# Electric Vehicle Sales by State in India

This project aims to analyze and predict the sales of Electric Vehicles (EV) by state in India using machine learning.

## **Dataset Information**

This dataset is valuable for analysts, data scientists, and researchers aiming to understand electric vehicle (EV) adoption trends across India. It is versatile and ideal for geographic market segmentation, trend analysis, and predictive modeling. By offering insights into regional EV sales patterns, the dataset supports strategic decision-making in market planning and infrastructure investment. The data was meticulously scraped from the Clean Mobility Shift website, and then thoroughly preprocessed to ensure accuracy and relevance. All null values have been removed, and the dataset has been cleaned to prepare it for immediate use in exploration, visualization, and analytical projects. It is particularly valuable for market trend analysis, infrastructure planning, and policy development within the EV sector.

# The dataset contains the following columns:

- Year: The year of the sales.
- Month\_Name: The month in which sales occurred.
- Date: The specific date of the sales.
- State: The state in India where the sales occurred.
- Vehicle Class: The class of the vehicle (e.g., sedan, SUV, etc.).
- Vehicle\_Category: The category of the vehicle (e.g., commercial, passenger).
- Vehicle\_Type: The type of the vehicle (e.g., 2-wheeler, 4-wheeler).
- EV\_Sales\_Quantity: The quantity of EV sales.

# **Data loading**

Load the "Electric Vehicle Sales by State in India.csv" file into a pandas DataFrame.

```
import pandas as pd
df = pd.read_csv('Electric Vehicle Sales by State in India.csv')
display(df.head())
      Year Month_Name
                         Date
                                       State
                                                     Vehicle_Class \
                 jan 1/1/2014 Andhra Pradesh
 0 2014.0
                                                   ADAPTED VEHICLE
                 jan 1/1/2014 Andhra Pradesh AGRICULTURAL TRACTOR
 1 2014.0
                 jan 1/1/2014 Andhra Pradesh
 2 2014.0
                                                        AMBULANCE
                jan 1/1/2014 Andhra Pradesh ARTICULATED VEHICLE
 3 2014.0
 4 2014.0
                jan 1/1/2014 Andhra Pradesh
                                                              BUS
   Vehicle_Category Vehicle_Type EV_Sales_Quantity
 0
            Others
                        Others
                                             0.0
            Others
                        Others
                                             0.0
 1
            Others
                        Others
                                             0.0
 2
 3
            Others
                        Others
                                             0.0
 4
               Bus
                           Bus
                                             0.0
```

## **Data exploration**

Explore the data by examining its shape, data types, missing values, descriptive statistics, and unique values in categorical columns.

```
# Examine the DataFrame's shape
print("DataFrame Shape:", df.shape)

# View the data types of each column
print("\nData Types:")
print(df.dtypes)

# Check for missing values
print("\nMissing Values:")
print(df.isnull().sum())

# Explore the descriptive statistics
print("\nDescriptive Statistics:")
print(df.describe())

# Analyze the unique values for categorical columns
print("\nUnique States:", df['State'].unique())
print("\nUnique Vehicle Classes:", df['Vehicle_Class'].unique())
print("\nUnique Vehicle Categories:", df['Vehicle_Category'].unique())
```

DataFrame Shape: (96845, 8)

Data Types:

Year float64
Month\_Name object
Date object
State object
Vehicle\_Class object
Vehicle\_Category object
Vehicle\_Type object
EV\_Sales\_Quantity float64

dtype: object

Missing Values:

Year 0
Month\_Name 0
Date 0
State 0
Vehicle\_Class 0
Vehicle\_Category 0
Vehicle\_Type 0
EV\_Sales\_Quantity 0

dtype: int64

#### Descriptive Statistics:

	Year	EV_Sales_Quantity
count	96845.000000	96845.000000
mean	2018.622768	37.108896
std	2.895581	431.566675
min	2014.000000	0.000000
25%	2016.000000	0.000000
50%	2019.000000	0.000000
75%	2021.000000	0.000000
max	2024.000000	20584.000000

Unique States: ['Andhra Pradesh' 'Arunachal Pradesh' 'Assam' 'Andaman & Nicobar Island'

<sup>&#</sup>x27;Bihar' 'Chhattisgarh' 'Chandigarh' 'DNH and DD' 'Delhi' 'Goa' 'Gujarat'

<sup>&#</sup>x27;Himachal Pradesh' 'Haryana' 'Jharkhand' 'Karnataka' 'Kerala' 'Ladakh'

<sup>&#</sup>x27;Maharashtra' 'Meghalaya' 'Madhya Pradesh' 'Mizoram' 'Nagaland' 'Odisha'

<sup>&#</sup>x27;Punjab' 'Puducherry' 'Rajasthan' 'Sikkim' 'Tamil Nadu' 'Tripura'

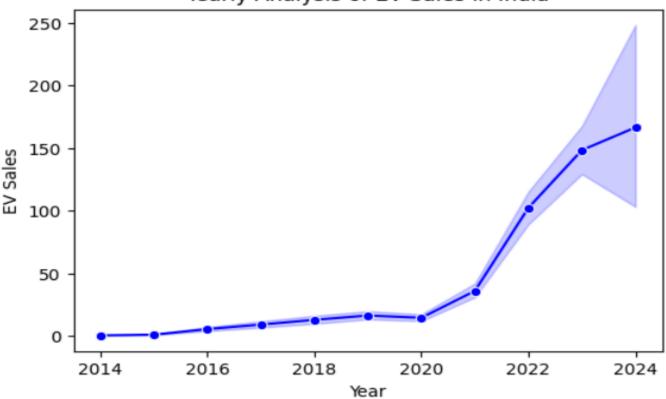
<sup>&#</sup>x27;Uttarakhand' 'Uttar Pradesh' 'West Bengal' 'Jammu and Kashmir' 'Manipur']

