

## Annuitant

Gender: ☐ Male ☐ Female

U.S. Citizen: ☐ Yes ☐ No

First Name

MI

Last Name

Social Security Number/TIN

Street Address (P.O. Boxes are not allowed)<sup>1</sup>

Birth Date (mm/dd/yyyy)

City

State

Zip

Phone

## Joint Annuitant (if applicable must be spouse of annuitant)

Gender: ☐ Male ☐ Female

U.S. Citizen: ☐ Yes ☐ No

First Name

MI

Last Name

Social Security Number/TIN

☐ Address and Phone Number Same as Annuitant

Street Address (P.O. Boxes are not allowed)<sup>1</sup>

Birth Date (mm/dd/yyyy)

City

State

Zip

Phone

## Owner (if different than annuitant)

Gender: ☐ Male ☐ Female

First Name

MI

Last Name

Birth Date (mm/dd/yyyy)

**If the owner is a Trust you must complete and submit the Certificate of Trust Agreement form (10112Y) with this application.**

Trust/Corporation Name

Trust Date (mm/dd/yyyy)

Street Address (P.O. Boxes are not allowed)<sup>1</sup>

SSN/TIN/Employee ID No.

City

State

Zip

Phone

## Joint Owner (if different than joint annuitant)

Gender: ☐ Male ☐ Female

First Name

MI

Last Name

Social Security Number/TIN

☐ Address and Phone Number Same as Owner

Street Address (P.O. Boxes are not allowed)<sup>1</sup>

Birth Date (mm/dd/yyyy)

City

State

Zip

Phone

1. If your mailing address is different than your street address, please list on a separate piece of paper.



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**Owner's Beneficiary Designation<sup>2</sup>** - In the event of the owner's death, death benefit proceeds are payable to the owner's primary beneficiary. If there are joint owners, the death benefit is payable upon the first death. If there are joint owners, the surviving joint owner, if any, will be the designated primary beneficiary unless otherwise specified below. Note: Complete the Owner's Primary Beneficiary Section if you want to name someone other than the surviving owner to receive 100% of the death benefit. If the owner's primary beneficiary is no longer living at the time of the owner's death, the owner's contingent beneficiary will receive the death benefit proceeds.

Please designate if you want the beneficiary designation to be Per Stirpes or Per Capita. If an election is not made then by default it will be Per Capita. Per Stirpes designations require a listing of the children on a separate sheet of paper that is signed and dated. The list must include the children's names, addresses, phone numbers, dates of birth and social security numbers.

- Per Stirpes definition: A common way of distributing proceeds where if one or more beneficiaries has died, his or her children share equally in his or her share of the proceeds.
- Per Capita definition: Proceeds are split amongst the beneficiaries that survive the owner/annuitant. If one of the beneficiaries does not survive the owner/annuitant then the remaining beneficiaries receive the proceeds split equally.

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name  MI  Last Name  Social Security Number/TIN   
 Birth Date (mm/dd/yyyy)  -  -  Relationship to Owner  Phone Number  -  -

Beneficiary's Mailing Address (must be completed)  Percentage<sup>3</sup>  .  %  
 City  State  Zip Code

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name  MI  Last Name  Social Security Number/TIN   
 Birth Date (mm/dd/yyyy)  -  -  Relationship to Owner  Phone Number  -  -

Beneficiary's Mailing Address (must be completed)  Percentage<sup>3</sup>  .  %  
 City  State  Zip Code

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name  MI  Last Name  Social Security Number/TIN   
 Birth Date (mm/dd/yyyy)  -  -  Relationship to Owner  Phone Number  -  -

Beneficiary's Mailing Address (must be completed)  Percentage<sup>3</sup>  .  %  
 City  State  Zip Code

☐ Trust<sup>4</sup> ☐ Corporation ☐ Estate ☐ Other

Full Name  ☐ Primary ☐ Contingent  
 Tax ID Number (TIN)  Trust Date (mm/dd/yyyy)  -  -  Percentage<sup>3</sup>  .  %

2. In order to verify beneficiary identification, a request to obtain information will be sent to the Owner following issue of the contract.

3. Must equal 100%. 4. Certification of Trust Agreement form (10112Y) must be attached.



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**Annuitant's Beneficiary Designation<sup>2</sup> - Complete this section only if the owner(s) and annuitant(s) are not the same.** In the event of the annuitant's death, death benefit proceeds are payable to the annuitant's primary beneficiary. If there are joint annuitants, the death benefit is payable upon the second death. If the annuitant's primary beneficiary is no longer living at the time of the annuitant's death, the annuitant's contingent beneficiary will receive the death benefit proceeds. If an election is not made then by default it will be Per Capita.

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name                 MI  Last Name                 Social Security Number/TIN

Birth Date (mm/dd/yyyy)   -   -     Relationship to Annuitant                 Phone Number    -     -

Beneficiary's Mailing Address (must be completed)                                 Percentage<sup>3</sup>   .   %

City                                 State   Zip Code

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name                 MI  Last Name                 Social Security Number/TIN

Birth Date (mm/dd/yyyy)   -   -     Relationship to Annuitant                 Phone Number    -     -

Beneficiary's Mailing Address (must be completed)                                  Percentage<sup>3</sup>   .   %

City                                 State   Zip Code

☐ Primary ☐ Contingent | ☐ Per Stirpes ☐ Per Capita

First Name                 MI  Last Name                 Social Security Number/TIN

Birth Date (mm/dd/yyyy)   -   -     Relationship to Annuitant                 Phone Number    -     -

Beneficiary's Mailing Address (must be completed)                                  Percentage<sup>3</sup>   .   %

City                                 State   Zip Code

☐ Trust<sup>4</sup> ☐ Corporation ☐ Estate ☐ Other

Full Name

Tax ID Number (TIN)                 Trust Date (mm/dd/yyyy)   -   -                 Percentage<sup>3</sup>   .   %

2. In order to verify beneficiary identification, a request to obtain information will be sent to the Owner following issue of the contract.

3. Must equal 100%. 4. Certification of Trust Agreement form (10112Y) must be attached.



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## Verification of Identity

Note: The licensed representative must complete this section before submitting to the home office.

**Owner:** If Owner is a Natural Person, complete question 1. If Owner is a Trust or Business/Corporation, complete questions 1 and 2.

### 1. Natural Person/Trust Accounts (trustee information):

Representative: Please indicate the form of ID presented and used to verify this owner's identity. Expired IDs are not acceptable.

- a. ☐ U.S. Citizen    ☐ Resident Alien – Country of Citizenship:
- b. ☐ Driver's License    ☐ State-Issued ID    ☐ Military ID    ☐ Passport    ☐ Alien Registration Card
- c. State      Country              Number                         Exp. Date   -   -
- d. Occupation                         Employer Name                         Years Employed      or    Retired ☐

### 2. Non-Natural/Business or Corporation:

- a. ☐ Trust Agreement    ☐ Certificate of Incorporation
- b. State      Country

**Joint Owner:** If Owner is a Natural Person, complete question 3. If Owner is a Trust or Business/Corporation, complete questions 3 and 4.

### 3. Natural Person/Trust Accounts (trustee information):

Representative: Please indicate the form of ID presented and used to verify this owner's identity. Expired IDs are not acceptable.

- a. ☐ U.S. Citizen    ☐ Resident Alien – Country of Citizenship:
- b. ☐ Driver's License    ☐ State-Issued ID    ☐ Military ID    ☐ Passport    ☐ Alien Registration Card
- c. State      Country              Number                         Exp. Date   -   -
- d. Occupation                         Employer Name                         Years Employed      or    Retired ☐

### 4. Non-Natural/Business or Corporation:

- a. ☐ Trust Agreement    ☐ Certificate of Incorporation
- b. State      Country



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**If electing Optional Benefit Riders an additional form(s) may be required.**

## Tax Status

☐ Non-Qualified    ☐ Roth IRA    ☐ SEP IRA    ☐ IRA    ☐ TSA/403(b)    ☐ Inherited IRA (MGDO form 8103Y required)

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**Premium** Contract funded by:

☐ Direct Transfer - Amount \$ \_\_\_\_\_

(Example: Qualified funds - IRA to IRA, Non-Qualified funds-CD or Mutual Fund to a Midland National Annuity.)

