

Beyond AWS Services

More things you should know (for the exam)

- ▶ The AWS Partner Network
- ▶ The Marketplace
- ▶ AWS Professional Services

The AWS Partner Network (APN)

A network of registered AWS
users & service vendors



**Get approved (and
endorsed) by AWS**

Sell services, software or
hardware via the AWS
marketplace & sites

The AWS Marketplace

Sell or buy SaaS solutions or
professional services



Buy AMIs, pre-built ML
models, data analytics
software & more

AWS Professional Services

Get professional support by
AWS



**Get help for complex use-
cases and cloud
migration tasks**

Can be backed up with
professional services by
AWS partners

AWS Managed Services

Ongoing professional support
by AWS



Professional services: Projects

Managed services: ongoing support

e.g., incident management,
cost savings, monitoring
support etc.