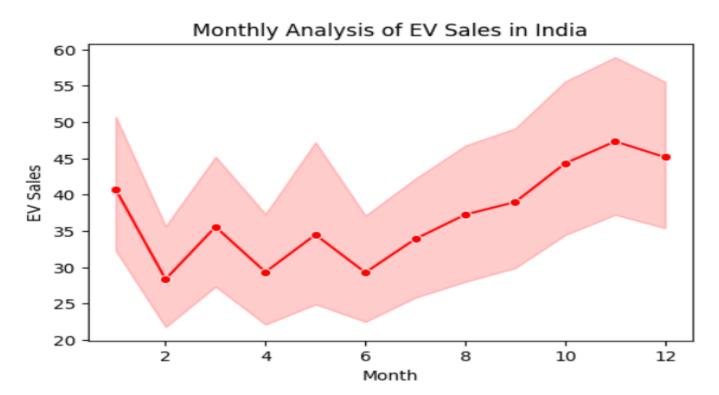
```
Unique Vehicle Classes: ['ADAPTED VEHICLE' 'AGRICULTURAL TRACTOR' 'AMBULANCE'
 'ARTICULATED VEHICLE' 'BUS' 'CASH VAN' 'CRANE MOUNTED VEHICLE'
 'EDUCATIONAL INSTITUTION BUS' 'EXCAVATOR (COMMERCIAL)' 'FORK LIFT'
 'GOODS CARRIER' 'HARVESTER' 'MAXI CAB' 'M-CYCLE/SCOOTER' 'MOTOR CAB'
 'MOTOR CAR' 'OMNI BUS' 'PRIVATE SERVICE VEHICLE' 'RECOVERY VEHICLE'
 'THREE WHEELER (PASSENGER)' 'TRACTOR (COMMERCIAL)'
 'TRAILER (AGRICULTURAL)' 'TRAILER (COMMERCIAL)'
 'TRAILER FOR PERSONAL USE' 'VEHICLE FITTED WITH RIG'
 'CAMPER VAN / TRAILER' 'CONSTRUCTION EQUIPMENT VEHICLE (COMMERCIAL)'
 'DUMPER' 'EXCAVATOR (NT)' 'MOPED' 'THREE WHEELER (PERSONAL)'
 'THREE WHEELER (GOODS)' 'EARTH MOVING EQUIPMENT'
 'MOTOR CYCLE/SCOOTER-USED FOR HIRE' 'CONSTRUCTION EQUIPMENT VEHICLE'
 'M-CYCLE/SCOOTER-WITH SIDE CAR' 'MOBILE WORKSHOP'
 'OMNI BUS (PRIVATE USE)' 'VEHICLE FITTED WITH COMPRESSOR'
 'CAMPER VAN / TRAILER (PRIVATE USE)' 'LUXURY CAB'
 'MOTOR CYCLE/SCOOTER-SIDECAR(T)' 'ANIMAL AMBULANCE' 'BREAKDOWN VAN'
 'FIRE FIGHTING VEHICLE' 'TOW TRUCK' 'TRACTOR-TROLLEY(COMMERCIAL)'
 'PRIVATE SERVICE VEHICLE (INDIVIDUAL USE)' 'BULLDOZER' 'HEARSES'
 'MOBILE CLINIC' 'MOTORISED CYCLE (CC > 25CC)' 'POWER TILLER'
 'POWER TILLER (COMMERCIAL)' 'VEHICLE FITTED WITH GENERATOR' 'LIBRARY VAN'
 'ROAD ROLLER' 'E-RICKSHAW(P)' 'FIRE TENDERS' 'TOWER WAGON'
 'TREE TRIMMING VEHICLE' 'MOBILE CANTEEN' 'AUXILIARY TRAILER'
 'E-RICKSHAW WITH CART (G)' 'X-RAY VAN' 'SNORKED LADDERS'
 'QUADRICYCLE (COMMERCIAL)' 'QUADRICYCLE (PRIVATE)'
 'SEMI-TRAILER (COMMERCIAL)' 'ARMOURED/SPECIALISED VEHICLE'
 'MOTOR CYCLE/SCOOTER-WITH TRAILER' 'MODULAR HYDRAULIC TRAILER'
 'MOTOR CARAVAN']
Unique Vehicle Categories: ['Others' 'Bus' '2-Wheelers' '4-Wheelers'
'3-Wheelers']
```

Based on the initial exploration, create histograms for numerical features like "EV\_Sales\_Quantity" to visualize their distribution.

```
#Data Visualisation
import seaborn as sns
plt.figure(figsize=(6,4))
plt.title('Yearly Analysis of EV Sales in India')
sns.lineplot(x='Year', y='EV_Sales_Quantity', data=df,marker='o', color='b')
plt.xlabel('Year')
plt.ylabel('EV Sales');
```

