

$\text{The} \textbf{Standard}^{\text{o}}$

Standard Insurance Company
Individual Annuities 800.247.6888 Tel 800.378.4570 Fax
1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

Immediate Annuity Application

1 Purchase					
☐ Tailored Income Annuity ☐ Other					
2 Owner(s)					
PRIMARY/TRUST/BUSINESS ENTITY NAME					
TRUSTEE/BUSINESS REPRESENTATIVE NAME(S)					
GENDER □ Female □ Male □ Not Applicable	PHONE				
ADDRESS	CITY	STATE	ZIP CODE		
JOINT/CONTINGENT NAME	SSN (or TIN)	BIRTH DATE			
GENDER □ Female □ Male	PHONE				
ADDRESS	CITY	STATE	ZIP CODE		
3 Annuitant(s) (Complete only if Annuitant(s) is not Owner(s).)		,			
PRIMARY NAME	SSN (or TIN)	BIRTH DATE			
GENDER □ Female □ Male	PHONE				
ADDRESS	CITY	STATE	ZIP CODE		
JOINT/CONTINGENT NAME	SSN (or TIN)	BIRTH DATE			
GENDER □ Female □ Male	PHONE				
ADDRESS	CITY	STATE	ZIP CODE		
4 Beneficiary Designation (To designate multiple primary and/or continuous)	ngent beneficiaries, instead attach form	n 6304 .)			
PRIMARY NAME	SSN (or TIN) BIRTH/TRUST DATE				
ADDRESS	CITY	STATE	ZIP CODE		
CONTINGENT NAME	SSN (or TIN) BIRTH/TRUST DATE				
ADDRESS	CITY	STATE	ZIP CODE		
5 Annuity Purpose					
□ Non-Qualified □ IRA □ Traditional □ Roth □ SEF □ 403(b) TSA □ Non-ERISA □ ERISA with contrib □ Qualified Pension: (Attach form 5835.) □ Def	outions from: \square Participant \square	Employer bution			

Notices and Disclosures

Contract Return; Information Request

The owner(s) may return the contract for any reason within thirty (30) days after it is received. If the contract is returned, The Standard will: (a) cancel the contract from the beginning; and (b) promptly refund any premium paid by the owner(s), less any prior partial withdrawals. Upon the written request of the owner(s), The Standard will provide factual information about the contract's benefits and provisions within a reasonable time.

Applies if the annuity is purchased through a bank or credit union.

The annuity is not a deposit. The annuity is not guaranteed by any bank or credit union. The annuity is not insured by the FDIC or by any other governmental agency. The purchase of an annuity is not a provision or condition of any bank or credit union activity. Some annuities are subject to investment risk and they may go down in value.

State Fraud Notices

AR, KY, LA, ME, NM, OH, OK, PA and TN Residents: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

CO Residents: It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of any insurance company who knowingly provides false, incomplete, or misleading information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division Of Insurance of Regulatory Services.

DC Residents: Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

FL Residents: Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any materially false, incomplete, or misleading information is guilty of a felony of the third degree.

MD Residents: Any person who knowingly and willfully presents a false or fraudulent claim for payment of a loss or benefit or who knowingly and willfully presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

NJ Residents: Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

WA Residents: It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

Privacy Statement

I understand that, in the course of processing my application, Standard Insurance Company may collect personal information about: (a) me; and (b) others I have identified in this application, e.g. beneficiaries, policyowners and annuitants. I understand that the personal information may include information about my: (a) age; (b) occupation; (c) income; (d) finances; and (e) other insurance. Standard Insurance Company may obtain personal information from: (a) this application; (b) other forms I submit to Standard Insurance Company; (c) an employer; (d) an insurance sales representative; (e) other insurance companies; (f) Standard Insurance Company's Web sites; and (g) any other person, organization or institution having records or knowledge of me that are necessary to process this transaction. In the course of processing this transaction there may be circumstances in which Standard Insurance Company discloses to other parties the information collected about me. I authorize Standard Insurance Company to disclose personal information to: (a) an employer (such as name, employment status and Social Security number); (b) organizations or persons, including insurance sales representatives, that perform services or functions necessary to process this transaction; and (c) other insurance companies. No other disclosure may be made without my further authorization except: (a) to the extent necessary for the conduct of Standard Insurance Company's business; or (b) as permitted or required by law. I understand that failure to sign the authorization may: (a) impair the ability to process my application or evaluate my claim for benefits; and (b) be the basis for denying my application or my claim for benefits. I understand that this authorization: (a) will automatically expire 24 months following the date of my signature below; (b) may be revoked by me at any time by sending a written request for revocation to Standard Insurance Company at the address shown above; and (c) such revocation may be the basis for denying my application or my claim for benefits. I also understand that: (a) I or my authorized representative has the right to request a copy of my authorization and to learn the nature and substance of any personal information about me in Standard Insurance Company's file; (b) I have the right to ask Standard Insurance Company to correct or amend such information, if necessary; and (c) Standard Insurance Company will carefully review my request and, where appropriate, make the necessary change. To obtain further information about these rights and Standard Insurance Company's information practices, I have been informed that I may request a copy of Standard Insurance Company's Notice of Information Practices by contacting the Annuity Department at the above address.

