



Wavecon Telecom Analysis



Revenue

₹ 31.87bn



Before_5G - ₹ 15.98bn
After_5G - ₹ 15.90bn

-0.50%

REVENUE

ARPU

₹ 200.74



Before_5G - ₹ 190.23
After_5G - ₹ 211.25

11.05%

ARPU

TAU

161.72M



Before_5G - 84.35M
After_5G - 77.37M

-8.28%

TAU

TUsU

12.59M



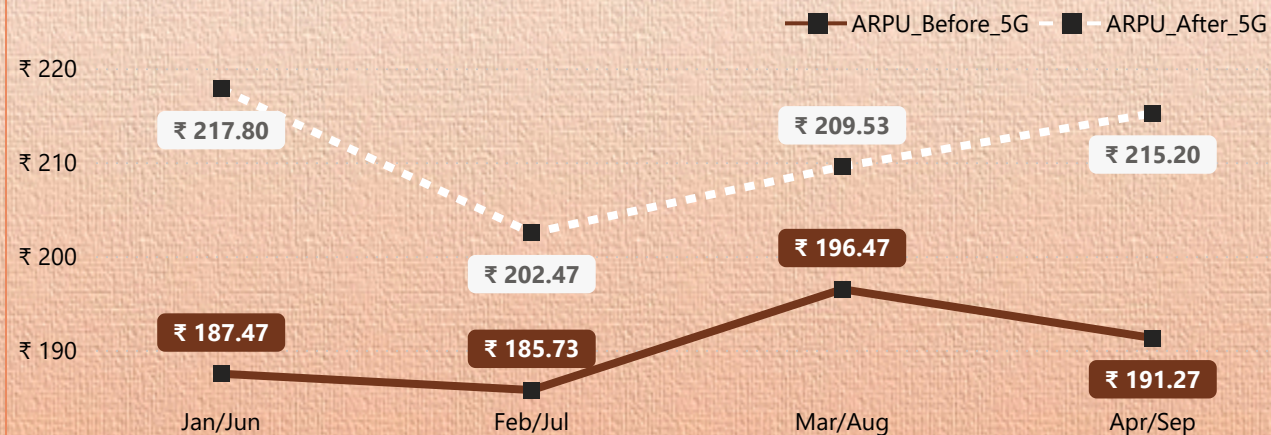
Before_5G - 5.63M
After_5G - 6.96M

23.50%

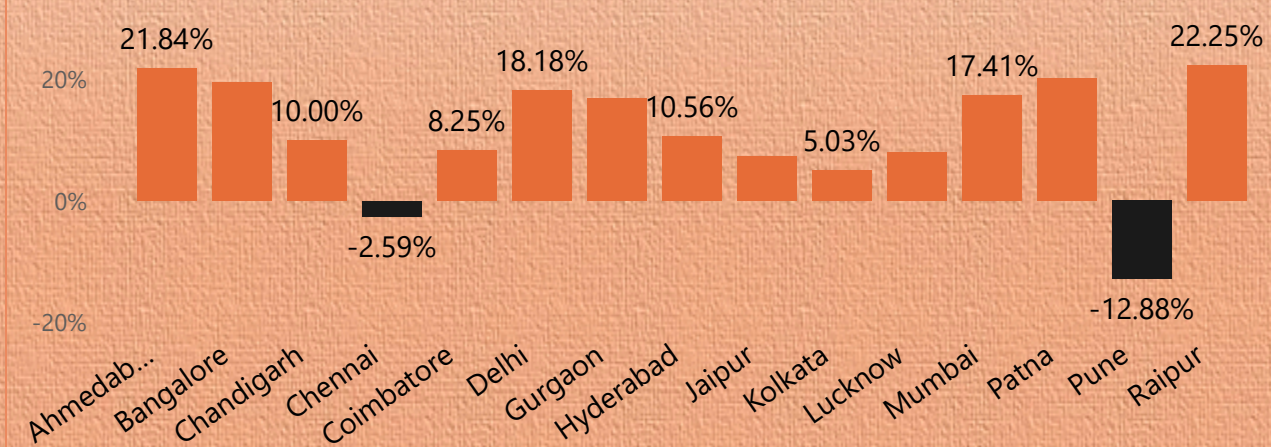
TUsU

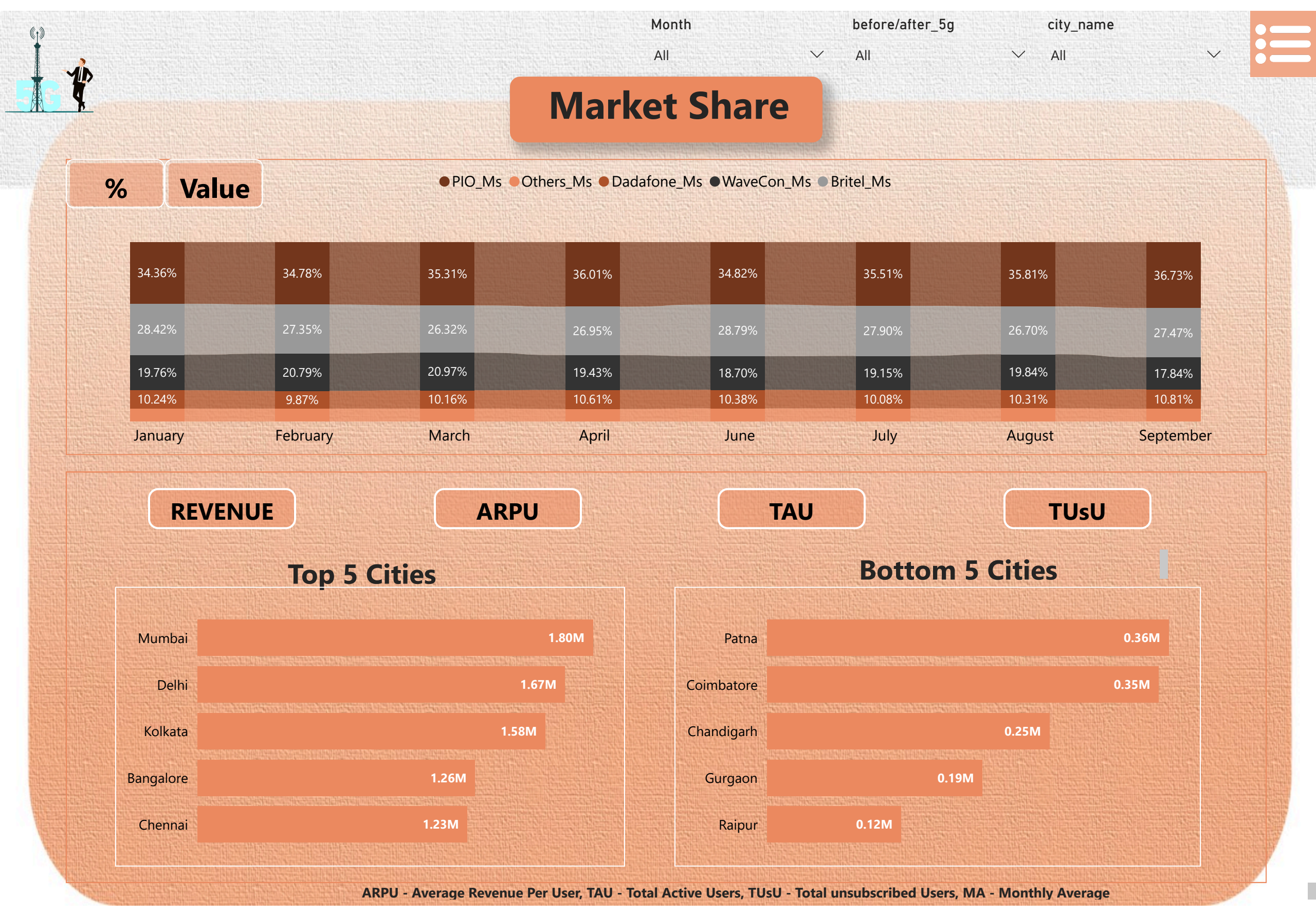
City Name	ARPU	Before_5G	After_5G	Chg%
Raipur	₹ 204.75	₹ 184.25	₹ 225.25	22.25%
Ahmedabad	₹ 195.50	₹ 176.25	₹ 214.75	21.84%
Patna	₹ 212.00	₹ 192.50	₹ 231.50	20.26%
Bangalore	₹ 191.88	₹ 174.75	₹ 209.00	19.60%
Delhi	₹ 198.00	₹ 181.50	₹ 214.50	18.18%
Mumbai	₹ 213.88	₹ 196.75	₹ 231.00	17.41%
Gurgaon	₹ 199.00	₹ 183.50	₹ 214.50	16.89%
Hyderabad	₹ 206.88	₹ 196.50	₹ 217.25	10.56%
Chandigarh	₹ 191.63	₹ 182.50	₹ 200.75	10.00%
Coimbatore	₹ 208.25	₹ 200.00	₹ 216.50	8.25%
Lucknow	₹ 211.38	₹ 203.25	₹ 219.50	8.00%
Jaipur	₹ 202.13	₹ 195.00	₹ 209.25	7.31%
Kolkata	₹ 188.38	₹ 183.75	₹ 193.00	5.03%