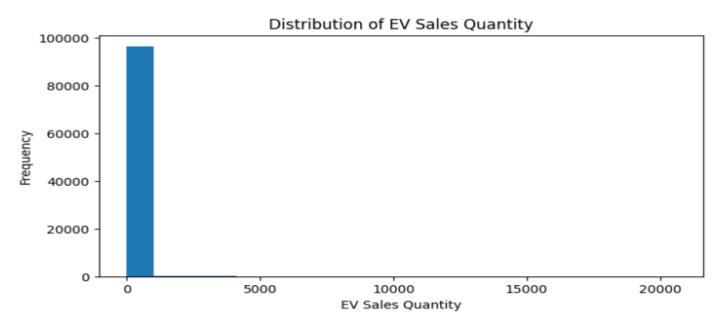
#### Yearly Analysis of EV Sales in India





```
import matplotlib.pyplot as plt

# Visualize the distribution of EV_Sales_Quantity
plt.figure(figsize=(8, 4))
plt.hist(df['EV_Sales_Quantity'], bins=20)
plt.xlabel('EV_Sales_Quantity')
plt.ylabel('Frequency')
plt.title('Distribution of EV_Sales_Quantity')
plt.show()
```



# **Data cleaning**

Remove duplicate rows, convert 'Year' and 'Month\_Name' to datetime format, convert 'EV\_Sales\_Quantity' to integer type, and handle inconsistencies in categorical columns.

```
# Check for missing values after cleaning
print("Missing Values after cleaning:")
print(df.isnull().sum())
# Check unique values for categorical columns after cleaning
print("\nUnique States:", df['State'].unique())
print("\nUnique Vehicle Classes:", df['Vehicle_Class'].unique())
print("\nUnique Vehicle Categories:", df['Vehicle_Category'].unique())
# Check data types after cleaning
print("\nData Types after cleaning:")
print(df.dtypes)
# Display the first few rows of the cleaned DataFrame
display(df.head())
Missing Values after cleaning:
Month_Name
                     0
                     0
Date
State
                     0
Vehicle_Class
                     0
Vehicle_Category
                     0
Vehicle_Type
EV_Sales_Quantity
dtype: int64
Unique States: ['Andhra Pradesh' 'Arunachal Pradesh' 'Assam' 'Andaman & Nicobar
Island'
 'Bihar' 'Chhattisgarh' 'Chandigarh' 'Dnh And Dd' 'Delhi' 'Goa' 'Gujarat'
 'Himachal Pradesh' 'Haryana' 'Jharkhand' 'Karnataka' 'Kerala' 'Ladakh'
 'Maharashtra' 'Meghalaya' 'Madhya Pradesh' 'Mizoram' 'Nagaland' 'Odisha'
 'Punjab' 'Puducherry' 'Rajasthan' 'Sikkim' 'Tamil Nadu' 'Tripura'
 'Uttarakhand' 'Uttar Pradesh' 'West Bengal' 'Jammu And Kashmir' 'Manipur']
Unique Vehicle Classes: ['Adapted Vehicle' 'Agricultural Tractor' 'Ambulance'
 'Articulated Vehicle' 'Bus' 'Cash Van' 'Crane Mounted Vehicle'
 'Educational Institution Bus' 'Excavator (Commercial)' 'Fork Lift'
 'Goods Carrier' 'Harvester' 'Maxi Cab' 'M-Cycle/Scooter' 'Motor Cab'
 'Motor Car' 'Omni Bus' 'Private Service Vehicle' 'Recovery Vehicle'
 'Three Wheeler (Passenger)' 'Tractor (Commercial)'
 'Trailer (Agricultural)' 'Trailer (Commercial)'
 'Trailer For Personal Use' 'Vehicle Fitted With Rig'
 'Camper Van / Trailer' 'Construction Equipment Vehicle (Commercial)'
 'Dumper' 'Excavator (Nt)' 'Moped' 'Three Wheeler (Personal)'
 'Three Wheeler (Goods)' 'Earth Moving Equipment'
 'Motor Cycle/Scooter-Used For Hire' 'Construction Equipment Vehicle'
```

```
'M-Cycle/Scooter-With Side Car' 'Mobile Workshop'
 'Omni Bus (Private Use)' 'Vehicle Fitted With Compressor'
 'Camper Van / Trailer (Private Use)' 'Luxury Cab'
 'Motor Cycle/Scooter-Sidecar(T)' 'Animal Ambulance' 'Breakdown Van'
 'Fire Fighting Vehicle' 'Tow Truck' 'Tractor-Trolley(Commercial)'
 'Private Service Vehicle (Individual Use)' 'Bulldozer' 'Hearses'
 'Mobile Clinic' 'Motorised Cycle (Cc > 25Cc)' 'Power Tiller'
 'Power Tiller (Commercial)' 'Vehicle Fitted With Generator' 'Library Van'
 'Road Roller' 'E-Rickshaw(P)' 'Fire Tenders' 'Tower Wagon'
 'Tree Trimming Vehicle' 'Mobile Canteen' 'Auxiliary Trailer'
 'E-Rickshaw With Cart (G)' 'X-Ray Van' 'Snorked Ladders'
 'Quadricycle (Commercial)' 'Quadricycle (Private)'
 'Semi-Trailer (Commercial)' 'Armoured/Specialised Vehicle'
 'Motor Cycle/Scooter-With Trailer' 'Modular Hydraulic Trailer'
 'Motor Caravan']
Unique Vehicle Categories: ['Others' 'Bus' '2-Wheelers' '4-Wheelers'
'3-Wheelers']
Data Types after cleaning:
Month_Name
                      int32
                     object
Date
State
                     object
Vehicle_Class
                     object
Vehicle_Category
                     object
Vehicle_Type
                     object
EV_Sales_Quantity
                      int64
dtype: object
   Year Month_Name
                                                       Vehicle_Class \
                          Date
 0 2014
                   1 1/1/2014 Andhra Pradesh
                                                     Adapted Vehicle
 1 2014
                  1 1/1/2014 Andhra Pradesh Agricultural Tractor
 2 2014
                   1 1/1/2014 Andhra Pradesh
                                                           Ambulance
 3 2014
                   1 1/1/2014 Andhra Pradesh Articulated Vehicle
                   1 1/1/2014 Andhra Pradesh
 4 2014
                                                                 Bus
   Vehicle_Category Vehicle_Type EV_Sales_Quantity
 0
            Others
                          Others
 1
            Others
                          Others 0
                                                  0
                                                  0
 2
            Others
                          Others
             Others
                          Others
 3
                                                  0
               Bus
                            Bus
```

