Midwood Financial Services Product Matrix - AWM Solutions Center

Features:	Great American AssuranceSelect 5 A AM Best, A+ S&P			Great American AssuranceSelect 7 A AM Best, A+ S&P			Midwood Financial Contacts & Resources
Single or Flex Prem:	Flexible - in 1st 2 months only			Flexible			Midwood Website
Rate Effective Date:	11.21.2019			11.21.2019			www.midwood.com
Current Cap/ Spread/ Participation/Fixed:	Index Strategy	\$10k+	\$100k+	Index Strategy	\$10k+	\$100k+	Username: Solutions
	S&P P2P Cap	3.75%	4.00%	S&P P2P w/ Cap	3.85%	4.10%	Password: Center
	iShares US Real Estate P2PCap	5.25%	5.50%	S&P Monthly Avg w/ Cap	4.50%	5.00%	Case sensitive
				S&P Risk Control w/ Par	40%	45%	
		T	_	GLD P2P w/ Cap	4.75%	5.00%	Website offers:
	Fixed Account	1.95%	2.15%	Fixed Account	2.00%	2.20%	Client approved rate sheets,
1 yr Fixed Minimum:	1.10% (Updated 10.01.2019)			1.10% (Updated 10.01.2019)			Illustration Software,
GMSV: as of 10.1.19	1.10% on 100% of premium			1.10% on 100% of premium			Forms for New Business
Strategies Allocated:	6th or 20th of the month from when funds received			6th or 20th of the month from when funds received			and Service,
Issue Age:	0 - 89 / Inherited IRA 0-75			0 - 85 / Inherited IRA 0-75			Marketing Materials
MVA:	n/a			n/a			
Ownership:	Indiv/Joint/NonProfit/Corp/Trust/Bene IRA			Indiv/Joint/NonProfit/Corp/Trust/Bene IRA			
Owner or Annuitant:	Owner Driven			Owner Driven			Internal Account Manager
Qualified Accounts:	Trad,Roth,SEP,Simple,Inherited IRA, 403B,457B			Trad,Roth,SEP,Simple,Inherited IRA, 403B,457B			Patti Thompson
Min Deposit:	\$10k Qual and Non-Qual			\$10k Qual and Non-Qual			pthompson@midwood.com
Addition Minimums:	\$2k min. Only in 1st 2 months.			\$2k min. Funds start their own allocation date			410.836.8026
	See AS 7 for more details if addition			and will automatically get invested the same			or 1.866.959.1010 ext 705
	occurs in 1st 2 months only			as the current allocation unless you submit with			
				Strategy Selection form for different strategy.			
Maximum Deposit:	Issue ages 0-85: \$1,000,000			Issue ages 0-85: \$1,000,000			External Wholesaler
w/o GAIG Approval	Issue ages 86+: \$500,000						Ryan Noe
	10% of account value starting in year 1			10% of account value starting in year 1			rnoe@midwood.com
Free Withdrawal:	Minimum: \$500.00			Minimum: \$500.00			708.807.9461
	RMD friendly in 1 st year if done systematically			RMD friendly in 1 st year if done	RMD friendly in 1 st year if done systematically		
CDSC:	9-8-7-6-5-0% non-rolling			9-8-7-6-5-4-3-0% non-rolling			
Nursing Home/	Yes – 100% of Acct value after 1st contract year			Yes – 100% of Acct value after 1st contract year			Great American Website
Terminal Illness:	No issue age restriction. For either owner.			No issue age restriction. For either owner.			https://gaficonnect.com/login
Living Benefit Riders	n/a			IncomeSecure - Costs .95% Individual or Joint			Pending Status on New Busines
				9% Rollup for first 10 years or until income turned on			NIGO Info
				IncomeDuo - Costs 1.05% Joint Income Only			Active Account Access
				9% Rollup for first 10 years or until income turned on			
Death Benefit Rider:	n/a			Inheritance Enhancer - 8% Rollup for first 10 yrs			
				Costs .95% on Benefit Base, No Benefits 1st 5 yrs			