# Eltecon Data Science Course by Emarsys Introduction to Prediction

Tamás Koncz

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#### Homeworks from last week

- Im Seongwon Kim Yeonggyeong
- Szőnyi Máté Tran, Dung
- Sármány Áron Schmall Róbert

#### Goal of the lesson

- Understand what prediction is, and how it differs from causal inference
- $\bullet$  Try basic R commands for fitting & evaluating simple regression and classification models

#### Section 1

## What is prediction?

## What is prediction?

You have an assumed relationship:

$$Y \approx f(X) + \epsilon$$

#### where:

- Y is your target variable
- X are your predictors
- $\bullet$  f(): is the relationship between X and Y
- $\bullet$   $\epsilon$ : is the irreducible error

#### Prediction is:

- estimating f() based on the available observations (X) ...
- ... to minimize the error of Y vs  $\hat{Y}$

#### **Error metric: RMSE**

- Root Mean Square Error (RMSE)
- It is the standard deviation of the residuals i.e. prediction errors
- RMSE penalizes the model for large errors

$$RMSE = \sqrt{\frac{\sum_{i=1}^{n} (\hat{y}_i - y_i)^2}{n}}$$

#### Bike rental - the dataset

Source: Kaggle

• Goal: Predict the total count of bikes rented during each hour

count	season_1	season_2	workingday	holiday	hour	weather_1	weather_2	temp	atemp	humidity	windspeed
16	TRUE	FALSE	0	0	0	TRUE	FALSE	9.84	14.395	81	0.0000
40	TRUE	FALSE	0	0	1	TRUE	FALSE	9.02	13.635	80	0.0000
32	TRUE	FALSE	0	0	2	TRUE	FALSE	9.02	13.635	80	0.0000
13	TRUE	FALSE	0	0	3	TRUE	FALSE	9.84	14.395	75	0.0000
1	TRUE	FALSE	0	0	4	TRUE	FALSE	9.84	14.395	75	0.0000
1	TRUE	FALSE	0	0	5	FALSE	TRUE	9.84	12.880	75	6.0032

### Bike rental - variables

field	description
season holiday workingday weather temp atemp humidity windspeed count	$1=$ spring, $2=$ summer, $3=$ fall, $4=$ winter whether the day is considered a holiday whether the day is neither a weekend nor holiday $1\sim$ Clear, $2\sim$ Cloudy, $3\sim$ Light Rain, $4\sim$ Heavy Rain temperature in Celsius feels like temperature in Celsius relative humidity wind speed number of total rentals

#### Benchmark "model"

```
calculateRMSE <- function(actual, predictions) {</pre>
  sgrt(mean((actual - predictions) ^ 2))
predictions benchmark model <- rep(
  bike sharing train[, mean(count)], bike sharing train[, .N]
bike sharing benchmark model rmse <- calculateRMSE(
  actual = bike_sharing_train$count,
  predictions = predictions benchmark model
bike sharing benchmark model rmse
```

# [1] 170.2384

Section 2

Regression

## **Linear regression**

#### When to use it:

- We want to estimate a numerical target (e.g. price)
- ullet Assuming an approximate linear relationship between X and Y

Simple linear regression formula:

$$\hat{Y} = \beta_0 + \beta_1 X$$

The OLS estimation of  $\beta$  will conveniently minimize RMSE for given X!

# (So what is Machine Learning?)

"A computer program is said to **learn from experience** E with respect to some class of tasks T and performance measure P, **if its performance** at tasks in T, as measured by P, **improves with experience** E." (Tom Mitchell)

#### Bike rental - minimal model

```
bike_sharing_min_model <- glm(
  formula = count ~ atemp,
  family = gaussian,
  data = bike_sharing_train
)</pre>
```

#### Bike rental - minimal model

summary(bike\_sharing\_min\_model)

```
##
## Call:
## glm(formula = count ~ atemp, family = gaussian, data = bike sharing train)
## Deviance Residuals:
               10 Median
                                        Max
      Min
## -282 73 -103 86 -27 63 72 96 709 89
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) -19.5412 4.6755 -4.18 2.95e-05 ***
            8.3048
                          0.1841 45.10 < 2e-16 ***
## atemp
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for gaussian family taken to be 23649.64)
##
      Null deviance: 261264747 on 9014 degrees of freedom
## Residual deviance: 213154213 on 9013 degrees of freedom
## ATC: 116378
##
## Number of Fisher Scoring iterations: 2
```