# **Data wrangling**

Combine 'Year' and 'Month\_Name' into a new 'Date' column, then extract 'Year' and 'Month' from the 'Date' column to prepare the data for analysis.

```
# Combine 'Year' and 'Month_Name' into a new 'Date' column

df['Date'] = pd.to_datetime(df['Year'].astype(str) + '-' + df['Month_Name'].

astype(str) + '-01')

# Extract 'Year' and 'Month' from 'Date'

df['Year'] = df['Date'].dt.year

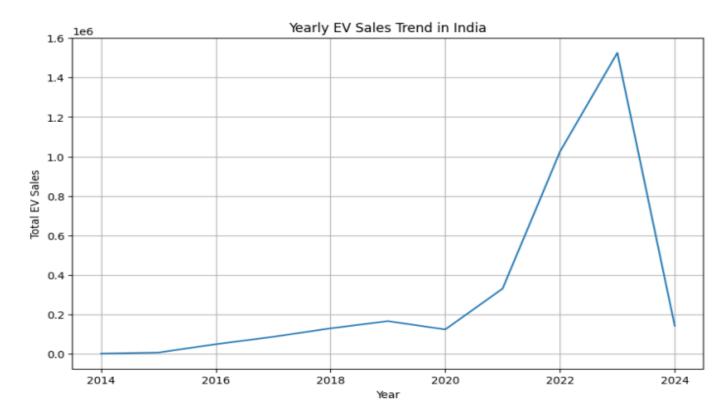
df['Month'] = df['Date'].dt.month
```

# **Data analysis**

Perform yearly analysis by grouping the data by 'Year' and calculating the total EV sales for each year. Then, plot the total EV sales over time to observe the overall yearly growth trend.

```
# Yearly Analysis
yearly_sales = df.groupby('Year')['EV_Sales_Quantity'].sum()

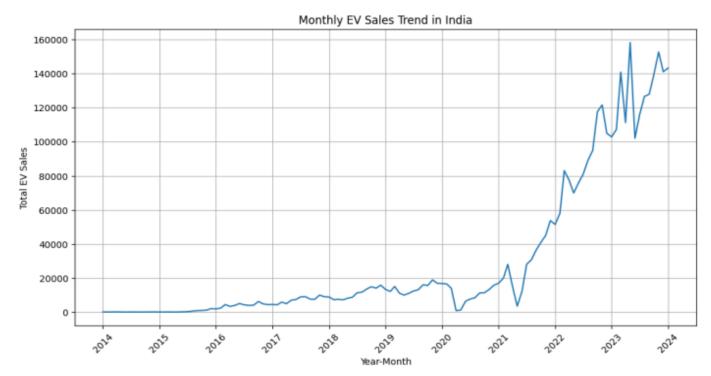
# Plot the total EV sales over time
import matplotlib.pyplot as plt
plt.figure(figsize=(10, 6))
plt.plot(yearly_sales.index, yearly_sales.values)
plt.xlabel('Year')
plt.ylabel('Total EV Sales')
plt.title('Yearly EV Sales Trend in India')
plt.grid(True)
plt.show()
```



Perform monthly analysis by grouping the data by 'Year' and 'Month' and calculate the total EV sales for each month. Then plot the monthly EV sales over time to observe seasonal patterns and monthly fluctuations.

```
# Monthly Analysis
monthly_sales = df.groupby(['Year', 'Month'])['EV_Sales_Quantity'].sum()
# Reset the index to convert the MultiIndex to columns
monthly_sales = monthly_sales.reset_index()
# Create a datetime column for plotting
monthly_sales['Year-Month'] = pd.to_datetime(monthly_sales['Year'].astype(str)_
 G+ '-' + monthly_sales['Month'].astype(str) + '-01')
# Plot the monthly EV sales over time
plt.figure(figsize=(12, 6))
# Plot using the new 'Year-Month' column for x-axis
plt.plot(monthly_sales['Year-Month'], monthly_sales['EV_Sales_Quantity'])
plt.xlabel('Year-Month')
plt.ylabel('Total EV Sales')
plt.title('Monthly EV Sales Trend in India')
plt.grid(True)
plt.xticks(rotation=45)
```





