3	TA	Υ	393	36	C	C	C	(	NA	NA	Gar2	12500	6	201	QWC	Normal	
4	TA	Υ	212	34	C	C	C	(	NA	MnPry	NA	0	3	201	gwc	Normal	
5	TA	Υ	360	36	C	0	C	(	NA	NA	NA	0	6	201	WD	Normal	
6	TA	Υ	0	82	C	C	144	(	NA	NA	NA	0	1	201	OWD	Normal	
7	TA	Υ	157	84	C	C	C	(	NA	NA	NA	0	4	201	gwc	Normal	
8	TA	Υ	483	21	. С	0	C	(	NA	GdPrv	Shed	500	3	201	WD	Normal	
9	TA	Υ	0	75	C	C	C	(	NA	NA	NA	0	5	201	OWD	Normal	
10	TA	Υ	192	0	C	C	0	(	NA	NA	NA	0	2	201	QWC	Normal	
11	TA	Υ	240	0	C	0	0	(	NA	MnPrv	NA	0	4	201	) WD	Normal	
12	TA	Υ	203	68	C	0	0	(	NA	NA	NA	0	6	201	OWD	Normal	
13	TA	Υ	275	0	C	C	C	C	NA	NA	NA	0	2	201	COD	Normal	
14	TA	Υ	0	0	C	0	0	(	NA	NA	NA	0	3	201	OWD	Normal	
15	TA	Υ	173	0	C	0	0	(	NA	NA	NA	0	6	201	OWD	Normal	
16	TA	Υ	0	30	C	C	C	(	NA	NA	NA	0	6	201	OWD	Normal	
17	TA	Υ	144	133	C	C	C	(	NA	NA	NA	0	1	201	New	Partial	
18	TA	Υ	0	35	C	C	) C	C	NA	NA	NA	0	6	201	New	Partial	
19	TA	Υ	192	74	C	C	) C	(	NA	NA	NA	0	6	201	QWD	Normal	
20	TA	Υ	0	119	C	C	C	(	NA	NA	NA	0	2	201	OWD	Normal	
21	TA	Υ	220	150	C	C	) C	(	NA	NA	NA	0	6	201	OWD	Normal	
22	TA	Υ	238	130	C	C	) C	(	NA	NA	NA	0	6	201	OWD	Normal	
23	TA	Υ	120	49	C	C	C	(	NA	NA	NA	0	4	201	OWD	Normal	
24	TA	Υ	36	23	C	C	0	(	NA	NA	NA	0	1	201	OWD	Normal	
25	TA	Υ	100	116	C	C	) C	(	NA	NA	NA	0	1	201	OWD	Normal	
26	тл	V	100		_				NIA	NIA	NIA		6	201	NAD.	Mormal	I

Figure 2: Data from the test.csv file

An additional document, data\_description.txt, is a full description of each column, originally prepared by Dean De Cock but lightly edited to match the column names used here.

```
TWIIIISE
                   TOWNHOUSE ENG ONLY
        TwnhsI
                  Townhouse Inside Unit
HouseStyle: Style of dwelling
                  One story
One and one-half story: 2nd level finished
        1Story
        1.5Unf
                  One and one-half story: 2nd level unfinished
                  Two story
                  Two and one-half story: 2nd level finished
Two and one-half story: 2nd level unfinished
        2.5Fin
2.5Unf
        SFoyer Split Fo
                  Split Foyer
OverallQual: Rates the overall material and finish of the house
             Very Excellent
              Excellent
Very Good
Good
              Above Average
              Average
Below Average
Fair
              Poor
              Very Poor
OverallCond: Rates the overall condition of the house
              Very Excellent
              Excellent
              Very Good
Good
              Above Average
```

**Figure 3**: Data from data\_descriptions.txt

The last document included is the sample\_submission.csv. It is a benchmark submission from a linear regression on year and month of sale, lot square footage, and number of bedrooms. The submission serves a dual purpose in demonstrating the format in which submissions must be uploaded to be evaluated by the Kaggle API.