☐ Qualified Rollover - Amount \$

(Example: Qualified funds - 401(k) or qualified pension plan to a Midland National IRA Annuity.)

per pay period (example: TSA)

### Transfers Involving Multiple Checks:

I have recently applied for a Midland National annuity with the plan type reflected above. This annuity is being funded with more than one premium either through a personal check, Section 1035 Exchange, Qualified or Non-Qualified transfer.

**Please check one**

☐ **Issue with first funds (must still meet minimum premium requirements):** I would like my contract issued with the first funds received. If the annuity is index linked, the initial index will be set on the effective date of the annuity. I understand that any additional deposits after issue will be applied to the fixed account until the contract anniversary. (This option is not available for single premium contracts or Inherited IRAs.)

☐ **Issue with last funds:** I would like my contract issued with the last funds received. I understand that my interest will be credited from the date the annuity becomes effective. If the annuity is index linked, the initial index will be set on the effective date of the annuity.

**Replacement** (Must be completed) If you have existing life insurance or annuity contract, please complete any state required replacement forms. Your agent is required to leave with you the original copy of all written or printed sales material used in the sale of this product. Please retain all such copies for future reference.

1. Do you have any existing or pending life insurance or annuity contracts? ☐ Yes ☐ No

2. Will this annuity replace or change any existing life insurance or annuity contracts? ☐ Yes ☐ No

If you answered "yes" to #2, please provide company name and contract number below.

Company Name: \_\_\_\_\_

Contract Number: \_\_\_\_\_



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## Fraud Warnings and Other Disclosures

Any person who knowingly presents false statement in an application for insurance maybe guilty of a criminal offense and subject to penalties under state law. **Financial Institution Disclosure:** Insurance policies and annuities are not a deposit or other obligation of, or guaranteed by a bank, any affiliate of a bank, or savings association, and are not insured by the Federal Deposit Insurance Corporation (FDIC) or any other agency of the United States, a bank, any affiliate of a bank, or savings association.

## Owner's Statement

All statements made in this application are true to the best of my/our knowledge and belief, and I/we agree to all terms and conditions as shown on this application. All statements and descriptions in this application are deemed to be representations not warranties. I/We further agree that this application shall be a part of the annuity and that the Annuitant is aware that he/she was designated as Annuitant. **I understand that if I am applying for a Fixed Indexed Annuity that while the values of the contract may be affected by an external index, the annuity does not directly participate in any stock or equity investments. I understand that any values shown, other than guaranteed minimum values, are not guarantees, promises or warranties. I understand that if the contract being applied for contains an Interest Adjustment (also known as a Market Value Adjustment), the benefits and values of this contract may increase or decrease. Amounts payable under the contract being applied for will be subject to a Market Value Adjustment (if applicable) when the contract is surrendered or a partial surrender above the free surrender amount is taken prior to the date specified in the contract. Tax payer ID Certification** - Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and 2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and 3. I am a U.S. Person (including an US Resident Alien). 4. I am exempt from Foreign Account Tax Compliance Act (FATCA) reporting.

## Applicant/Owner Signature

By Signing this form, I certify that the information provided is accurate. I understand that Midland National Life Insurance Company will use this information to attempt to verify my identity. Midland National may request a copy of the articles of incorporation, trust certification or other similar documents solely for the purpose of attempting to verify my identity as required by federal law.

Owner's Signature

Joint Owner's Signature

Spouse's Signature<sup>5</sup>

Signed at City:

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

State

--	--

Date Signed

				-			-				
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Owner's Email Address

Joint Owner's Email Address

**5. If your spouse is not listed as 100% primary beneficiary and a spousal signature is not provided, you are stating that you are not married.** If this transaction is subject to a community property interest, we strongly recommend that you obtain your spouse's signature on the line above to document his/her consent to this transaction. States that recognize community property interests in property held by married persons include Alaska, Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texas, Washington, and Wisconsin. You understand and agree that Midland National may presume that no community property interest exists if you have not obtained your spouse's signature above. Further, you understand and agree that Midland National has no duty to inquire further about any such community property interest. As a result, you agree to indemnify and hold Midland National harmless from any consequences relating to community property interests and this transaction. Please note that the term "spouse" includes domestic partner or other partner as permitted by civil union, domestic partnerships, or similar law.



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**Agent's Certification** (completed by agent only)**Replacement** Does the applicant have any existing or pending life insurance or annuity contracts? ☐ Yes ☐ No**Information** Will this annuity replace or change any existing life insurance or annuity contracts? ☐ Yes ☐ No

If yes, please provide the name of the company: \_\_\_\_\_

I certify that I have reviewed this application, determined that all questions are answered fully, completely and accurately as supplied by the applicant and recorded full details as required. I attest to the fact that I have viewed the verification of identity documentation. I also attest that the document did not appear altered and the picture identification supplied appeared to be that of the owner(s). I understand that any subsequent modification or additions made to the application after it is submitted must be initialed by the client. This application is being submitted after an examination of the interests of the Applicant and an assessment of the stated goals of the Applicant. I have discussed this product with the Applicant and have not made any statements which contradict the disclosure materials provided to the Applicant. I have not made any promises or given any assurances about future values of any non-guaranteed elements.

**Midland National Writing Agent**

Agent Number

--	--	--	--	--	--	--	--	--	--

Percentage<sup>7</sup>

--	--	--

%

Date Signed

		-			-				
--	--	---	--	--	---	--	--	--	--

**[** For Agent Use Only<sup>6</sup>  
☐ A ☐ B ☐ C **]**

Agent/Broker's Full Name (please print)

Agent/Broker's Signature

Phone Number

Agent's Email Address

**Agent 2 (if applicable)**

Agent Number

--	--	--	--	--	--	--	--	--	--

Percentage<sup>7</sup>

--	--	--

%**[** For Agent Use Only<sup>6</sup>  
☐ A ☐ B ☐ C **]**

Additional Agent Name (please print)

Additional Agent's Email Address

**Agent 3 (if applicable)**

Agent Number

--	--	--	--	--	--	--	--	--	--

Percentage<sup>7</sup>

--	--	--

%**[** For Agent Use Only<sup>6</sup>  
☐ A ☐ B ☐ C **]**

Additional Agent Name (please print)

Additional Agent's Email Address

6. Only option A is available for TSA Flexible Premium contracts.

7. Must total 100%.



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4350 Westown Parkway  
West Des Moines, IA 50266  
[www.MidlandNational.com](http://www.MidlandNational.com)



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# Fixed Allocation Form for MNL IncomeVantage<sup>SM</sup>



Mail to: P.O. Box 79907, Des Moines, IA 50325-0907

**INSTRUCTIONS:** Make sure all allocations equal 100%, and complete all applicable signatures.

## Daily Average (Subject to an Index Margin)

S&P 500<sup>®</sup> Index  %

## Monthly Point-to-Point (Subject to an Index Cap Rate)

S&P 500<sup>®</sup> Index  %

## Annual Point-to-Point (Subject to an Index Cap Rate)

S&P 500<sup>®</sup> Index  %

## Annual Point-to-Point (Subject to a Participation Rate)

S&P 500<sup>®</sup> Index  %

## Annual Point-to-Point (Subject to an Index Margin)

S&P 500<sup>®</sup> Low Volatility Daily Risk  %  
Control 5% Index

## Annual Point-to-Point – Threshold Participation Strategy

(subject to Base and Enhanced Participation Rates)

S&P 500<sup>®</sup> Low Volatility Daily Risk  %  
Control 5% index

## Two-Year Point-to-Point (Subject to an Index Margin)

S&P 500<sup>®</sup> Low Volatility Daily Risk  %  
Control 8% Index

## Fixed Account

%

**Allocation percentages  
must be whole numbers  
and equal 100%**

## Signatures

Signed at:

City

State

**Annuitant/Owner Signature:** \_\_\_\_\_

**Date:**  -  -

**Joint Owners Signature:** \_\_\_\_\_

**Date:**  -  -

**Agents Signature:** \_\_\_\_\_

**Date:**  -  -

The MNL IncomeVantage<sup>SM</sup> is issued on form AS/AC139A (certificate/contract/) by Midland National<sup>®</sup> Life Insurance Company, 4350 Westown Parkway, West Des Moines, Iowa 50266. This product, its features, riders and index options may not be available in all states.