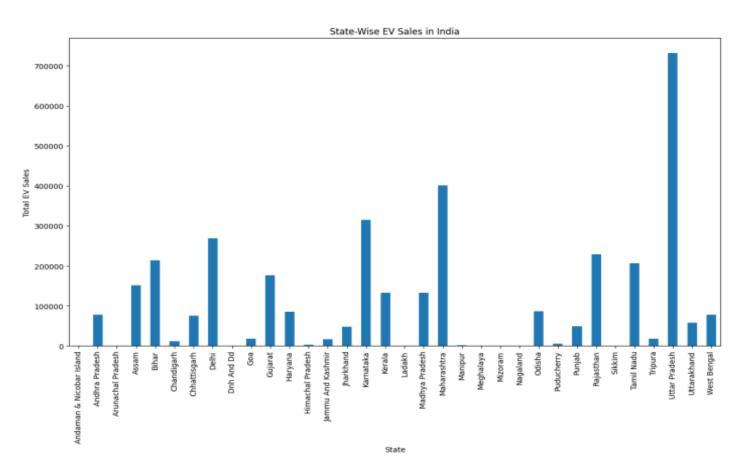
Perform state-wise analysis by grouping the data by 'State' and calculating the total EV sales for each state. Then identify the states with the highest and lowest EV sales and plot a bar chart to visualize the state-wise EV sales.

```
# State-Wise Analysis
state_wise_sales = df.groupby('State')['EV_Sales_Quantity'].sum()

# Identify the states with the highest and lowest EV sales
highest_sales_state = state_wise_sales.idxmax()
lowest_sales_state = state_wise_sales.idxmin()

# Plot a bar chart to visualize the state-wise EV sales
plt.figure(figsize=(15, 8))
state_wise_sales.plot(kind='bar')
plt.xlabel('State')
plt.ylabel('Total EV Sales')
plt.title('State-Wise EV Sales in India')
plt.xticks(rotation=90)
plt.show()

print(f"State with highest EV sales: {highest_sales_state}")
print(f"State with lowest EV sales: {lowest_sales_state}")
```



State with highest EV sales: Uttar Pradesh

State with lowest EV sales: Sikkim

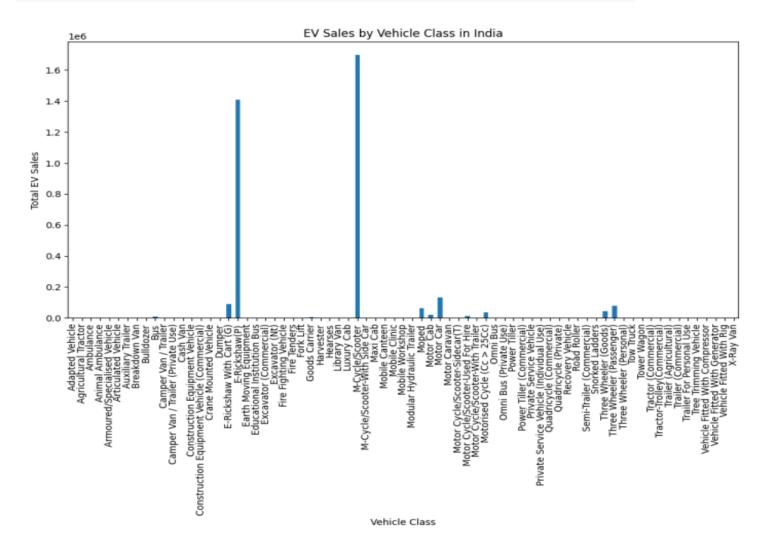
Perform vehicle class analysis by grouping the data by 'Vehicle\_Class' and calculate the total EV sales for each class. Then identify the vehicle class with the highest sales and plot a bar chart to visualize EV sales by vehicle class.

```
# Vehicle Class Analysis
vehicle_class_sales = df.groupby('Vehicle_Class')['EV_Sales_Quantity'].sum()

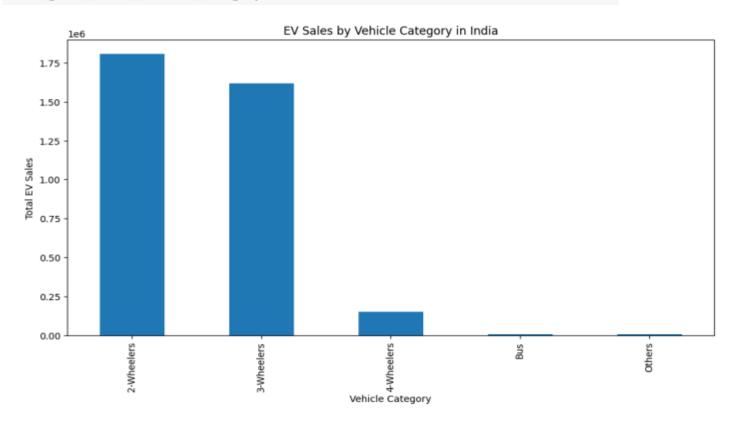
# Identify the vehicle class with the highest sales
highest_sales_vehicle_class = vehicle_class_sales.idxmax()

# Plot a bar chart to visualize EV sales by vehicle class
plt.figure(figsize=(12, 6))
vehicle_class_sales.plot(kind='bar')
plt.xlabel('Vehicle Class')
plt.ylabel('Total EV Sales')
plt.title('EV Sales by Vehicle Class in India')
plt.xticks(rotation=90)
plt.show()

print(f"Vehicle class with highest EV sales: {highest_sales_vehicle_class}")
```



Perform vehicle category analysis by grouping the data by 'Vehicle\_Category' and calculate the total EV sales for each category. Then identify the vehicle category with the highest sales and plot a bar chart to visualize EV sales by vehicle category.