6 I	Premium					
ТОТА	L AMOUNT		AMOUNT ATTACHED	ESTIMATED AMOUNT FORTHCOMING		
1	MONEY SOURCE New Investment Rollover (Attach form 12213.) Transfer (Attach form 12213.) 1035 Exchange (Attach form 12213.)					
7 I	ncome Option Selection (Atta	ach proof of age. Attach a signed copy	of the contract illustration.)			
	Life Income Add Life Income Com Add Inflation Protection		enefit of □1 □2 □3 □4 □] 5 %		
	Life Income with Installa ☐ Add Life Income Com					
	□ Life Income with Certain Period of □ 5 □ 10 □ 15 □ 20 □ years □ Add Life Income Commutation feature. □ Add Inflation Protection feature with an increasing benefit of □ 1 □ 2 □ 3 □ 4 □ 5 %					
	Joint and Survivor Life I with survivor payment of	ncome □ 50% □ 66¾3% □ 75% □	100%			
	Joint and Survivor Life I	ncome with Installment Refund	d			
	Joint and Survivor Life Is of \Box 5 \Box 10 \Box 15 \Box 2	ncome with Certain Period 20 🗆 years				
	Joint and Contingent Sur	rvivor Life Income				
	Certain Period of □ 5 □ 10 □ 15 □ 2 □ Add Inflation Protection		enefit of $\Box 1$ $\Box 2$ $\Box 3$ $\Box 4$ \Box] 5 %		
	Payments (Attach form 5031 or IRS forms \	N-9 and W-4P. Routine payments can	be made via direct deposit by attachin	g form 11426 .)		
DATE	OF FIRST PAYMENT	MODAL PERIOD	rly Semiannually [☐ Annually		
If no date is indicated or funds are not received by the date requested, the first payment will be made after one completed modal period (based on the mode selected) after Standard Insurance Company receives the full premium payment. 9 Remarks (For any additional remarks that are attached to this application, be sure to sign and date all papers.)						
STANDARD INSURANCE COMPANY HOME OFFICE USE (WV residents must consent in writing to any changes shown in this section.)						

Declarations and Signatures

10 Owner(s) and Annuitant(s) (For a tax-qualified plan, attach form 13018 for spousal consent, if applicable.)

	A	□Yes	□No	The owner(s) has(have) existing life (For states using replacement form 10443, att	,	•		
	B \square Yes \square No To the best of my(our) knowledge, the contract applied for will replace an existing life insurance or annuity contract. In the event of replacement, I(we) understand that the agent must leave the original or a copy of all written or printed communications used for presentation to me (us). (If Yes , include a state replacement form where required.)							
	C	□Yes	□No	I(We): (1) understand and acknowle financial, tax, investment or estate-pl advice from the proper sources befor purchase of this annuity is suitable gor other goals or circumstances.	lanning adv re purchasi	vice; and (2) have hading this contract. I(We	the opport e) have deter	unity to seek such mined that the
	D	□Yes	□No	I(We): (1) have received a copy of the of the contract illustration.	e product d	isclosure; and (2) ha	ve signed and	d attached a copy
				at all statements and answers to question with the application with the				
				PRIMARY OWNER SIGNATURE		DATE	SIGNI	ED AT (CITY, STATE)
			JO	INT/CONTINGENT OWNER SIGNATURE		DATE	SIGNE	ED AT (CITY, STATE)
PRIMARY ANNUITANT SIGNATURE (IF NOT OWNER) DATE SIGNED					ED AT (CITY, STATE)			
		J	OINT/CONT	INGENT ANNUITANT SIGNATURE (IF NOT OWNER)		DATE	SIGNE	ED AT (CITY, STATE)
11 Ir	nsura	ance Bro	ker					
NAME					E-MAIL		PHONE	
BUSIN	ESS C	R INSTITUT	ION NAME		1			
ADDRI	ESS				CITY		STATE	ZIP CODE
LICEN	SE NU	IMBER			STANDARD IN	SURANCE COMPANY PRODUC	ER IDENTIFICATIO	N
	afte	er all ans	swers an	he application was signed and dated be ad information were recorded herein; a ovided by the owner(s) and the annuit	and (b) I hatant(s), if no	eve truly and accurate ot the owner(s).		
	A	□Yes	□No	The owner(s) has(have) existing life (For states using replacement form 10443, att				
	B □ Yes □ No To the best of my knowledge, the contract applied for will replace an existing life insurance or annuity contract. (If Yes , include a state replacement form where required.)							
	C ☐ Yes ☐ No I certify that a copy of the product disclosure and a signed contract illustration was presented to and left with the applicant.				as presented to			
	D	□Yes	□No	I certify that (a) the suitability require completed the suitability section of the form has been left with the applicant	he disclosui	re statement with the	applicant(s)	; (c) a copy of that
	E	□Yes	□No	I certify that I have verified the ident issued photo identification.	ity of each o	owner and annuitant	by reviewing	g a government-
				INSURANCE BROKER SIGNATURE		DATE	SIGNI	ED AT (CITY, STATE)

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Qualified Joint and Survivor Annuity Notice and Spousal Consent

Standard Insurance Company
Individual Annuities 800.247.6888 Tel 800.378.4570 Fax
1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

The Standard®

Qualified Joint and Survivor Annuity Notice (Applicable only if a plan is subject to ERISA provisions.)

Qualified Joint and Survivor Annuity

Married Participants

The law requires that benefits from this plan be paid in the form of a Qualified Joint and Survivor Annuity ("QJSA"), unless you elect another benefit option offered by the plan. If you decide to elect a benefit option other than a QJSA, then your spouse must consent in writing to your election. Your spouse's signature must be witnessed by a Plan Representative or a Notary Public. Your election must be made no more than 90 days prior to the date distributions commence (however, at least seven days must elapse from the time you receive this QJSA explanation to the time of the distribution). The election (or spousal consent to the election) may be revoked at any time within those 90 days. If you decide to change the benefit option before distributions commence, then you must again obtain your spouse's written consent as described above.