The "S&P 500<sup>®</sup>", "S&P 500<sup>®</sup> Low Volatility Daily Risk Control 5% Index", "S&P 500<sup>®</sup> Low Volatility Daily Risk Control 8% Index" Indices ("Indices") are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by Midland National Life Insurance Company ("the Company"). Standard & Poor's<sup>®</sup> and S&P<sup>®</sup> are registered trademarks of Standard & Poor's Financial Services LLC ("S&P"); and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by the Company. Midland National's MNL IncomeVantage is not sponsored, endorsed, sold or promoted by SPDJI, S&P, or their respective affiliates and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the Indices.



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## IMPORTANT NOTICE: REPLACEMENT OF LIFE INSURANCE OR ANNUITIES

This document must be signed by the applicant and the producer, if there is one, and a copy left with the applicant.

You are contemplating the purchase of a life insurance policy or annuity contract. In some cases, this purchase may involve discontinuing or changing an existing policy or contract. If so, a replacement is occurring. Financed purchases are also considered replacements.

A replacement occurs when a new policy or contract is purchased and, in connection with the sale, you discontinue making premium payments on the existing policy or contract, or an existing policy or contract is surrendered, forfeited, assigned to the replacing insurer, or otherwise terminated or used in a financed purchase.

A financed purchase occurs when the purchase of a new contract involves the use of funds obtained by the withdrawal or surrender of or by borrowing some or all of the policy values, including accumulated dividends, of an existing policy or contract to pay all or part of any premium or payment due on the new contract. A financed purchase is a replacement.

You should carefully consider whether a replacement is in your best interest. You will pay acquisition costs and there may be surrender costs deducted from your policy or contract. You may be able to make changes to your existing policy or contract to meet your insurance needs at less cost. A financed purchase will reduce the value of your existing policy and may reduce the amount paid upon the death of the insured.

We want you to understand the effects of replacements before you make your purchase decision and ask that you answer the following questions and consider the questions on the back of this form.

1. Are you considering discontinuing making premium payments, surrendering, forfeiting, assigning to the insurer, or otherwise terminating your existing policy or contract? \_\_\_\_ YES \_\_\_\_ NO
2. Are you considering using funds from your existing policies or contracts to pay premiums due on the new contract? \_\_\_\_ YES \_\_\_\_ NO

If you answered "yes" to either of the above questions, list each existing policy or contract you are contemplating replacing (include the name of the insurer, the insured or annuitant and the policy or contract number if available) and whether each policy or contract will be replaced or used as a source of financing:

Insurer Name	Policy or Contract #	Annuitant or Insured Name	Replaced (R) or Financing (F)
1.			
2.			
3.			

Make sure you know the facts. Contact your existing company or its agent for information about the old policy or contract. If you request one, an in-force illustration, policy summary or available disclosure documents must be sent to you by the existing insurer. Ask for and retain all sales material used by the agent in the sales presentation. Be sure that you are making an informed decision.

The existing policy or contract is being replaced because \_\_\_\_\_.

I certify that the responses herein are, to the best of my knowledge, accurate:

Applicant's Signature and Printed Name	Date
--	------

I do not want this notice read aloud to me. \_\_\_\_\_ (Applicants must initial only if they do not want the notice read aloud.)

### Producer's Statement

I certify that only sales materials approved by Midland National were used in conjunction with this transaction, and copies of all sales materials including this Important Notice were left with the applicant. If applicable, electronically presented sales materials shall be provided in printed form to the applicant no later than at the time of policy or contract delivery.

I certify that the responses herein are, to the best of my knowledge, accurate:

Producer's Signature and Printed Name	Date
---------------------------------------	------



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### **AGENT INSTRUCTION: Three Copies Needed.**

Return this signed original to the Home Office, Leave a signed copy with the Applicant and retain a permanent copy in your file.

A replacement may not be in your best interest, or your decision could be a good one. You should make a careful comparison of the costs and benefits of your existing policy or contract and the proposed contract. One way to do this is to ask the company or agent that sold you your existing policy or contract to provide you with information concerning your existing policy or contract. This may include an illustration of how your existing policy or contract is working now and how it would perform in the future based on certain assumptions. Illustrations should not, however, be used as a sole basis to compare policies or contracts. You should discuss the following with your agent to determine whether replacement or financing your purchase makes sense:

**PREMIUMS:**

- Are they affordable?
- Could they change?
- You're older—are premiums higher for the proposed new policy?
- How long will you have to pay premiums on the new policy? On the old policy?

**POLICY VALUES:**

- New policies usually take longer to build cash values and to pay dividends.
- Acquisition costs for the old policy may have been paid; you will incur costs for the new one.
- What surrender charges do the policies have?
- What expense and sales charges will you pay on the new policy?
- Does the new policy provide more insurance coverage?

**INSURABILITY:**

- If your health has changed since you bought your old policy, the new one could cost you more, or you could be turned down.
- You may need a medical exam for a new policy.
- Claims on most new policies for up to the first two years can be denied based on inaccurate statements.
- Suicide limitations may begin anew on the new coverage.

**IF YOU ARE KEEPING THE OLD POLICY AS WELL AS THE NEW POLICY:**

- How are premiums for both policies being paid?
- How will the premiums on your existing policy be affected?
- Will a loan be deducted from death benefits?
- What values from the old policy are being used to pay premiums?

**IF YOU ARE SURRENDERING AN ANNUITY OR INTEREST SENSITIVE LIFE PRODUCT:**

- Will you pay surrender charges on your old contract?
- What are the interest rate guarantees for the new contract?
- Have you compared the contract charges or other policy expenses?

**OTHER ISSUES TO CONSIDER FOR ALL TRANSACTIONS:**

- What are the tax consequences of buying the new policy?
- Is this a tax-free exchange? (See your tax advisor.)
- Is there a benefit from favorable "grandfathered" treatment of the old policy under the federal tax code?
- Will the existing insurer be willing to modify the old policy?
- How does the quality and financial stability of the new company compare with your existing company?

**RIGHT TO EXAMINE POLICY** - It is important to us that you are satisfied with your policy and that it meets your insurance goals. Read it carefully. If you are not satisfied with it, you may return it to our Executive Office or to your agent within 30 days after you receive it. We will then void it and refund all premiums paid including any policy fees or charges. In the case of a variable or market value adjustment policy, we will refund the Policy Fund plus the sum of all charges deducted from your premiums, the Policy Fund and the Investment Divisions.

# Authorization to Transfer Funds

## 1. Address of Company from which funds are coming

Company Name

Overnight Address (No P.O. Box)

Address (contd.)

City

State

Zip Code

Phone

Fax

## Annuitant

First Name

MI

Last Name

Social Security Number

## Joint Annuitant

First Name

MI

Last Name

Social Security Number

## Owner (if different from annuitant)

First Name

MI

Last Name

Social Security Number

## Joint Owner (if different from joint annuitant)

First Name

MI

Last Name

Social Security Number

Other (Trusts, Corporations and Estates)

TIN Number

The undersigned hereby requests and directs that the following action be taken in order to transfer the account/ policy funds identified below.

## 2. Select only one box per group

### 1. My existing account funds are held as:

☐ Annuity—Replacement Form Required☐ Certificate of Deposit☐ Life Policy—Replacement Form Required☐ 401(k)/Pension Plan☐ Mutual Fund☐ Brokerage Account☐ Money Market☐ Checking/Savings Account

### 2. My account number is:

3. Please transfer: ☐ All ☐ Partial (\$ Amount or %) \$  .  or  %



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## 2. Select only one box per group (continued)

### 4. My existing account is classified as:

- ☐ IRA    ☐ Roth IRA    ☐ TSA/403(b)    ☐ Nonqualified    ☐ SEP-IRA    ☐ 457    ☐ Simple IRA  
☐ Keogh    ☐ 401(k)/Pension Plan    ☐ Inherited IRA

\*401(k)/Pension Plans may require their own plan-specific forms to be completed. Clients must contact their former employer to initiate the transfer/rollover and to receive future status updates.

