

# DIVYA NAYAN

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## PROFESSIONAL SUMMARY

Experienced AI/ML Engineer with 1.5+ years of experience developing machine learning models, forecasting systems, and conversational AI solutions. Skilled in implementing deep learning algorithms, building scalable AI applications, and optimizing business processes through data-driven insights.

## EXPERIENCE

### Win Information Technology Pvt Ltd

December 2024 – Present

AI/ML Engineer

Hyderabad, Telangana

- Developed FMCG demand forecasting models using LightGBM, Prophet, ARIMA, and SARIMA algorithms on 5 years of sales data for Middle Eastern client, achieving 15% improvement in forecast accuracy and reducing inventory costs
- Built Sales Supervisor Agent using reinforcement learning algorithms (DDQN, PPO, Actor-Critic) and implemented Mixed Integer Programming (MIP) for inventory optimization with Multi-Armed Bandit (MAB) algorithms for real-time decision making, enhancing operational efficiency by 27%
- Fine-tuned LLaMA 3.2 model by creating 10,000+ synthetic data samples from limited source data and deployed custom conversational AI agent integrated with ElevenLabs ecosystem, Twilio API for voice interface, and Ngrok for secure deployment

### Growth Loops Technology

July 2024 – October 2024

AI/ML Engineer

Kolkata, West Bengal

- Designed multi-agent chatbot systems using LangGraph framework for US-based client, reducing query resolution time by 20% and minimizing manual intervention requirements
- Implemented Retrieval-Augmented Generation (RAG) workflows with LangChain and Pinecone vector database to enhance document retrieval accuracy and response consistency
- Integrated multiple AI APIs (OpenAI, LLaMA, Groq) to build scalable LLM-powered applications, successfully processing 5,000+ queries monthly across production environments

### CodSoft

September 2023 – October 2023

Data Science Intern

Kolkata, West Bengal

- Executed machine learning projects involving regression and classification tasks using Linear Regression, Logistic Regression, Decision Trees, and K-Means Clustering
- Developed predictive models for customer churn prediction and sentiment analysis using real-world datasets, focusing on model optimization and performance evaluation
- Applied data preprocessing, feature engineering, and model training techniques using Scikit-learn, NLTK, and PyTorch frameworks

## EDUCATION

### RGPV University

August 2015 – June 2019

Bachelor of Engineering in Computer Science and Engineering / GPA: 7.53/10

Bhopal, Madhya Pradesh

## TECHNICAL SKILLS

**Programming Languages:** Python, SQL

**Machine Learning & Deep Learning:** LightGBM, Prophet, ARIMA, SARIMA, DDQN, PPO, Actor-Critic, Mixed Integer Programming, Multi-Armed Bandit, Scikit-learn, PyTorch, NLTK

**AI & LLM Frameworks:** LangChain, LangGraph, CrewAI, OpenAI Gym, RAG, LLaMA, ElevenLabs

**Development & Database Tools:** GitHub, MySQL, Pinecone, MLFlow, Docker

**Cloud & API Integration:** AWS, OpenAI API, Groq API, LLaMA API Integration

## CERTIFICATIONS AND ACHIEVEMENTS

**Professional Certifications:** IBM Data Science Professional Certificate, Google Advanced Data Analytics Certificate

**Technical Assessment:** TCS NQT 2023 (Score: 1609/1800 - 89.4%)