For married participants, a QJSA benefit is a Joint and Survivor Annuity. Monthly payments are made for your life. After your death, monthly payments, usually of 50 percent of the amount you received, are made to your spouse for life. The total amount payable as a QJSA must be the actuarial equivalent of the amount that would be payable to you in a Life annuity. The monthly payment amount paid during your life will be less than it would be in a Life Annuity based on a single life.

The law also requires that any and all survivor benefits from this plan be paid to your spouse, unless you designate a different beneficiary. If you decide to designate a beneficiary other than your spouse, then your spouse must consent in writing to your beneficiary designation. Your spouse's signature must be witnessed by a Plan Representative or a Notary Public.

Unmarried Participants

The law requires that, unless you elect otherwise, benefits from this plan be paid in the form of a Single Life Annuity: you will receive monthly payments for your life, and then no payments are made after your death. If you decide to elect another benefit option offered by the plan, your election must be made no more than 90 days prior to the date distributions commence (however, at least seven days must elapse from the time you receive this QJSA explanation to the time of the distribution). You may revoke your election at any time within those 90 days.

If any survivor benefits are payable through the benefit payment option you have chosen, then you may designate a beneficiary to receive those survivor benefits.

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1 Spousal Consent (Applicable only if a plan is subject to ERISA provisions.)			
I am ☐ Married ☐ Not Married ☐ Married, but cannot locate my spouse			
Important: This section must be completed if this 403(b) TSA is subject to the provisions of the Employee Retirement Income Security Act (ERISA). If you are not sure whether or not this 403(b) TSA plan is administered under ERISA, please contact one of our annuity specialists at (800) 247-6888. Your spouse must complete this section if your account balance has ever been greater than \$5,000. Your spouse's signature must be witnessed by an Authorized Plan Representative or a Notary Public.			
SPOUSE NAME			
I understand that by signing below I give my consent to this distribution. Furthermore, I acknowledge that this transaction/policy change may result in the reduction of benefits that might otherwise have become distributable under this plan. I have read and understand the explanation of the Qualified Joint and Survivor Annuity. If my spouse did not select a QJSA, I consent to payment in the form selected.			
SPOUSE SIGNATURE	DATE		
WITNESS NAME AND TITLE			
WITNESS SIGNATURE	DATE		
State of County of	STAMP		
Subscribed and sworn/affirmed before me this day on			
Notary Public for state. My commission expires			
AUTHORIZED PLAN REPRESENTATIVE NAME (Required only if there is no spouse signature and the vested account balance w	vas ever more than \$5,000.)		
I, as authorized plan representative, hereby state that it is established to my satisfactic choice cannot be obtained because the participant is unmarried, or the participant because of other legitimate circumstances that prevent obtaining spousal signature.	's spouse is unavailable for consent, or		
AUTHORIZED PLAN REPRESENTATIVE SIGNATURE	DATE		
2 Authorization			
I have read and understand the explanation of the Qualified Joint and Survivor Annuity. As required by regulations, I certify that at least seven (7) days have elapsed since I received the QJSA explanation. If I did not select a QJSA, I elect to waive payment of my benefits in the form of a QJSA and to receive payment in the form selected. If I designated a joint annuitant or beneficiary other than my spouse, I elect to waive payment of any survivor benefits to my spouse. I have the right to revoke either election at any time prior to the date my benefit payments begin. I understand that after payments begin, my election is irrevocable.			
I have completed appropriate sections of this form and represent that all information is true and accurate.			
OWNER OR PARTICIPANT SIGNATURE	DATE		
OWNER SIGNATURE	DATE		

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Substitute IRS Forms W-4P and W-9

Standard Insurance Company Individual Annuities 800.247.6888 Tel 800.378.4570 Fax

The **Standard**®

 $1100~\mathrm{SW}$ Sixth Avenue Portland OR 97204-1093 $\,$ www.standard.com

1	1 Identi	fication			
	TAXPAYER N	IAME	POLICY NUMBER(S)		
	ADDRESS		CITY	STATE	ZIP CODE
		ding Certificate for Pension or Annuity Paymeral Income Tax Withholding	ents — Substitute IRS Form	n W-4P	
Γ	1	Check here if you do not want any Federal income to	ax withheld from your pension o	r annuity	<u> </u>
	•	(Do not complete lines 2 or 3).	ax withheld from your pension c	annuity.	_
	2	Total number of allowances and marital status you a periodic pension or annuity payment. (You may also de			ALLOWANCES
		☐ Single ☐ Married ☐ Married, but withhold	at higher "Single" rate		
	3	Additional amount, if any, you want withheld from e (Note: For periodic payments, you cannot enter an amount here of allowances on line 2.)	, , ,		AMOUNT
3	3 State	Income Tax Withholding			
	1	State for income tax withholding	☐ Withhold ☐ Do Not W	Vithhold (unle	ss required)
	2	Additional amount, if any, you want withheld from e	ach pension or annuity paymen	t \$	AMOUNT
(s	generally y such failure 4 Taxpa	delines. You (as payee) are required by law to provide Standard Instruction Social Security number). Failure to do so may result in a \$50 per, we are required to withhold from your taxable distribution accordance Identification Number (TIN) ICATION NUMBER (E.G. SOCIAL SECURITY NUMBER)	enalty imposed by the Internal Revenue	e Service. In addit	ion, in the event of
5	5 Certif	ication			
	Under p	enalties of perjury, I certify that: The number shown on this form is my correct taxpa be issued to me), and	yer identification number (or I a	am waiting for	a number to
	I am not subject to backup withholding because: (a) I am exempt from backup withholding, (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and				
	3 I am a U.S. person (including a U.S. resident alien). Important Note: You must STRIKE OUT the language in section (2) above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.				
6	6 Autho	orization			
	I have completed appropriate sections of this form and represent that all information is true and accurate. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.				
		TAXPAYER SIGNATURE			ATE