### 5. Please transfer (please mark one below):

- ☐ Immediately    ☐ On   -   -     date (date referenced cannot exceed 30 calendar days from today's date)

### 6. This transaction will be a:

- a. ☐ 1035 Exchange— Surrender a nonqualified policy/contract for the purchase of another nonqualified contract under Sec. 1035 of the Internal Revenue Code. (1035 Exchanges are not allowed from an annuity to a life insurance policy.)
- b. ☐ Liquidation of Non-Qualified account(s)
- c. ☐ Transfer— Surrender of a qualified account established under Sec. 402 or 408 of the Internal Revenue Code for reinvestment in a qualified annuity contract established under the same section of the Internal Revenue Code. If minimum distribution is required this year, process prior to the transfer. Liquidate any stocks, bonds, CDs, mutual funds, money market accounts or other securities.
- d. ☐ Direct Rollover— This amount represents all or part of my eligible rollover distribution. I understand there will be no mandatory 20% withholding from this distribution because it is a direct rollover to an eligible retirement plan as defined under applicable tax law. Liquidate any stocks, bonds, CDs, mutual funds, money market accounts or other securities.
- e. ☐ TSA/403(b) to TSA— This transaction is intended to qualify as a tax-free transfer under section 403(b) of the code. Liquidate any stocks, bonds, CDs, mutual funds, money market accounts or other securities.
- f. ☐ IRA to Roth IRA— I understand this transaction is a taxable event, a 1099 will be issued by the rescinding company.
- g. ☐ SEP IRA to Roth IRA— I understand this transaction is a taxable event, a 1099 will be issued by the rescinding company.
- h. ☐ Simple IRA to Roth IRA— I understand this transaction is a taxable event, a 1099 will be issued by the rescinding company.
- i. ☐ TSA to IRA
- j. ☐ 401(k) to IRA
- k. ☐ 457 to IRA
- l. ☐ 401(A) to IRA
- m. ☐ Pension Plan to IRA

If a Qualifying Event (for transactions i through m), please mark one below:

- ☐ Separated from Service    ☐ Age 59½    ☐ Termination of Plan    ☐ Disability    ☐ Death

## 3. Lost contract statement

- ☐ Contract is attached
- ☐ Certificate of lost contract-I/We certify that the above numbered contract has been lost or destroyed, and to the best of my/our knowledge and belief, is not in anyone's possession.



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#### 4. Assignment of ownership

I/We, the undersigned, hereby state that I/we am/are the owner of the life insurance, endowment, or annuity contract identified above. For the purpose of making an Internal Revenue Code Section 1035 Exchange of insurance or annuity contract, I/We hereby absolutely assign and transfer all rights, benefits, interests, and property I/we have in the above identified contract to the assignee identified above (hereafter "the Company").

This assignment and Section 1035 Exchange is conditioned upon the decision by the Company to issue, on the basis set forth in the application, an annuity contract or life insurance policy. After acceptance of the application by the Company, this assignment will become absolute and the Company will issue to me an annuity contract or life insurance policy in exchange for the partial or full and complete surrender of the above listed contract and that the cash surrender value will be applied as a premium on the contract issued to me by the Company. The cash value received from the surrender of the contract(s) identified above will be credited to the contract issued by the Company upon receipt from the other Company. The Company assumes no liability for any delay by the other Company in processing the assignment of ownership, the request for surrender, or the payment of the cash surrender value. I/We understand that the contract values and terms of the above-identified contract may differ substantially from those in the contract issued by the Company.

I/We understand that the Company will request the immediate surrender of the contract being assigned to them as part of the Section 1035 Exchange. If I/we elect to refuse the policy issued by the Company under the "free-look" provision, I/We recognize that the assigned contract may have already been surrendered for its cash surrender value. If I/we refuse the policy under the "free-look" provision, the Company has no liability beyond the return of the cash surrender value of the assigned contract. If no premium is paid with the application, coverage under the new policy issued by the Company becomes effective when coverage under the existing policy identified above ceases because the other insurer has processed the Company's request for surrender. I/We certify that no proceeding in bankruptcy or insolvency, voluntary or involuntary, is pending against me/us.

#### 5. Transaction authorization

I/We am/are aware of any surrender/withdrawal penalties, which may apply, and I/we authorize the transaction described above. This transfer request also authorizes Midland National to receive information on the status of this transfer or exchange.

The undersigned represents and agrees that the Company is participating in this transaction at the undersigned's specific request and as an accommodation to the undersigned. It is further agreed that neither the Company, nor the officer, employee, agent, or any person acting on behalf of the Company warrants or represents the income tax consequences of this transaction. I/We have been advised by the Company, and/or its officers, agents, employees, or persons acting on the Company's behalf, that I/we should consult my/our own tax advisor regarding the tax consequences of this transaction. I/We have not relied on the Company or any agent of the Company for tax advice.

I/We agree to release, indemnify, and hold harmless Midland National, its directors, officers, employees, agents, parents, subsidiaries, and affiliates, and their directors, officers, employees, and agents (Midland National), as transfer agent, from and against any and all claims, liabilities, damages, costs, charges and expenses, including reasonable attorney fees, sustained or incurred by reason of any claim, litigation, arbitration or other proceeding arising as a result of Midland National's transfer of the above-referenced funds at my/our request. **Without limiting the foregoing, I/we specifically acknowledge and agree that Midland National shall not be responsible for any loss due to market fluctuations which I/we incur as a result of any delay in the transfer of such funds and acknowledge and agree that it is my/our responsibility to request the transferring company to transfer these funds to the fixed or general account of the annuity, mutual fund, or other investment product from which the exchange is being made pending the processing and completion of this request.**

Signature of Owner: \_\_\_\_\_

Date: 

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Signature of Joint Owner: \_\_\_\_\_

Date: 

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Spousal Signature: \_\_\_\_\_

Date: 

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If you reside in one of the following community property states, the spouse must also sign: AK, AZ, CA, ID, LA, NM, NV, TX, WA or WI.

#### TSA/403(b) Employer/Administrator Authorization:

I hereby approve the above reference request:

Signature of Employer/Authorized Administrator: \_\_\_\_\_

Date: \_\_\_\_\_ Title: \_\_\_\_\_

☐ Approval form/certificate attached

Medallion Signature Guarantee



TO BE COMPLETED BY MIDLAND NATIONAL

## LETTER OF ACCEPTANCE

This is to certify that the above individual has established an annuity or life insurance policy of the following tax status:

☐ Nonqualified      ☐ IRA      ☐ Qualified TSA/403(b)      ☐ Roth  
☐ SEP      ☐ Tax-qualified      ☐ Inherited IRA

☐ Transfers/Rollovers—Midland National will accept this transaction and will assume full responsibility as trustee for the funds described above. Please withdraw and transfer/rollover on a fiduciary-to-fiduciary basis, all or part of the designated account/policy as instructed above. It is the Owner's intention that this payment shall not constitute actual or constructive receipt to them for income tax purposes based on the transaction type indicated unless it is an IRA conversion to a Roth.

☐ 1035 Exchanges—Midland National has accepted complete and absolute assignment of the above named policy in connection with an exchange under Section 1035 of the Internal Revenue Code. This letter will serve as Midland National's acceptance of the above referenced funds.

### Cost Basis Requested:

In accordance with the Tax Equity and Fiscal Responsibility Act of 1982, please provide the cost basis information to Midland National.

#### Cost Basis Annuity/Life

Pre-Tefra (Prior to 8/14/1982)

Adjusted Cost Basis: \$ \_\_\_\_\_

Gain: \$ \_\_\_\_\_

Post-Tefra (On and after 8/14/1982)

Adjusted Cost Basis: \$ \_\_\_\_\_

Gain: \$ \_\_\_\_\_

### Roth IRA Information Requested:

Date Established: \$ \_\_\_\_\_

Cost Basis: \$ \_\_\_\_\_

### Please make checks payable to issuer/assignee

Midland National for the benefit of: \_\_\_\_\_ Owner(s)

\_\_\_\_\_ Annuitant(s) If different than owner

Our contract number is: \_\_\_\_\_

By: \_\_\_\_\_ Date: \_\_\_\_\_  
(Signature/Title)

### Please return a copy of this form with the check and correspondence to:

Midland National Annuity Division  
PO Box 79907  
Des Moines, IA 50325-0907

### If shipping overnight, please send checks to:

Midland National Annuity Division  
4350 Westown Parkway  
West Des Moines, IA 50266  
877-586-0243



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# MNL IncomeVantage<sup>SM</sup> 10

## Annuity Disclosure Statement

Thank you for your interest in the MNL IncomeVantage<sup>SM</sup> 10 Annuity from Midland National<sup>®</sup> Life Insurance Company. It is important for you to read and understand this summary before you decide to purchase the annuity. This summary will help you understand the features of the annuity and determine if it will help you meet your financial goals. Once you have read this summary, please sign pages 8 and 10 to confirm that you understand the annuity and submit this document with your application for the annuity. *Refer to the Contract for complete details.*

**This Annuity Disclosure Statement must be signed by the applicant and agent, then return the Home Office copy to Midland National Life Insurance Company, Annuity Division with the application.**

4350 Westown Parkway, West Des Moines, IA 50266  
Phone: (877) 586-0240 • [www.MidlandNational.com](http://www.MidlandNational.com)

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For the state of:  
**North Carolina**

The MNL IncomeVantage<sup>SM</sup> 10 is issued in North Carolina on form AS139A32 (contract), AS139A END, AR320A, AR153A, AR154A, AR163A-1, AR192A, AR194A, AR277A, AR278A, AR318A and AR324A (riders/endorsements) by Midland National<sup>®</sup> Life Insurance Company, West Des Moines, IA.