Chennai	₹ 200.38	₹ 203.00	₹ 197.75	-2.59%
Pune	₹ 187.13	₹ 200.00	₹ 174.25	-12.88%
Total	₹ 200.74	₹ 190.23	₹ 211.25	11.05%

Monthly Trend



City Chg%

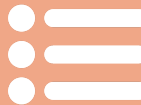






before/after_5g

All



p1

Smart Recharge Pack (2 GB / Day Combo For



4.20bn

Total Revenue

1.81bn

Revenue - Before 5G

Rev

KPI

Market Share

Plans

Monthly Revenue

plan	January	February	March	April	June	July	August	September
p1	₹ 396M	₹ 503M	₹ 466M	₹ 448M	₹ 536M	₹ 628M	₹ 620M	₹ 603M
p2	₹ 326M	₹ 409M	₹ 386M	₹ 368M	₹ 340M	₹ 388M	₹ 392M	₹ 368M
p3	₹ 296M	₹ 349M	₹ 353M	₹ 321M	₹ 304M	₹ 341M	₹ 335M	₹ 317M
p4	₹ 243M	₹ 280M	₹ 274M	₹ 278M	₹ 200M	₹ 237M	₹ 229M	₹ 212M
p5	₹ 216M	₹ 285M	₹ 258M	₹ 246M	₹ 144M	₹ 172M	₹ 179M	₹ 157M
p6	₹ 167M	₹ 197M	₹ 199M	₹ 187M	₹ 109M	₹ 135M	₹ 126M	₹ 125M
p7	₹ 123M	₹ 158M	₹ 156M	₹ 146M	₹ 33M	₹ 35M	₹ 45M	₹ 43M
p8	₹ 94M	₹ 120M	₹ 111M	₹ 110M				
p9	₹ 52M	₹ 59M	₹ 57M	₹ 58M				
p10	₹ 23M	₹ 37M	₹ 34M	₹ 38M				
p11					₹ 414M	₹ 486M	₹ 478M	₹ 482M
p12					₹ 255M	₹ 300M	₹ 306M	₹ 300M
p13					₹ 72M	₹ 82M	₹ 82M	₹ 79M

