



Office of
Indian Energy

PUEBLO OF LAGUNA UTILITY AUTHORITY

TRIBAL UTILITY FORMATION:
REGULATION, FINANCE AND BUSINESS STRUCTURE



FACTS ON LAGUNA PUEBLO



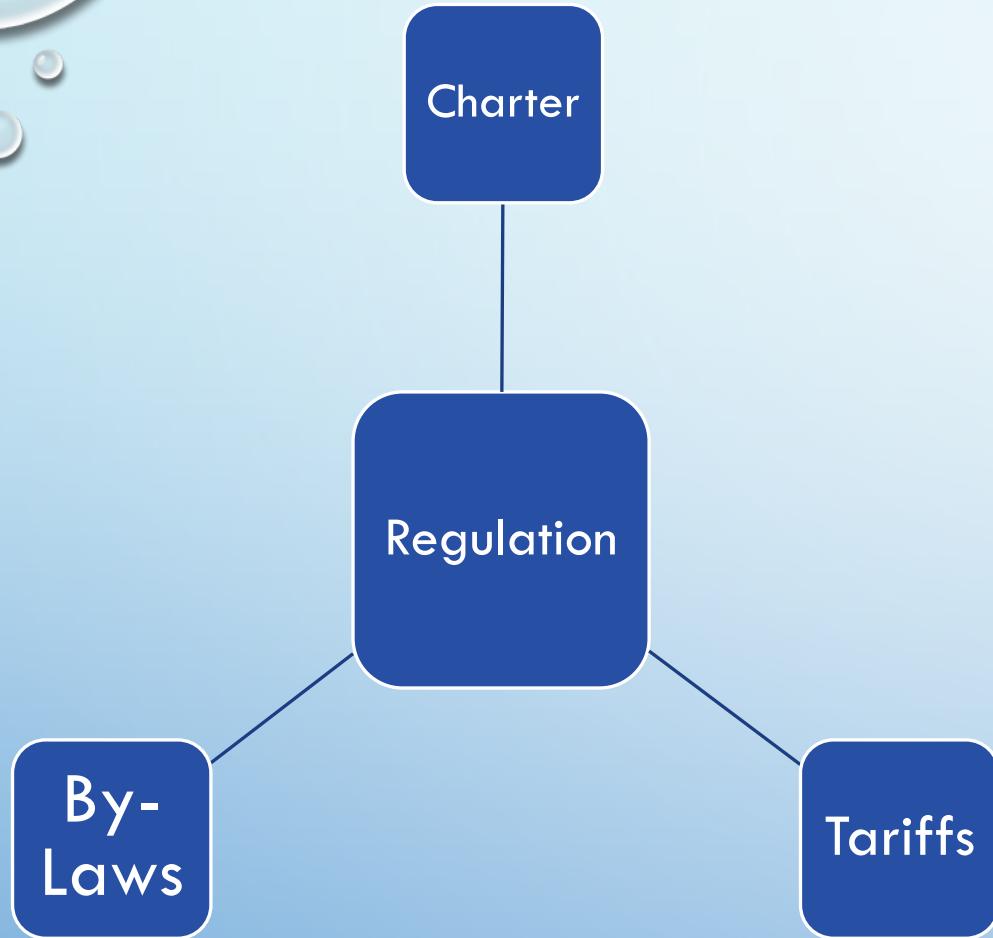
- LAGUNA IS LOCATED ABOUT 45 MILES WEST OF ALBUQUERQUE ON INTERSTATE 40
- RESERVATION CONSISTS OF APPROX. 500,000 ACRES OF LAND SITUATED IN CIBOLA, VALENCIA AND BERNALILLO COUNTIES
- SIX (6) VILLAGES, LAGUNA, MESITA, PAGUATE, SEAMA, ENCINAL, PARAJE ARE ALL WITHIN THE LAGUNA RESERVATION
- 4,000+ TRIBAL MEMBERS LIVE ON THE RESERVATION
- CASINOS, TRAVEL CENTERS, SUPERMARKET ARE A FEW OF OUR COMMERCIAL CUSTOMERS



WHERE DID WE BEGIN?

