Hoost: The \$1B Social Photo Sharing App

Product Vision

Hoost is a mobile-first social platform that brings people together through daily creative challenges. By delivering a single unique challenge every day at 10:00 AM GMT, Hoost creates a ritualized user experience centered around **creativity**, **anticipation**, **and community engagement**.

The app fosters a positive, pressure-free environment where users are encouraged to explore their creativity without the competitive mechanics (likes, comments) seen in traditional social apps. Each challenge culminates in a collective photo mosaic, building a sense of participation, achievement, and connection among users.

The vision for Hoost is to redefine how users interact with photo sharing apps:

- Daily Creativity as a Habit: Hoost transforms photo sharing into a purposeful and ritualistic experience.
- Community-First Social Media: By prioritizing friends' contributions and collective moments, Hoost promotes meaningful engagement.
- Monetizable Authenticity: The app capitalizes on user-generated creativity, anticipationdriven features, and premium experiences.

Product Job to Be Done

Hoost's core job to be done is to:

- Inspire and engage users through a single creative challenge every day.
- Build a habit-forming experience that connects friends and the wider community through shared creativity.
- Provide users with a sense of participation and belonging by creating collective mosaics of their contributions.
- Enable **personalization and ownership** through curated mosaics and physical prints.

In an increasingly noisy and competitive digital space, Hoost satisfies a unique user need:

- Purpose-Driven Photo Sharing: A platform to contribute creatively without pressure or judgment.
- Delayed Gratification & Anticipation: The reveal of the photo mosaic builds excitement, unlike real-time platforms.

1/3 https://md2pdf.netlify.app

• **Community Connection**: Hoost transforms isolated creativity into a shared experience.



Makes \$1B

Hoost leverages user engagement, exclusivity, and brand partnerships to scale to a \$1B yearly revenue. The business model is built on three key monetization strategies:

- 1. Golden Hour Subscription (Recurring Revenue)
 - Hoost offers a premium subscription at \$4.99 month, granting access to the real-time **feed** of daily submissions before the official mosaic reveal.
 - Targeted at power users who want early access and greater participation in the community.
 - At scale, with millions premium subscribers, Hoost generates \$millions year.
- 2. Sponsored Challenges (Ad Revenue)
 - Brands can sponsor creative challenges relevant to their target audiences. Examples include:
 - "Capture your favorite workout gear" sponsored by Nike.
 - "Capture your best grimace in front of McDonald's" sponsored by Burger King.
 - Sponsored challenges drive organic engagement and authentic brand visibility.
 - With **highly engaging sponsored challenges** tailored to large, active audiences, brands gain authentic visibility while Hoost taps into a significant revenue stream, generating millions of dollars annually.
- 3. Printed Personalized Mosaics (Direct Revenue)
 - Users can curate and order physical prints of their favorite mosaics.
 - These prints tap into the growing trend of personalized, tangible keepsakes.
 - Assuming thousand annual orders at \$30 print, Hoost generates \$millions year.

Scaling Strategy

- Network Effects: A viral "invite friends" mechanism increases engagement by prioritizing friends' submissions in the mosaic.
- Daily Rituals: The simplicity of one challenge per day builds a consistent user habit, maximizing retention.



https://md2pdf.netlify.app 2/3

1. Daily Challenge Notification (*Trigger*)

 At 10:00 AM GMT, users receive a notification: "Today's challenge: Photograph your breakfast artistically!"

2. User Engagement (Action)

• Users submit their creative responses (photos, drawings) throughout the day.

3. Anticipation & Retention (Reward)

- Users anticipate the collective mosaic reveal the following day.
- Premium users (Golden Hour subscribers) can view real-time submissions before the reveal.

4. Community & Social Connection (Investment)

- The photo mosaic highlights friends' submissions first, fostering connection and engagement.
- Users can curate their favorite submissions to create personalized mosaics.

5. Monetization (Reinforcement)

- Golden Hour subscription grants early access to the feed.
- Sponsored challenges integrate seamlessly with daily engagement.
- Physical prints offer a tangible keepsake for curated mosaics.

Why Hoost is a \$1B Opportunity

- Mass Appeal: Hoost combines creativity, community, and anticipation in a universally engaging format.
- **Recurring Revenue**: The Golden Hour subscription unlocks predictable, high-margin income.
- Scalable Monetization: Sponsored challenges and personalized prints complement premium subscriptions.
- Viral Growth: The app's friend-first approach and sharable mosaics create strong network effects.
- **Trend-Aligned**: Hoost taps into growing trends like daily rituals, creativity, and authentic social experiences.

By focusing on **simplicity**, **creativity**, **and community**, Hoost has the potential to redefine social photo sharing and reach **\$1B in yearly revenue**

https://md2pdf.netlify.app 3/3