## Ideation Phase Define the Problem Statements

Date	26 june 2025	
Team ID	LTVIP2025TMID49207	
	Measuring the Pulse of Prosperity: An Index of Economic Freedom Analysis	
Maximum Marks	2 Marks	

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

lam	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here		
I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here		
but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here		
because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist		
which makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers		

## **Example:**

Problem	I am	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	A policy analyst	Understand why	The current	The index	Frustrated and overwhelmed,
	working for a	our country ranks	data and	aggregates many	unsure where to begin reform
	government in a	low on the	visualizations	factors without	efforts.
	developing	Economic	are complex	showing clear	
	country.	Freedom Index	and not	cause-effect	
		and which areas	tailored to our	relationships or	
		need the most	local context	actionable	
		improvement.	or decision-	insights.	
			making needs.		