**HOW DID WE GET
WHERE WE ARE?**

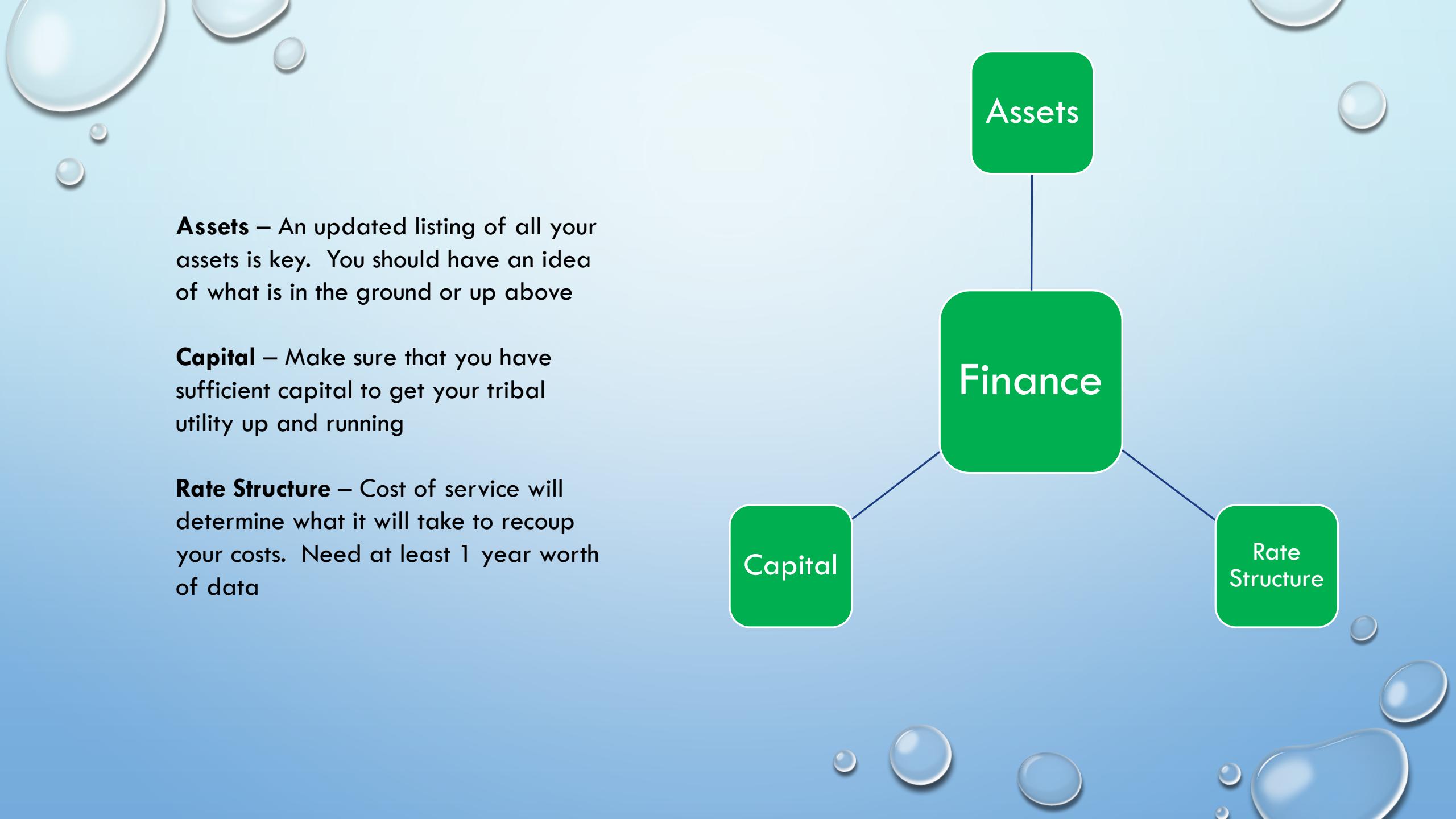




Charter – A document defining the organizations' rights and privileges, sovereign power