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Acknowledgement of Suitability in an Annuity Purchase

Standard Insurance Company
Individual Annuities 800.247.6888 Tel 800.378.4570 Fax
1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

1 Notice

Sound investment practices, as well as state regulations, dictate that annuity brokers who recommend the purchase or exchange of an annuity must have grounds to believe that the transaction is in the purchaser's interest and is appropriate for the purchaser's financial needs and goals. As part of this process, you and your broker should engage in a thoughtful, thorough interview in order to understand your financial background, and current and future needs. Below is a list of suggested topics for discussion. The collection and discussion of this information is for your benefit. It will be used to help your broker determine if an annuity is a suitable investment for you. This information will not be used for any other purpose and will remain confidential.

2 Topics for Determination of Suitability

- Financial status, net worth and current assets, including any existing annuity or life insurance
- Annual income
- Tax status
- Risk tolerance
- Investment objectives
- Current and future monthly financial needs
- Anticipated need to access cash values in the near future (versus the annuity's surrender charge schedule and IRS pre-age 59½ tax penalty, if applicable)
- Any other information relevant to determining whether the annuity is suitable

3 Acknowledgement

Determining the suitability of an annuity contract for a purchaser is the responsibility of the insurance broker, not of the insurance company. In recommending the purchase of an annuity (or the exchange of an annuity that results in another insurance transaction or series of transactions), an insurance broker shall have reasonable grounds for believing that the recommendation is suitable for the purchaser. This determination is made on the basis of facts, disclosed by the purchaser, as to his/her investments and other insurance products, and current financial situation and future financial needs.

Before executing the purchase (or exchange) of an annuity that is the result of the broker's recommendation, an insurance broker shall make reasonable efforts to obtain information about the purchaser's age, financial status, tax status, investment objectives and any other relevant information used or considered to be reasonable by the insurance broker in making the recommendation.

PURCHASER NAME(S)	DATE OF BIRTH		
By signing below, I(we) hereby certify that the above requirements have been met in regard to the Standard Insurance Company annuity application that was signed and dated I(We) believe this annuity is suitable based on my(our) insurance needs and financial objectives.			
PURCHASER SIGNATURE	DATE		
PURCHASER SIGNATURE	DATE		
INSURANCE BROKER NAME			
By signing below, I acknowledge that based on the information the Purchaser(s) provided and based on all circumstances known to me at the time the recommendation was made, this annuity purchase is suitable to the insurance needs and financial objectives of the Purchaser(s). In addition, I have verified the identity of the Purchaser(s) with government-issued photo identification and believe the identity information provided to me is true and accurate.			
INSURANCE BROKER SIGNATURE	DATE		

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Tailored Income Annuity

Retirement income to suit your needs







Are you prepared?

According to a study by the Centers for Disease Control and Prevention, the life expectancy of someone who retires at age 65 averages more than 18 years. To fully enjoy all those years of quality retirement, many are finding that they're in need of a financial option that can:

- Supplement income from Social Security, a pension plan or investments;
- Provide financial stability in the event of a long-term illness or nursing home stay; and
- Ensure against outliving savings.

An Income Guaranteed

The Tailored Income Annuity is designed precisely to insure against outliving an income. It provides regular, guaranteed income payments for life (or a chosen period). This annuity is an excellent way to maintain an income stream matched to personal financial needs while adding the flexibility of lump-sum payment options.

Eligibility

A Tailored Income Annuity may be established for an owner and annuitant age 90 or younger. The minimum premium amount is \$15,000 and the maximum is \$1,000,000. Greater amounts may be considered, but must receive home-office approval prior to application.

Tax-Qualification Options

This annuity may be established as an Individual Retirement Annuity, 403(b) Tax-Sheltered Annuity or Simplified Employee Pension to initiate or continue a qualified retirement savings account.

Lump-sum deposits and complete or partial exchanges of non-qualified funds may also be accepted into this annuity.

Tax Consequences

The payments generated from the purchase of this annuity will generally be taxable in the year in which they are received. The good news is that often people move to a lower tax bracket during this time of their lives and will likely pay less in taxes than they would have just a few years earlier. The amount of the payment that is deemed taxable will be based on the tax status of the funds under IRS guidelines.

Time to Reflect on the Purchase

From the date the annuity contract is delivered, an owner has 30 days to consider the purchase. If the transaction is terminated during those 30 days, Standard Insurance Company will return all premium, net of any withdrawals taken.

Tailor Your Annuity

Life Income Commutation

A special, optional feature available in the Tailored Income Annuity allows the addition of a commutation feature to many of the life income payment options.¹

If this feature is added at the time of application, in any contract year (after an initial two years) up to 10 percent of future benefits may be commuted to a lump-sum payment. After exercising this feature the remaining payments will be reduced by the percentage commuted. A maximum of 20 percent of future payments can be commuted over the lifetime of a contract.

Inflation Protection

On many of the income options, an election may be made to guard against the effects of inflation with an annually increasing payment of 1 percent, 2 percent, 3 percent, 4 percent or 5 percent. If this option is selected at the time of application, the increased payments would begin one year after the first payment and would increase annually thereafter.



¹ This feature is not available in Washington.

Income Options

Life Income

A guaranteed income for as long as the annuitant lives. Payments will cease upon the death of the annuitant.

