

# MENTOR-PROTÉGÉ PROGRAM OVERVIEW



U.S. DEPARTMENT OF  
**ENERGY**

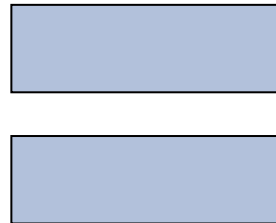
Office of Economic  
Impact and Diversity



“Establishing long term business relationships between prime contractors and small business entities”

# DOE MENTOR-PROTÉGÉ PROGRAM

Increase the number of  
prime and subcontracts to  
small businesses



FY 2012

Meet/exceed  
7%  
annual prime small  
business goal,  
52%  
small business  
subcontracting goal,  
and  
statutory socio-economic  
goal

# HISTORY OF DOE MENTOR-PROTÉGÉ PROGRAM

## **June 9, 1995**

The DOE Mentor Protégé Program Initiative was launched. The purpose of the initiative is to encourage DOE prime contractors to assist energy-related small disadvantaged, 8(a), and women-owned small businesses to enhance their businesses and technical capabilities to ensure full participation in the mission of DOE.

## **December 1999**

A permanent DOE Mentor Protégé Program (MPP) was implemented via 48 CFR Parts 919 and 952. The program was implemented to foster long-term business relationships between DOE prime contractors, small businesses and minority institutions of higher learning. The goal of the program is to increase the number of prime and subcontracts awarded to small businesses and minority institutions of higher learning.

**DOE is one of thirteen federal agencies with a MPP.**

# BENEFITS OF MENTOR-PROTÉGÉ PROGRAM

**Mentor benefits** include however are not limited to the following:

- Helping small businesses and minority institutions of higher learning **expand their capacity** through the developmental and technical assistance provided.
- Equipping small businesses and minority institutions of higher with the knowledge, skills and capabilities needed to **successfully compete** for DOE prime contracts.
- Benefitting from Protégés **unique/specialized skills**.
- Awarding **non-competitive subcontracts** to Protégés or other DOE Protégés in the program.
- **Reimbursement** of allowable costs incurred while providing assistance to the Protégé performing subcontract activities.

# BENEFITS OF MENTOR-PROTÉGÉ PROGRAM

**Protégé benefits** include however are not limited to the following:

- **Receiving** technical and developmental assistance from an established DOE prime contractor.
- Gaining the knowledge, skills and capabilities needed to **successfully compete** for DOE prime contracts.
- **Building relationships** with small and/or large businesses to form teaming arrangements and/or joint ventures.
- Being eligible to **receive non-competitive subcontracts** from DOE and other federal agencies with MPP at 8(a) program thresholds of \$4M for other than construction contracts and \$6.5M for construction subcontracts.

# MENTOR-PROTÉGÉ PROGRAM ELIGIBILITY REQUIREMENTS

## MENTOR

- Must have an active contract with DOE;
- Must be in favorable financial health, including profitability for at least the last two years;
- Must be a federal contractor in good standing;
- Must have at least one negotiated subcontracting plan as required by Far 19.7.

## PROTÉGÉ

- Must be a certified small business entity or a minority institution of higher learning;
- Must be in business a minimum of 2 years;
- Must be in good standing and eligible to receive a government contract
- Can not have more than one Mentor at a time.

# HOW TO GET INTO THE MENTOR-PROTÉGÉ PROGRAM?

1. Mentor and Protégé are responsible for soliciting one another for participation in the program. Federal Procurement Data System–Next Generation (FPDS-NG) is a great resource to obtain a listing of all DOE large prime contractors.
2. Mentor and Protégé work together in developing a mutually beneficial agreement including a schedule of mentoring activities.
3. Mentor and/or Protégé submits the agreement to contract personnel responsible for managing the contract identified in the agreement for review/approval.
4. Agreement signed by Mentor, Protégé and contract personnel is ready to be submitted to the HQ OSDBU for review/approval.