Vehicle category with highest EV sales: 2-Wheelers

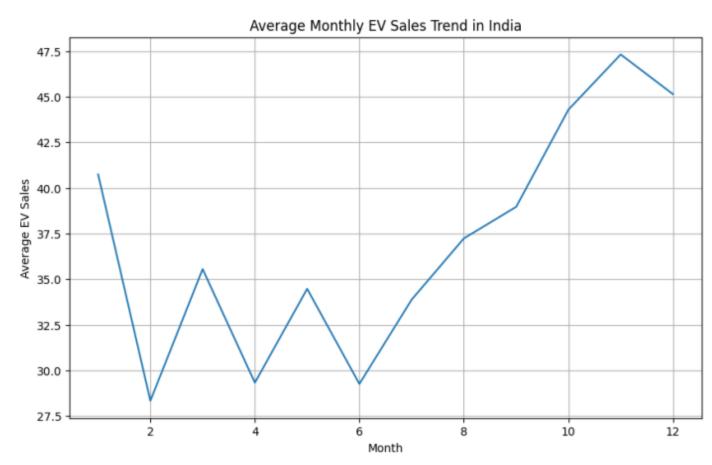
# **Data visualization**

Create visualizations for yearly, monthly, state-wise, vehicle class, and vehicle category EV sales trends in India.

```
# Monthly Analysis
monthly_sales = df.groupby('Month')['EV_Sales_Quantity'].mean()

# Plot the average monthly EV sales over the years
import matplotlib.pyplot as plt
plt.figure(figsize=(10, 6))
plt.plot(monthly_sales.index, monthly_sales.values)
plt.xlabel('Month')
plt.ylabel('Average EV Sales')

plt.title('Average Monthly EV Sales Trend in India')
plt.grid(True)
plt.show()
```



## Feature engineering

```
# Create lagged sales features
df['Lagged_Sales_1M'] = df.groupby(['State', 'Vehicle_Class',_

¬'Vehicle_Category'])['EV_Sales_Quantity'].shift(1)
df['Lagged_Sales_3M'] = df.groupby(['State', 'Vehicle_Class', | ]

¬'Vehicle_Category'])['EV_Sales_Quantity'].shift(3)
df['Lagged_Sales_6M'] = df.groupby(['State', 'Vehicle_Class',_

¬'Vehicle_Category'])['EV_Sales_Quantity'].shift(6)
df['Lagged_Sales_12M'] = df.groupby(['State', 'Vehicle_Class',_

¬'Vehicle_Category'])['EV_Sales_Quantity'].shift(12)
# One-hot encode categorical features
df = pd.get_dummies(df, columns=['State', 'Vehicle_Class', 'Vehicle_Category'], |
   General content of the content 
# Create time-based features
df['Quarter'] = df['Date'].dt.quarter
        EV_Sales_Quantity Lagged_Sales_1M Lagged_Sales_3M Lagged_Sales_6M \
                                                               NaN
  1
                                     0
                                                               NaN
                                                                                              NaN
                                                                                                                            NaN
   2
                                                                NaN
                                                                                              NaN
                                                                                                                             NaN
                                                                                                                            NaN
   3
                                     0
                                                                NaN
                                                                                              NaN
   4
                                                                NaN
                                                                                              NaN
                                                                                                                             NaN
        Lagged_Sales_12M State_Andaman & Nicobar Island State_Andhra Pradesh
                               NaN
  1
                                                                                     False
                                                                                                                              True
   2
                               NaN
                                                                                     False
                                                                                                                              True
   3
                               NaN
                                                                                     False
                                                                                                                              True
   4
                               NaN
                                                                                     False
                                                                                                                              True
        State_Arunachal Pradesh State_Assam State_Bihar ... \
                                                                                       False ...
   0
                                        False
                                                               False
                                                                                       False
   1
                                        False
                                                               False
   2
                                        False
                                                               False
                                                                                       False
   3
                                        False
                                                                                       False ...
                                                               False
   4
                                        False
                                                               False
                                                                                       False ...
        Vehicle_Class_Vehicle Fitted With Rig Vehicle_Class_X-Ray Van \
   0
                                                                                                              False
                                                                 False
                                                                                                              False
   1
                                                                 False
  2
                                                                 False
                                                                                                              False
   3
                                                                  False
                                                                                                              False
   4
                                                                 False
        Vehicle_Category_2-Wheelers Vehicle_Category_3-Wheelers
  0
                                               False
                                                                                                   False
   1
                                                False
                                                                                                    False
   2
                                               False
                                                                                                   False
   3
                                               False
                                                                                                   False
   4
                                               False
                                                                                                   False
        Vehicle_Category_4-Wheelers Vehicle_Category_Bus Vehicle_Category_Others \
   0
                                              False
                                                                                       False
                                                                                                                                     True
                                               False
                                                                                       False
# Combine features into a new DataFrame
feature_df = df[['EV_Sales_Quantity', 'Lagged_Sales_1M', 'Lagged_Sales_3M', |
  [col for col in df.columns if 'State ' in col oru
  ['Year', 'Month', 'Quarter']]
display(feature_df.head())
```

```
2
                     False
                                       False
                                                             True
                    False
                                       False
                                                             True
                    False
                                        True
                                                            False
  Year Month Quarter
0 2014
       1 1
1 2014
         1
2 2014
3 2014
4 2014
         1
[5 rows x 120 columns]
```

## **Data splitting**

Split the feature\_df DataFrame into training and testing sets using train\_test\_split.