By-Laws – Rules and regulations adopted by the organization to run

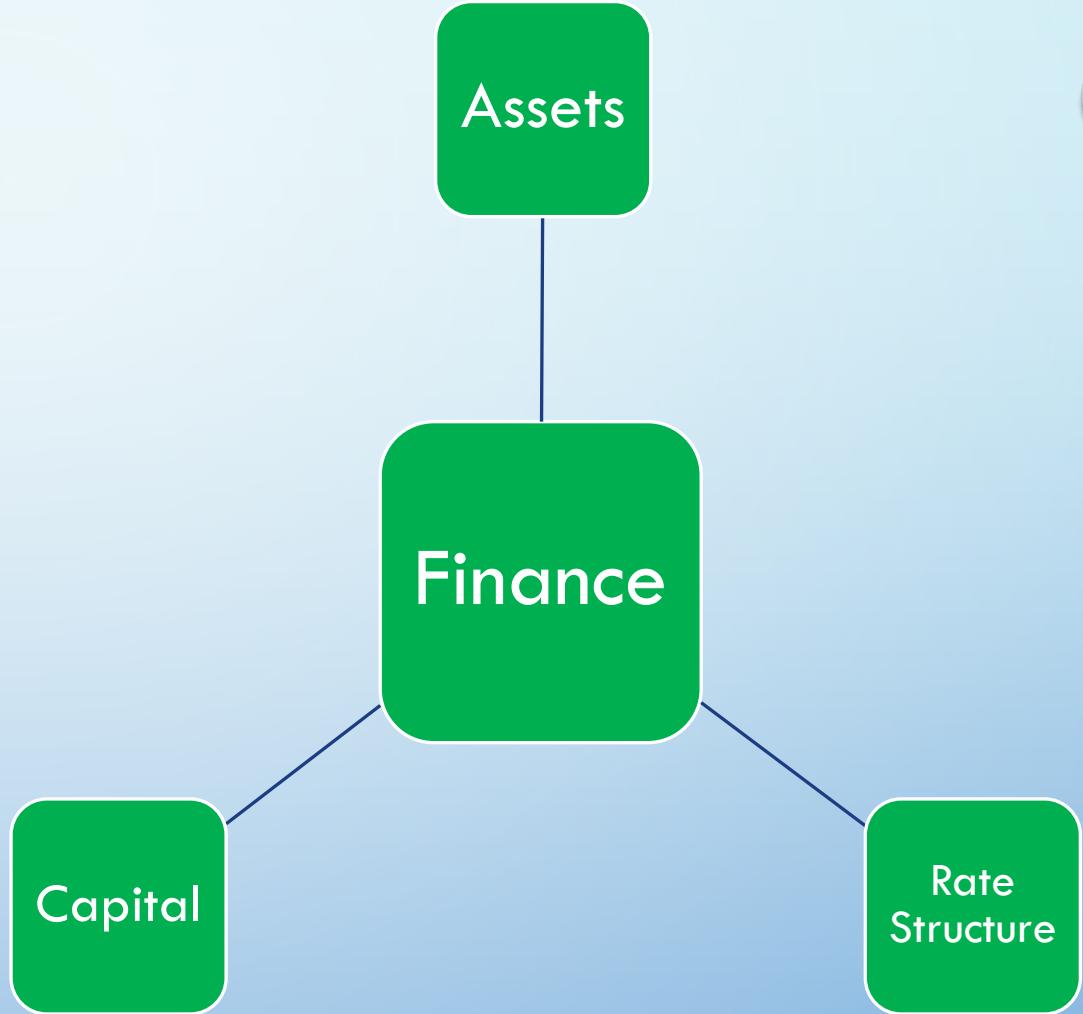
Tariffs – Defines customer services and obligations related to the provision of utility and solid waste services, establish fee schedule



