# Dr. David Kusterer

**ADDRESS** 

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# RESEARCH INTERESTS

Applied microeconomics, especially market design, contract theory, personnel economics, and experimental economics.

#### PRESENT POSITIONS

10/2022-	Interim professor for Microeconomics and Spatial Economics (W3), University
	of Stuttgart

#### **AFFILIATIONS**

since 2015	Member, Center of Excellence C-SEB, University of Cologne
2013–2017	Affiliated member, DFG research unit "Design and Behavior" (FOR 1371), University of Cologne

## **EDUCATION**

10/2009-06/2014	Dr. rer. pol. in Economics (summa cum laude), University of Cologne, Cologne
	Graduate School in Management, Economics and Social Sciences (committee:
	Prof. Dr. Patrick W. Schmitz, Prof. Dr. Oliver Gürtler, Prof. Dr. Johannes Müns-
	ter)
10/2003-09/2009	Diploma in Economics (with special reference to social sciences), among best
	5% of class, University of Cologne
09/1993-06/2002	Abitur, Peter-Vischer-Gynmasium, Nürnberg, Germany

# **PUBLICATIONS**

- "Rate This Transaction: Coordinating Mappings in Market Feedback Systems", with Gary E. Bolton and Alina Ferecatu. Accepted at *Management Science*.
- "Public Goods, Property Rights, and Investment Incentives: An Experimental Investigation", with Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 177, 2020, 514–532.
- "Inflated Reputations: Uncertainty, Leniency, and Moral Wiggle Room in Trader Feedback Systems", with Gary Bolton and Johannes Mans, *Management Science*, Vol. 65, 2019, 4951–5448.

- "The Management of Innovation: Experimental Evidence", with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 104, 2017, 706–725.
- "Public-Private Partnerships Versus Traditional Procurement: An Experimental Investigation", with Eva I. Hoppe and Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 89, 2013, 145–166.
- "Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence", with Eva I. Hoppe, *European Economic Review*, Vol. 55, 2011, 1094–1108.
- "Behavioral Biases and Cognitive Reflection", with Eva I. Hoppe, *Economics Letters*, Vol. 110, 2011, 97–100.

#### WORKING PAPERS

- "Social Preferences and Rating Biases in Subjective Performance Evaluations", with Dirk Sliwka.
- "Searching for Evidence: Less can be More", with Florian Gössl and Achim Wambach.

## WORK IN PROGRESS

- "Fake Reviews in Digital Markets: Analysis and Solutions", with Matthias Greiff, Janina Kraus, Jan-Philipp Krügel and Fabian Paetzel.
- "Self-evaluations and Subjective Performance Evaluations", with Marina Schröder and Dirk Sliwka.
- "Trust in AI Recommendations on Electronic Markets: Experimental Evidence".
- "Cognitive Reflection, Risk Aversion, and Gender: Experimental Evidence", with Patrick W. Schmitz.

### GRANTS, AWARDS AND SCHOLARSHIPS

2022-2024	Research grant (Co-PI), Fritz Thyssen Foundation, 250,000€
2014	Heinz Sauermann-Award 2013/2014, German Association for Experimental
	Economics (Gesellschaft für experimentelle Wirtschaftsforschung)
2012	Scholarship for research stay at Penn State University by the DAAD (German
	Academic Exchange Service)
2011	Reinhard-Selten-Award 2011, German Economic Association (Verein für Socialpolitik)
2009–2012	Full PhD Scholarship granted by the Federal State North Rhine-Westphalia

#### RESEARCH VISITS

03/2017-05/2017	Naveen Jindal School of Management, University of Texas at Dallas, USA
04/2012	School of Economics, University of New South Wales, Australia
01/2012-06/2012	Smeal College of Business, Pennsylvania State University, USA

## Conference Presentations

2022	Colloquium on Personnel Economics (COPE), Aarhus, Denmark; Maastricht Behavioral Economic Policy Symposium (M-BEPS), Maastricht, Netherlands; European ESA Conference, Bologna, Italy; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Basel, Switzerland
2021	Annual Meeting of the German Association for Experimental Economics (Gesellschaft für experimentelle Wirtschaftsforschung), Magdeburg, Germany
2020	Winter School on Applied Microeconomics, Saas-Fee, Switzerland
2019	Maastricht Behavioral Experimental Economics Symposium (M-BEES), Maastricht, Netherlands; Annual Congress of the European Economic Association, Manchester, UK; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Leipzig, Germany
2016	Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Augsburg, Germany; Winter School on Applied Microeconomics, Lenzerheide, Switzerland
2013	International ESA Conference, Zurich, Switzerland
2012	European ESA Conference, Cologne, Germany
2011	International ESA Conference, Chicago, Illinois, USA; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Frankfurt, Germany

# Referee and reviewer service

Referee for B.E. Journal of Economic Analysis and Policy, Bulletin of Economic Research, Decision Analysis, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Management Science, PLOS ONE, Scandinavian Journal of Economics.

Grant reviewer for DFG research unit "Design & Behavior" Female Researchers Grant.

## PAST POSITIONS

02/2016-09/2022	Postdoctoral researcher (Akademischer Rat auf Zeit) at the Department of Economics, University of Cologne
01/2013-01/2016	Research assistant at the Department of Economics (Prof. Dr. Patrick W. Schmitz), University of Cologne
04/2010-09/2011	Research assistant (part-time) at the Department of Economics (Prof. Dr. Patrick W. Schmitz), University of Cologne
08/2007-09/2009	Student research assistant at the Department of Economics (Prof. Dr. Patrick W. Schmitz), University of Cologne
11/2008-08/2009	Student research assistant at the Research Institute for Sociology (Prof. Dr. Michael Wagner), University of Cologne
07/2005-10/2007	Help desk at the Regional Computing Centre, University of Cologne

#### PERSONAL INFORMATION

Date of birth 30.10.1982 in Nuremberg, Germany

Nationality German

Stuttgart, 12. Oktober 2022.