

# Standard NAIC Product Training

States that have adopted the National Association of Insurance Commissioners (NAIC) *Suitability in Annuity Transactions Model Regulation* require all reps to take product specific training and 4 hours of *Annuity Suitability CE* prior to soliciting any annuity products.

The following are current NAIC states:

AK,CA,CO,CT,DC,FL,HI,ID,IL,KS,KY,LA,MD,MI,MN,MS,NE,NJ,ND,OH,OR,RI,SC,SD,TX,UT,WA,WV,WI

Please see below for instructions on taking the product training. Any questions please let me know.

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## Standard Product Specific Training

Please click on the link found on our website to take your product training. This one link will satisfy all of the Standard products. It is just a slide show of the information that is timed, meaning you cannot just click through it to speed up the time but you can arrow back or pause it if you need to read it over or stop it for a brief time. This will only take you 10 minutes. There is no test or questionnaire to take either.

Once the slide show has concluded you will come to a screen that looks like this.

## You have successfully completed The Standard's Product Training.

Please provide us with the information requested below.

If we do not receive this information we may not be able to verify the completion of your product training.

\*Full name as it appears on your resident license:

First	<input type="text"/>	Middle	<input type="text"/>	Last	<input type="text"/>
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Last four digits of your SSN:

\*Email address:

\*Phone number (xxx-xxx-xxxx):

Standard Insurance Producer ID:

\*required information

*Producer Acknowledgement*

*I attest that I have successfully completed the required product training for all annuity products currently offered by The Standard.*

Once you hit submit you will see the below statement and as long as you are appointed you can start to submit business.

**"Your Producer Acknowledgement has been submitted. You will receive a copy via email."**