## MNL IncomeVantage 10 Annuity Disclosure Statement

The MNL IncomeVantage 10 is a flexible premium deferred fixed index annuity from Midland National Life Insurance Company designed to provide a long-term solution to generating future lifetime income and to help provide peace of mind in retirement. Individuals who are not planning to utilize the Guaranteed Living Withdrawal Benefit (GLWB) feature for future retirement income, or who intend to take withdrawals prior to utilizing the GLWB feature, will not experience the full benefit of this product. The MNL IncomeVantage 10 accumulates interest in the following ways: A) based on the change in the Index Account during each contract year, without the risk of losing premium due to market volatility, and/or B) a traditional Fixed Account.

### Fixed Account

The portion of premium allocated to this account will earn the current Fixed Account interest rate. This rate will be guaranteed for the first contract year and the rate will renew annually thereafter at the Company's discretion. This rate will never fall below the Minimum Guaranteed Fixed Account Interest Rate of 0.25%. *Ask your sales representative for the current interest rate.*

### Index Account

The Index Account is the portion of your premium, as determined by you, which will earn interest based on the following crediting methods:

- Daily Average Crediting Method with Index Margin
- Monthly Point-to-Point Crediting Method with Index Cap Rate
- Annual Point-to-Point Crediting Method with Index Cap Rate
- Annual Point-to-Point Crediting Method with Participation Rate
- Annual Point-to-Point Crediting Method with Index Margin
- Annual Point-to-Point Crediting Method with Threshold Participation Rate
- Two-Year Point-to-Point (also known as Term Point-to-Point) with Index Margin

*Please see the MNL IncomeVantage 10 product brochure and details sheet for specific details regarding these crediting methods.*

*Ask your sales representative for the current Index Cap Rates, Index Margins, Participation Rates, including the Base and Enhanced Participation Rate and the Index Return Threshold.*

### Index Margin

The Index Margin is subtracted from any index gain to determine any Interest Credit. For the Daily Average with Index Margin and the Annual Point-to-Point Index Margin Index Accounts, the Index Margin is subtracted on each contract anniversary. It is guaranteed for the first year and declared annually thereafter at the Company's discretion. For the Two-Year Point-to-Point with Index Margin Index Account, the Index Margin is multiplied by two (which is the term length) and then subtracted at the end of the two-year term. It is declared at the beginning of and guaranteed for each two-year term. The maximum Index Margin is 25% for the Daily Average with Index Margin Index Account and 15% for the Annual Point-to-Point with Index Margin Index Account and the Two-Year Point-to-Point with Index Margin Account.

### Index Cap Rate

The Index Cap Rate is an upper limit used to determine Interest Credits. The Index Cap Rate applies to the Annual Point-to-Point and Monthly Point-to-Point Index Account options. It will always be declared on the Contract Anniversary by the Company at their discretion and is guaranteed for the following contract year. This cap may change annually. However, at no time will this cap ever fall below the minimum guarantees which are: 0.50% for the Annual Point-to-Point with Cap Index Account and 0.25% for Monthly Point-to-Point with Cap Index Account.

### Participation Rate

The Participation Rate is the percentage of any index gain that will be credited to the Contract as the Interest Credit to the Annual Point-to-Point Index Account. The rate is guaranteed for the first year and declared annually thereafter at the Company's discretion, never to be less than 5% for Annual Point-to-Point with Participation Rate Index Account.

### Threshold Participation Strategy

The Threshold Participation Strategy (or Annual Point-to-Point with Threshold Participation Rate) may credit interest using both a Base Participation Rate and an Enhanced Participation Rate. The index-linked gain is compared to the declared Index Return Threshold. If the gain is less than or equal to the Index Return Threshold, the Base Participation Rate is applied to determine the interest credited. If the gain exceeds the Index Return Threshold, the Base Participation Rate is applied to the portion of the gain up to and including the Index Return Threshold and the Enhanced Participation Rate is applied to the portion of the gain that exceeds the Index Return Threshold. The Index Return Threshold, the Base Participation Rate, and the Enhanced Participation Rate are each declared annually at the Company's discretion. Each of these rates is guaranteed for the first contract year, and can change each year thereafter on the contract anniversary; never to be less than 5% for the Base Participation Rate and 10% for the Enhanced Participation Rate. At no time will the Index Return Threshold be set higher than the Maximum Index Return Threshold of 10%.

### Payment of Commission

Midland National will pay a sales commission in connection with the sale of this product. It also may provide other incentives to agents who sell its products. This commission is one of many costs which Midland National considers and factors into the product's design and policy performance, including setting the guaranteed rates in the Contract and the manner in which non-guaranteed benefits may be offered. One-hundred percent of your premium deposit will be credited to your account, and no deductions from your premium payment or from your account value will be made due to the payment of this sales commission.

### Accumulation Value

Your Accumulation Value is equal to 100% of premium, plus any fixed and index account interest earned, minus withdrawals. The Accumulation Value is used to determine the Death Benefit as well as penalty-free withdrawals.

### Surrender Value

The Surrender Value is the amount that is available at the time of surrender. The Surrender Value is equal to the Accumulation Value, subject to the Interest Adjustment (if any), less applicable surrender charges, and state premium taxes where applicable. The Surrender Value will never be less than the minimum requirements set forth by state laws, at the time of issue, in the state where the Contract is delivered.

### GUARANTEED LIFETIME WITHDRAWAL BENEFIT (GLWB) FEATURE

Please read the following information and sign the last page of this disclosure to acknowledge your understanding of purchasing this annuity product with the purpose of generating a lifetime income sometime in the future.

#### What is the Guaranteed Lifetime Withdrawal Benefit (GLWB)

This Guaranteed Lifetime Withdrawal Benefit feature provides you with a way to receive income payments for life without incurring a surrender charge or Interest Adjustment.

When income is started by initiating the GLWB feature, you may modify, start and stop income payments under the GLWB feature. When an annuity payout option is elected this income flexibility is not available nor can you utilize the GLWB feature.

Your premium will accumulate as the GLWB Value and can provide you with a guaranteed lifetime income stream. The withdrawal amount is based on your age, your current GLWB Value and LPA option elected at the time you elect to begin lifetime income. The Lifetime Payment Amount (LPA) is available even if your annuity's Accumulation Value and GLWB Value are reduced to zero, provided no excess withdrawals are taken. You will need to notify us in writing to begin lifetime income payments.

If you elect the level LPA option, your LPA will not increase. If you elect the increasing LPA option, your LPA may increase each year based on the weighted average percentage change in the fixed and indexed accounts.

The Lifetime Payment Amount may be reduced if total partial surrenders (including penalty-free withdrawals) during a contract year exceed the GLWB Value Partial Surrender Allowance.

By current company practice\*, if you are taking LPAs and the Required Minimum Distribution (RMD) for this contract exceeds your LPA, we will allow withdrawal of the RMD without reducing your LPA.

\*A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

### Will I be taxed on income payments?

Please see your tax advisor. Under current tax law, income payments from this Lifetime Benefit feature may be taxed as ordinary income. Additionally, if taken prior to 59½, income payments may be subject to 10% IRS penalty tax.

### GLWB Bonus

During the first five contract years, a 5% GLWB Bonus Percentage will be applied to all premiums received and will increase the GLWB Value. The GLWB Bonus does not apply to the Accumulation Value, it is only applied to the GLWB Value.

### GLWB Stacking Roll-Up Credit

A 2% GLWB Stacking Roll-Up Credit may be added to the GLWB Value on each Contract Anniversary during the first 20 contract years. The GLWB Stacking Roll-Up credits compound annually, allowing for greater growth opportunity. On each Contract Anniversary during the first 20 contract years, the current GLWB Value may be increased by 2% of the GLWB value plus 150% of dollar amount of any interest credited (either Fixed or Index Interest Credits) to the Accumulation Value. In contract years when a withdrawal is taken, no GLWB Stacking Roll-Up Credit will apply, unless the withdrawal is used to satisfy a Required Minimum Distribution (RMD). This credit ends once you elect to begin lifetime income.

