

Diya Matani

+91 7357992305 — diyamatani0214@gmail.com — LinkedIn — Portfolio — Case Studies

Professional Summary

Customer-focused Computer Science undergraduate seeking an Intern – Solutions Consultant / Presales role. Skilled in supporting customer engagements, preparing solution documentation and presentations, and simplifying technical concepts for non-technical users. Experienced in working with SaaS platforms and translating customer requirements into scalable solutions.

Education

Vellore Institute of Technology	2022 – 2026
<i>B.Tech in Computer Science and Engineering — CGPA: 8.89</i>	
D.A.V. Public School	2020 – 2021
<i>Senior Secondary, CBSE — Percentage: 93.6%</i>	
D.A.V. Public School	2018 – 2019
<i>Secondary, CBSE — Percentage: 86.8%</i>	

Skills

Presales & Business Skills: Requirement Gathering, Solution Mapping, Customer Communication, Presentation Support, Documentation
Tools: MS PowerPoint, Google Slides, MS Excel, Google Sheets
SaaS & CRM Awareness: CRM Platforms, Sales-Tech Solutions, Automation Concepts
Programming Languages: Python, SQL

Objective

To contribute to the company's growth by supporting sales teams with accurate solutions, engaging demos, and customer-centric documentation. I am driven to bridge business needs with scalable technology solutions.

Projects

Energy Insight — GitHub — Live

- Assisted in understanding user needs and translating complex AI energy predictions into simple, user-friendly insights.
- Supported the design of dashboards to help users identify energy savings, cost optimization, and efficiency improvements.

Engine Rating Prediction — GitHub — Live

- Contributed to analyzing requirements and presenting engine performance predictions in an easy-to-understand rating format.
- Supported mapping prediction results to real-world use cases such as maintenance planning and cost reduction.

Achievements & Certifications

- Poster Presentation at VIT** – Demonstrated solution presentation, stakeholder communication, and technical storytelling.
- National Recognition** – Limca Book of Records & Indian Book of Records for exceptional mental arithmetic, highlighting analytical speed and accuracy.
- Cloud Computing (NPTEL)** – Gained foundational understanding of cloud-based systems and SaaS concepts.

Position of Responsibility

- Pahal Kids Classes** – Led structured sessions for diverse audiences, strengthening presentation, communication, and explanation of complex ideas to non-technical users.
- Member, Google Developer Groups** – Contributed to technical initiatives and community-facing knowledge-sharing sessions, building collaborative presentation and leadership abilities.

Hobbies

Sketching, Anchoring and Hosting Events, Solo and Group Travelling