#### Bike rental - minimal model - coefficients

```
## Named num [1:2] -19.5 8.3
## - attr(*, "names") = chr [1:2] "(Intercept)" "atemp"

intercept <- bike_sharing_min_model$coefficients[1]
slope <- bike_sharing_min_model$coefficients[2]</pre>
```

## Bike rental - minimal model - predictive fit

#### Minimal model fit for bike rentals

Benchmark vs Minimal Model 750 count 250 30 10 20 40 atemp

## Bike rental - minimal model - prediction error

```
predictions_min_model <- predict.glm(</pre>
  bike sharing min model, newdata = bike sharing train
predictions min model[1:5]
                                3
##
                                                     5
  100.00620 93.69456 93.69456 100.00620 100.00620
bike sharing train[1:5, count]
```

## [1] 16 40 32 13 1

## Bike rental - minimal model - prediction error

```
calculateRMSE <- function(actual, predictions) {</pre>
  sgrt(mean((actual - predictions) ^ 2))
bike sharing min model rmse <- calculateRMSE(
  actual = bike sharing train[, count],
  predictions = predictions min model
bike sharing min model rmse
```

## [1] 153.7673

# Bike rental - improving predictions

```
bike_sharing_2nd_model <- glm(</pre>
  formula = count ~ atemp + humidity,
  data = bike sharing train
predictions 2nd model <- predict.glm(</pre>
  bike sharing 2nd model, newdata = bike sharing train
calculateRMSE(
  actual = bike sharing train[, count],
 predictions = predictions_2nd_model
```

## [1] 144.5333

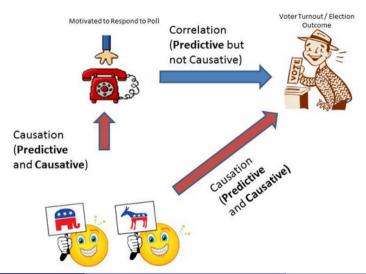
#### **Practice time**

- Task: improve the model to be as accurate as possible!
- Share your regression formula + achieved RMSE in Socrative!
- You have 20 minutes feel free to take a break if needed.

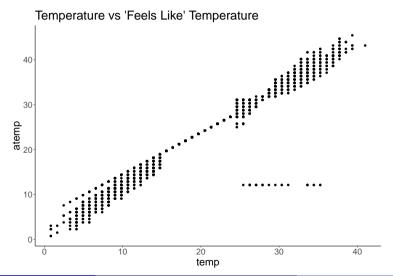
### **Practice time**

DEMO

## Don't worry about Confounding!



## Don't worry about Confounding!



## Why should you still care about model inputs?

- Model explainability is often desirable in business (and other applications)
- Example: Google Flu Trends
- In Emarsys: all models are retrained every 30 days
  - This ensures that any shifts in user behavior are promptly captured
  - E.g. before / after Black Friday

## Section 3

### Classification

## **Binary classification**

- Binary: target can take on two values (0 or 1)
- Typical example is predicting if an event is happening or not
- Examples:
  - Patient has a medical condition or not
  - Loan will be repaid in full
  - User will make a purchase in the next 30 days (BPS Buying Probability Score)

## Question time

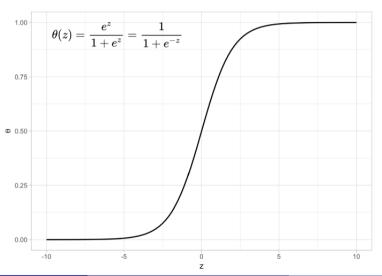
- Why should we not use linear regression for binary classification?
- Please record your answers in Socrative!
- You have 5 minutes

## Logistic regression

- A linear model makes continuous predictions that are unbounded.
- In classification, we are interested in the probability of an outcome occurring
- So we want predictions that are bounded between 0 and 1.

$$Pr(Y_i = 1|X_i) = \frac{exp(\beta_0 + \beta_1 X_i)}{1 + exp(\beta_0 + \beta_1 X_i)}$$

