

1 Equilibrium analysis

In this chapter, we study the equilibrium outcomes of the theoretical model using numerical simulations. We first describe how our algorithm works and how we classify the possible first, second, and third best equilibria. Then, we present the results of the simulations under different parameter configurations and study how the equilibrium outcomes change. Finally, we also consider special cases of the model, namely when the executive can choose only effort or only volatility, and when the executive can choose only the RN option or the stock compensation.

Description and Parameter Choice

We now briefly discuss the choice of some of the relevant parameters for the simulations. A complete list can be found at the beginning of the Notebook file. $r = 0.045$, taken as the current risk-free rate of the 10 Year US Treasury Rate at May 14th ([77]). $N_{init_r} = 100$ bc slow, but still provides good approximation as we have a total of 1,000 steps over the time frame of our ESO. $\sigma_c = 0.3$ following the literature and the high volatility few years ago, even though as well as the reload option is first and second exercised, y_{R1} and y_{R2} . We choose these values based on the empirical literature, $-i$ influences stock price (effort and volatility cease) and agent's utility (wealth depends on whether and how many times the option has been exercised). 10 as average size of C-suite. Agents are 67/33, but will then run robustness checks with 50/50 agents. Delicate choices of low and high values for ρ , a , and σ .

Stock price Simulation as discretized - we take from [62] which bases on theoretical framework of [30]. points and paths; horizon of 20 years (sufficient for R + reload option) default parameters + additional effort and volatility, when RN or R option has not yet been fully exercised.

Agent's utility is computed using risk-free rate r for discounting, with the expectation being taken over all possible Brownian motion paths computed before. Wealth depends on whether and how many times the option has been exercised.

Expected value of the stock price is simply $E[S] = S_0 * e^{a_{tot} * t}$, where a_{tot} is the sum of

the efforts. Note that volatility does not play a role. \Rightarrow hence volatility does not play directly a role, if not if the principal wanted to implement a specific project with given volatility or some other factor not captured by our model.

(First, we simulate the paths under the different parameters, which is mainly influenced by the level of effort and volatility + stock price evolution accounts for whether the option is still to be exercised or has been exercised.) The principal proposes a given R option (ie, chooses alpha and gamma), from which the agent computes her optimal controls a^* and σ^* , which are then used to compute the agent's utility and the cost of the R option. The principal then ranks all (alpha, gamma) pairs based on the expected utility of his and ranks, using a constrained ordering in the different eq. bests.

Firm parameters alphas and gammas it can offer beta goes from 0 to 1 (large and small firm)

Agent default is 67/33 agent; then also 50/50 agent a_h and $a_l + \sigma_h$ and σ_l ; low set to 0 key parameters are $y_R N$ and y_{R1}, y_{R2} ; see exercise years from empirical literature For optimization issues, we run and save *a priori* all the stock price path simulations, as well as all the possible utilities for the executive and the possible costs of the R option. This way, we can quickly access the values and avoid recalculating them for each iteration of the algorithm.

+ we label the type of equilibrium, for each 1st, 2nd, or 3rd best: 1) Shutdown: 1 agent, 2 agents 2) Pooling: Same a and same σ 3) Screening (or separating): else (either a or σ different, both agents active) 4) NO: if for both agents the constraints are not satisfied. Note that this implies a cascade effect, in the sense that if the first or second best is not satisfied, the (second and) third best will not be satisfied either.

Simulation Results (/Findings)

Base case - set fixed (justified) parameters HOW TO DISPLAY THEM??

FIRM: $n_{agents} + \lambda, \beta, \text{large } \alpha \text{ and } \gamma \text{ set}$

AGENT: $U_{bar}, \delta, (\rho_L/H, a_L/H, \sigma_L/H) - \text{absolute value and distance}, y_R N / R1 / R2$

+: agent's different outside wealth

-¿ WHAT equilibrium gets selected? Is it first, second, third best? What's the value difference from the other type of equilibria? How sensitive it is to the change of parameters?

Special cases

RN option only

ie, we set $\alpha = [1.0]$ and $\gamma = [0.0]$ and compare the results with the previous case.

Stock only (K=0)

Effort only

Volatility only