

# Data Science in Fundraising and Data Ethics

Data for social good meet up  
15<sup>th</sup> October 2019





# Welcome discussion

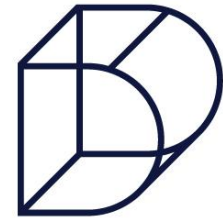
*Why should we care about ethics for data science (in fundraising)?*



# Who am I?

James Orton

- Teaching data science with General Assembly.
- Mentoring junior data scientists. Reach out if you're new to data science.
- Applying data science to fundraising and marketing, through my consultancy Distil Data.
- Looking for ways to change the world for better through data science for social good!



**Distil Data**



# Agenda

Data Science in  
Fundraising

Data Science  
Reputation

Ethics for Data  
Science

Activity!  
Thinking  
through the  
opportunities  
and challenges



# Why is data science important to fundraisers now?



Potential return on investment is now significant for Fundraisers.

- Breakthroughs in methods and improved accuracy in an uncertain world.
- Increasing power of open-source tools like R and Python reduces barriers to entry.
- Availability of data



Distil Data

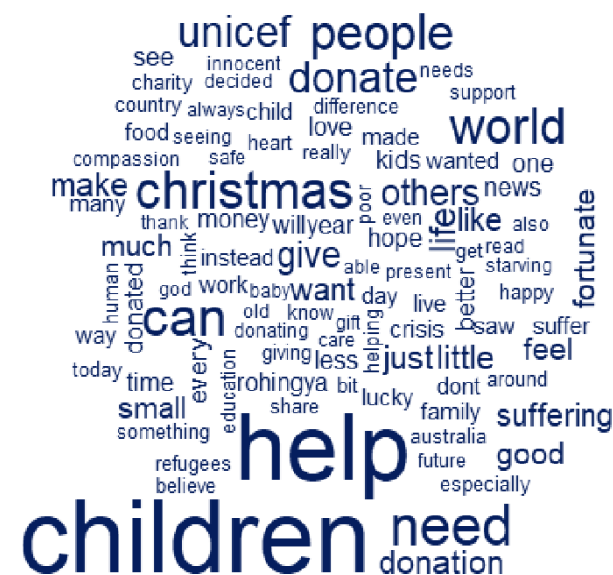
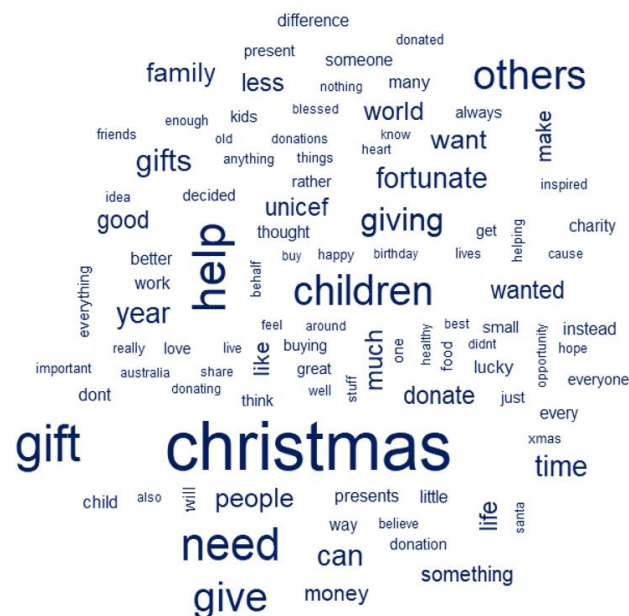


# Bringing data science to life...

## Examples

# Using natural language processing

Reviewing the free text comments on supporter motivations across different products.