**Upon approval from the OSDBU, let the Mentoring begin...**



# WHERE ARE THE OPPORTUNITIES?

## Site and Facility Management Contractors (FMCs)

- ❑ Consist of 85% of our procurement base, we retain only 15%
- ❑ Not bundled (ref. FAR 2.1). They are sanctioned by FAR 17.6
- ❑ Limited Liability Corporations (LLC) – Only responsibility is to manage and operate specific facility
- ❑ Performance-based, Award Fee, and Award Term Contracts
- ❑ Approximately 40 FMCs, 17 of which are National Laboratories (NL)
- ❑ NLs are Federally Funded Research & Development Centers (FFRDCs) (ref. FAR 2.1)



# ACTIVE AGREEMENTS TO DATE

38

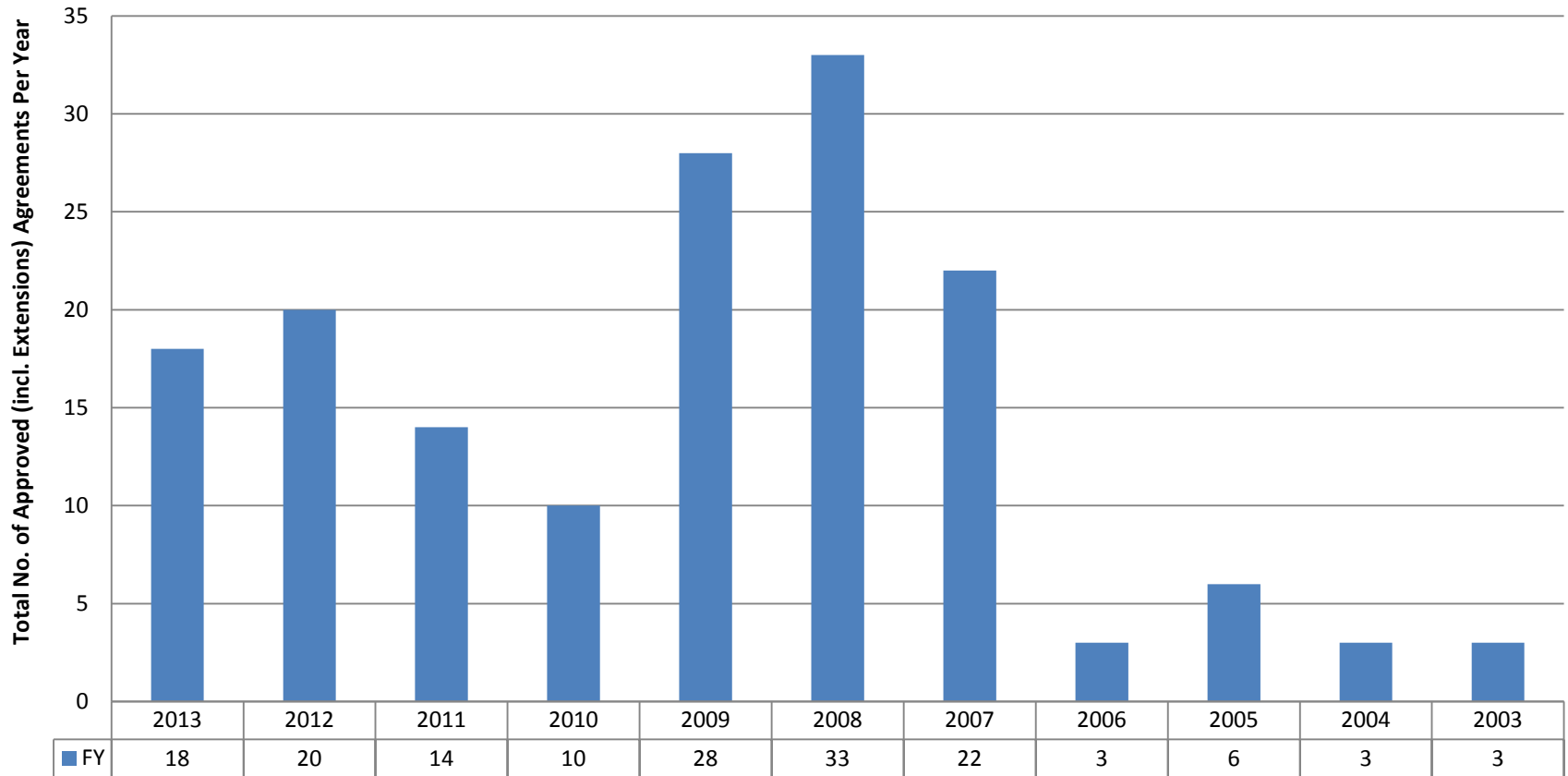
Active Mentors  
to Date

64

Active Protégés  
to Date

# PROGRAM ACCOMPLISHMENTS

## MPP Agreements Approved (incl. extensions) Annually



# FY13 Path Forward

- Going paperless...currently in final phase of automating submission, review and approval of agreements;
- Post listing of active agreements on the OSDBU website;
- Post frequently asked questions w/responses on the OSDBU website;
- Encourage Heads of Contracting Activity to include clause in all solicitations recommending participation in the program;
- Conduct an annual meeting with Mentors and Protégés



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