### What is the GLWB Value?

The GLWB Value is only used as the basis for calculating your Lifetime Payment Amount (LPA). It is not part of your annuity's Accumulation Value or a Death Benefit, and is only used to calculate the income available to you if you use the GLWB feature. This value cannot be taken as a surrender. Your initial GLWB Value is the initial premium plus any applicable GLWB Bonus. This value is increased by the GLWB Stacking Roll Up Credits described above, as well as subsequent premiums and applicable GLWB Bonus. Please note that all withdrawals (including income payments or LPAs) will reduce both your Accumulation Value and your GLWB Value.

### What happens if I should die?

Death Benefits will be paid to your designated beneficiary and will be based only on the Contract's Accumulation Value. Your GLWB Value is not paid out as a Death Benefit.

### Joint Annuitants

Upon first death among joint annuitants (spouses only), the GLWB feature will continue. There will be no change to the Lifetime Payment Percentage (LPP) and no recalculation of the Lifetime Payment Amount (LPA) as a result of the first death of a joint annuitant.

### Individual Annuitant

Upon the death of an individual annuitant, the GLWB feature will terminate. If the annuitant is the contract owner and the spouse is the beneficiary, the Contract may be continued under a Spousal Continuation provision, if applicable.

### Transfer Options

After the first contract year and on an annual basis for all Annual Crediting Methods, or after the second contract year and every two years for the Two-Year Point-to-Point Crediting Method, you may elect to transfer between crediting methods and Index Account options, including the fixed account. By current company practice\*, you will have 30 days following each Contract Anniversary to reallocate. Based on current tax laws, transfers between options will not be taxable or subject to surrender penalties. *Please refer to your MNL IncomeVantage 10 Additional Benefits Specifications Page, found in your Contract, for minimum transfer amounts.*

### Death Benefit

Upon death of the annuitant or owner, Midland National will pay out the Accumulation Value as the Death Benefit to your beneficiary, provided no annuity payout option has been elected. If joint annuitants are named, the Death Benefit will be paid on the death of the second annuitant. If joint owners are named, the Death Benefit will be paid on the death of the first owner. Your beneficiary may choose to receive the payout in either a lump sum or a series of income payments.

The Death Benefit for the MNL IncomeVantage 10 also includes potential Interest Credits for the partial contract year completed as of the date of death. The calculation of the Death Benefit will vary depending on the Index Accounts to which the Accumulation Value is allocated at the time of death.

**NOTE:** the GLWB Bonus is not applicable to the Accumulation Value, so it is not included in the Death Benefit. The GLWB Value is not available as a Death Benefit.

### Subsequent Premiums

All subsequent premiums will be credited at the current Fixed Account rate until the next Contract Anniversary. This interest rate will be the declared rate at the time the subsequent premium is received. On each Contract Anniversary, Midland National will allocate any premium received since the prior Contract Anniversary among the accounts, according to your most recent instructions. Subsequent premiums added during the first five contract years will receive a GLWB Bonus which will be added to the GLWB Value.

### LIQUIDITY FEATURES

Certain withdrawals prior to age 59½ may be subject to a 10% IRS penalty. Exercising the Penalty-free withdrawals or Annuity Payout Options explained below will impact future income payments of the Guaranteed Lifetime Withdrawal Benefit feature.

### Penalty-Free Withdrawals

Once per year after the first Contract Anniversary, you may take a penalty-free withdrawal (also known as a Penalty-Free Partial Surrender), without surrender charges or Interest Adjustment, of up to 5% of your Accumulation Value. If you take a withdrawal it will result in a reduction of your Accumulation Value and GLWB Value. Please review the GLWB section for details on how the penalty-free withdrawals may impact your income payments.

### Annuity Payout Options

You may select an annuity payout option at any time. If selected during the surrender charge period, your payout will be based on the Surrender Value. Available payout options include Life Income, Life Income with Period Certain, Joint and Survivor Life Income and Income for a Specified Period or Amount. Once a payout option is elected it cannot be changed and all other rights and benefits under the annuity end.

By current company practice\*, you may receive an income from the Accumulation Value after the first contract year (without surrender charges or Interest Adjustment) if you choose a Life Income Option. You can also receive an income based on the Accumulation Value if your annuity has been in force for at least five years and you elect to receive payments over at least a five year period. The GLWB feature of this annuity will terminate upon electing an annuity payout option.

### Nursing Home Confinement Waiver

After the first Contract Anniversary, should the annuitant become confined to a qualified nursing home facility for at least 90 consecutive days, we will increase the penalty-free withdrawal amount by 10% of the Accumulation Value each year while the annuitant is confined. This waiver is only available for issue ages 75 and younger and is automatically included with your annuity at no additional charge.

### Required Minimum Distributions

By current company practice\*, Required Minimum Distributions (RMD) that exceed the 5% penalty-free amount may be withdrawn without a surrender charge or Interest Adjustment.

\*A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

### Additional Information

The MNL IncomeVantage 10 is not a registered security, does not directly participate in stock or equity investments and the Index does not include dividends. Past index performance is not intended to predict future performance. Under current law, annuities grow tax-deferred. Annuities may be subject to taxation during the income or withdrawal phase. The tax-deferred feature is not necessary for a tax qualified plan. For purchase as a qualified plan, you should obtain competent tax advice and consider whether other features, such as the GLWB future income and Death Benefit features, lifetime annuity payments and riders make the Contract appropriate and suitable for your needs. The use of living trusts with the sale of an annuity product can,

in the appropriate circumstances, be a valuable planning device. Midland National strongly encourages you to consult your tax or legal advisor before establishing a living trust or purchasing any financial product in connection with utilizing a living trust. Neither Midland National, nor any agents acting on its behalf, should be viewed as providing legal, tax or investment advice.

## MNL IncomeVantage 10 Annuity Disclosure Statement

The following are example calculations when withdrawals are taken, demonstrating the impact of withdrawals on the Accumulation Value (AV), Guarantee Lifetime Withdrawal Benefit (GLWB) Values, and Lifetime Payment Amount (LPA) (Note: The following examples are hypothetical examples and are not intended to predict or project actual contract values.)