Assets – An updated listing of all your assets is key. You should have an idea of what is in the ground or up above

Capital – Make sure that you have sufficient capital to get your tribal utility up and running

Rate Structure – Cost of service will determine what it will take to recoup your costs. Need at least 1 year worth of data



PROGRAMS FOR OUR TRIBAL MEMBERS

- LOW INCOME HOME ENERGY ASSISTANCE PROGRAM (LIHEAP)
- PAYMENT ASSISTANCE PROGRAM (TRIBAL FUNDED)
- NATIVE COMMUNITY FINANCE

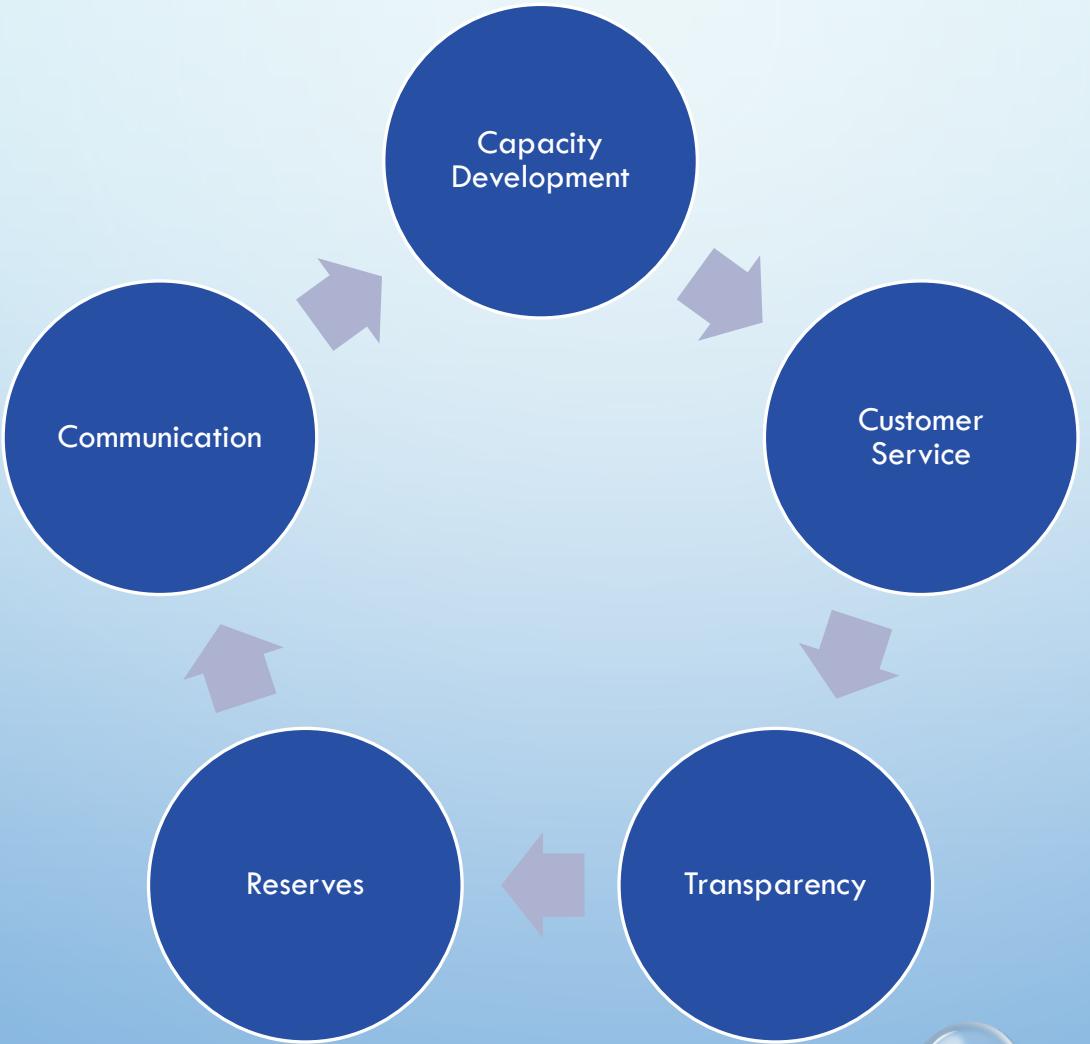


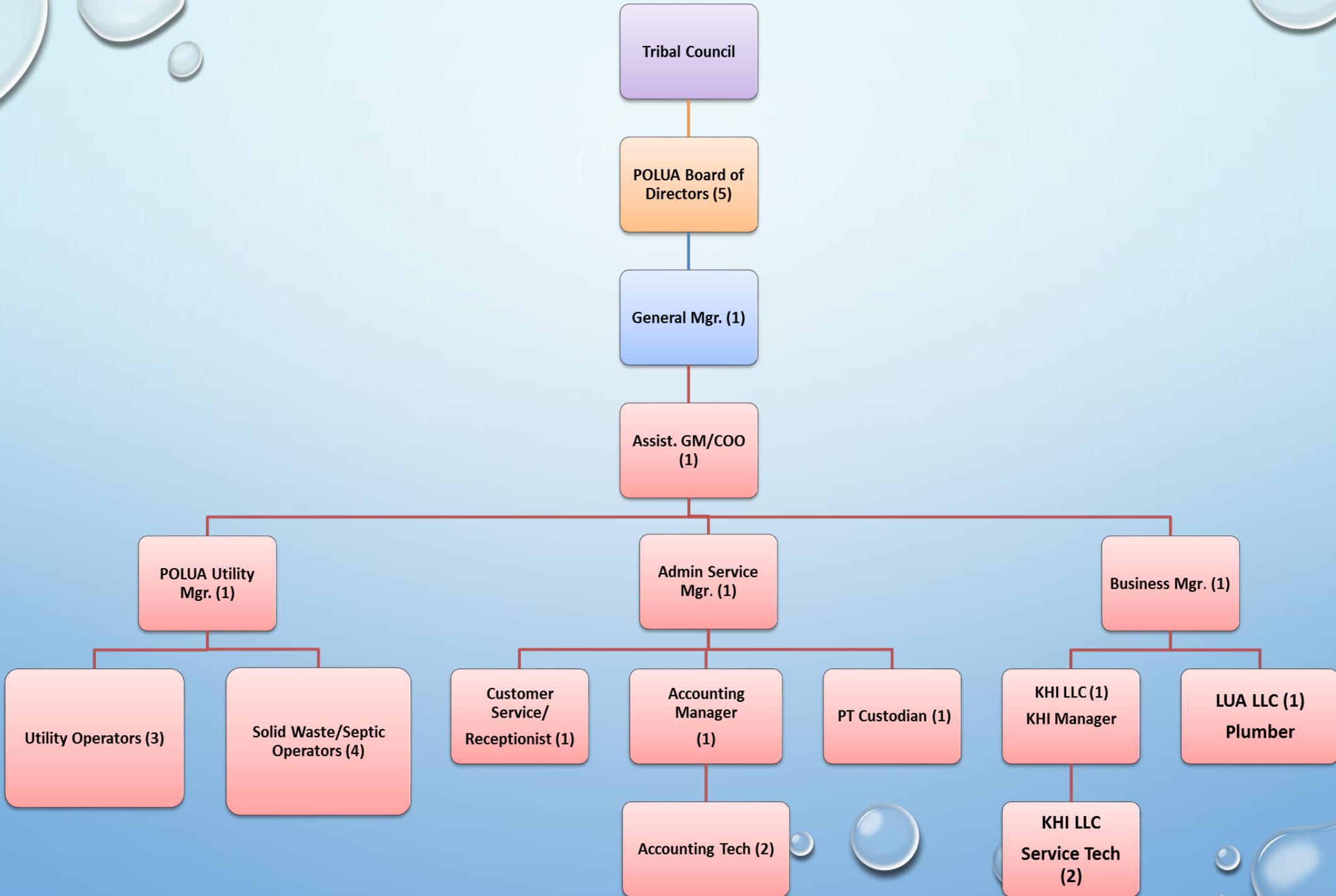
THINGS TO KEEP IN MIND

- COST OF SERVICE
- O&M MANUALS - INFRASTRUCTURE
- STRATEGIC PLANNING (HAVE YOUR EMPLOYEES INVOLVED)
- SAFETY IN THE WORKPLACE
- NETWORKING
- FIND THE SOFTWARE THAT FITS YOUR NEEDS AS A TRIBAL UTILITY



RECIPE FOR SUSTAINABLE TRIBAL UTILITY





KAWAIKA HANU INTERNET

LET US GET YOU CONNECTED!!



Kawaika Hanu is your local internet service provider offering high speed internet with competitive rates. KHI offers both residential and businesses the option to have high speed internet wirelessly with no phone line needed. Simple installations to your home will have you surfing the internet or communicating with friends on social networks.

We also have Wi-Fi routers for sale if you want to have your home completely wireless to connect your smart phones, tablets, computers, and TVs with no wires.

Are you looking to stream music and movies? Pay bills online or bank online? Maybe you want to further your education and online classes work better for you. Sign up today with Kawaika Hanu for service and don't pay all the taxes and fees with other providers. With faster speeds and no data cap we offer packages that will fit your high speed internet needs.