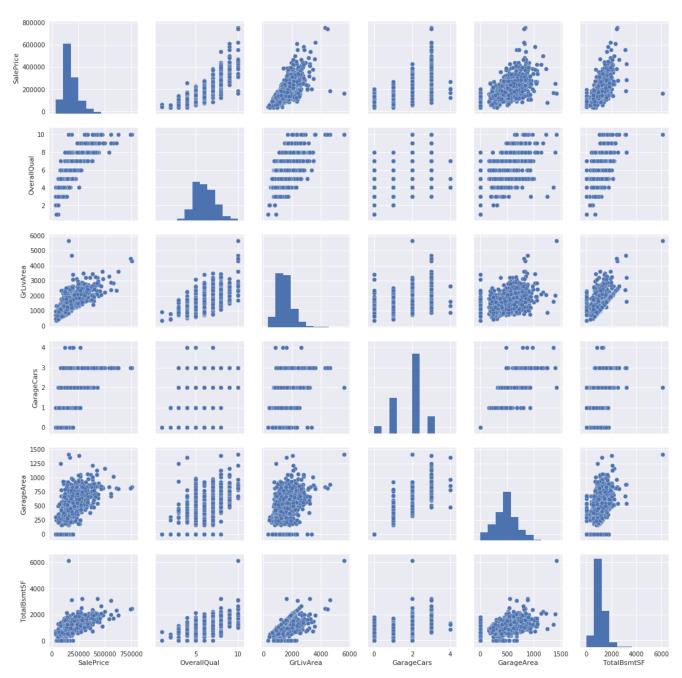
	Α	В	С	D	E	F	G	Н	I		K		M	N	
		SalePrice							*	J	IX.	_			-
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Figure 4: Sample Submission

With all datasets, certain abnormalities and characteristics germane to the dataset need to be addressed. In the case of the housing dataset three areas were addressed: categorical data, outliers, and missing values. The categorical data is incompatible with machine learning algorithms so to alleviate the issue, one hot encoding was employed. This increased the number of dimensions per record from 80 to 290, but allowed for the application of many different models. Outliers were identified by scatter plot diagrams which plotted SalePrice against the top 10 correlated features. Obvious outliers were removed if and only if they improved the test score as ranked by the Kaggle website. The third area of concern was missing data. To ensure that data was balanced and as normally distributed as possible, the median value was used for each feature to backfill any NaN or missing values.

### **Exploratory Visualization**

The feature space after one hot encoding included 290 different dimensions. In order to explore the correlation and patterns associated with those features, correlation values were found between each feature and the target variable (i.e., SalePrice). The rational being the greatest impact on the SalePrice would be those features with the strongest correlation. In the interest of time, the results were limited to the top 10 strongest correlations and then plotted. See figures 5 and 6 below.



