

Complete your NAIC required training

Great American Life® is committed to keeping you informed about news that affects your sales. As you may be aware, many states (AK, CA, CO, CT, DC, HI, IA, IL, IN, KY, MD, ND, NE, OH, OR, RI, SC, SD, TX, UT, WA, WI and WV) have adopted the 2010 NAIC Suitability in Annuity Transactions Model Regulation. As part of the regulation, distribution partners who are appointed in a state that has adopted the training requirements included in the model are required to:

- 1) If applicable, complete a four-hour state approved continuing education course.
This is a one-time training requirement.
- 2) Complete our product-specific training prior to the solicitation of the sale of an annuity product in that state.

Please note: New business from a state where training is required will be rejected and returned to you if you do not complete the required training and comply with our new business procedures.

Complete training here.

If you have questions on the training requirements, contact Sales Support at **(888) 504.7109, option 2.**