



**Product Name: Meta Delivery Manager**

**Primary NAICS: 22511 - Full-Service Restaurants**

**Secondary NAICS: 22513 - Limited-Service Restaurants**

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## 1. Executive Summary

The Meta Delivery Manager is a platform designed for restaurants to manage multiple food delivery services (e.g., UberEats, DoorDash, GrubHub) through a single interface. This product solves the problem of restaurants managing multiple tablets, reducing operational inefficiencies and errors by centralizing order management, syncing menu availability, and providing reporting and automation tools.

## 2. Objectives & Goals

### Objective:

To provide a single, streamlined platform that integrates orders from various food delivery services, improving restaurant operations by reducing time spent managing multiple systems and increasing order accuracy.

### Goals:

- **Efficiency:** Reduce the time restaurant staff spends managing orders from multiple platforms by at least 50%.
- **Accuracy:** Decrease order errors related to managing multiple systems by 30%.
- **Revenue Optimization:** Provide insights into order trends, revenue by platform, and customer behavior to optimize restaurant delivery strategies.
- **Ease of Use:** Design an intuitive, easy-to-use interface that requires minimal training.

## 3. Target Audience

- **Primary Users:** Small to medium-sized restaurant owners and staff who manage food delivery orders through platforms like UberEats, DoorDash, GrubHub, etc.
- **Secondary Users:** Restaurant managers at larger chains with multiple delivery services.



## User Personas:

### 1. Primary Persona:

- **Name:** Sarah, a small restaurant owner
- **Goals:** Streamline delivery orders, reduce errors, improve kitchen efficiency.
- **Challenges:** Juggling 3-5 different tablets for delivery services, updating inventory manually across platforms, errors caused by overburdened staff.

### 2. Secondary Persona:

- **Name:** Tom, the manager of a multi-location restaurant chain.
- **Goals:** Standardize operations across locations, ensure consistency in order processing, and analyze performance across platforms.

## 4. Key Features

### 1. Order Consolidation

- **Description:** Integrate orders from all major food delivery platforms (UberEats, DoorDash, GrubHub, etc.) into one platform.
- **Requirements:**
  - Receive orders from multiple platforms in real time.
  - Allow staff to accept, modify, and manage orders from one interface.
  - Sync order status updates back to individual platforms.

### 2. Menu & Inventory Sync

- **Description:** Sync and update menu availability across all delivery platforms from one central location.
- **Requirements:**
  - Edit menu items once and push updates to all platforms.
  - Real-time inventory updates to prevent customers from ordering out-of-stock items.

### 3. Unified Payment & Reporting

- **Description:** Consolidate financial data from various delivery platforms and provide detailed reporting.
- **Requirements:**
  - Centralize revenue and fees across delivery services.
  - Provide reports on order volume, revenue per platform, and peak order times.
  - Export financial data for accounting systems (CSV, PDF).



### 4. Automation & Notifications

- **Description:** Automate order confirmations, customer notifications, and time estimates.
- **Requirements:**
  - Auto-confirm orders and send estimated delivery times based on real-time data.
  - Set up notifications for kitchen staff on high-priority or urgent orders.

### 5. Data Analytics Dashboard

- **Description:** Provide insights into orders, customer preferences, and platform performance.
- **Requirements:**
  - Track order trends, peak delivery times, and platform performance.
  - Recommend platform-based adjustments for peak hours.
  - Display customer order patterns and repeat orders.

### 6. POS Integration

- **Description:** Integrate the platform with popular restaurant POS systems.
- **Requirements:**
  - Seamless integration with POS systems like Square, Clover, or Toast.
  - Sync orders and payments between delivery platforms and in-store systems.

### 7. API Integrations

- **Description:** Build APIs for connecting to the major delivery platforms.
- **Requirements:**
  - Integrate with the APIs of UberEats, DoorDash, GrubHub, and other delivery services.
  - Ensure real-time order synchronization and menu updates.



## 5. Functional Requirements

Feature	Priority	Description	Dependencies
Order Consolidation	High	Receive and manage all orders from different platforms.	API integration with delivery platforms
Menu & Inventory Sync	High	Sync menu and inventory across platforms	Menu management system, API integration
Unified Payment & Reporting	Medium	Consolidate payments and generate detailed reports	Payment integration with delivery APIs
Automation & Notifications	Medium	Automate order notifications and updates for customers	Order consolidation feature
Data Analytics Dashboard	Medium	Provide insights into order trends, platform performance, etc.	Consolidation of data from platforms
POS Integration	Low	Integrate with restaurant POS systems	POS systems and API integration
API Integrations	High	Build and maintain APIs to integrate with delivery platforms	Delivery platform partnerships

## 6. Non-Functional Requirements

### - Performance:

- Orders should sync between platforms in real time (delay under 5 seconds).
- The system should support at least 100 active orders per minute without performance degradation.

### - Security:

- Secure API connections with encryption.
- Follow industry standards for payment data (PCI DSS compliance).

### - Scalability:

- The platform should scale to support hundreds of restaurants, with plans for multi-location chains in future updates.



**- Usability:**

- The interface should be intuitive and user-friendly, requiring no more than 1 hour of training for restaurant staff.

**- Availability:**

- The platform should have an uptime of 99.9% and provide customer support during peak restaurant hours.

## 7. Success Metrics

**- Order Efficiency:** Time spent managing delivery orders is reduced by 50% within 3 months of adoption.

**- Error Reduction:** Restaurants see a 30% reduction in order errors.

**- Adoption Rate:** 70% of small restaurant owners using the platform after 6 months of release.

**- Revenue Growth:** Users report at least a 10% increase in revenue due to operational efficiency and reduced errors.

## 8. Release Timeline

Phase	Timeline	Key Deliverables
Research & Discovery	Weeks 1-3	Market research, user interviews, competitive analysis
Prototyping	Weeks 4-6	Initial wireframes and design of the Meta Delivery Manager UI
API Development	Weeks 6-10	API Integrtrion with UberEats, DoorDash, GrubHub
MVP Launch	Week 12	Launch MVP with core features (order consolidation, inventory sync)
Beta Testing	Weeks 13-15	Feedback from initial customers, bug fixing
Full Release	Week 16	Public launch with full featurte set, including reporting and analytics



## 9. Risks & Mitigations

Risk	Mitigation
Difficulty in API integration with platforms	Prioritize partnerships and agreements with major delivery services
Low adoption due to complexity	Focus on ease of use and provide extensive customer support
Restaurants unwilling to adopt new technology	Offer free trial and showcase ROI and operational benefits
Scalability challenges with growing user base	Use cloud infrastructure to ensure scalability

## 10. Conclusion

The Meta Delivery Manager aims to revolutionize how restaurants handle delivery orders from multiple platforms. By streamlining operations and reducing complexity, this platform will deliver significant value to restaurant owners, enabling them to focus on what matters most: their customers.