**Figure 5**: Scatter-plot of top 5 features correlated to SalePrice

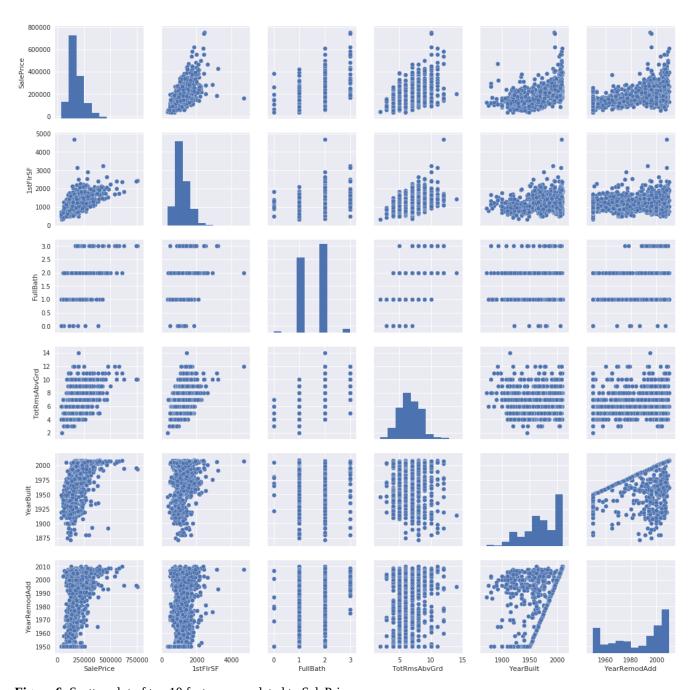


Figure 6: Scatter-plot of top 10 features correlated to SalePrice

Examination of the scatter-plots identified some areas with likely outliers. These features were individually compared against SalePrice to give a visual scatter-plot with greater granularity. All figures below are before any removal of outliers.

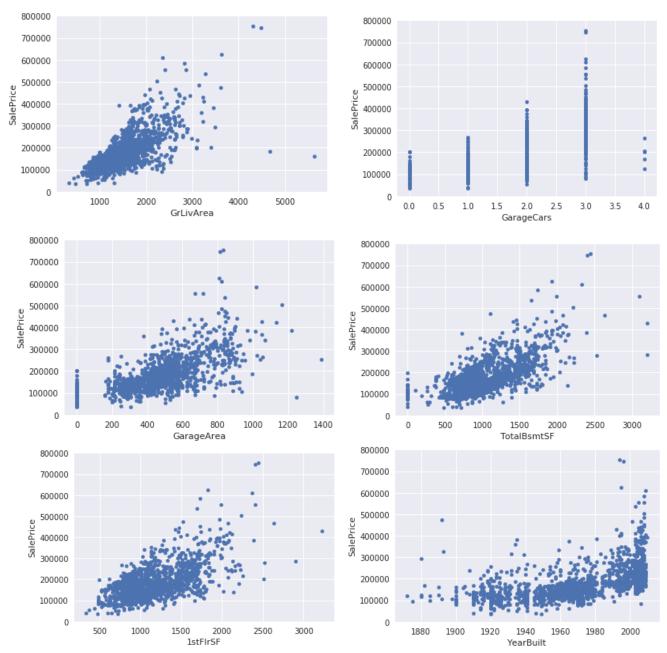


Figure 7: Scatter-plots with possible outliers

# **Algorithms and Techniques**

The capstone project employed four different learning models: linear regression, SVM, Decision Tree, Random Forest, and XGBoost. The learning models were selected to provide a diverse and robust set of learners ranging from simplistic and fast (e.g., linear regression) to the more complicated ensemble methods with boosting (e.g. XGBoost). Initial evaluation was based on default parameter values of each learner and scoring was done with RMSE evaluation of 20% of the training data which was held back.

### **Benchmark**

Zillow was to be the benchmark in evaluating the effectiveness of the learning model. Unfortunately, the test.csv does not include the SalePrice information. This would be necessary calculate the median absolute percent error. Instead the benchmark will be a RMSE of 0.43045 which was obtained by taking the mean of all the properties in the training dataset and using that value for all records. Ultimately, the goal is to improve this score and rank in the top 20% of the public leader board on Kaggle. In order to rank successfully in the top 20% the submission would require a RMSE of 0.12049.

### **Data Preprocessing**

The data preprocessing consisted of the following steps:

- 1. One hot encoded training and test data to remove categorical data
- 2. Identified the strongest correlations between features and SalePrice
- 3. Scatter plot strongest correlated features and SalePrice and remove outliers which negatively impacted score of models
- 4. Backfill NaN values with mean value for ta given attribute

# Implementation

Pandas, Numpy, Scikitlearn, Seaborn, and Math packages were used extensively in the processing and exploration of the housing data. Certain tasks required supplemental functions and algorithms. These areas include both model evaluation and data preprocessing.

**rmlse(y\_true, y\_pred)** – implements the root mean log square error for model evaluation purposes. In some cases, linear regression would fail to converge resulting in "nan" scenarios. These cases will cause issues with the rmlse result.