Tailor this Option by Adding

- Life Income Commutation²
- Inflation Protection

Life Income with Installment Refund

A guaranteed income for as long as the annuitant lives. The total payments will never be less than the total of the funds paid to purchase this option. If the annuitant dies before receiving at least that amount, payments continue to the beneficiary until the full amount is repaid (or may be commuted to a lump-sum payment).

Tailor this Option by Adding

Life Income Commutation²

Life Income with Certain Period

A guaranteed income for as long as the annuitant lives. If the annuitant dies prior to the end of the period specified (5, 10, 15 or 20 years), payments continue to the beneficiary until the end of the period (or may be commuted to a lump-sum payment).

Tailor this Option by Adding

- Life Income Commutation²
- Inflation Protection

Joint and Survivor Life Income

A guaranteed income for as long as both annuitants live. When either annuitant dies, payments will continue at 50 percent, $66^{2/3}$ percent, 75 percent or 100 percent of the payments received when both were living. Payments will cease upon death of both annuitants.

Joint and Survivor Life Income with Installment Refund

A guaranteed income for as long as both annuitants live. The total payments will never be less than the total of the funds paid to purchase this option. If both annuitants die before receiving at least that amount, payments continue to the beneficiary until the full amount is repaid (or may be commuted to a lump-sum payment).

Joint and Survivor Life Income with Certain Period

A guaranteed income for as long as both annuitants live. When either annuitant dies, payments will continue at 100 percent of the payments received when both were living. If both annuitants die prior to the end of the period specified (5, 10, 15 or 20 years), payments continue to the beneficiary until the end of the period (or may be commuted to a lump-sum payment).

Joint and Contingent Survivor Life Income

A guaranteed income for as long as both annuitants live. If the primary annuitant dies first, payments will continue at 50 percent of the payments received when both were living. If the contingent annuitant dies first, payments will continue at 100 percent of the payments received when both were living. Payments will cease upon death of both annuitants.

Certain Period

A guaranteed income for a time period chosen (5, 10, 15 or 20 years). At any time, benefits may be commuted to a lump-sum payment. If the annuitant dies prior to the end of the period specified, payments continue until the end of the period (or may be commuted to a lump-sum payment).

Tailor this Option by Adding

Inflation Protection

² This feature is not available in Washington.

Illustrations of Life Income Commutation

Commutation is a substitution or exchange of one kind of payment for another. With the Tailored Income Annuity some routine, ongoing payment streams may be "commuted" to a lump-sum payout.



Frank is retiring early.

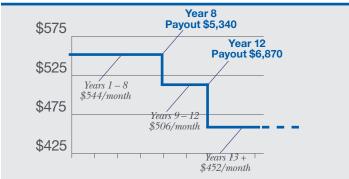
Age: 55

Premium: \$100,000

Income Option: Life Income

Optional Feature: Life Income Commutation

Monthly Payment: \$544



Today Frank is buying an immediate annuity. He is choosing the *Life Income* payment option and will receive \$544 every month as long as he lives. He is also adding the *Life Income Commutation* feature, as he knows there are many unplanned events that could happen during such a long retirement.

Eight years from now, Frank will find himself in need of a knee replacement. Realizing he can do with less than his current monthly income, he will choose to commute 7 percent of his future annuity payments and use the \$5,340 to help offset the costs. Exercising this feature will reduce his lifetime monthly payments to \$506.

Four years later, Frank will find that his daughter is in need of financial assistance after being laid off from her job. Frank this time will commute 10 percent of his future payments, the maximum available to him during any contract year. After the payout of \$6,870, he will find himself with a monthly income of \$452 for the duration of his life — and he still has the option to commute 3 percent more during any future contract year if he finds the need.



Betty is enjoying life.

Age: 65

Premium: \$100.000

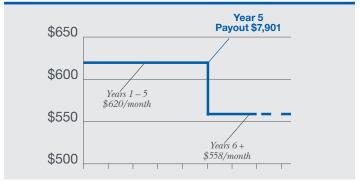
Income Option: Life Income

w/ 10-Year Certain Period

Optional Feature: Life Income

Commutation

Monthly Payment: \$620



Today Betty is taking money from the pension plan to which she's been contributing for 30 years and buying an immediate annuity. She is choosing the *Life Income with 10-year Certain Period* payment option to ensure that she will receive a lifetime of monthly payments. She will receive \$620 every month during her lifetime and if she happens to die before 10 years, her beneficiary will receive the remaining payments. Betty is also adding the *Life Income Commutation* feature, as she likes the idea of retaining some flexibility with such a large investment.

In five years, Betty will be surprised with the opportunity to go on a once-in-a-lifetime family cruise on the Mediterranean. Knowing that she will be fine with a reduction in her payments, she will choose to commute 10 percent of her future payments for a payout of \$7,901. This commutation will reduce her lifetime monthly payments to \$558 and she will retain the option of commuting up to 10 percent more of her future payments during any future contract year.

13020 (10/08) Tailored Income Annuities 3





Today Harold is annuitizing his deferred annuity contract to begin receiving an income stream. He is choosing the *Life Income with Installment Refund* payment option and is adding the *Life Income Commutation* feature, just to keep his options open. He will receive \$797 every month during his lifetime and if he happens to die before his full premium is repaid, his beneficiary will receive the remaining payments.

Next year, unknown to Harold, he will begin to experience the early signs of Alzheimer's disease and, with the help of his family, will decide to move to an assisted-living facility. The initial costs of this life change are substantial and he's grateful to have the option of commuting 10 percent of his future payments for a \$8,396 payout. Exercising this feature will reduce his monthly payments to \$717 for the duration of his life and he will still have the option of commuting up to 10 percent more of his future payments during any future contract year.