# A game!

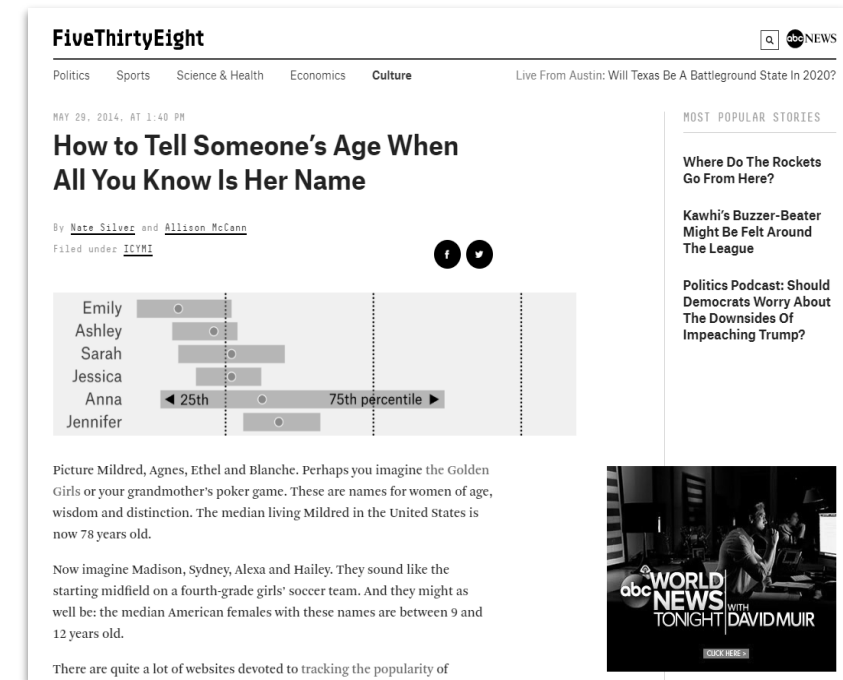
Who doesn't mind telling us their name (and their age)? Don't be shy

<https://distildata.io/how-we-can-predict-age-from-a-first-name/>



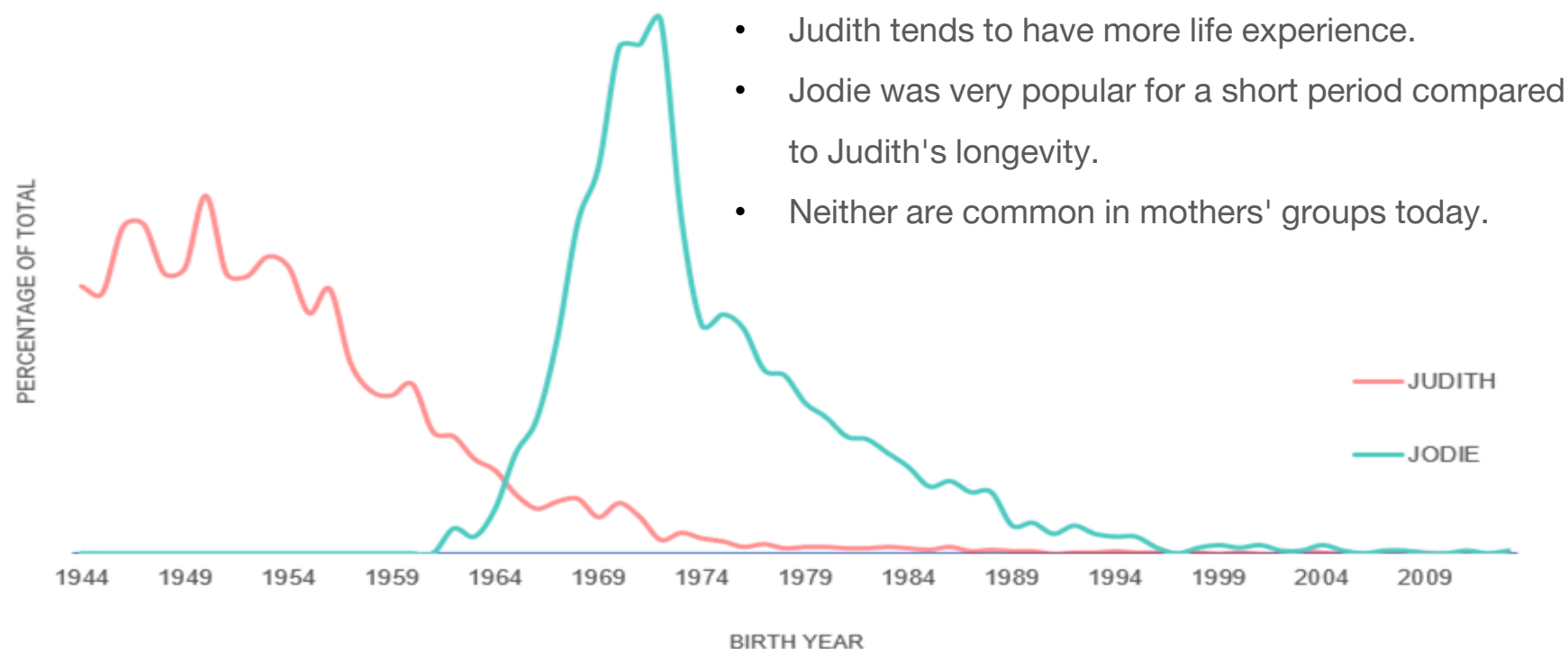
# Age Prediction: How it works...

