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Support for Assessment Question 3

This document is to support the results generated for assessment question 3 that states:

"Write a query that illustrates whether we are consistently making loans to low-income or minority borrowers across geography."

Script Location: SelfHelp\10_MinorityTrends.sql

Please note, this script is developed based on following assumptions:

- 1. Low-Income or Minority Borrowers are identified as people who have an annual income \geq =\$15000 and annual income \leq =\$50000
- 2. Percentage Rate of Minority lending is defined as:

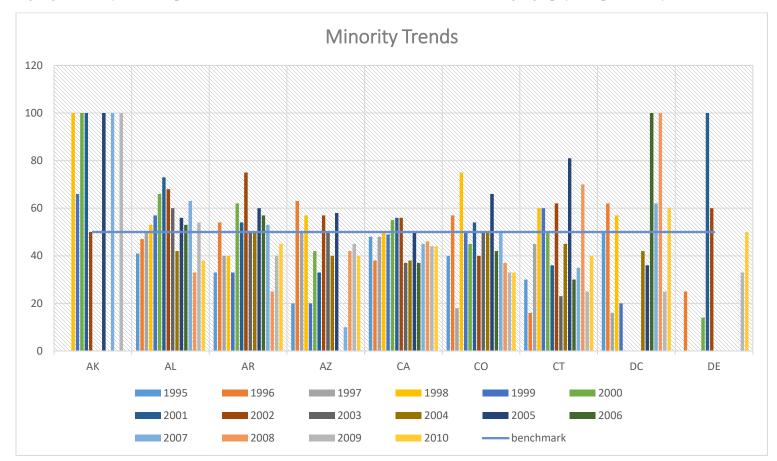
(Count of total loans disbursed to minorities in a geography X 100/ count of total loans disbursed in a geography) in a year

Example: In AL, in 1997, 14 loans were disbursed overall and 7 loans were disbursed to minorities, so 50% minorities were served in AL in 1997

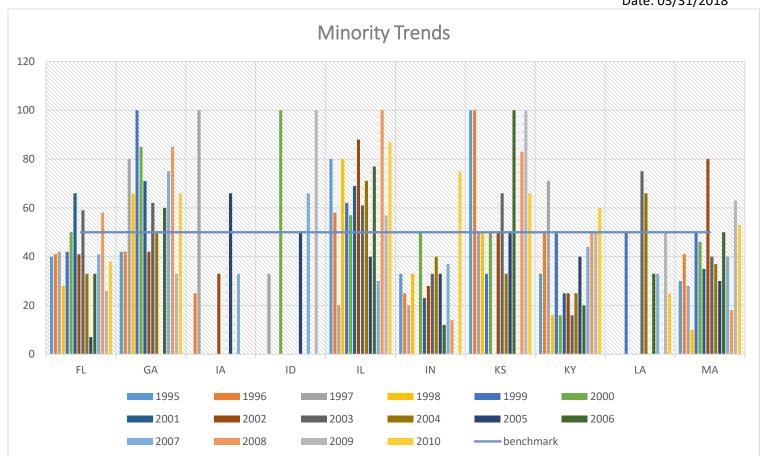
3. Consistency is defined as: if 50% (*including variance of 10%*) of minorities are served during years, then a state is considered consistent while lending loans to minorities.

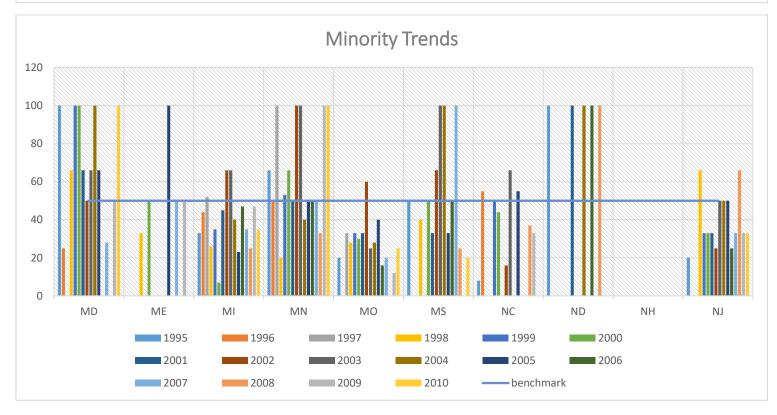
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In order to support the data generated by the query, the following minority trend charts were plotted. The benchmark line highlighted in light blue depicts if 50% of loans were disbursed to minorities across geography in a particular year.

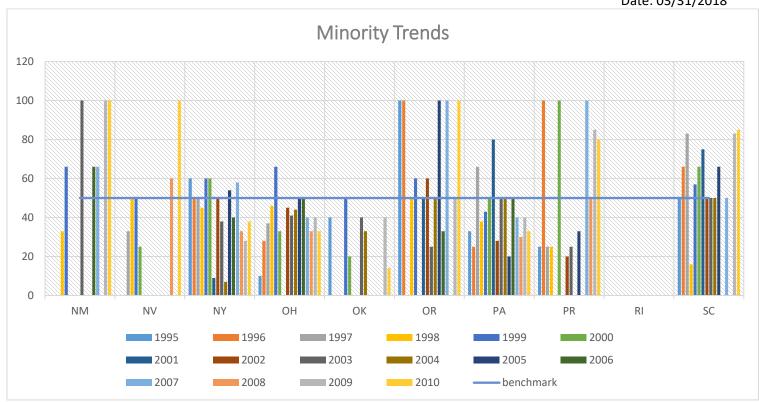


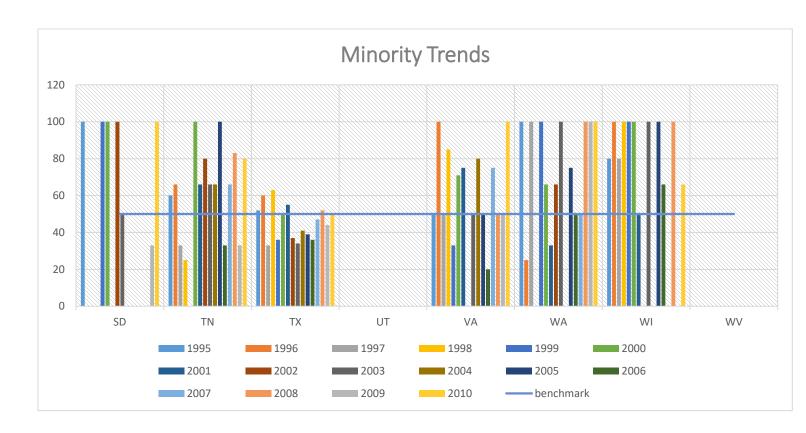
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Inference: Clearly, from the graph we can see that **Alabama** (**AL**), **Illinois** (**IL**) and **Minnesota** (**MN**) are among some of the most consistent states that have lent loans to minorities consistently over the period of time (1995-2010) according to the data set we have generated.