J. Greg Ness
President and Chief Executive Officer

Standard Insurance Company Financial Strength Ratings

AA- (Very Strong) by Standard & Poor's 4th of 20 rankings

A1 (Good) by Moody's 5th of 21 rankings

A (Excellent) by A.M. Best* 3rd of 13 rankings As of July 2009

*Rating includes The Standard Life Insurance Company of New York.

StanCorp Financial Group Long Term Senior Debt Ratings

Standard & Poor's: A-Moody's: Baa1

A.M. Best: bbb+ As of July 2009

StanCorp Financial Group

Assets	315.41 billion
Fixed Maturity Securities	56.6%
ot inve	ested assets
A or Higher	67.4%
BBB/Baa	27.0%
BB/Ba	3.6%
B or Lower	2.0%
Commercial Mortgage Loans	42.5%
of inve	ested assets
60-Day Delinquencies	0.42%
Other	0.9%

Portfolio Yields

Fixed Maturity Securities 5.59% Commercial Mortgage Loans 6.42% As of June 30, 2009

of invested assets

Our Financial Strength

The economic landscape is undeniably turbulent. While a number of financial institutions are reeling from these circumstances, The Standard continues to exceed expectations. That's because we know our most important promise is the one we make to our customers — to be there when you need us. Backing this up is the strength that stems from our disciplined financial practices and stability resulting from our long-term outlook. Fiscally conservative management allows us to weather economic uncertainty and ensures that we will keep our financial commitment to you.

Our balance sheet is the cornerstone of our financial strength and has provided us with a foundation for profitability through a wide range of economic cycles.

Bond Portfolio

Our bond portfolio is strong. Our strategy is to maintain a diversified portfolio of high quality fixed-maturity securities to keep us well protected if any industry experiences difficulties.

- Average portfolio rating of "A" as measured by Standard & Poor's
- No preferred or common equities
- No direct exposure to sub-prime or alt-A mortgages
- No credit default swaps, collateralized debt obligations or commercial paper
- · No mortgage-backed securities of any kind

Commercial Mortgage Loan Portfolio

The profile of our commercial mortgage loan portfolio is entirely different from the mortgages that have been the subject of so much concern. We offer small commercial mortgage loans to borrowers who want a fixed rate over time, and we rigorously underwrite every commercial mortgage loan we make. The quality of our commercial mortgage loans is excellent, and our delinquency rates are very low.

- The average loan-to-value ratio on new loans was 64 percent in 2008
- No preferred or common equities

The Standard Stands the Test of Time

In the July 2008 issue of Best's Review, Standard Insurance Company was recognized for maintaining an "A" rating or higher from A.M. Best Company since 1928. The Standard was honored to be among one of only 15 life/health insurers to consistently achieve an "A" rating (or higher) for more than 75 years. Given the rapidly evolving markets, changing customer needs and challenging economic times, this is a significant accomplishment. We are proud of this longstanding track record of financial strength.



Annuities are intended as long-term savings vehicles.

The Tailored Income Annuity is a product of Standard Insurance Company. It may not be available in some states. The annuity is not guaranteed by any bank or credit union and is not insured by the FDIC or any other governmental agency. The Life Income Commutation feature is not available in Washington.

The guarantees of the annuity are based on the financial strength and claims-paying ability of Standard Insurance Company.

Policy SPIA (09/06)

Rider R-IPA (09/06), R-COMM-DB1 (09/06), R-COMM-L1 (09/06), R-COMM-CP1 (09/06),

R-COMM-LCP3 (09/06), R-COMM-IR2 (09/06), R-ERTSA (11/08), R-NERTSA (11/08),

R-IRA-IMM (09/06), R-Roth IRA-IMM (09/06), R-QPP-IMM (09/06)

Standard Insurance Company 1100 SW Sixth Avenue Portland OR 97024

www.standard.com



Request for EFT of Annuity Payout

Standard Insurance Company Individual Annuities 800.247.6888 Tel 800.378.4570 Fax 1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

1 Contract Identification

Contract Identification			
POLICY NUMBER			
PAYOR NAME	PHONE		
ADDRESS	CITY	STATE	ZIP CODE
2 Financial Institution Account			
FINANCIAL INSTITUTION NAME	FINANCIAL INSTITUTION TYPE Bank Credit Union Savings and Loan		
NAME ON ACCOUNT	ACCOUNT TYPE ☐ Checking ☐ Savings		
Attach Void Check o	r Account Statement		
3 Authorization			
I authorize and request that Standard Insurance Company ele shown above. I authorize Standard Insurance Company to: (a) above; and (b) resolve deposit problems. I understand that dep information on this form. This authorization will remain in furends; as provided for below.	contact my financial institution posits will be delayed if I do not	to confirm the provide accurate	information e and complete
I agree to notify Standard Insurance Company as soon as reast that if my account is closed or if the account number is change Company will not be liable for any consequences of the failure understand that any remaining payments will be made by chec	d: (a) this agreement will end; a to transfer to my account. If thi	and (b) Standard s agreement end	d Insurance
I understand that I may continue to receive payment checks through the U.S. mail for one to two more payment cycles, until all necessary transactions have been completed between: (a) Standard Insurance Company; and (b) my financial institution. I further understand that my deposits may not be posted to my account until the evening of the due date.			
I may end this authorization at any time. If I choose to do so, I telephone number shown above.	will contact Standard Insurance	e Company at the	e address or
I am attaching: (a) an original void check (if I designated a ch statement that verifies my name and account number (if I desi of a check or a deposit slip is not sufficient; and (b) Standard I my behalf.	gnated a savings account). I und	lerstand that: (a)) a photocopy

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PAYOR SIGNATURE



Restricted Single Premium Immediate Annuity Disclosure

The**Standard**®

Individual Annuities 800.247.6888 Tel 1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

Standard Insurance Company

This Disclosure summarizes important points for you to consider before you purchase Standard Insurance Company's (The Standard's) Restricted Single-Premium Immediate Annuity.

