

Strategy Overview:

monthly averaging with cap

A monthly averaging strategy measures index change by comparing the *average* of the monthly closing S&P 500® values during the term to the closing S&P 500¹ value on the first day of that term. Averaging the monthly values over the term protects you against severe declines in the S&P 500. Alternatively, averaging may reduce the amount of interest you would earn when the index is rising.

The power of 100% protection through:

- ★ The security of a life insurance company rated "A (Excellent)" by A.M. Best. This is the third highest of 16 ratings.
- ★ The ability to receive a stream of payments you cannot outlive.
- ★ A guaranteed minimum surrender value.
- ★ Extended care and terminal illness waivers² to provide flexibility in case of unforeseen events.

Strategy concept

By assigning money to this strategy, your annuity can be protected from market volatility by averaging each month's S&P 500 value. Plus, no matter how the S&P 500 performs, your indexed interest rate *will never be negative*.

With this strategy, the measured change of the index is reduced by a 0% index spread and has a 100% participation rate.³ Therefore, **your money is credited 100% of the measured index change, up to the cap**. Please see your contract for the maximum (cap) interest rate that will be applied.

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² Waivers not available in all states.

³ Not applicable on all products.

⁴ Referred to as base interest rate in some contracts.

When you buy a fixed-indexed annuity, you own an insurance contract. You are not buying shares of any stock or index. You cannot invest directly in an index.

In a volatile market, a low monthly cap coupled with no monthly floor may result in:

- 0% credited interest for the year even though the index itself has a positive return for the year.
- lower credited interest than other fixed-indexed annuity crediting strategies during the same period of time.

In a non-volatile market, a low monthly cap coupled with no monthly floor may result in higher credited interest than other fixed-indexed annuity crediting strategies during the same period of time.

Understanding this strategy

$$\left(\frac{\text{Average monthly value} - \text{Beginning value}}{\text{Beginning value}} - 0\% \text{ index spread} \right) \times 100\% \text{ participation rate} = \text{Average indexed interest rate}$$

Cap
•
Average indexed interest rate
•
Floor⁴ = 0%

Hypothetical example

The example below shows the account value for a scenario with a \$10,000 purchase payment in the monthly averaging with cap strategy.

Term: 1 year	Hypothetical index values
Index spread: 0%	Beginning value: 1,150.50
Participation rate: 100%	Ending value: 1,203.03
Cap: 10%	Monthly average value: 1,197.37

	Account value calculation	Monthly averaging with cap
		Indexed
	Purchase payment	\$10,000
Index change	Monthly averaging index change = (monthly average - beg. value) / beg. value = (1,197.37 - 1,150.50) / 1,150.50	4.07%
Indexed interest rate	Index spread Participation rate Indexed interest rate Interest credited Account value	0.00% 100% 4.07% \$407 \$10,407

The monthly averaging with cap indexed strategy credited an indexed interest rate of 4.07%, which falls between the cap and zero. This is one strategy that may be available on your fixed-indexed annuity. Ask your financial professional for details on the strategies offered.

This example assumes that the purchase payment is submitted on a day when money is moved into interest strategies, and the effects of any applicable bonus are not illustrated.

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