<b>Example #1 Impact of Penalty-Free Withdrawal (WD) Prior to Lifetime Payment Election Date (LPED)</b>	
<b>Beginning Values</b>	
Assume an Accumulation Value (AV) of \$100,000 and a Guaranteed Lifetime Withdrawal Benefit (GLWB) Value of \$150,000	
<b>Withdrawal Details</b>	
A penalty-free withdrawal (WD) equal to 5% of the AV (\$5,000) is taken.	
A penalty-free WD prior to the LPED will reduce the GLWB Value by the same percentage that the AV was reduced by that WD. In this example, this means the GLWB Value will be reduced by 5%. 5% of the GLWB Value = $5\% \times \$150,000 = \$7,500$	
<b>Ending Values</b>	
AV after WD = $\$100,000 - \$5,000 = \$95,000$	
GLWB Value after pro-rata reduction for WD = $\$150,000 - \$7,500 = \$142,500$	
Note that the GLWB Value was reduced by more than the dollar amount of the WD from the AV.	
<b>Example #2 Impact of Withdrawals (WD) in Excess of Penalty-Free Withdrawal Prior to Lifetime Payment Election Date (LPED)</b>	
<b>Beginning Values</b>	
Assume an Accumulation Value (AV) of \$100,000 and a Guaranteed Lifetime Withdrawal Benefit (GLWB) Value of \$150,000	
<b>Withdrawal Details</b>	
A Withdrawal (WD) in excess of the penalty-free withdrawal WD amount is taken. The WD amount is \$10,000, or 10% of the AV.	
A WD prior to the LPED will reduce the GLWB Value by the same percentage that the AV was reduced by that WD. In this example, this means the GLWB Value will be reduced by 10%. 10% of the GLWB Value = $10\% \times \$150,000 = \$15,000$	
<b>Ending Values</b>	
AV after WD = $\$100,000 - \$10,000 = \$90,000$	
GLWB Value after pro-rata reduction for WD = $\$150,000 - \$15,000 = \$135,000$	
Note that the GLWB Value was reduced by more than the dollar amount of the WD from the AV.	
<b>Example #3 Impact of Withdrawal (WD) in Excess of Lifetime Payment Amount after Lifetime Payment Election Date (LPED)</b>	
<b>Beginning Values</b>	
Assume an Accumulation Value (AV) of \$100,000; a Guaranteed Lifetime Withdrawal Benefit (GLWB) Value of \$150,000; an LPA of \$7,500; and a Lifetime Payment Percentage of 5.00%	
<b>Withdrawal Details</b>	
A Withdrawal (WD) in excess of the LPA is taken. The total WD amount is \$16,750.	
A WD after the LPED that is in excess of the LPA will reduce the GLWB Value by the same percentage that the AV was reduced by the excess WD.	
A WD after the LPED that is in excess of the LPA may also reset the LPA.	
In this example, the excess WD is $\$16,750 - \$7,500 = \$9,250$	
<b>Ending Values</b>	
AV after LPA = $\$100,000 - \$7,500 = \$92,500$	
The excess WD of \$9,250 is 10% ( $\$9,250 / \$92,500$ ) of the remaining AV, after the LPA is deducted but prior to the excess WD being deducted.	
AV after excess WD = $\$92,500 - \$9,250 = \$83,250$	
GLWB Value after LPA = $\$150,000 - \$7,500 = \$142,500$	
The remaining GLWB Value will then be reduced by the same percentage the excess WD reduced the AV. In this example, this means the remaining GLWB Value will be reduced by 10%. 10% of the GLWB Value (after the LPA) = $10\% \times \$142,500 = \$14,250$	
GLWB Value after pro-rata reduction for the excess WD = $\$142,500 - \$14,250 = \$128,250$	
Note that the GLWB Value was reduced by more than the dollar amount of the excess WD from the AV.	
The LPA may also be reset as a result of the excess WD. The LPA is reset to equal the lesser of (1) the LPA before the excess WD or (2) the Lifetime Payment Percentage multiplied by the greater of (a) the AV after the WD or (b) the GLWB after the WD.	
(1) is the LPA before the excess WD = \$7,500	
(2) is \$6,412.50, which is the greater of	
(a), which is Lifetime Payment Percentage (5%) multiplied by the AV after the excess WD ( $\$83,250$ ) = \$4,162.50 or	
(b), which is Lifetime Payment Percentage (5%) multiplied by the GLWB Value after the excess WD ( $\$128,250$ ) = \$6,412.50	
LPA is reset to the lesser of (1) and (2); in this case, LPA is reduced from \$7,500 to \$6,412.50.	

## MNL IncomeVantage 10 Annuity Disclosure Statement

### Example #4 Impact of an Excess Withdrawal (WD) after the Lifetime Payment Election Date (LPED) and when Accumulation Value (AV) is near Zero

#### Beginning Values

Assume an Accumulation Value (AV) of \$10,000 and a Guaranteed Lifetime Withdrawal Benefit (GLWB) Value of \$60,000 and a Lifetime Payment Amount (LPA) of \$5,000 and a Lifetime Payment Percentage of 5.00%

#### Withdrawal Details

A withdrawal (WD) in excess of the LPA is taken. The total WD amount is \$9,000.

A WD after the LPED that is in excess of the LPA will reduce the GLWB Value by the same percentage that the AV was reduced by the excess WD.

A WD after the LPED that is in excess of the LPA may also reset the LPA.

In this example, the excess WD is  $\$9,000 - \$5,000 = \$4,000$

#### Ending Values

AV after LPA =  $\$10,000 - \$5,000 = \$5,000$

The excess WD of \$4,000 is 80% ( $\$4,000 / \$5,000$ ) of the remaining AV, after the LPA is deducted but prior to the excess WD being deducted.

AV after excess WD =  $\$5,000 - \$4,000 = \$1,000$

GLWB Value after LPA =  $\$60,000 - \$5,000 = \$55,000$

The remaining GLWB Value will then be reduced by the same percentage the excess WD reduced the AV. In this example, this means the remaining GLWB Value will be reduced by 80%. 80% of the GLWB Value (after the LPA) =  $80\% \times \$55,000 = \$44,000$

GLWB Value after pro-rata reduction for the excess WD =  $\$55,000 - \$44,000 = \$11,000$

Note that the GLWB Value was reduced by more than the dollar amount of the excess WD from the AV.

The LPA may also be reset as a result of the excess WD. The LPA is reset to equal the lesser of (1) the LPA before the excess WD or (2) the Lifetime Payment Percentage multiplied by the greater of (a) the AV after the WD or (b) the GLWB after the WD.

(1) is the LPA before the excess WD = \$5,000

(2) is \$550, which is the greater of

(a), which is Lifetime Payment Percentage (5%) multiplied by the AV after the excess WD ( $\$5,000$ ) = \$250 or

(b), which is Lifetime Payment Percentage (5%) multiplied by the GLWB Value after the excess WD ( $\$11,000$ ) = \$550

LPA is reset to the lesser of (1) and (2); in this case, LPA is reduced from \$5,000 to \$550.

**This page left intentionally blank.**  
**Please see pages 8 and 10 for acknowledgement, election and signatures.**

**Agent Instructions: Page 8 and 10 must both be signed.**

Return pages 9-10 to the Home Office with the Applicant's original signature.

Retain a permanent copy in your file. Leave pages 1-8 with signatures with the Applicant.

**Interest Adjustment** (also known as Market Value Adjustment): The MNL IncomeVantage 10 includes an Interest Adjustment that is applied only during the surrender charge period to full surrenders and to any partial surrender in excess of the applicable penalty-free partial surrender amount. This adjustment may decrease or increase the Surrender Value or partial surrender depending on the change in interest rates during the period since you purchased your MNL IncomeVantage 10 annuity. Lower interest rates at time of issue may result in less opportunity for a positive Interest Adjustment in future contract years. In certain rate scenarios at the time of issue, it may not be possible to experience a positive Interest Adjustment. See the "Understanding the Market Value Adjustment" brochure for more information.

**Surrender Charges:** By initialing below, I understand that the MNL IncomeVantage 10 annuity is a **long-term contract with substantial penalties for early surrenders**. A surrender charge is assessed, as listed below, on any amount withdrawn, whether as a partial withdrawal or full surrender, that is in excess of the penalty-free amount applicable. I also understand surrenders and surrender charges assessed will have a negative impact on future lifetime income. A surrender during the surrender charge period may result in a loss of premium. However, surrender charges and Interest Adjustments on IRS-Required Minimum Distributions that exceed the 5% penalty-free amount are waived by current company practice\*.

\*A feature offered "by current company practice" is not a contractual guarantee of this annuity contract and can be removed or changed at any time.

The surrender charges are for 10 years and decline as follows:

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	10%	10%	10%	10%	10%	9%	8%	6%	4%	2%
Surrender charges allow the Company to invest long-term, and in turn, generally credit higher yields.										

Owner(s) Initials  
Above: REQUIRED

Owner(s) Initials  
Above: REQUIRED

**Authorization and Acknowledgement** I understand and acknowledge that I am purchasing this annuity product with the intent of electing future lifetime income and that exercising any liquidity features, such as partial withdrawals or surrenders and including a withdrawal as a result of a divorce settlement or decree, will significantly reduce the GLWB Value and adversely impact future income. I have read this Disclosure Form and have been provided a brochure that explains the product's benefits, features and limitations. By signing this Disclosure Form, I acknowledge that I understand the following:

**GLWB Bonus and the GLWB Stacking Roll-Up Credit do not apply to the following:**

- The annuity's Accumulation Value
- The Contract's Death Benefit

**GLWB Stacking Roll-Up Credit does not apply to the following:**

- Years in which a withdrawal is taken (except RMDs)
- Once you elect Lifetime Payments

At this time, I plan to begin using the GLWB income feature of this product within **(Please check one of the following):**

0-5 years \_\_\_\_ 6-10 years \_\_\_\_ 10 + years \_\_\_\_ Unknown \_\_\_\_

☐

Please mark an "X" in the box to the left if your agent provided you with a Midland National illustration for the MNL IncomeVantage 10. By checking this box an illustration will also be provided along with the issued annuity contract.

