

Final Calculation for Third Year's Allocation

FedLoan Servicing (PHEAA), Great Lakes, Nelnet, and Sallie Mae

Attachment to August 2011 Electronic Announcement

ONGOING ALLOCATION METRIC CALCULATION

FINAL SCORE BY ALLOCATION METRIC

METRIC		Servicers			
		FedLoan Servicing (PHEAA)	Great Lakes	Nelnet	Sallie Mae
1	Defaulted Borrower Count	1.54%	1.44%	1.89%	1.29%
2	Defaulted Borrower Amount	0.96%	0.80%	1.10%	0.66%
3	Borrower Survey	74.44	72.14	71.36	72.51
4	School Survey	71.21	74.68	71.49	70.35
5	Federal Personnel Survey	71.50	73.75	70.25	69.00

ALLOCATION EACH SERVICER WILL RECEIVE

	Total Score	% of New Volume Servicer Will Receive (Total Score / Combined Totals)	New Borrowers (based on 4.1M total new borrowers)
FedLoan Servicing (PHEAA)	13.0	26.00%	1,066,000
Great Lakes	16.0	32.00%	1,312,000
Nelnet	8.0	16.00%	656,000
Sallie Mae	13.0	26.00%	1,066,000
Combined Totals	50.0	100.00%	4,100,000