<u>ack</u>						
	Position Tags Sheet					
oard of Advisors	Member, Board of Advisors; Member, Board of Trustees					
loard of Directors	Member, Board of Advisors, Member, Board of Trustees Member, Board of Directors					
oard of Directors +	Wellber, Boald of Directors					
perations Executive	Managing Director (unless it is a big firm like EY or Goldman Sachs - which case they are only an Operations tag)					
	OI: (E					
	Chief Executive Officer/President					
CEO/President	Chief Executive Officer or President					
	Finance Positions					
CFO	Chief Financial Officer					
Comptroller	Comptroller, Controller, Audit Director, Accounting Director, Chief Accounting Officer, Taxes;					
Finance Executive	Director of Finance, Financial Development, Vice President of Finance, Chief Investment Officer, Chief Investment Officer					
reasurer	Treasurer					
	Human Resources Positions					
	Chief Human Resources Officer, Senior/Executive Vice President Human Resources, Safety, Employee & Labor Relations; Chief					
Head of HR	Administrative Officer (or Operations depending on the role); Training					
HR Executive	Director of Human Resources, Director of Labor Relations, Training					
	Information Technology Positions					
CIO/CTO	Chief Information Officer, Chief Technology Officer, Senior/Executive Vice President of IT (NOT CHIEF INVESTMENT OFFICER)					
CISO	Chief Information Security Officer					
T Exec	Information Technology, Data Security, Digital Security, eCommerce, Information Systems, Software Engineering					
	Legal and Compliance					
Conoral Coursel	Chief Counsel, General Counsel, Chief Compliance Officer, Legal Compliance (if Titan has JD background - if not, see strategy);					
General Counsel	Vice President of Regulatory Compliance (on if VP); Legal Affairs					
	Marketing Positions					
СМО	Chief Marketing Officer, Senior/Executive Vice President of Marketing NOT CHIEF MEDICAL OFFICER					
Marketing Exec	2 Sang Sines, Senior Executive vise i resident of marketing from Ornice MEDICAL OFFICER					
	Director of Business, New Business, Project Director, Project Lead, Mergers and Acquisitions, Deal Origination, contractor					
	negotiations, Business and Community Development, Channel Development, Growth, Commercial Real Estate, Loan Officer,					
Business Development	Mortgage Loan Originators,					
	Consultants (not for entry-level roles, only director-level), Chief Strategic Officer, Chief Innovation Officer, Public Affairs, Government Relations, Regulation, top-level government positions, External Communications, Advisor to the CEO, Chief of Staff					
Strategy	(Political), Compliance (in Banking etc without a JD qualification); Investor Relations; Corporate Secretary;					
	Operations					
000	Chief Operating Officer, Head of Operations; Chief Administrative Officer (or HR depending on the role), Chief of Staff					
Division Head						
Merchandising Exec						
	Director of Operations, Vice President of Operations, Supply Chain, Production, Procurement, QA, Sustainability, Quality Control,					
Director of Operations, Vic	General Manager, (and if you have no other info but the position title, for ex. Senior Vice President, Vice President), Social e P Responsibility, Construction, Loan Officer, Mortgage Loan Originators, Lending Officer, Manufacturing,					
Risk Management Exec	Anti-Money Laundering, Actuary; Claims: Casualty; loss mitigation; Underwriter					
	Partner					
Managing Partner	Managing Partner					
Principal/Partner	Principal, Partner, Law Firm Partner					
	Research & Development					
Chief Scientist	Chief Medical Officer;					
Data Scientist (Baby Scien	tist Analytics; Clinical Affairs					
Product Development	Product Director, Vice President, Product Development, Engineering, Creative & Creative content,					
	0-1					
	Sales					
Head of Sales	Sales Director, Senior/Executive Vice President of Sales, Chief Revenue Officer, Chief Commercial Officer, Chief Revenue Officer					
Customer Service Exec	Director of Contact Center, Chief Customer Officer, Vice President, Client Success, Vice President of Client Services					
Sales Exec						
	sales Director, Senior/Executive Vice President of Sales, Chief Revenue Officer, Chief Commercial Officer, Chief Revenue Officer					
	sales Director, Senior/Executive Vice President of Sales, Chief Revenue Officer, Chief Commercial Officer, Chief Revenue Officer					
GRADE	Military Tags (only tag those in yellow)					
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D-10 D-9	Military Tags (only tag those in yellow) United States Army (USA) General (GEN) Lieutenant General (LTG)	General (Gen.) Lieutenant Gene	Admiral (ADM) Vice Admiral (VA	General (Gen.) Lieutenant Gene	Admiral (ADM) e Vice Admiral (VA	ADM)
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