LUA PLUMBING, LLC

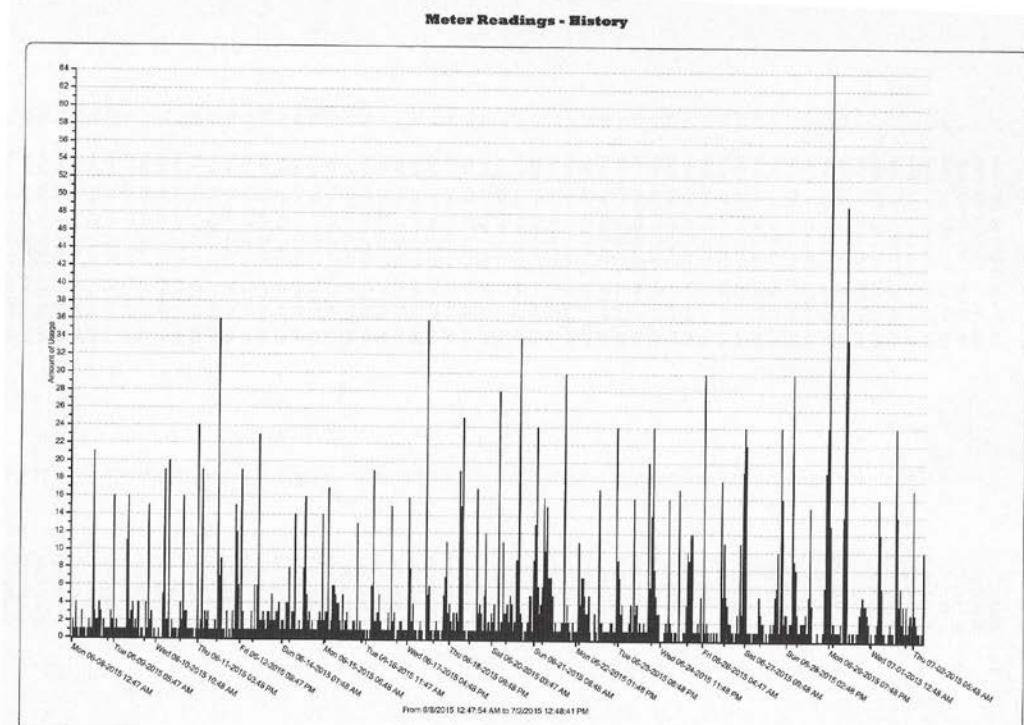


- LUA Plumbing is highly experienced and qualified
- LUA Plumbing has established a reputation for quality work and plans to continue to enhance this image in the community
- Offering training and workshops on safety and best practices
- Crew is an approved contractor to provide gas and plumbing services to our customers
- We have all your plumbing needs with a store located with all your material needs. Ferguson Plumbing Supply and the POLUA have teamed up to give you parts closer to home without the travel or wait of looking around Albuquerque or Grants
- For those do-it-yourself DIY projects to having LUA remodel your bathroom or/and kitchen. Take a look at our store to see some of our items sold.
- LUA Plumbing also does natural gas conversions to the home as well as installations or conversion of stoves, water heaters, and appliances
- We have also expanded our services to interior/exterior painting, stucco repair, and swamp cooler service/repair.





