

DR. DAVID J. KUSTERER

ADDRESS

Staatswissenschaftliches Seminar
Universität zu Köln
Albertus-Magnus-Platz
50923 Köln
Germany

Phone: +49 (221) 470 2735
Email: david.kusterer@pm.me
Web: <https://djkkusterer.github.io>

RESEARCH INTERESTS

Applied microeconomics, especially market design, contract theory, personnel economics, and experimental economics.

POSITIONS

02/2016–	Postdoctoral researcher (Akademischer Rat auf Zeit) at the Department of Economics, University of Cologne (on leave from 10/2022–03/2023)
10/2022–03/2023	Interim professor for Microeconomics and Spatial Economics (Vertretungsprofessor, W3), University of Stuttgart
01/2013–01/2016	Research assistant at the Department of Economics, University of Cologne
04/2010–09/2011	Research assistant (part-time) at the Department of Economics, University of Cologne

EDUCATION

10/2009–06/2014	Dr. rer. pol. in Economics (summa cum laude), University of Cologne, Cologne Graduate School in Management, Economics and Social Sciences (committee: Prof. Dr. Patrick W. Schmitz, Prof. Dr. Oliver Gürtler, Prof. Dr. Johannes Münster)
10/2003–09/2009	Diploma in Economics (with special reference to social sciences), among best 5% of class, University of Cologne

PUBLICATIONS

- “Rate This Transaction: Coordinating Mappings in Market Feedback Systems”, with Gary E. Bolton and Alina Ferecatu. Accepted at *Management Science*.
- “Public Goods, Property Rights, and Investment Incentives: An Experimental Investigation”, with Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 177, 2020, 514–532.
- “Inflated Reputations: Uncertainty, Leniency, and Moral Wiggle Room in Trader Feedback Systems”, with Gary Bolton and Johannes Mans, *Management Science*, Vol. 65, 2019, 4951–5448.
- “The Management of Innovation: Experimental Evidence”, with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 104, 2017, 706–725.
- “Public-Private Partnerships Versus Traditional Procurement: An Experimental Investigation”, with Eva I. Hoppe and Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 89, 2013, 145–166.
- “Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence”, with Eva I. Hoppe, *European Economic Review*, Vol. 55, 2011, 1094–1108.
- “Behavioral Biases and Cognitive Reflection”, with Eva I. Hoppe, *Economics Letters*, Vol. 110, 2011, 97–100.

WORKING PAPERS

- “Social Preferences and Rating Biases in Subjective Performance Evaluations”, with Dirk Sliwka. Revise & resubmit at *Management Science*.
- “Searching for Evidence: Less can be More”, with Florian Gössl and Achim Wambach.

WORK IN PROGRESS

- “Coordinating Rating Mappings for Optimal Incentive Provision with Strategic Sellers”, with Gary E. Bolton and Alina Ferecatu.
- “Fake Reviews in Digital Markets: Analysis and Solutions”, with Matthias Greiff, Janina Kraus, Jan-Philipp Krügel and Fabian Paetzel.
- “Self-evaluations and Subjective Performance Evaluations”, with Marina Schröder and Dirk Sliwka.
- “Trust in AI Recommendations on Electronic Markets: Experimental Evidence”.
- “Cognitive Reflection, Risk Aversion, and Gender: Experimental Evidence”, with Patrick W. Schmitz.

TEACHING EXPERIENCE (OVERALL EVALUATION: 4.4 OUT OF 5)

2022	Lecture <i>Introduction to Economics</i> , undergraduate level, University of Stuttgart
2022	Lecture and classes <i>Innovation Economics</i> , graduate level, University of Stuttgart
2022	Lecture and classes <i>Non-cooperative Games, Auctions, and Experiments</i> , graduate level, University of Stuttgart
2016–2023	Classes <i>Contract Theory</i> , graduate level, University of Cologne
2021	Seminar <i>Feedback and Reputation Systems in Online Markets</i> , graduate level, University of Cologne
2014–2023	Seminar <i>Topics in Contract Theory</i> , graduate level, University of Cologne
2016–2023	Supervision of 22 bachelor and master theses, University of Cologne

GRANTS, AWARDS AND SCHOLARSHIPS

2022–2024	Research grant (Co-PI) <i>Fake Reviews in Digital Markets</i> , Fritz Thyssen Foundation, 250,000€
2014	Heinz Sauermann-Award 2013/2014, German Association for Experimental Economics (Gesellschaft für experimentelle Wirtschaftsforschung)
2012	Scholarship for research stay at Penn State University by the DAAD (German Academic Exchange Service)
2011	Reinhard-Selten-Award 2011, German Economic Association (Verein für Socialpolitik)
2009–2012	Full PhD Scholarship granted by the Federal State North Rhine-Westphalia

RESEARCH VISITS

03/2017–05/2017	Naveen Jindal School of Management, University of Texas at Dallas, USA
04/2012	School of Economics, University of New South Wales, Australia
01/2012–06/2012	Smeal College of Business, Pennsylvania State University, USA

INVITED SEMINARS

2023	Rotterdam School of Management, Netherlands; City, University of London, UK (virtual); University of Leicester (virtual)
2020	Karlsruher Institut für Technologie (KIT), Germany

CONFERENCE PRESENTATIONS

2023	Meeting of the Association for Operations Research (Gesellschaft für Operations Research, GOR) working group “Game Theory & Behavioral Management Science”, Cologne, Germany
2022	Colloquium on Personnel Economics (COPE), Aarhus, Denmark; Maastricht Behavioral Economic Policy Symposium (M-BEPS), Maastricht, Netherlands; European ESA Conference, Bologna, Italy; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Basel, Switzerland
2021	Annual Meeting of the German Association for Experimental Economics (Gesellschaft für experimentelle Wirtschaftsforschung), Magdeburg, Germany
2020	Winter School on Applied Microeconomics, Saas-Fee, Switzerland

2019	Maastricht Behavioral Experimental Economics Symposium (M-BEES), Maastricht, Netherlands; Annual Congress of the European Economic Association, Manchester, UK; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Leipzig, Germany
2016	Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Augsburg, Germany; Winter School on Applied Microeconomics, Lenzerheide, Switzerland
2013	International ESA Conference, Zurich, Switzerland
2012	European ESA Conference, Cologne, Germany
2011	International ESA Conference, Chicago, Illinois, USA; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Frankfurt, Germany

REFeree AND REVIEWER SERVICE

Referee for *B.E. Journal of Economic Analysis and Policy*, *Bulletin of Economic Research*, *Decision Analysis*, *Journal of Economic Behavior & Organization*, *Journal of Economic Psychology*, *Management Science*, *PLOS ONE*, *Scandinavian Journal of Economics*.

Grant reviewer for *Swiss National Science Foundation (SNSF)*, *DFG research unit "Design & Behavior" Female Researchers Grant*.

AFFILIATIONS

since 2015	Member, Center of Excellence C-SEB, University of Cologne
2013–2017	Affiliated member, DFG research unit "Design and Behavior" (FOR 1371)

UNIVERSITY SERVICE

Stuttgart	Acknowledgement of examinations from other universities
Cologne	Member of multiple hiring committees, internal grant reviewer, organization of a two-day course on oTree

PERSONAL INFORMATION

Date of birth	October 30, 1982 in Nuremberg, Germany
Nationality	German

Stuttgart, April 4, 2023.