The Restricted Single-Premium Immediate Annuity is a single-premium immediate annuity that includes certain restrictions in order to meet specific financial goals. You purchase the annuity with one premium payment or with annuitization of your annuity funds under a deferred annuity. You select the payment option that best suits your needs, and you select the payment frequency for which you would like payments to be made. In certain instances your selection of payment option will be subject to regulation or rules, such as purchasing the annuity for purposes of Medicaid eligibility. Payments received prior to age 59½ are subject to a 10% IRS penalty unless an exception applies.

The Standard does not make any representations regarding how the purchase of this annuity might affect you or your spouse's eligibility for Medicaid (or your state's equivalent of Medicaid). If you have any questions about the Restricted Single-Premium Immediate Annuity, please ask your broker, financial and/or legal advisor.

THE ANNUITY CONTRACT How do I get a Restricted Single-Premium Immediate Annuity started.

Annuity An immediate annuity allows you to pay a premium for the contract, select a payment option and payment mode, and begin to receive payments immediately after the end of the first payment mode has passed. The maximum payment frequency for an immediate annuity is annually.

Annuitant The annuitant is the person on whose life any life-contingent payment options are based.

Owner The owner is the person or entity who has purchased the contract and to whom the contract is issued.

Issue Age A Restricted Single-Premium Immediate Annuity may be issued for owners age 18-90 and for annuitants age 0-90.

Contract Effective Date The Restricted Single-Premium Immediate Annuity's effective date is the date premium is received in The Standard's home office. The effective date is shown in the contract's data page.

Premium A Restricted Single-Premium Immediate Annuity may be established with premium of \$15,000 to \$1,000,000 (or more with prior home-office approval).

Restrictive Endorsement In addition to completing and signing an application, you must also apply for, sign and date the Contract Endorsement – Restrictions which is submitted with your application.

ANNUITY BENEFITS How are my annuity benefits paid from my immediate annuity?

Payment Option You have numerous payment options from which to select how you will be paid annuity benefits. The payment option you have elected is described in the contract's data page. However, in certain instances your selection of payment option will be subject to regulation or rules, such as purchasing the annuity for purposes of Medicaid eligibility.

Payment Mode You select how often you would like to be paid the annuity benefit. Examples: monthly, quarterly, semi-annually, annually. The payment mode you have selected is shown in the contract's data page. In certain instances your selection of payment mode will be subject to regulation or rules, such as purchasing the annuity for purposes of Medicaid eligibility.

Annuity Benefit The Standard determines your annuity benefit amount based on the premium you have paid, and the payment option and payment mode you have elected. The annuity benefit is shown in the contract's data page.

Annuity Benefit Commencement Date Typically, the date annuity benefits begin is after the end of the first payment mode. For example, if you choose a monthly payment mode, the first annuity benefit is paid one month after the contract effective date. Payment of annuity benefits must begin no later than one year after the contract effective date. The annuity benefit commencement date is shown in the contract's data page.

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PAYMENT OPTIONS What are my payment option choices?

Note: In certain instances your selection of payment option will be subject to regulation or rules, such as purchasing the annuity for purposes of Medicaid eligibility.

Life Income We will pay benefit payments while the annuitant is living. Benefit payments will automatically cease upon the death of the Annuitant.

Certain Period We will pay benefit payments for the certain period you selected on the application for the contract. If the annuitant dies before the certain period ends, we will continue the benefit payments to the beneficiary. Benefit payments will automatically cease as of the end of the certain period.

Life Income with Certain Period We will pay benefit payments while the annuitant is living. If the annuitant dies prior to the end of the certain period selected on the application for the contract, benefit payments will continue to the beneficiary until the certain period ends. If the annuitant is still living at the end of the certain period, payments will continue until the annuitant dies.

Life Income with Installment Refund We will pay benefit payments while the annuitant is living. If the annuitant dies before the total of all paid benefit payments equals the amount of premium paid for the contract, we will pay benefit payments to the beneficiary until the total of all paid benefit payments equals the amount of premium paid for the contract.

Joint and Survivor Life Income We will pay benefit payments while either annuitant is living. Upon the death of either annuitant, we will continue the benefit payments at 100%, 75%, 66 2/3% or 50% (according to your election on the application for the contract) for the life of the surviving annuitant. Benefit payments will automatically cease upon the death of the last annuitant.

Joint and Survivor Life Income with Certain Period We will pay benefit payments while either annuitant is living. If both annuitants die prior to the end of the certain period selected on the application for the contract, benefit payments will continue to the beneficiary until the certain period ends. If either annuitant is still living at the end of the certain period, benefit payments will continue until the last annuitant dies.

Joint and Survivor Life Income with Installment Refund We will pay benefit payments while either annuitant is living. Upon the death of either annuitant, we will continue the benefit payments for the life of the surviving annuitant. If the last annuitant dies before the total of all paid benefit payments equals the amount of premium paid for the contract, we will pay benefit payments to the beneficiary until the total of all paid benefit payments equals the amount of premium paid for the contract.

Joint and Contingent Survivor Life Income We will pay benefit payments while both annuitants are living. If the primary annuitant dies first, we will continue the benefit payments at 50% to the surviving annuitant. If the contingent annuitant dies first, we will continue the benefit payments at 100% to the surviving annuitant. Benefit payments will automatically cease upon the death of the last annuitant.