**Applicant:** I have received a copy of the product brochure and Company disclosure material for this Contract, and I am aware that an Annuity Buyer's Guide is available on the Company website. I understand that any values shown, other than the guaranteed minimum values, are not guarantees, promises or warranties. I have reviewed the features and understand the intent of this annuity is generating a future lifetime income and that the liquidity features if exercised will reduce future income payments. I have assessed my financial situation such as cash for living and other related expenses and this Contract is suitable for my financial needs.

\_\_\_\_\_  
Annuitant's/Owner's Original Signature

\_\_\_\_\_  
Joint Owner's Original Signature



Date Signed (mm/dd/yyyy)

**Agent Acknowledgement:** By signing below, I certify that the product brochure and Company disclosure materials have been presented to the applicant. A copy of this signed disclosure was provided to the applicant after an examination of the interests of the applicant and an assessment of the stated goals of the applicant. I have provided or directed the applicant to the Annuity Buyer's Guide on the Company website. I certify that I believe this product to be appropriate for the applicant based on his or her current retirement planning and this annuity is being purchased to support that plan. I have discussed this product with the applicant and have not made any statements which contradict the materials provided to the applicant. I have not made any promises or given any assurances about the future value of any non-guaranteed elements.

\_\_\_\_\_  
Agent's Original Signature

Date Signed (mm/dd/yyyy)



242008

Not FDIC/NCUA Insured	Not A Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Federal Government Agency	



**This page left intentionally blank.**  
**Please see pages 8 and 10 for acknowledgement, election and signatures.**

**Agent Instructions: Page 8 and 10 must both be signed.**

Return pages 9-10 to the Home Office with the Applicant's original signature.

Retain a permanent copy in your file. Leave pages 1-8 with signatures with the Applicant.



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\_\_\_\_\_  
Annuitant's/Owner's Original Signature

\_\_\_\_\_  
Joint Owner's Original Signature



Date Signed (mm/dd/yyyy)

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\_\_\_\_\_  
Agent's Original Signature

Date Signed (mm/dd/yyyy)



242008

Not FDIC/NCUA Insured	Not A Deposit Of A Bank	Not Bank Guaranteed
May Lose Value	Not Insured By Any Federal Government Agency	



## Index Disclosure Supplement:

### **S&P 500® Low Volatility Daily Risk Control 5% Index**

### **S&P 500® Low Volatility Daily Risk Control 8% Index**

(Please see your Annuity Disclosure for details.)

Thank you for considering a Fixed Index Annuity from Midland National® Life Insurance Company. Upon issue, this is an annuity contract/certificate between you and Midland National. It is an insurance contract/certificate filed with the state insurance department and governed by state insurance laws and your state insurance department.

A Midland National Fixed Index Annuity contract/certificate offers you flexibility to choose how to allocate your premiums to determine the manner in which your contract/certificate will earn interest. A Fixed Index Annuity is not a direct investment in the stock market. It is a long term insurance product with guarantees backed by Midland National and provides the potential for interest to be credited based in part on the performance of specific indexes without the risk of loss of premium due to market downturns or fluctuations. Midland National annuity products offer you, flexibility and choices in determining how you wish to have your contract/certificate premiums allocated. You may earn Interest Credits by allocating to an external index and by selecting from various interest crediting methods or by allocating your premium to the Fixed Account. If you elect to place your premium in the Index Options your Interest Credit will never be less than zero. If you elect to place your premium in the Fixed Account a set rate of interest will be credited each year.

A Midland National Fixed Index Annuity contains a minimum guaranteed interest rate, backed by the financial strength of Midland National. The minimum guaranteed interest rate is set at issue and guaranteed for the life of the contract/certificate.

It is critical you understand how the components of your Fixed Index Annuity work. There are two main aspects that factor in to determining the Interest Credits; the Index Account (Crediting Method) option and the index itself. If you elect to allocate your premiums and credited interest to an external index, those values are never invested directly in the external index itself. The investment performance of the external index to which your contract/certificate premiums and credited interest are allocated does not pass through to you like a security investment. If it is a stock based index you do not receive dividends. By allocating to an external index you merely select the manner used to measure what your credited interest will be. You ultimately decide how to allocate your premiums and credited interest.

#### **S&P 500® Low Volatility Daily Risk Control 5% Index Option – See Availability Chart for product availability.**

The S&P 500 Low Volatility Index is a separate index, which measures performance of the 100 least volatile stocks in the S&P 500. The S&P 500 Low Volatility Daily Risk Control 5% Index strives to create stable performance through managing volatility to a 5% target (i.e. risk control) on the S&P 500 Low Volatility Index. The S&P 500 Low Volatility Daily Risk Control 5% Index adds an element of risk control by allocating between stocks, as represented by the S&P 500 Low Volatility Index, and cash. Because this index is managed to a volatility target, the index performance will not match the underlying performance of the S&P 500 Low Volatility Index (typically the volatility control tends to reduce the rate of negative performance and positive performance of the underlying S&P 500 Low Volatility Index – thus creating more stabilized performance).

#### **Annual Point-to-Point with Index Margin Crediting Method – See Availability Chart for product availability.**

The S&P 500 Low Volatility Daily Risk Control 5% Index uses the Annual Point-to-Point with Index Margin crediting method. Annual Point-to-Point measures index growth using two points in time; the beginning index value and the ending index value for each contract/certificate year. Index linked gains are calculated based on the difference between these two values on an annual basis. The Index change if any, is then subject to an Index Margin. The resulting final value will be the amount of interest credited (Interest Credit) at the contract/certificate anniversary.

**S&P 500® Low Volatility Daily Risk Control 8% Index Option – See Availability Chart for product availability.**

The S&P 500 Low Volatility Index is a separate index which measures performance of the 100 least volatile stocks in the S&P 500. The S&P 500 Low Volatility Daily Risk Control 8% Index strives to create stable performance through managing volatility to an 8% target (i.e. risk control) on the S&P 500 Low Volatility Index. The S&P 500 Low Volatility Daily Risk Control 8% Index adds an element of risk control by allocating between stocks, as represented by the S&P 500 Low Volatility Index, and cash. Because this index is managed to a volatility target, the index performance will not match the underlying performance of the S&P 500 Low Volatility Index (typically the volatility control tends to reduce the rate of negative performance and positive performance of the underlying S&P 500 Low Volatility Index – thus creating more stabilized performance).

**Two-Year Point-to-Point with Index Margin Crediting Method – See Availability Chart for product availability.**

The S&P 500 Low Volatility Daily Risk Control 8% Index uses the Two-Year Point-to-Point with Index Margin crediting method. Two-Year Point-to-Point measures index growth using two points in time; the beginning index value and the index value at the end of the 2-year term. Index-linked gains are calculated based on the growth between these two values less the annual Index Margin multiplied by two (which is the term length). The resulting final value will be the amount of interest credited (Interest Credit) at the end of the 2-year term.

**Please call 1-877-858-1364 for additional details on the S&P 500 Low Volatility Daily Risk Control 5% Index and S&P 500 Low Volatility Daily Risk Control 8% Index.**

We feel it's important to offer you, several options to allocate your premium. We also offer annual transfer options that give you the opportunity to re-allocate your Accumulation Value in the various options on an annual or biennial basis. Please contact your agent or Midland National for additional information. The S&P 500 Low Volatility Daily Risk Control 5% and S&P 500 Low Volatility Daily Risk Control 8% Index values are available at the website [www.bloomberg.com](http://www.bloomberg.com) and [www.us.spindices.com](http://www.us.spindices.com) under the ticker symbol SPLV5UT for the S&P 500 Low Volatility Daily Risk Control 5% and SPLV8UT for the S&P 500 Low Volatility Daily Risk Control 8%. For complete details on the S&P 500 Low Volatility Daily Risk Control 5% Index and S&P 500 Low Volatility Daily Risk Control 8% Index, reference our product brochures.

**Index Disclosure Supplement:****S&P 500® Low Volatility Daily Risk Control 5% Index and 8% Index**

(Please see your Annuity Disclosure for details.)

The “S&P 500®”, “S&P 500® Low Volatility Daily Risk Control 5% Index”, “S&P 500® Low Volatility Daily Risk Control 8% Index”, “S&P MidCap 400®”, and “DJIA®”, Indices (“Indices”) are products of S&P Dow Jones Indices LLC or its affiliates (“SPDJI”) and have been licensed for use by Midland National (“the Company”). Standard & Poor’s® and S&P® are registered trademarks of Standard & Poor’s Financial Services LLC (“S&P”); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC (“Dow Jones”); and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by the Company. The products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, or their respective affiliates and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the Indices.