- Inspired by similar models in the [US](#) and UK.
- Collates publicly available births and deaths data for Australia.
- Calculates likely age distribution of people alive by a given name.





# Jodie vs Judith





# Predictive methods and optimisation

- Enabling a long and valuable supporter journey:



- Who to target? Which supporters are likely to respond to which fundraising asks?
  - When to target them, is Christmas or Tax time better for this supporter?
  - What to target them with? Are they interested components of our work? Are they more receptive to direct mail or email communications?
  - How much to ask for?
- We can measure their accuracy and be confident in our expected results.



Distil Data

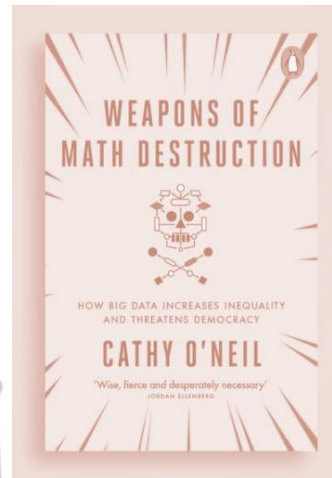
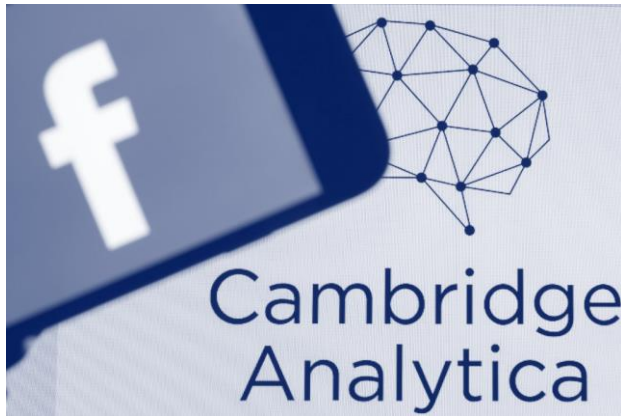
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Data science is awesome!

What is the problem?

# The dark side of data science

At this critical time, data scientists must demonstrate that the work we do is for social good.



- Data science has become de-humanised
- Trust in data science and the use of personal data is at an all-time low.
- As data scientists and people working with data for social good – how do we navigate this complex world?

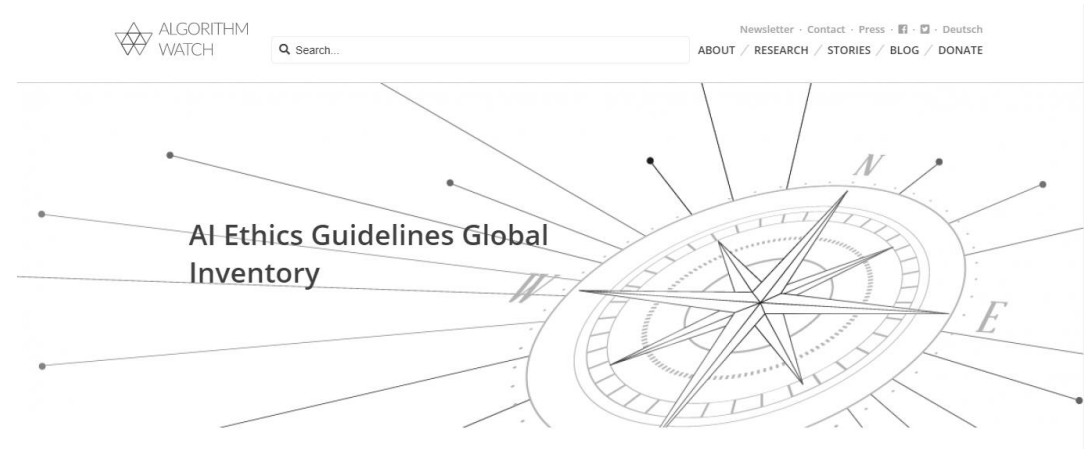
# Ethics for data science

Ethics has become a hot topic in data science.