DEATH BENEFITS What happens if I die?

If annuity benefits are payable after you die, annuity benefit payments will be paid to your beneficiary or to the surviving annuitant, according to your selected payment option.

Restricted Single Premium Immediate Annuity Disclosure

Individual Annuities 800.247.6888 Tel 1100 SW Sixth Avenue Portland OR 97204-1093 www.standard.com

RESTRICTIONS What restrictions are imposed under the Restricted Single-Premium Immediate Annuity?

The Restricted Single-Premium Immediate Annuity includes the following restrictions:

- The contract is: (a) nontransferable; (b) nonforfeitable; (c) nonassignable; (d) nonsurrendable; (e) noncommutable; and (f) irrevocable.
- Neither you nor any payee may change a designated payee under the contract.
- Neither you nor any payee may change the form or mode of payment under the contract.
- The contract has no cash value.

OPTIONAL FEATURE Are there any other optional features I should know about?

Inflation Protection On many of our payment options we offer a feature that may guard against the effects of inflation while annuity benefits are paid. Our inflation protection feature allows you to select an annual increase of your annuity benefit by 1%, 2%, 3%, 4% or 5%, as elected by you on the application for the contract. If you elect this feature, the increased annuity benefits begin one year after the first payment is made and would increase annually thereafter.

Note: This inflation protection feature may not be allowed by regulation or rule in certain instances such as purchasing the annuity for purposes of Medicaid eligibility.

OTHER INFORMATION What else do I need to know?

- You have 30 days to look over the annuity contract. You may return the contract to the agent who sold it or our home
 office within that 30 days. Any premium paid, including any contract fees or other charges, will be refunded, less any
 benefits paid, and the contract will be void and considered never in force.
- We pay a commission to the agent, broker or firm for selling you the annuity.

Standard Insurance Company

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Restricted Single Premium Immediate Annuity Disclosure

OWNER ACKNOWLEDGMENT

I affirm that I am purchasing a Restricted Single-Premium Immediate Annuity from The Standard. I understand the Restricted Single-Premium Immediate Annuity product features, including the restrictions imposed under the contract to the extent summarized under Restrictions above. I understand and acknowledge that The Standard does not offer legal, financial, tax, investment, estate or Medicaid planning advice. I affirm that I have sought such advice from the proper sources before purchasing this contract. I acknowledge and represent that the purchase of this annuity is suitable given my particular legal, financial, tax, investment, estate planning, Medicaid eligibility or other goals or circumstances. I further understand that annuities are not: (a) insured by the FDIC or any federal government agency; (b) deposits of or guaranteed by any bank or credit union; or (c) provisions or conditions of any bank or credit union activity. Some annuities are subject to investment risk and may lose value. I certify that: (a) I have read and fully understand, the application and this disclosure statement; (b) I have retained a copy of all solicitation materials and this disclosure statement used during the course of the sale; and (c) I understand that this disclosure is a summary and not part of the contract.

Owner Name	Annuitant Name If Other Than Owner		
Owner Signature	Date		
Annuitant Signature If Other Than Owner	Date		
BROKER ACKNOWLEDGMENT			
I certify that I have read and fully understand all informational materials for The Standard's Restricted Single-Premium Immediate Annuity. Additionally, I have provided the Owner with the consumer materials used during the course of the sales presentation, if any, the application and the Restricted Single-Premium Immediate Annuity disclosure document. I have informed the Owner of the various features of the Restricted Single-Premium Immediate Annuity and believe the Owner has been reasonably informed of those features. I further certify that I have made no statements, representations or promises about product features or future rate performance that are in any way inconsistent with those materials.			
Insurance Broker Name	Standard Insurance Company Identification Number		
Insurance Broker Signature	Date		

Return the signed original of this disclosure together with the application and leave a copy with the applicant. Keep a copy for your records.

Contract SPIA; Riders R-IPA, R-RES

STANDARD INSURANCE COMPANY

A STOCK LIFE INSURANCE COMPANY 1100 SW SIXTH AVENUE PORTLAND, OREGON 97204 (800) 247-6888

CONTRACT ENDORSEMENT -- RESTRICTIONS

The applicant for or Owner of the Contract has requested and Standard Insurance Company has agreed that the following restrictions are placed on the Contract.

- 1. **Nontransferable. Nonforfeitable. Nonassignable. Noncommutable. Irrevocable.** Your interest in the Contract is: (a) nontransferable; (b) nonforfeitable; (c) nonassignable; (d) nonsurrendable; (e) noncommutable; and (f) irrevocable.
- 2. **No Change of Payee.** Neither you nor any payee may change a designated payee under the Contract.
- 3. **No Change of Payment Option.** Neither you nor any payee may change the form or mode of payment under the Contract.
- 4. **Cash Value.** The Contract has no cash value.

Changes or alterations to this form will not be accepted.

PART OF CONTRACT -- This endorsement is part of the Contract to which it is attached. All Contract terms will apply to this endorsement unless they: (a) have been changed by this endorsement; and (b) conflict with this endorsement.

The effective date of this endorsement is (a) the date Standard Insurance Company receives the original signed copy of this endorsement at its Home Office or (b) the Contract Effective Date, whichever is later.

(Applicant/Owner Signature)	(Date)	(Signed at City, State)
(Annuitant Signature, if other than Owner)	(Date)	(Signed at City, State)
(Insurance Broker Signature)	(Date)	(Signed at City, State)

STANDARD INSURANCE COMPANY

J. Greg Ness President

Corporate Secretary