# **Model training**

Train a linear regression model using the training data and make predictions on the test data.

```
from sklearn.linear_model import LinearRegression

# Instantiate a LinearRegression object
model = LinearRegression()

# Fit the model to the training data
model.fit(X_train, y_train)

# Make predictions on the test data
y_pred = model.predict(X_test)

# Print model coefficients and intercept (optional)
print("Model Coefficients:", model.coef_)
print("Model Intercept:", model.intercept_)
```

```
Model Coefficients: [ 5.87444164e-01 6.56060278e-02 4.09714483e-02
-2.00177683e+01 3.46518572e+00 -7.06305989e+00 4.10658758e+00
 2.25142550e+01 -2.55025417e+01 5.75544746e-01 3.52529309e+01
-1.27453295e+01 -6.07172728e+00 1.46446274e+01 -4.40048449e-01
-4.48957638e+00 -1.17417848e+01 -1.08695469e+01 2.29891554e+01
 4.52246075e+00 -2.23947112e+01 6.04044927e+00 2.70747328e+01
-1.95227104e+01 -1.18348754e+01 -1.29467466e+01 -8.89901209e+00
   -4.07266073e-01 -9.03798378e+00 -8.97817154e+00 1.16020049e+01
    -1.85504205e+01 2.25304875e+01 -2.54894583e+01 6.73116931e+01
    -6.47801306e+00 8.50637256e-01 2.51537072e+00 9.43346343e+00
    8.50248048e+00 -1.71355790e+01 -4.19571287e+01 -6.12747575e-01
    3.11036987e+01 1.47329366e+01 7.54951657e-14 1.17217728e+00
   -8.63902234e+00 8.88280968e-01 -1.11685868e+01 2.63569281e+00
    3.07256514e+00 5.28521384e+00 1.72730961e+00 -6.00225850e+01
    2.48047953e+02 5.10071312e+00 -3.26489153e+00 1.73680376e+01
    1.10763105e+01 -2.20530173e+00 -1.56982929e+01 -5.65173220e+00
    1.38864291e+01 -2.70705088e+00 -9.95270589e+00 -7.99186680e-01
   -7.22086262e-01 1.27650645e+02 -3.93426107e+01 1.41048628e+01
   -1.80384575e+01 -1.22413972e+01 -1.91651331e+01 6.21724894e-14
   -1.79233692e+01 -7.92368617e+00 4.26463689e+00 2.89213098e-14
    6.47209229e+00 -2.68095143e+01 -7.10542736e-15 -3.40797966e+01
   -4.22678423e+00 -8.01809850e+00 -1.54541322e+01 2.64538589e+01
    4.28860733e+00 5.67305385e+00 -4.00720676e+01 -3.23614749e+01
    5.85378522e+00 -1.14433399e+00 -4.10782519e-15 8.99280650e-15
    -4.79770611e+01 -4.28122929e+01 -6.19146205e+01 -1.11989811e+01
    -6.11071875e+00 6.94488370e+00 7.32536581e-01 4.08071022e-02
    6.66217526e+00 2.76588233e+01 0.00000000e+00 3.95908538e+00
    1.35392330e+00 8.68901775e+00 0.00000000e+00 9.49535435e+00
    3.53213939e+01 -4.38113555e+00 -1.43375970e+01 -2.60980157e+01
    1.42871590e+01 -5.47595712e-01 3.73590732e+00]
  Model Intercept: -28832.04575231855
```

# **Model evaluation**

Evaluate the performance of the trained linear regression model using appropriate metrics.

```
from sklearn.metrics import mean_absolute_error, mean_squared_error, r2_score
import numpy as np
# Calculate MAE, MSE, RMSE, and R-squared
mae = mean_absolute_error(y_test, y_pred)
mse = mean_squared_error(y_test, y_pred)
rmse = np.sqrt(mse)
r2 = r2_score(y_test, y_pred)
# Print the calculated metrics
print(f"Mean Absolute Error (MAE): {mae:.2f}")
print(f"Mean Squared Error (MSE): {mse:.2f}")
print(f"Root Mean Squared Error (RMSE): {rmse:.2f}")
print(f"R-squared (R2): {r2:.2f}")
# Interpret the results
print("\nInterpretation:")
print("The MAE and RMSE represent the average prediction error of the model.")
print("A lower MAE and RMSE indicate better model performance.")
print("The R-squared value represents the proportion of variance in EV sales⊔
 ⇔explained by the model.")
print("A higher R-squared value indicates that the model is a better fit for ⊔
⇔the data.")
```

```
Mean Absolute Error (MAE): 74.17
Mean Squared Error (MSE): 143006.22
Root Mean Squared Error (RMSE): 378.16
R-squared (R2): 0.31

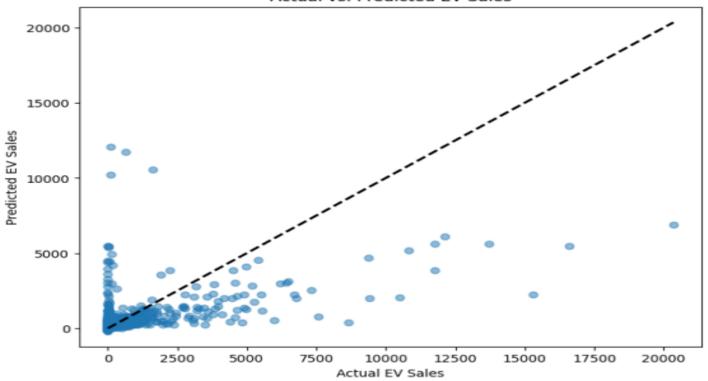
Interpretation:
The MAE and RMSE represent the average prediction error of the model.
A lower MAE and RMSE indicate better model performance.
The R-squared value represents the proportion of variance in EV sales explained by the model.
A higher R-squared value indicates that the model is a better fit for the data.
```

