# Kai Yang (Lily)

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#### **EDUCATION**

#### Santa Clara University, Leavey School of Business

**Exp Dec 2025** 

Master of Science Candidate, Business Analytics Concentration

- Dean's List Spring 2025
- Analytics Showdown Second Place Winner

May 2025

## University of California, Irvine

Bachelor of Arts in International Studies

• Dean's Honour List 2019, 2020, 2021

Jun 2021

#### PROFESSIONAL EXPERIENCE

#### Roblox Corporation, San Mateo, CA

Jan 2025 - Jun 2025

Practicum

- Developed minimum viable product (MVP) with agentic AI approaches to identify emergent patterns in user behavior and critical usability issues, supporting data-driven product improvements
- Explored innovative NLP and machine learning techniques to automate theme extraction, sentiment analysis and insight generation from unstructured user feedback
- Designed and built an interactive Tableau dashboard that streamlined model result review for the Roblox Team, enabling faster and more informed decision-making
- Collaborated with cross functional team and industry partners to analyze qualitative transcript data from user testing sessions, focusing on usability, engagement and sentiment

## Actalent Services, South San Francisco, CA

Oct 2021 – Jun 2023

Technical Scientific & Healthcare Recruiter

- Managed full-cycle recruiting, including client requisition, sourcing, screening, qualifying and placement of a wide range of candidates for contract, contract-to-hire and direct-hire positions leading to 7 full-time hires within the first quarter
- Utilized a wide variety of internal and external sourcing platforms to find the best talent; highly proficient in Boolean searches, LinkedIn, Salesforce, Indeed, Greenhouse and Connected (internal ATS)
- Communicated with clients and account managers daily to obtain candidate feedback and maintain clear understanding of position requirements
- Maintained great working relationships with current contractors by providing monthly service touchpoints; investigated contractor-related problems and provided performance counseling, coaching and disciplinary measures when necessary
- Worked in a high-volume, metric-driven environment meeting weekly expectations of 200+ calls, 30 phone screens, 10 interviews and 10 submittals
- Trained new recruiters by sharing best practices and conducting one-on-one trainings, shadows and role-plays

# Orange County Asian & Pacific Islander Community Alliance, Fountain Valley, CA Mar 2021 – Jun 2021 Intern

- Increased community engagement by reaching out to 250+ people a week regarding Covid-19 vaccine clinics and notifying residents of their workers' rights
- Used Canva to create unifying content to build program reputation and clarity on OCAPICA's Instagram page

#### SKILLS

Computer: Python, R, SQL, Tableau, Pandas, NumPy, Seaborn, Scikit-learn, Jupyter Notebook, Canva Languages: Fluent in Mandarin and Cantonese, Conversational proficiency in Korean

Soft Skills: Adaptable, Attention to detail, Dedicated, Effective communication, Problem solving, Thorough

## RELEVANT COURSES

- Fundamentals of SQL
- Dashboards with Tableau

- Machine Learning with Python
- Natural Language Processing