## **Coffee Shop Sales**

Transaction records for Maven Roasters, a fictitious coffee shop operating out of three NYC locations. Dataset includes the transaction date, timestamp and location, along with product-level details.

## **Recommended Analysis**

- 1. Show the dashboard KPI's Total sales, Footfall, Average bill paid by per person and average order paid by per person across all the stores
- 2. Which location generate highest revenue.
- 3. Which size of tea or coffee is lowest in demand.
- 4. Which days of the week tend to be busiest, and why do you think that's the case? –
- 5. Which products are sold most and least often? Which drive the most revenue for the business?
- 6. Month and day wise revenue details.

## Ans.

- 1. All details enabled in dashboard.
- 2. Hell's Kitchen
- 3. Small
- 4. Monday, I Think Sunday people traveling and enjoying late night and Monday morning wake up late hence need to drink tea and coffee in coffee shop.
- 5. Barista Espresso was most sold and Green beans was least, Barista Espresso drive most revenue.
- 6. Mentioned in the dashboard.