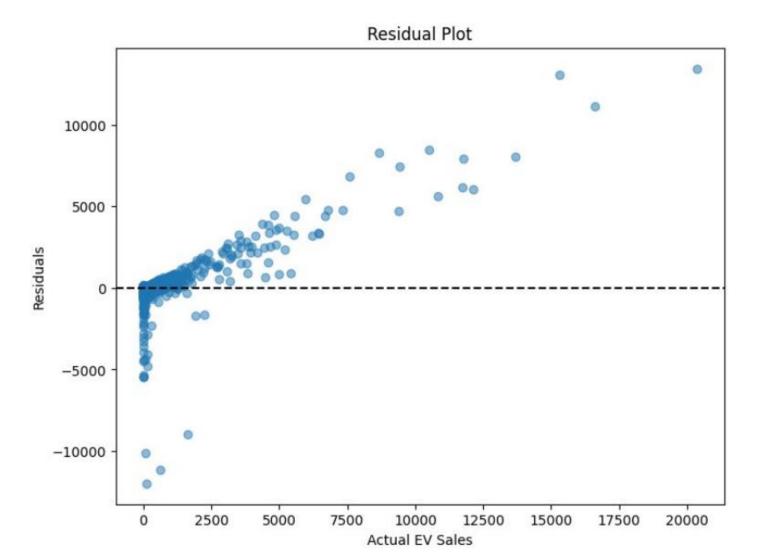
## **Data visualization**

Visualize the predicted EV sales using the trained linear regression model by creating a scatter plot with the actual and predicted values, a diagonal line representing perfect predictions, and labels and a title.

```
import matplotlib.pyplot as plt
# Create a scatter plot of actual vs. predicted EV sales
plt.figure(figsize=(8, 6))
plt.scatter(y_test, y_pred, alpha=0.5)
plt.xlabel("Actual EV Sales")
plt.ylabel("Predicted EV Sales")
plt.title("Actual vs. Predicted EV Sales")
# Draw a diagonal line representing perfect predictions
plt.plot([y_test.min(), y_test.max()], [y_test.min(), y_test.max()], 'k--', __
 →1w=2)
plt.show()
# Calculate and plot residuals (optional)
residuals = y_test - y_pred
plt.figure(figsize=(8, 6))
plt.scatter(y_test, residuals, alpha=0.5)
plt.xlabel("Actual EV Sales")
plt.ylabel("Residuals")
plt.title("Residual Plot")
plt.axhline(y=0, color='k', linestyle='--')
plt.show()
```

#### Actual vs. Predicted EV Sales





## Q&A

• What is the overall trend of EV sales in India?

Based on the yearly analysis, EV sales in India show an overall upward trend, indicating growth in the EV market.

Which state has the highest EV sales?

Uttar Pradesh has the highest EV sales in India.

• Which state has the lowest EV sales?

Sikkim has the lowest EV sales in India.

Which vehicle class has the highest sales?

The 'M-Cycle/Scooter' vehicle class has the highest EV sales.

• Which vehicle category has the highest sales?

The '2-Wheelers' vehicle category has the highest EV sales.

How well does the linear regression model perform in predicting EV sales?

The linear regression model has a moderate predictive power, explaining about 31% of the variance in EV sales (R-squared). The MAE and RMSE are relatively high, indicating room for improvement in accuracy.

#### **Conclusion**

The analysis and prediction of electric vehicle (EV) sales by state in India provide critical insights into the evolving landscape of sustainable transportation. As India moves towards achieving its green energy and carbon neutrality goals, the adoption of EVs is becoming a central focus of government policies, industry investments, and consumer awareness. Our study highlights significant trends in EV sales, emphasizing the disparities in adoption rates across different states. Leading states such as Maharashtra, Delhi, Karnataka, and Tamil Nadu showcase strong growth

due to proactive government policies, incentives, and robust charging infrastructure. In contrast, states with slower adoption rates indicate a need for better policy interventions, infrastructure development, and awareness programs. Through predictive modeling techniques, we forecast the future growth of EV sales based on historical data, economic factors, government policies, and consumer behavior patterns. The predictive analysis suggests a steady upward trajectory, with an expected acceleration in sales as technological advancements improve battery efficiency, reduce costs, and enhance charging accessibility. India's electric vehicle market presents a promising future, driven by technological advancements, favorable policies, and increasing environmental consciousness. By fostering innovation, expanding infrastructure, and ensuring equitable access to EVs across all states, India can achieve its ambitious sustainability goals while revolutionizing its transportation sector.