

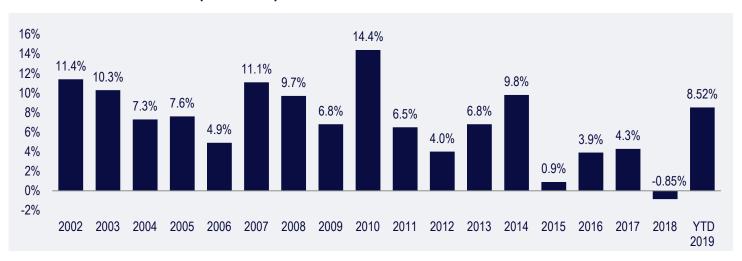
# Performance Summary as of August 30, 2019

# Morgan Stanley Global Opportunities Index

The Morgan Stanley Global Opportunities Index ("The Index") offers diversified access to global opportunities by investing in multiple asset classes representing equities, bonds and commodities. Sponsored by Morgan Stanley, it uses advanced proprietary strategies to attempt to identify the strongest investment trends in different market environments, while mitigating the effects of rising interest rates and limiting overall volatility. The Index targets a 5% annual volatility over the long term.

Back-to	ested Performance Ana	lysis	
Annualized Return (12/31/2001 – 08/30/2019)	YTD Return	1-Yr Return	
7.02%	8.52%	7.56%	

### **Back-tested Annual Returns (2002-2019)**



Source: Morgan Stanley, all calculations as of 08/30/2019. Returns reflect the performance of the index only and not the participation rates or spreads associated with the product. Live Index Date 07/21/2017. Historical Inception Date 12/31/2001. Past performance, actual or simulated, is not a reliable indicator of future results.



Morgan Stanley Global Opportunities Index is offered by Delaware Life Insurance Company as an allocation option in Retirement Stages 7<sup>®</sup>. Fixed Index Annuity.

Retirement Stages 7<sup>®</sup>. Fixed Index Annuity is a flexible premium deferred fixed index annuity geared to conservative, retirement-oriented clients who want protection from market losses, but like the idea of some upside potential.

#### It offers:

- A choice of index options available only from Delaware Life.
- Attractive income potential, including an optional rider that provides guaranteed lifetime income STAIR®.
  (Stacked Accumulation Income Rider®.) available for an additional fee 4% annual roll-up added to aggregate credited rate during first 15 contract years.
- Return of Premium Rider (ROP) owner may surrender at any time prior to the annuity date and receive 100% of the premiums, minus applicable prior withdrawals. Available for an additional cost. Restrictions may apply.
- Client-friendly Bailout Endorsement at no additional cost allows for full or partial withdrawals from the contract without surrender charge or market value adjustment if the renewal cap for the S&P 500<sup>®</sup>. 1-year point-to-point strategy is below the bailout cap rate.

Retirement Stages 7® with Morgan Stanley Global Opportunities Index 1-Year Point-to-Point w/ 90% Participation (as of 08/30/19)

Annualized Return	YTD	1-Yr
(12/31/2001-08/30/2019)	Return	Return
6.37%	7.67%	6.81%

Talk to your financial professional to learn more about the Index and Delaware Life fixed index annuities. Morgan Stanley Global Opportunities Source: Morgan Stanley and Bloomberg as of 08/30/19.

#### Note on Simulated Returns:

The Index has a limited performance history and, as with any index, past performance is no indication of future performance. The Index has been in existence since July 21, 2017. Ending values in years prior to inception are determined by Morgan Stanley & Co. LLC on a hypothetical basis using statistical analysis and hypothetical circumstances to estimate how the Index may have performed. The actual future performance of the Index may vary significantly from the results obtained from the hypothetical analysis. Morgan Stanley provides no assurance or guarantee that any product linked to the Index will operate or would have operated in the past in a manner consistent with what is shown in these hypothetical examples. Actual future results will vary, perhaps materially, from the hypothetical values used and presented in this document. Certain index components existed for only a portion of the back-tested period; in such cases, substitute data has been used for portions of the simulation. This product is not sponsored, endorsed, sold or promoted by Morgan Stanley or any of its affiliates. Neither Morgan Stanley nor any other party (including, without limitation, any calculation agents or data providers) makes any representation or warranty, express or implied, regarding the advisability of purchasing this product. The Morgan Stanley Global Opportunities Index (the "Index") is the exclusive property of Morgan Stanley. Morgan Stanley and the Index are service marks of Morgan Stanley and have been licensed for use for certain purposes Delaware Life Insurance Company. Morgan Stanley will not have any obligation or liability to owners of this product in connection with the administration or marketing of this product, and neither Morgan Stanley nor any other party guarantees the accuracy and/or the completeness of the Index or any data included therein. Morgan Stanley and its affiliates may engage in transactions involving components of the Index for their proprietary accounts and/or for accounts of their clients, which may affect the value of such components and the level of the Index.

No purchaser, seller or holder of this security, or any other person or entity, should use or refer to any Morgan Stanley trade name, trademark or service mark to sponsor, endorse, market or promote this product without first contacting Morgan Stanley to determine whether Morgan Stanley's permission is required. Under no circumstances may any person or entity claim any affiliation with Morgan Stanley without the prior written permission of Morgan Stanley. There are risks associated with any product linked to this Index: Allocation to a crediting method using the Index provides the potential for interest to be credited based in part on the performance of the Index; The Index may not increase in value due to a number of factors and as a result there may be no interest credited to the annuity contract; Because the Index is managed to a volatility target, the Index performance will not match the performance of the underlying Index components and may dampen the performance of the Index in rising markets; The Index has a limited performance history and past performance is no indication of future performance; The Index may be comprised of a small number of index components at any given time and the performance of the index involves risk associated with international and US equities and bonds, commodities and precious metals, which may impact the Index value and the interest credited to the annuity contract; Premium allocated to a crediting method using the Index is not a direct investment in the stock markets, bond markets, commodities, precious metals or in the index; Purchasers of products linked to the index will have no access to the components underlying the Index; The Index is calculated on excess return basis.

Products, riders and features may vary by state, and may not be available in all states. This material should be accompanied by the corresponding Product Brochure and may not be approved in all states. Ask your financial professional for more information.

Annuities are long-term investment vehicles designed for retirement purposes. Annuity contracts contain exclusions, limitations, reductions of benefits and terms for keeping them in force. All product guarantees, including optional living and death benefits, are subject to the claims-paying ability and financial strength of the issuing insurance company.

Guarantees are backed by the financial strength and claims-paying ability of Delaware Life Insurance Company (Waltham, MA). Policies and contracts are issued by Delaware Life Insurance Company. Delaware Life Insurance Company is authorized to transact business in all states (except New York), the District of Columbia, Puerto Rico and the U.S. Virgin Islands and is a member of Group One Thousand One, LLC ("Group1001").

This communication is for informational purposes only. It is not intended to provide, and should not be interpreted as individualized investment, legal or tax advice. To obtain such advice, please consult with your investment, legal or tax professional.

## delawarelife.com

Service Center: PO Box 758581, Topeka, KS 66675-8581

Sales Support: 844.DEL.SALE (844.335.7253)

**Customer Service: 877.253.2323** 

NOT FDIC INSURED | MAY LOSE VALUE | NO BANK OR CREDIT UNION GUARANTEE NOT A DEPOSIT | NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY OR NCUA/NCUSIF

© 2019 Delaware Life Insurance Company. All rights reserved.