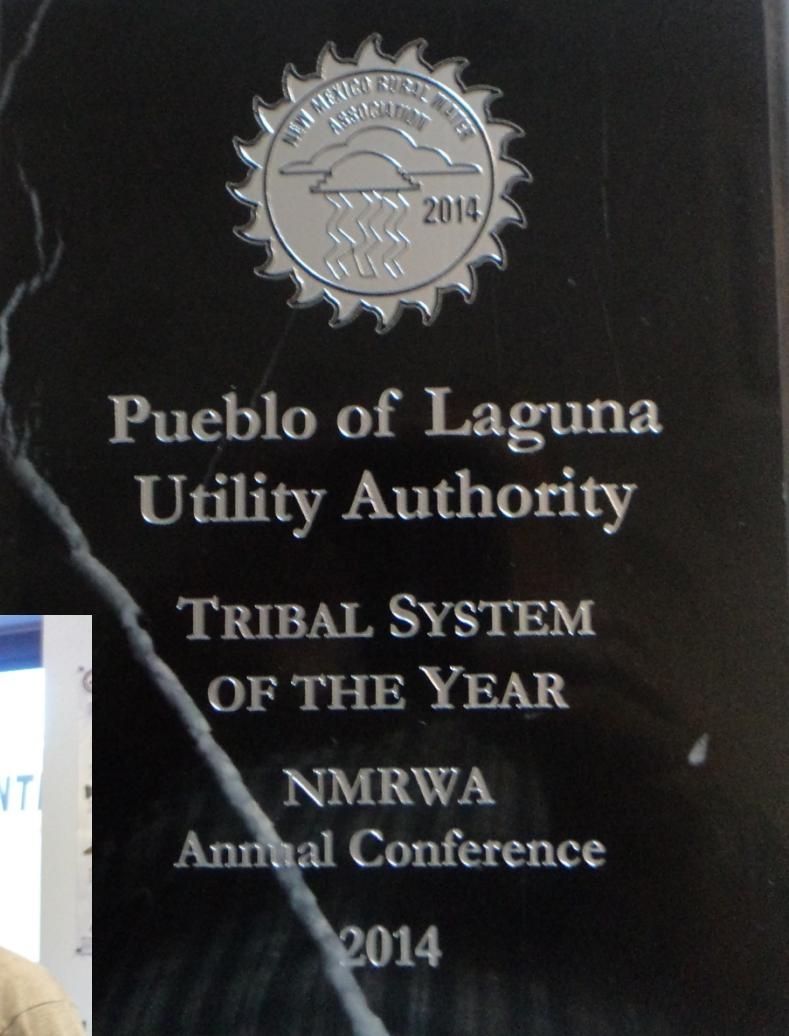
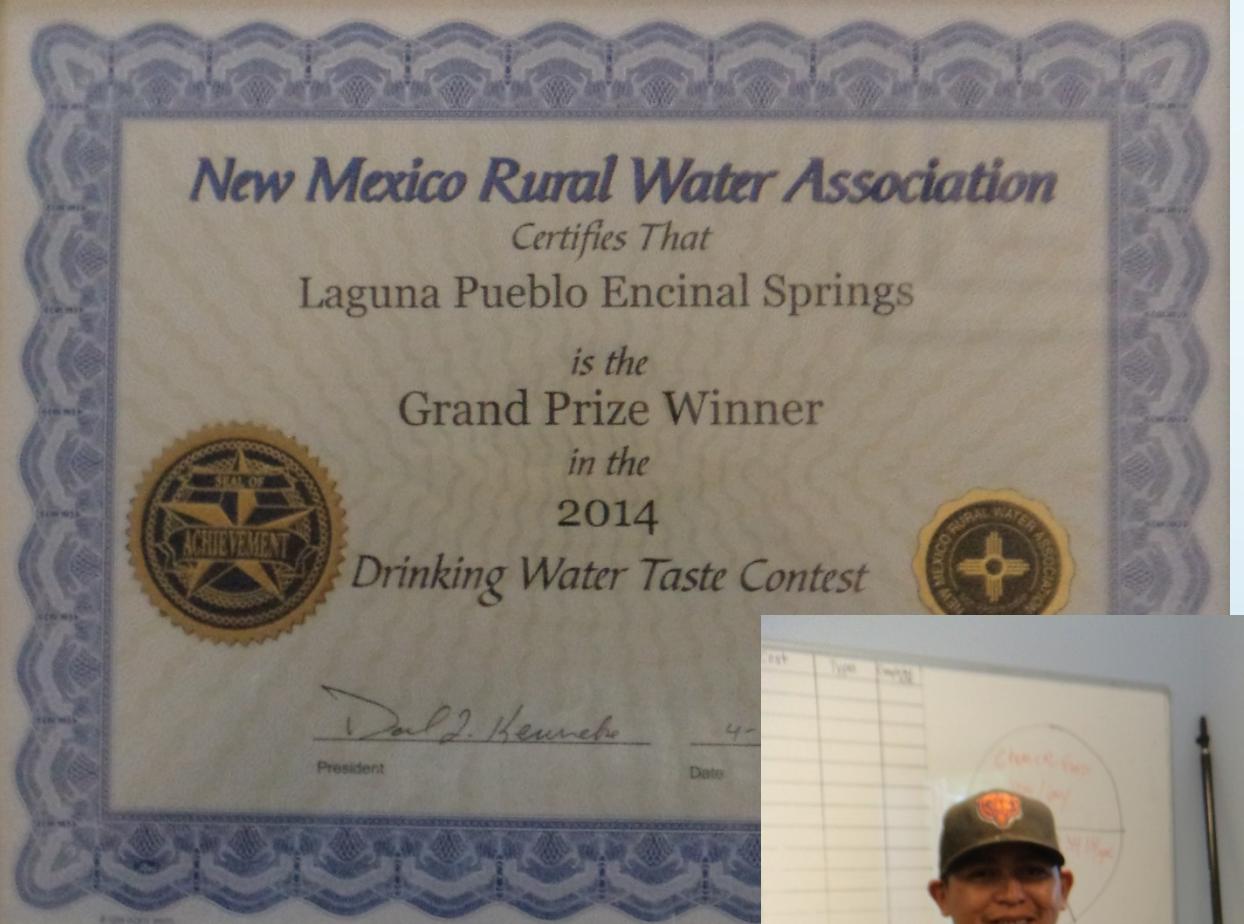






NEW MARKET TAX CREDITS (NMTC)





**People will
hate you,
rate you,
shake you,
and break you.
But how strong you stand
is what MAKES YOU.**

THANK YOU