Dr. David Kusterer

ADDRESS

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RESEARCH INTERESTS

Applied microeconomics, especially market design, contract theory, personnel economics, and experimental economics.

Positions

| 10/2022- | Interim professor for Microeconomics and Spatial Economics (W3), University of Stuttgart |
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| 02/2016-09/2022 | Postdoctoral researcher (Akademischer Rat auf Zeit) at the Department of Economics, University of Cologne. |
| 01/2013-01/2016 | Research assistant at the Department of Economics, University of Cologne |
| 04/2010-09/2011 | Research assistant (part-time) at the Department of Economics, University of Cologne |
| Affiliations | |
| since 2015 | Member, Center of Excellence C-SEB, University of Cologne |
| 2013–2017 | Affiliated member, DFG research unit "Design and Behavior" (FOR 1371) |
| EDUCATION | |
| 10/2009-06/2014 | Dr. rer. pol. in Economics (summa cum laude), University of Cologne, Cologne Graduate School in Management, Economics and Social Sciences (committee: Prof. Dr. Patrick W. Schmitz, Prof. Dr. Oliver Gürtler, Prof. Dr. Johannes Münster) |
| 10/2003-09/2009 | Diploma in Economics (with special reference to social sciences), among best 5% of class, University of Cologne |

PUBLICATIONS

- "Rate This Transaction: Coordinating Mappings in Market Feedback Systems", with Gary E. Bolton and Alina Ferecatu. Accepted at Management Science.
- "Public Goods, Property Rights, and Investment Incentives: An Experimental Investigation", with Patrick W. Schmitz, Journal of Economic Behavior and Organization, Vol. 177, 2020, 514-532.
- "Inflated Reputations: Uncertainty, Leniency, and Moral Wiggle Room in Trader Feedback Systems", with Gary Bolton and Johannes Mans, Management Science, Vol. 65, 2019, 4951–5448.

- "The Management of Innovation: Experimental Evidence", with Patrick W. Schmitz, *Games and Economic Behavior*, Vol. 104, 2017, 706–725.
- "Public-Private Partnerships Versus Traditional Procurement: An Experimental Investigation", with Eva I. Hoppe and Patrick W. Schmitz, *Journal of Economic Behavior and Organization*, Vol. 89, 2013, 145–166.
- "Conflicting Tasks and Moral Hazard: Theory and Experimental Evidence", with Eva I. Hoppe, *European Economic Review*, Vol. 55, 2011, 1094–1108.
- "Behavioral Biases and Cognitive Reflection", with Eva I. Hoppe, *Economics Letters*, Vol. 110, 2011, 97–100.

WORKING PAPERS

- "Social Preferences and Rating Biases in Subjective Performance Evaluations", with Dirk Sliwka. Revise & resubmit at *Management Science*.
- "Searching for Evidence: Less can be More", with Florian Gössl and Achim Wambach.

WORK IN PROGRESS

- "Coordinating Rating Mappings for Optimal Incentive Provision with Strategic Sellers", with Gary E. Bolton and Alina Ferecatu.
- "Fake Reviews in Digital Markets: Analysis and Solutions", with Matthias Greiff, Janina Kraus, Jan-Philipp Krügel and Fabian Paetzel.
- "Self-evaluations and Subjective Performance Evaluations", with Marina Schröder and Dirk Sliwka.
- "Trust in AI Recommendations on Electronic Markets: Experimental Evidence".
- "Cognitive Reflection, Risk Aversion, and Gender: Experimental Evidence", with Patrick W. Schmitz.

GRANTS, AWARDS AND SCHOLARSHIPS

| 2022–2024 | Research grant (Co-PI) <i>Fake Reviews in Digital Markets</i> , Fritz Thyssen Foundation, 250,000€ |
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| 2014 | Heinz Sauermann-Award 2013/2014, German Association for Experimental Economics (Gesellschaft für experimentelle Wirtschaftsforschung) |
| 2012 | Scholarship for research stay at Penn State University by the DAAD (German Academic Exchange Service) |
| 2011 | Reinhard-Selten-Award 2011, German Economic Association (Verein für Socialpolitik) |
| 2009–2012 | Full PhD Scholarship granted by the Federal State North Rhine-Westphalia |

RESEARCH VISITS

| 03/2017-05/2017 | Naveen Jindal School of Management, University of Texas at Dallas, USA |
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| 04/2012 | School of Economics, University of New South Wales, Australia |
| 01/2012-06/2012 | Smeal College of Business, Pennsylvania State University, USA |

Conference Presentations

| 2022 | Colloquium on Personnel Economics (COPE), Aarhus, Denmark; Maastricht Behavioral Economic Policy Symposium (M-BEPS), Maastricht, Netherlands; European ESA Conference, Bologna, Italy; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Basel, Switzerland |
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| 2021 | Annual Meeting of the German Association for Experimental Economics (Gesellschaft für experimentelle Wirtschaftsforschung), Magdeburg, Germany |
| 2020 | Winter School on Applied Microeconomics, Saas-Fee, Switzerland |
| 2019 | Maastricht Behavioral Experimental Economics Symposium (M-BEES), Maastricht, Netherlands; Annual Congress of the European Economic Association, Manchester, UK; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Leipzig, Germany |
| 2016 | Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Augsburg, Germany; Winter School on Applied Microeconomics, Lenzerheide, Switzerland |
| 2013 | International ESA Conference, Zurich, Switzerland |
| 2012 | European ESA Conference, Cologne, Germany |
| 2011 | International ESA Conference, Chicago, Illinois, USA; Annual Meeting of the German Economic Association (Jahrestagung des Vereins für Socialpolitik), Frankfurt, Germany |

Referee and reviewer service

Referee for B.E. Journal of Economic Analysis and Policy, Bulletin of Economic Research, Decision Analysis, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Management Science, PLOS ONE, Scandinavian Journal of Economics.

Grant reviewer for Swiss National Science Foundation (SNSF), DFG research unit "Design & Behavior" Female Researchers Grant.

PERSONAL INFORMATION

Date of birth 30.10.1982 in Nuremberg, Germany

Nationality German

Stuttgart, 4. November 2022.