

# Performance Summary as of July 31, 2019

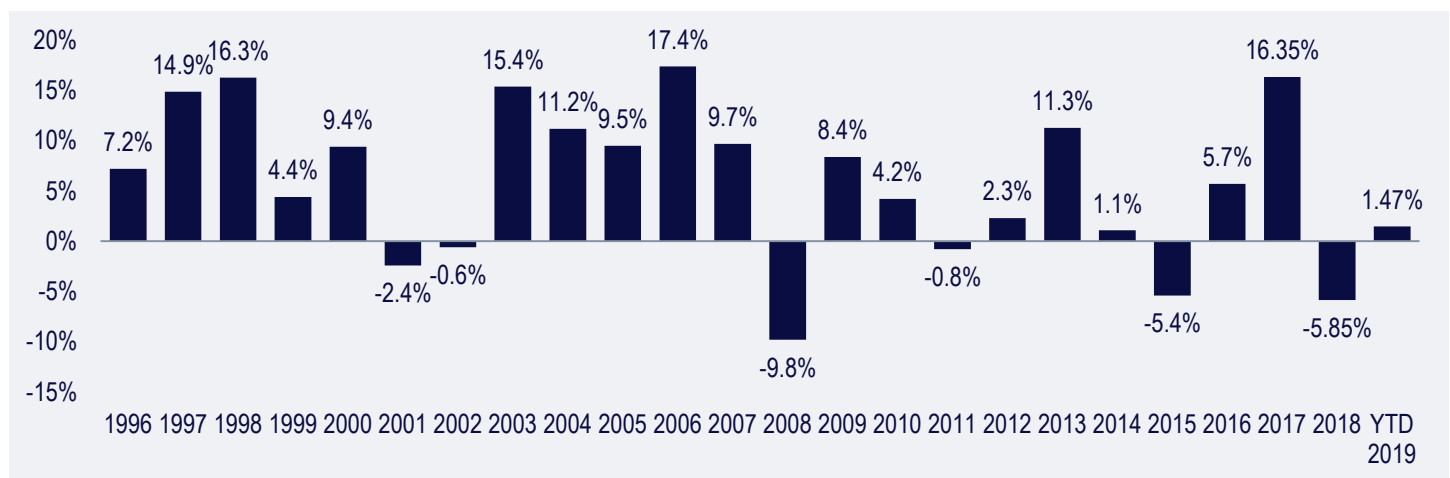
## CROCI Sectors III USD 5.5% Volatility Control Index

CROCI Sectors III USD 5.5% Volatility Control Index employs Deutsche Bank's proprietary valuation methodology, developed in 1996, to periodically identify the three most undervalued industry sectors and invest in the 10 most undervalued stocks in each of them on an equal-weighted basis. Its stock selection universe expands across United States, Eurozone and Japan. Further, a volatility control is applied that dynamically adjusts the index exposure on a daily basis to maintain the overall volatility close to 5.5%.

### Back-tested Performance Analysis

Annualized Return (4/4/1996 – 07/31/2019)	YTD Return	1-Yr Return
<b>5.79%</b>	<b>1.47%</b>	<b>-4.95%</b>

### Back-tested Annual Returns (1996-2019)



Source: Deutsche Bank, all calculations as of 07/31/2019. Returns reflect the performance of the index only and not the participation rates or spreads associated with the product. Live Index Date 03/13/2015. Historical Inception Date 04/04/1996. Past performance, actual or simulated, is not a reliable indicator of future results.

## Performance

Deutsche Bank's CROCI Sectors III USD 5.5% Volatility Control Index is offered by Delaware Life Insurance Company as an allocation option in the Retirement Stages 7<sup>®</sup> Fixed Index Annuity.

Retirement Stages 7<sup>®</sup> Fixed Index Annuity is a flexible premium deferred fixed index annuity geared to conservative, retirement-oriented clients who want protection from market losses, but like the idea of some upside potential.

It offers:

- A choice of index options available only from Delaware Life.
- Attractive income potential, including an optional rider that provides guaranteed lifetime income – STAIR<sup>®</sup> (Stacked Accumulation Income Rider<sup>®</sup>) available for an additional fee – 4% annual roll-up added to aggregate credited rate during first 15 contract years.
- Return of Premium Rider (ROP) – owner may surrender at any time prior to the annuity date and receive 100% of the premiums, minus applicable prior withdrawals. Available for an additional cost. Restrictions may apply.
- Client-friendly Bailout Endorsement at no additional cost – allows for full or partial withdrawals from the contract without surrender charge or market value adjustment if the renewal cap for the S&P 500<sup>®</sup> 1-year point-to-point strategy is below the bailout cap rate.

**Retirement Stages 7<sup>®</sup> with CROCI Sectors III USD 5.5% Volatility Control Index  
1-Year Point-to-Point w/ 1.95% Spread (as of 07/31/19)**

Annualized Return (12/31/1996-07/31/2019)	YTD Return	1-Yr Return
5.39%	-0.48%	0.00%

Talk to your financial professional to learn more about the Index and Delaware Life fixed index annuities.

CROCI Sectors III USD 5.5% Volatility Control Index Source: Deutsche Bank and Bloomberg as of 07/31/19.

CROCI indices are sponsored by DB AG London. While the indices underlying the CROCI Sectors III USD 5.5% Volatility Control Index (the “CROCI Sectors VC Index”) and their predecessors have been calculated on a live basis for more than eight years, the CROCI Sectors VC Index has been calculated on a live basis only since March 13, 2015. Therefore, the CROCI Sectors VC Index has a limited performance history and no actual investment which allowed tracking of the performance of the CROCI Sectors VC Index was possible before March 13, 2015. The methodology of the CROCI Sectors VC Index was designed, constructed and tested using historical market data and based on knowledge of factors that may have possibly affected its performance. All results prior to March 13, 2015 were achieved by means of a retroactive application of such back-tested index methodology designed with the benefit of hindsight. Accordingly, the results shown during the retrospective period are entirely hypothetical and calculated on a retrospective basis. Past performance neither indicates nor guarantees future results. Performance information for indices was not calculated by an independent calculation agent. The performance data shown on the prior pages does not reflect any fees and/or costs associated with financial products based on the applicable index, and the return on such financial products would have been lower as a result of such fees and/or costs. It is not possible to invest directly in an index. The members of the CROCI team do not provide investment recommendation or investment advice. Volatility is measured by standard deviation of daily returns. The performance data shown on the prior pages DOES NOT include the reinvestment of dividends.

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