# **Dishant Budhi**

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### Education

## Northeastern University, D'Amore-McKim School of Business

Boston, MA

Candidate for B.S. in Computer Science & Business Administration

December 2026 GPA: 3.0

Concentration: Management

Awards and Activities: Kaleidoscope, Oasis, Disrupt, UTSAV

Relevant Courses: Algorithms and Data, Object-Oriented Design, Database Design, Discrete Structures,

Mathematics of Data Models, Business Statistics, Introduction to Information Systems and Digital Technologies

## **Experience**

#### **Harvard Business School** Boston, MA

Product Manager, Student Association (Co-Op)

*July 2024 – December 2024* 

- Generated \$200K in revenue within 4 months (meeting annual goal early) by streamlining inventory and fulfillment using Excel and Squarespace, developing custom product pages, and leveraging web tools; achieved over 30% profit margins to fund subsidized events and managed highest revenue in history of the products office.
- Launched and marketed compliant HBS-branded merchandise, resulting in 15% cost savings by negotiating with vendors and aligning with brand standards; achieved cross-functional success by managing stakeholders across Harvard licensing, legal, accounting, and external partners.
- Reduced employee training time by 50% by documenting 27 unique SOPs across marketing, merchandise, and operations workflows, enabling seamless co-op onboarding and long-term scalability.
- Increased attendance by 25% for 2,000-person events like the 2024 Harvard-Yale Tailgate by developing cohesive branding and theme-driven campaigns; reduced delivery delays by 40% by personally coordinating product fulfillment to ensure high-touch customer service.

Habits Inc. Indianapolis, IN

Product Manager (Intern)

February 2024 – June 2024

- Decreased project delivery time by 30% by utilizing Jira within a Scrum framework to track and manage the integration of Plaid's KYC and Transactions API, ensuring project milestones were efficiently met and aligned with agile methodologies.
- Improved sprint planning efficiency by 40% by leveraging preexisting Figma files to analyze onboarding and financial information flows, enabling the creation of detailed epics and tasks in Jira for streamlined project management.
- Enhanced app reliability by 93% through comprehensive bug testing on iOS and Android applications, identifying and resolving critical issues which led to successful and timely patches with minimal userreported problems.
- Reduced cloud infrastructure costs by 25% while assisting in transitioning the app from Azure to AWS, ensuring app parity and improving infrastructure efficiency with zero downtime.

### **Skills**

Technical Skills: Programming (Python, Java), Data Analysis (SQL), Algorithms & System Design, Database Management (SQL), Version Control (Git), UI/UX Collaboration (Figma)

Product Management: Roadmapping & Prioritization, Agile Methodology (Scrum), Stakeholder Management, User-Centered Design, Market Research & Competitive Analysis

Business Acumen: Financial Analysis, Negotiation & Conflict Resolution, Leadership & Team Building, Communication & Presentation Skills