The next few slides will summarise the existing data ethics resources.

[There are over 80 different ethical frameworks!](#)

How do we apply data ethics to fundraising?





# Ethics Framework



Three frequently discussed approaches for ensuring ethical data science are:

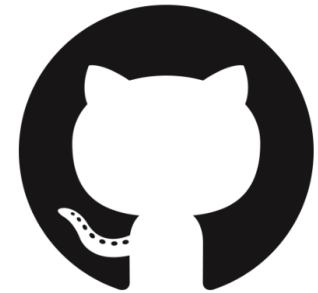
1. Regulation.
2. Oaths and principles.
3. Checklists.

As data scientists and people working with data we should ask “How would I like my own data to be used?”

# Ethics Considerations

What are (some of) the common themes?

- Consent.
- Data Security.
- Treatment of protected groups in terms of fairness and error rates.
- Transparency.
- Explainability.



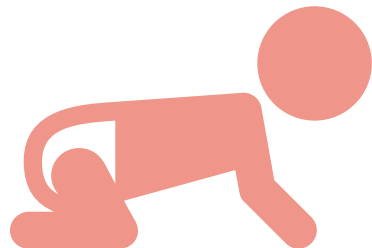
Donate now:

<b>\$50</b>	can help three people access water and sanitation facilities and hygiene education for a year.
<b>\$100</b>	can help reduce chronic malnutrition and food insecurity among 12 people for a year.
<b>\$200</b>	can help install borehole pumps providing clean drinking water.
<b>\$</b> <input type="text"/>	is my donation amount (min \$5)
I would like to donate:	
<input type="radio"/> Once	<input type="radio"/> Monthly
<b>Donate now</b>	





# Group exercise: Scenario



We are working for a large international development charity whose primary fundraising product is child sponsorship via a monthly donation.

We have been asked to use data science to: “Maximise fundraising net income per supporter”.

- What projects and activities should we consider?
- What are the potential ethical considerations?

# Ethics and Data Science checklist

- Have we listed how this technology can be attacked or abused?
- Have we tested our training data to ensure it is fair and representative?
- Have we studied and understood possible sources of bias in our data?
- Does our team reflect diversity of opinions, backgrounds and kinds of thought?
- What kind of user consent do we need to collect to use the data?
- Do we have a mechanism for gathering consent from users?
- Have we explained clearly what users are consenting to?
- Do we have a mechanism for redress if people are harmed by the results?
- Can we shut down this software in production if it is behaving badly?
- Have we tested for fairness with respect to different user groups?
- Have we tested for disparate error rates among different user groups?
- Do we test and monitor for model drift to ensure our software remains fair over time?
- Do we have a plan to protect and secure user data?





# Links

## Ethics and Data Science Book:

<https://www.oreilly.com/library/view/ethics-and-data/9781492043898/ch01.html>

<https://github.com/oreillymedia/ethics-datascience/> < free version ☺

## Great research from Turing Institute and others:

<https://www.turing.ac.uk/research/data-ethics>

<https://www.rss.org.uk/Images/PDF/get-involved/2019/Data%20Ethics%20Landscape.pdf>

## Ethics guidelines inventory:

<https://algorithmwatch.org/en/project/ai-ethics-guidelines-global-inventory/>

## Top news and blogs:

<http://aiweekly.co/> < has a whole ethics section in the weekly email

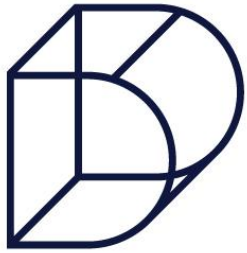
<https://www.theguardian.com/technology/2018/jul/07/artificial-intelligence-can-tell-your-sexuality-politics-surveillance-paul-lewis> < thought provoker

## Cathy O'Neil:

[https://www.youtube.com/watch?v=gdCJYsKIX\\_Y](https://www.youtube.com/watch?v=gdCJYsKIX_Y)



# Thank you



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**Email me for a copy  
of the slides!**