## The sigmoid function



#### The Titanic dataset

```
install.packages("titanic")
library(titanic)
head(titanic_train)
```

Passengerld	Survived	Pclass	Name	Sex	Age	SibSp	Parch	Ticket	Fare	Cabin	Embarked
1	0	3	Braund, Mr. Owen Harris	male	22	1	0	A/5 21171	7.2500		S
2	1	1	Cumings, Mrs. John Bradley (Florence Briggs Thayer)	female	38	1	0	PC 17599	71.2833	C85	С
3	1	3	Heikkinen, Miss. Laina	female	26	0	0	STON/O2. 3101282	7.9250		S
4	1	1	Futrelle, Mrs. Jacques Heath (Lily May Peel)	female	35	1	0	113803	53.1000	C123	S
5	0	3	Allen, Mr. William Henry	male	35	0	0	373450	8.0500		S
6	0	3	Moran, Mr. James	male	NA	0	0	330877	8.4583		Q

## **Example - binary model**

```
model <- glm(
    Survived ~ Fare,
    data = titanic_train,
    family = binomial(link = "logit")
)</pre>
```

## **Making predictions**

```
predicted_prob <- predict.glm(
  model,
  newdata = titanic_train,
  type = "response"
)
predicted_prob[1:5]</pre>
```

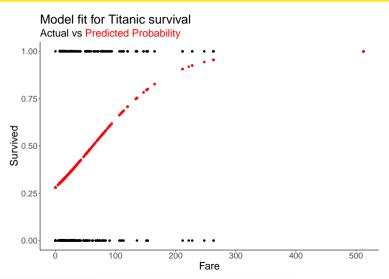
##

5

3

0.3034014 0.5354287 0.3055738 0.4664564 0.3059770

#### **Predictive fit**



## Converting probabilities to predictions

```
titanic train[1:5, "Survived"]
## [1] 0 1 1 1 0
Using cutoff = 0.5:
predicted_class <- ifelse(predicted_prob > 0.5, 1, 0)
predicted class[1:5]
```

## 1 2 3 4 5 ## 0 1 0 0 0

# **Evaluating binary models - Accuracy**

```
calculateAccuracy <- function(actual, predicted) {
   N <- length(actual)
   accuracy <- sum(actual == predicted) / N

   return(accuracy)
}</pre>
```

```
calculateAccuracy(titanic_train$Survived, predicted_class)
```

```
## [1] 0.6655443
```

## **Evaluating binary models - Confusion Matrix**

```
table(
  titanic_train$Survived,
  predicted_class,
  dnn = c("actual", "predicted")
)
```

```
## predicted
## actual 0 1
## 0 511 38
## 1 260 82
```

#### **Practice time**

- Task: improve the model to be as accurate as possible!
- $\bullet$  Share your regression formula + achieved Accuracy & Confusion Matrix in Socrative!
- You have 20 minutes feel free to take a break if needed.

### **Practice time**

DEMO

#### Section 4

## **Generalization performance**

## Why do we care?

- It's easy to predict something we already know...
- Actually, it would be silly to build predictive models to predict what we already know!
- What we are after is **out-of-sample** performance

# **Example on the Bike Sharing dataset**

```
simple_model <- glm(
  count ~ hour + temp + workingday,
  data = bike_sharing_train
)</pre>
```

## Accuracy on our training data

```
simple_model_predictions <- predict.glm(
    simple_model,
    newdata = bike_sharing_train
)

calculateRMSE(bike_sharing_train$count, simple_model_predictions)</pre>
```

## **Accuracy out-of-sample**

```
bike_sharing_test <- fread("bike_sharing_test.csv")

simple_model_predictions <- predict.glm(
    simple_model,
    newdata = bike_sharing_test
)

calculateRMSE(bike_sharing_test$count, simple_model_predictions)</pre>
```

## [1] 208.0325

### Section 5

## **Homework**

## Homework - Final project

- Have a high level outline of how you plan to answer your research question
- Should be around half a page
- Can be in bullet point format: our goal is to make sure you have a question and some idea how to answer it
- Please send it email to us no need to present next week

## Homework - prediction

- If you haven't finished the binary classification practice, do so.
  - Create at least two models to predict Titanic Survival
  - Show your Logit formulas, and the achieved Accuracy & Confusion Matrix!
  - Reason why you would use one model or another if you had to perform an out-of-sample prediction
  - (No right or wrong answers!)
- Presenters:
  - Alexandrov Dániel Földesi Attila
  - Nguyen Thai Duong Szentistványi János
  - Kovács Ádám Nguyen Nam Son