**evaluate\_model(model, X\_train, X\_test, y\_train, y\_test)** – implements model fitting with the test\_train\_split parameters. Additionally, it will automatically score the results and return the model and score as a tuple

**feature\_cat\_conversion(column, data, debug=0)** – implements a custom one hot encoding approach. After many iterations, this effort was abandoned as the default Pandas encoding produced more consistent and reliable results.

**detect\_outliers(column, data)** – implements analysis to find outliers based on a a given column and dataset. Informative statistics are also displayed in addition to having a list of record identifiers returned.

grid\_search\_cv(model, params, X\_train, X\_test, y\_train, y\_test, verbose=False) — implements grid search cross validation on a given model with the training and testing data of a train\_test\_split dataset. The function also scores the models based on the defined function rmlse().

#### Refinement

As previously stated several models were evaluated in baseline form with both training and test data. The evaluation was performed with the root mean log squared error of data. After which, each model was parameterized and run through grid search cross validation. The best of each model configuration was then evaluated against the other "tuned" models. Further refinement required the removal of outliers and the predicted price data uploaded to the Kaggle site for evaluation. In some cases, efforts to generalize the data better by removing outliers actually resulted in lower scores. These cases have been documented in the notebook for completeness.

#### Model Evaluation and Validation

Model evaluation and validation have been two-fold. Initial evaluation was done with 20% of the training data being excluded from the model fitting and later used as a ground truth in a root mean log squared error (RMLSE) evaluation function. After final model selection and tuning, a second test dataset was used to predict 1,060 property prices. The true value is not visible, but results can be obtained by uploading the predicted prices to the Kaggle website. The Kaggle website evaluation scores were sufficiently close to feel confident that the model is generalized well enough to unseen data. The RMSLE results in some cases are only 3% off from the Kaggle score.

### **Justification**

The best performing model was XGBRegressor. The model performed significantly better than other models; in some cases performing 3.4x better. These results are based on the localized RMLSE scoring system with the train test split approach. Further, these findings were consistent when evaluated by the Kaggle site. The best score obtained on the site, .13007, falls short of the goal of .12049. These findings are significant and do suggest that this approach could be feasible for solving this problem. Unfortunately the amount of error is too large to say that this project has done so. After viewing other

submissions on the Kaggle site, it's clear that very accurate (< .01 RMSE) predictions can be made with the correct model, feature selection, and feature engineering.

#### Reflection

Below is the process overview for the House Prices: Advanced Regression Techniques project.

- 1. Data Exploration: Familiarize myself with the data through an explorative process including statistical analysis and data visualization.
- 2. Data Cleansing: Remove outliers, fill null values with mean, one hot encode categorical values, check relevance of every feature to the target feature.
- 3. Train Model: Train several supervised machine learning models and tune with techniques such as cross validation and GridSearchCV.
- 4. Test Model And Optimize: Optimize the model offline with the test dataset until satisfactory RMSE is achieved.
- 5. Submit: Finally submit results to Kaggle for evaluation.
- 6. Repeat as needed to meet appropriate benchmark.

The project had many facets, the one that I found most interesting related to identifying and removing key outliers. The concept that a few records can have a dramatic impact on a model as they did in this project was fascinating. I found most aspects of this project challenging as most of the techniques and packages were completely unknown to me prior to this course. If time spent is any indicator of difficulty, visualizations consumed the greatest amount of time. The final model, XGBoost, performed better than the other models unsurprisingly. It's far more powerful than the other models and wins many competitions so I expected it to do well in this application as well. It is well suited for problems in this domain.

### Improvement

To see further improvement in the model, additional outliers and anomalies should be removed. While I did spend many hours tweaking the selections, a more experienced engineer can likely identify records which are skewing results. This would allow the model to generalize better and improve te predictive power of the model.

# References

https://www.census.gov/housing/hvs/files/currenthvspress.pdf

https://www.kaggle.com/c/house-prices-advanced-regression-techniques

http://www.zdnet.com/article/zillow-machine-learning-and-data-in-real-estate/