

# Topics

- ♦ This presentation will cover:
  - ♦ Business Problem
  - ♦ Data used
  - ♦ Models created and how
  - ♦ Further issues
  - ♦ Conclusion

### Business Problem

- Assist homebuyer in finding a fair price based on specific criteria:
  - ♦ Bedrooms
  - ♦ Bathroom
  - ♦ Living area
  - ♦ Lot size

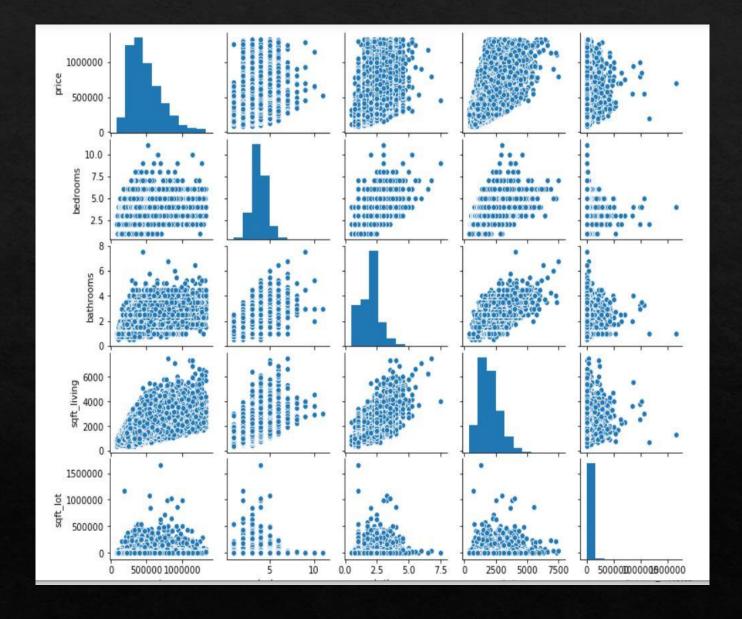
# Data

- Housing data from King County,WA
- ♦ Approx 21,600 houses



#### Variable Correlations

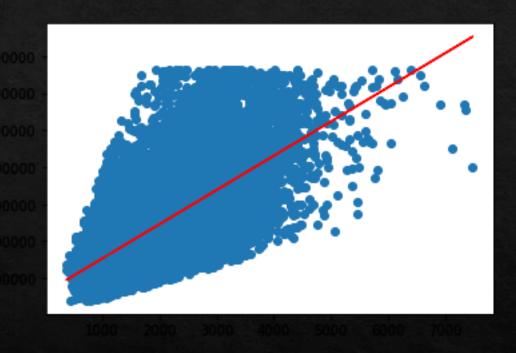
• The highest correlation with price is living area (.64), followed by bathrooms (.47), then bedrooms (.31) and lot size (.089)



### Simple linear regression

Living area and price.

R2= 0.415



#### ♦ Other models run:

- ♦ Living area, lot, beds and baths Vs. Price (R2= 0.51)
- ♦ LT Living area, LT lot Vs. LT Price (R2= 0.401)
- ♦ LT Living area, LT lot, beds, baths Vs LT Price (R2= 0.402)

- ♦ Limits/manipulations used:
  - ♦ Capped the house price to \$1.33MM
  - ♦ Capped bedrooms to 6
  - ♦ Capped bathrooms to 5
  - ♦ Removed outliers

## Estimator function:

### Conclusions

- ♦ After all the data manipulating and narrowing of scope, the best model is still the first with roughly 50% reliability.
- More work is needed to improve the model:
  - Organizing/limiting the data to specific area code
  - ♦ Further limits placed on sqft both in living area and acreage

Thank you. Questions?

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